

Avitar Associates of New England, Inc.

Municipal Services Company

GRAFTON, NH

2020

CYCLICAL REVALUATION

April 1, 2020

Avitar Associates of New England, Inc. 150 Suncook Valley Highway • Chichester, NH 03258 • (603) 798-4419 www.avitarassociates.com

Index Manual V3.15

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INTRODUCTION

The purpose of this report is to document the guidelines, standards and procedures used in the recent town wide revaluation. The building cost data and the specific building and land information of each property, which is the foundation for this report and the valuation, were gathered and/or verified by the assessing staff of Avitar Associates of N.E., Inc., all qualified to do so and approved by the New Hampshire Department of Revenue, Property Appraisal Division. *See Section 1.C. Personnel & Qualifications*. Sources may include local builders and developers, as well as the use of cost manuals, such as the Marshall & Swift Manual.

We use a data collection form (DCF) to facilitate the listing and pricing of buildings which will insure uniformity and accuracy in the collection of data and use of the CAMA system, this information, once entered, is used to generate the "Property Record Card". See Section 1.D. Data Collection.

It should be kept in mind that nothing can replace common sense and experience. While this report is a guide to information about the revaluation and the resulting assessments, one needs to keep in mind that an assessment is an opinion of value based on information contained herein and the knowledge and experience of the assessor. This is simply a guideline.

An appraisal is an estimate of value at a point in time. Value is a moving target based on the actions of the market (buyers and sellers) and what they are willing to pay and accept for any individual property. As such, the assessment as of April 1st, (the assessment date for the State of New Hampshire), is not a fact, but rather an opinion of value based on all the local sales data and the social and economic forces observed in the community and represents a "reasonable" assessment that, while likely never matching another assessors opinion of value, should be reasonably close, assuming each opinion of value is factual and accurately established, generally meaning +/- about 10%.

There is no area of appraising where this judgement of value becomes more evident than in the valuation of land and its amenities, such as view, waterfront and neighborhood/location.

Land values are local. They cannot be compared to values of similar properties in other localities with any known accuracy. This suggests that the most valuable tool in arriving at a judgement of land value is going to be the local market. For any land valuation method to work, it must be based on the local market sales, as the social and economic values and condition of each community is different.

Adjustments for topography, shape and cost to develop vary greatly, as each property is unique. However, a review or comparison of these properties will show a relationship exists between the adjustment and severity of topography, shape and site development costs, based on the opinion of the revaluation supervisor and local sales data.

The relationship with the added value based on sales data, also varies widely as do the views. The relationship with the added value based on sales having views, compared to other property in town with views is shown by the View Sample Pictures (Section 10.). This section assists in the application of adjustment for views, as well as shows consistency in the process. However, sales data never accounts for every variation of view or value adding feature or deduction, for that matter, that the job supervisor may come across in any given town. As such, experience and knowledge of the local sales must be used to assess these unique properties and make adjustments for the severity of the feature affecting value in his or her opinion and then consistently apply that condition.

Intended Use of Report

The intended use of the report is to be a tool for local assessing officials to understand how the assessments were developed. To help them feel comfortable that the values are well founded and equitable, as well as help in the future assessment of new homes and maintenance of property values.

It is not intended to make the reader an assessor, but rather help the reader understand the process. It is intended to document the facts, assumptions and data used for their review and use in understanding and explaining the revaluation process.

The use of this report is to present the foundation of the recent revaluation and the process and procedures used to develop the assessed values for all property in town.

Intended Users of Report

Intended users include, local assessing officials and real estate appraisers and other assessors.

It may also be used by the public on a more general level to understand the process, facts and methods used to estimate values.

What This Report is Not Intended to Do

It is not intended to answer all possible questions, but rather to document the revaluation in general terms and enable the local assessor to answer more detailed questions which may not be readily apparent to the average property owner.

SECTION 1

CERTIFICATION/CONTRACT & SCOPE OF WORK

- A. CERTIFICATION
- B. CONTRACT & SCOPE OF WORK
- C. PERSONNEL & QUALIFICATIONS
- D. DATA COLLECTION

SECTION 1

A. CERTIFICATION

CERTIFICATION

Dear Board Members:

The attached Cyclical Update Report is hereby provided to the Town of Grafton for an effective date of new values of 4/1/2020.

Avitar appraised all taxable property (fee simple) within the municipality according to NH Revised Statute 75:1 (unless departure from highest & best use is noted on the assessment record card or pursuant to state law) and appraised all tax exempt and non-taxable property within the jurisdiction of this municipality in the same manner as taxable property. Avitar verified all sales used as a benchmark for this town wide valuation process. When developing the value of a leased fee estate or a leasehold estate, we analyze the effect on value, if any, of (1) the terms and conditions of the lease, and (2) the effect on value, if any, of the assemblage of the various parcels, divided interest or component parts of a property. The resulting assessments are my opinion as of the effective date of this agreement, of each property's most probable market value based on all of the local sales data analyzed and my experience with and opinion of that data, as well as similar circumstances experienced elsewhere.

I hereby certify that to the best of my knowledge and belief, the following:

- The statements of fact contained in this report are true and correct.
- The reported assumptions and limiting conditions are my impartial and unbiased professional analyses, opinions and conclusions.
- I have no present or prospective interest in any property that is the subject of this report and I have no personal interest with respect to the parties involved, nor any bias with respect to any property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment and compensation for completing this task, although
 contingent upon developing and reporting predetermined statistical results was not
 contingent upon the resulting assessment of any individual property.
- My analyses, opinions and conclusions were developed and this report has been prepared
 in conformity with the NH State Law in affect as of the date of the signed contract, to the
 best of my knowledge.
- I <u>have</u> made a personal viewing of the properties, per the contract and scope of services agreement, (Section 1.B. Contract & Scope of Work) that are the subject of this report and I or members of my staff have inspected each building's interior when allowed.

	MAA		2/22/220
Signature:_	/ V W VXI	Date:	812+12020

I certify that the total taxable value of the town is \$141,354,609.

RESUME' OF SUPERVISOR OR SIGNOR

Mark R. Stetson **Avitar Associates** 150 Suncook Valley Highway Chichester, NH 03258

Experience:

4/08 – **Present**

Assessor, Avitar Associates of New England, Inc., Chichester, NH

Responsible for all day to day assessing responsibilities for 18 towns. Specific Appraisal Experience - Supervised the valuation updates for the towns of Alexandria, Boscawen, Cornish, Croydon, Deering, Fitzwilliam, Franklin, Grafton, Greenfield, Greenville, Groton, Hebron, Orange, Piermont, Plainfield, Richmond, Sharon, Springfield, Temple, Wentworth, Wilmot & Windsor.

4/95 - 4/08Town Administrator, Town of Andover, NH

Assessor, Finance Director, Health Officer, Welfare Administrator and other duties as assigned by the Board of Selectmen.

Specific Appraisal Experience - Assessed all new construction and subdivisions; reviewed and recommended approval or denial of all property tax exemption and credit applications; prepared annual MS-1; completed the annual equalization survey for NH DRA; prepared property, timber, land use and gravel tax warrants; reviewed and recommended approval or denial of all abatement applications; monitored the town-wide valuation update in 2004; assisted in the defense of values before the Merrimack County Superior Court in August 2006.

1/89 - 10/94 Owner/Operator, Stetson's Village Store, Andover, NH

Managed all aspects of a small grocery store and adjoining pizza and sandwich take-out business.

Education:

New Hampshire Technical Institute, Concord, NH - Associate of Science

Degree, Class of 1985. Major: Electronic Engineering Technology

IAAO Course 101 – Fundamentals of Real Property Appraisal

IAAO Course 102 – Income Approach to Valuation

IAAO Course 300 – Fundamentals of Mass Appraisal

IAAO Course 400 – Assessment Administration

National 15-Hour USPAP Course NHAAO/NH DRA – State Statutes

NHAAO/NH DRA - One Day Update

USPAP – One Day Update

Professional Designations or Affiliations:

Certified NH Assessor #186

State of NH DRA - Certified Property Assessor Supervisor

IAAO NHAAO

Qualified as expert witness before the Board of Tax & Land Appeals

NEW HAMPSHIRE DEPARTMENT OF REVENUE ADMINISTRATION

THIS CERTIFIES THAT

Mark R. Stetson

Has successfully completed and submitted the required documentation as required by state law to obtain status as a

DRA-CERTIFIED PROPERTY ASSESSOR SUPERVISOR

Which shall remain valid until December 31, 2024

Given this day of March 25, 2019

Thomas P. Hughes, Assistant Director

SECTION 1

B. CONTRACT & SCOPE OF WORK

REVALUATION/UPDATE AGREEMENT SEP 2 7 2019

SUBJECT: Cyclical (properties previously measured and listed under separate contract.—See 5 Yr Assessors Agreement Signed 10/17/14) Revaluation of all taxable, tax exempt and non-taxable property for tax assessment purposes, in accordance with the standards set forth in the laws of the State of New Hampshire and Administrative Rules adopted by the Department of Revenue Administration (DRA) and the Assessing Standards Board (ASB), in effect at the time of execution.

Grafton, NH, a municipal corporation organized and existing under the laws of the State of New Hampshire, hereinafter called the Municipality; and Avitar Associates of NE, Inc, a business organization existing under the laws of the State of New Hampshire and having a principal place of business at 150 Suncook Valley Highway, Chichester, NH 03258 hereinafter called the Company, hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION

1.1 Name of Municipality: Town of Grafton

1.2 Address of Municipality: P.O. Box 299

Grafton, NH 03240

1.3 Contact Email: selectmen@townofgraftonnh.com

1.4 Contracting Officer for the Municipality: Board of Selectmen

1.5 Telephone & Fax Numbers: (603) 523-7700 Fax 523-4026

1.6 Name of Company: Avitar Associates of N.E., Inc.

1.7 Address of Company: 150 Suncook Valley Highway

Chichester, NH 03258

1.8 Telephone & Fax Numbers: (603) 798-4419 Fax (603) 798-4263

1.9 Name and Title of Company Signer: Loren J. Martin, President of Assessing Operations

or Gary J. Roberge, CEO

1.10 Contact Email: loren@avitarassociates.com or gary@avitarassociates.com

2. GENERAL SERVICES TO BE PERFORMED BY THE COMPANY

2.1 Appraise all property.

- **2.1.1** To appraise all taxable property within the municipality in a good and workmanlike manner according to New Hampshire Revised Statutes 75:1.
- 2.1.2 To appraise all tax exempt and non-taxable property (RSA 74:2) within the taxing jurisdiction of the Municipality in the same manner as taxable property.
- **2.1.3** The Company shall measure, list and verify all sales used as benchmarks for the update process, unless otherwise noted in the addendum section of this contract.

2.2 Completion of Work:

- 2.2.1 The company shall complete all work and deliver the same in final form to the Municipal Assessing Officials on or before $\frac{10}{1/2020}$ with assessments as of $\frac{4}{1/2020}$.
- 2.2.2 A penalty of \$35.00 per day shall be paid by the Company for each day required for completion beyond the above stated completion date for delays caused by the Company.
- 2.2.3 The re-assessment shall be considered complete and in its final form only when informal reviews have been complete, value changes made as required and the figures are submitted to and accepted by the Municipal Assessing Officials. The Company shall provide the municipality with a full set of property record cards, the USPAP compliant mass appraisal report which includes the data collection manual and the CAMA Manual, if applicable.

2.3 Personnel.

- 2.3.1 The Company shall employ experienced and competent assessors who have been certified by the N.H. Department of Revenue Administration in accordance with ASB 300 rules and RSA 21-J:14-f for the level of work they will be performing. A list of personnel is attached to this contract detailing their level of certification.
- 2.3.2 The Company shall not compensate, in any way, a Municipal officer or employee or any member of the family of such officer or employee in the performance of any work under this contract.
- **2.3.3** Upon execution of the contract and before the update/revaluation begins, the Company shall forward to the N.H. Department of Revenue Administration a list of the approved employees assigned to the update project.
- **2.3.4** The Company will ensure the DRA Certified Assessor Supervisor will be on the job site 50% of the time.
- 2.3.5 The Company will ensure that there will be no assigning of any part of the contract to anyone other than the Company without express written permission by the Town.

2.4 Public Relations.

The Company and the Municipality, during the progress of the work, shall use their best efforts and that of their employees to promote full cooperation and amiable relations with the taxpayers. All publicity and news releases will be cleared with the Municipal Assessing Officials. The Company, upon request of the Municipality, will make available speakers to acquaint property owners with the nature and purpose of the update at a public forum scheduled by the Municipality, but not more than 4 times during the course of the project.

2.5 Confidentiality.

2.5.1 The Company agrees to not disclose to anyone except the Municipal Assessing Official and the Commissioner of the N.H. Department of Revenue Administration or their respective designee, any preliminary values or new values discovered, for any purpose, or to permit anyone to use or peruse any of the data on file in connection with the update, until the values have been submitted to the Municipal Assessing Officials and are made public.

2.5.2 The Company agrees to furnish the New Hampshire Department of Revenue Administration staff member assigned to monitor the update reasonable requests for information made in writing.

2.6 Compensation and Terms.

The Municipality in consideration of the services hereunder to be performed by the Company agrees to pay to the Company the sum of \$43,704 dollars, in manner and form as follows:

- **2.6.1** Payment shall be made in equal monthly installments of \$3,642 per month as the work progresses.
- **2.6.2** Monthly progress reports will be submitted by the Company detailing the work that has been completed to date.

3. DETAIL SERVICES TO BE PERFORMED BY THE COMPANY

3.1 Development of Unit Costs:

- 3.1.1 The Company may use Marshall & Swift Cost Manual as a basis to develop the costs of residential, commercial and industrial construction in the area and then modify those costs by local sales, material costs and prevailing wage rates in the building trades. These shall include architects and engineer's fees, and contractor's overhead and profits. Oftentimes, the existing CAMA model and established cost tables are the starting point. Before using any indicated costs, the Company shall make tests using costs against actual sales of buildings whose actual current costs are known, in order to ensure accuracy.
- 3.1.2 Residential Property Appraisal Schedules. The Company shall use unit cost as the basis of appraisal of residential properties. Schedules shall consist of unit base prices upon definite specifications for houses of various types and quality of construction and reflect the building customs and practices in the community. The schedules shall include adjustment for story height, square foot size and extra features, such as barns, garages, pools, fireplaces, etc. and are found in the USPAP compliant mass appraisal report Section "Final Valuation Cost Tables".
- 3.2 Collection of Property Data The following only applies to sale properties, as all other properties were visited as part of the cyclical measure and list under separate contract See 5 Year Assessor Agreement signed 10/17/14
 - 3.2.1 All vacant land parcels and any attributes that may affect the market value shall be listed accurately. Such attributes may include, but not be limited to: number of acres; road frontage; neighborhoods; water frontage; water access; views; topography; easements; deeded restrictions and other factors that might affect the market value.
 - 3.2.2 Every principal building(s), shall be accurately measured and listed to account for the specific elements and details of construction as described in the data collection manual. Such elements and details may include, but not be limited to: quality of construction; age of structure; depreciation factors; basement area; roofing; exterior cover; flooring; fireplaces; heating & cooling systems; plumbing; story height; number of bathrooms; number of bedrooms; and, other

features, attributes, or factors that might affect market value. (All improvements on the property will be measured but not necessarily listed, ie. sheds, decks, barns, etc.)

- 3.2.3 The Company shall make an attempt to inspect the property and if the attempt is unsuccessful, the Company may:
 - (a) Leave a notification card at the property advising the taxpayer that they will receive a letter in the future to call and schedule an interior inspection and;
 - (b) Send a letter to the property owner requesting that the property owner call the Contractor's designee, within a stated time frame as agreed upon by the Municipal Assessing Officials and the Company, to arrange for an interior inspection;
- **3.2.4** If the Company is not able to arrange for an interior inspection or entrance to a building or parcel of land cannot be obtained as detailed in Section 3.2.5 below, the Company shall:
 - (a) Estimate the value of the improvements using the best evidence available; and
 - (b) Annotate the property record card accordingly.
- **3.2.5** The Company shall complete interior inspection of all properties except:
 - (a) Vacant or unoccupied structures;
 - (b) Where multiple attempts for inspection have been made without success and the owner or occupant has not responded to the Companies notifications;
 - (c) Where postings prevent access;
 - (d) Unsafe structures;
 - (e) When the owner has refused access to the Company;
 - (f) When inhabitants appear impaired, dangerous or threatening; and,
 - (g) Any other reason for which the Municipal Assessing Officials agree that the property is inaccessible.
- **3.2.6** Commercial and Industrial property, whether rented or not, may have its earnings or estimated earnings capitalized as another means of developing the properties market value.
- **3.2.7** The Company shall provide to Municipality a complete copy of the: field data collection card(s).

3.3 Market Analysis:

- **3.3.1** A DRA Certified Property Assessor Assistant under the guidance of a DRA Certified Property Assessor or Supervisor may validate sales data. A DRA Certified Property Assessor Supervisor shall prepare the full market analysis.
- 3.3.2 In order to ensure that appraisals will reflect full and true value, the Municipality shall provide to the Company a copy of all property transfers for a

period not to exceed two (2) years immediately preceding the effective date of the update.

- 3.3.3 A market analysis shall be conducted using accepted appraisal methods in order to determine land, building and total property values. Such accepted methodology shall include the consideration of all sales given by the municipality to the Company and their inclusion in the sales section of the UPSAP compliant mass appraisal report with appropriate notations for those sales not used in the correlation of values.
- 3.3.4 All qualified property sales shall be included in the USPAP compliant mass appraisal report by photocopy or printout of the property assessment record card and a photograph of the principal buildings shall be attached thereto. A list of all unqualified sales will also be provided.
- 3.3.5 The sales price and terms of the sale shall be verified by the Company and a notation as to qualified or unqualified transaction with unqualified sales noted as to reason made on the property assessment record card along with the sale price, date of the sale, and date of inspection.
- 3.3.6 Land values shall be determined from land only sales whenever possible, however, in the absence of an adequate number of land sales, the appraiser may use the land residual technique to assist him in the determination of land values. The analysis shall show the sale price, adjustments made and final value as of the effective date of the update.
- 3.3.7 The indicated land values shall be shown as, but not limited to, front foot, square foot, front acre or rear acre units or other appropriate units of comparison.
- 3.3.8 The preliminary market analysis showing the sales used and the analysis to indicate property values, including front foot, square foot or front acre, rear acre unit values, or other appropriate units of comparison or a summary thereof will be provided to the Municipal Assessing Officials prior to the notification to taxpayers of preliminary values. All preliminary analysis, field cards, reports, etc. are work products and are the property of the Company and not provided to taxpayers. Final market analysis will be printed and provided to the Municipal Assessing Officials as part of the USPAP compliant mass appraisal report.

3.4 Value Notification & Informal Reviews.

- **3.4.1** The Company shall provide the Municipal Assessing Officials with a list of newly established values for review and a sample notice that specifies the dates to call for scheduling an informal hearing.
- 3.4.2 The Company shall mail, first class, to all property owners a notice of the newly estimated value of the property. Such notice shall also contain <u>instructions for online access for 30 days</u> for their ease in review and comparing assessments and an indication of where else this information is available, ie, the Library, Town Hall, etc. for review. The notice shall also contain the date, time and

location of the informal review process including instructions on obtaining an informal review.

- 3.4.3 The informal review process shall include a 3 day window for property owners to call and schedule an appointment which will occur at a later date. The informal review process may be monitored by the Municipal Assessing Officials or their designee. The Company shall ensure that an informal review of the newly estimated property values is provided to all property owners who request such review during the timeframe allowed for setting up appointments.
- 3.4.4 The Company shall notify all property owners addressed during the informal reviews of the disposition of their review stating whether or not a change in value has resulted and the amount thereof and will contain information regarding the abatement/appeal process.

3.5 Manual of Appraisal:

- **3.5.1 Final Appraisal Report**. This report shall comply with the most recent edition of Uniform Standards of Appraisal Practice (USPAP). The report shall contain the following sections:
 - 1. A Letter of Transmittal.
 - 2. A Certification Statement.
 - 3. A section including the contracted Scope of Work.
 - 4. A section detailing sales, income, and cost approaches to value including all valuation premises.
 - 5. A section including all tables pertinent to the valuation process along with all CAMA codes and adjustments used for the valuation of residential, commercial, industrial, manufactured housing and exempt properties.
 - 6. A section including statistical analysis and testing.
 - 7. A neighborhood/sales map.
 - 8. A section detailing all CAMA system codes/tables.
 - 9. A section detailing the data collection process.

The Company shall instruct the Municipal Assessing Officials or their designee in the use of the manual so that they will have an understanding of the appraisal process being utilized. Upon completion of the revaluation/update, the Company shall deliver one electronic copy and one hard copy of the report to the Municipal Assessing Officials and one copy to the DRA.

3.6 Property Record Cards:

- 3.6.1 The Company shall prepare property record cards 8-1/2 x 11 inches for each separate parcel of property in the municipality. Sales information is detailed on the front of the card to the right of owner information and includes grantor, date of sale, and consideration amount, qualification code and indicator of whether improved (I) or vacant (V).
- 3.6.2 The cards shall be arranged based on the Town's CAMA system design, as to show the owner's name, street number, or other designation of the property and the mailing address of the owner, together with the necessary information for determining land value, the number of acres of the parcel, the land

classification, any adjustments made to the land values and the value of the improvements to the land.

- 3.6.3 The card shall be so arranged as to show descriptive information of the buildings, pricing detail, depreciation allowed for physical, functional and economic factors and an outline sketch of all principal buildings in the parcel. The property record cards shall be provided in map, lot and sublot sequence and will detail the base valuation year and the print date of the property record card.
- 3.6.4 Any coding used by the Company on the property record card will be clearly explained elsewhere on the card or in the USPAP compliant mass appraisal report.
- 3.6.5 The initial's of the Company's employee who measured and/or listed the property shall be noted on each property record card, along with 3rd and 4th characters that describe the reason for the visit and what was done, ie, M=measured, L=measured & listed. A detailed explanation of these codes is outlined in the USPAP compliant mass appraisal report.

4. APPEAL - PROCEDURE NOTIFICATION.

If any property owner believes their assessment is unfair and wishes to appeal for abatement, they SHALL FIRST APPEAL TO THE LOCAL ASSESSING OFFICIALS in writing, by March 1, in accordance with RSA 76:16. Forms for this purpose may be obtained from the local Assessing Officials. The MUNICIPALITY has until July 1 following notice of tax to grant or deny the abatement. If the property owner is dissatisfied with the decision of the local assessing authority, or the taxpayer does not receive a decision, the taxpayer may exercise ONE of the following options:

OPTION NUMBER 1

The taxpayer may APPEAL TO THE BOARD OF TAX AND LAND APPEALS, 107 PLEASANT STREET, CONCORD, NEW HAMPSHIRE 03301, in writing, after receiving the MUNICIPALITY'S decision or after July 1 and no later than September 1 after the date of the notice of tax, with a payment of an application fee as set by the Board (RSA76:16a)

OPTION NUMBER 2

The taxpayer may APPEAL BY PETITION TO THE SUPERIOR COURT IN THE COUNTY IN WHICH THE PROPERTY IS LOCATED on or before September 1 following the date of notice of tax. (RSA 76:17)

NOTE: An appeal to the State Board of Tax and Land Appeals shall be deemed a waiver of any right to petition the Superior Court (RSA 71-B:11)

5. HOW THE COMPANY VALUES PROPERTY

5.1 Replacement cost shall be computed using the tables described in section 3.1. These values shall then be depreciated according to age, condition, utility and desirability and the appropriate amount of physical, functional and economic depreciation shall be shown on each property record card, or shown as a composite adjustment based on condition, utility and desirability.

- 5.2 If the residential property contains 4 or more separate apartments or residential areas and if the rental charges are at market level, the earnings may be examined to establish a basis of rent capitalization to be used as a comparison to other property indications of value.
- 5.3 Before the final values are estimated, a DRA Certified Property Assessor Supervisor shall compare the preliminary values with the sales utilized in the sales survey to ensure all values reflect the market as of April 1 of the year of the revaluation.
- When computations of the data obtained from the inspection have been completed a final review shall be made by a DRA Certified Property Assessor Supervisor parcel by parcel, block by block, to identify and correct any mechanical errors, unusual features or anything influencing the final value and to ensure all properties are valued at their highest and best use.

6. CONDUCT VALUATION OF PUBLIC UTILITY PROPERTY

6.1 Utility distribution property will be valued pursuant to the law established as a result of HB700. Utility transmission property will be valued by Avitar considering the three approaches to value like any other property in town, where applicable. We will first consider the cost approach (RCNLD), then the income approach, if applicable and if data exists. Then the market sales approach, based on small self contained utilities, will be used when arms length sales exist that are not governed by state or federal agencies or any combination we feel appropriate unless directed otherwise by the town in writing, unless otherwise governed by law.

7. ABATEMENT & TAX APPEALS

The Company agrees to furnish the services of a qualified representative to support the values established for the revaluation tax year upon local abatements without cost. A written recommendation will be provided. Appeals to the N.H. Board of Tax and Land Appeals or Superior Court, in all cases where the appeals have been entered within the time prescribed by law will be at the per diem rate of \$85/hour. "Any legal fees incurred are the sole responsibility of the town." In the case of an appeal upon Public Utility property that has been appraised by the Company, the rate is \$150/hour, the services of an expert may be required and the charge shall be \$2,500 per day plus expenses. The Company shall continue to be responsible for providing a qualified representative to support the established value even if the Municipal Assessing Officials have reduced the value as part of the proceedings defined in RSA 76:16. However, if the Municipal Assessing Officials increase any value established by the Company, they forfeit their right to Company representation.

8. SERVICES TO BE PERFORMED BY THE MUNICIPALITY/CITY

8.1 The Municipality shall notify the Company, in writing, what property is exempt from taxation or for any reason dangerous or unsafe, so special arrangements can be made.

8.2 Office Space and Equipment.

The Municipality shall provide suitable office space with desks, tables, telephone access and chairs for the use of the agents and employees of the Company in performing their necessary work, if requested.

8.3 Records and Maps.

The Municipality shall furnish to the Company information pertaining to ownership of all property in the Municipality, the physical location of all property, including two sets of up-to-date tax maps, zoning maps, charts, plans and sales information which may be requested by the Company in performing its work under this contract. If updated tax maps are not provided (consistent with the April 1st assessing records), then an additional fee may be charged. Maps must show lot size and road frontages. If lot size and road frontage is not on the maps, it must be provided by the town with the maps. Building permits, along with plans for any subdivisions, lot line adjustments, mergers, etc. shall be provided.

8.4 Sales Information.

The Municipality shall keep the Company informed of all sales of property taking place during the progress of the update of which it has knowledge, shall make corrections on municipal maps as of April 1 of the update year where lots have been subdivided, merged or apportioned, and notify the company of all ownership, name and address changes.

9. INDEMNIFICATION AND INSURANCE

- 9.1 The Company agrees to indemnify the Municipality against claims for bodily injury, death and property damage which arises through the company's actions in the course of the Company's performance of the agreement.
- 9.2 The Company shall not be responsible for consequential or compensatory damages arising from the late performance or non-performance of the agreement caused by circumstances which are beyond the Company's reasonable control.
- 9.3 The Company shall maintain Public Liability Insurance, Automobile Liability Insurance and Workmen's Compensation Insurance.
 - 9.3.1 The Public Liability Insurance shall be in the form of commercial general liability with the inclusion of contractual liability coverage and shall provide limits of \$1,000,000 each occurrence for bodily injury liability, and \$1,000,000 each occurrence for property damage liability.
 - 9.3.2 The Automobile Liability Insurance shall be in the form of comprehensive automobile liability and shall provide limits of \$1,000,000 each occurrence for bodily injury liability. A copy of the insurance certificate shall be forwarded to the Department of Revenue Administration before starting any work.

9.4 The Company shall maintain certificates of insurance on record with the Department of Revenue before staring the revaluation confirming the required insurance coverage and providing that the State shall receive ten (10) days written notice of the cancellation or material change in the required insurance coverage.

10. PERFORMANCE BOND

The Company, before starting any update/revaluation work shall deliver to the Municipality an executed bond or irrevocable letter of credit in the principal sum of the amount to be paid by the Municipality to the Company, if required, as security for the faithful and satisfactory performance of this contract and shall not expire before final values are submitted to and implemented by the assessing officials. A copy of the bond or irrevocable letter of credit shall be forwarded to the Department of Revenue Administration before starting any work. Any cost for bond or letter of credit, if requested, is in addition to the cost of the contract as specified in Section 2.6 and detailed in the "Agreement Execution" section found on page 11.

11. PROJECT SIZE

It is agreed between the parties that the entire project consists of an estimate of <u>1,492</u> tracts as defined by RSA 75:9, and that in the event that the number should exceed 100% of said estimate, the company shall be entitled to additional remuneration based on <u>\$40</u> per parcel/tract. In the event of missing public utility parcels, as coded on the MS-1 report, the additional cost is \$2,500 per utility property.

12. ADDENDUMS AND APPENDIXES

- If changes in the law (that occur after signing of the contract) affect the deliverables as noted in this contract, additional fees may be assessed to cover the cost to comply and produce newly required deliverables. This will be communicated in writing to the municipality as soon as it becomes known.
- No measuring & listing except sale properties.

Agreement Execution

Contract Total \$43,704	Total Number of Parcels 1,492
In the presence of:	Municipality of: Grafton, N.H.
Witness Witness	By: Staff Dans
	Board of Selectmen
	Date: 10-15-19
In the presence of:	Company: Avitar Associates of N.E., Inc.
Sheery & Chan L Witness &	By: Loren J. Martin, President of Assessing Operations or Gary J. Roberge, CEO
	Date: 107279
*Bond Required by Town Plant Additional Cost of \$1,750 New Total, If Bond Required	ease Check One & Sign Below: Yes \(\sum \) No \(\times \)
	By:
Witness	
	Grafton Board of Selectmen
	Date:

AVITAR PERSONNEL THAT MAY WORK ON THE PROJECT

<u>ID</u>	EMPLOYEE	AVITAR POSITION	NH DRA CERTIFICATION
GR	Gary J Roberge	CEO, Sr Assessor	Certified Property Assessor Supervisor
LM	Loren J Martin	President, Sr Assessor	Certified Property Assessor Supervisor
DW	David Woodward	Assessor/Supervisor	Certified Property Assessor Supervisor
MS	Mark Stetson	Assessor/Supervisor	Certified Property Assessor Supervisor
CR	Chad Roberge	Assessor/Supervisor	Certified Property Assessor Supervisor
ER	Evan Roberge	Assessor/Supervisor	Certified Property Assessor Supervisor
JB	Jonathan Babon	Assessor	Certified Property Assessor
KC	Kerry Connor	Assessor	Certified Property Assessor
DM	Dan Martin	Assessor Assistant	Certified Property Assessor Assistant
JD	Jaron Downes	Assessor Assistant	Certified Property Assessor Assistant
KC	Keith Colburn	Building Data Collector	Certified Building Measurer & Lister
RW	Robert Weeks	Building Data Collector	Certified Building Measurer & Lister

SECTION 1

C. PERSONNEL & QUALIFICATIONS

PERSONNEL WHO CONTRIBUTED TO THIS PROJECT

<u>ID</u>	EMPLOYEE	AVITAR POSITION	NH DRA CERTIFICATION
GR	Gary J Roberge	CEO, Sr Assessor	Certified Property Assessor Supervisor
LM	Loren J Martin	Director, Sr Assessor	Certified Property Assessor Supervisor
MS	Mark Stetson	Assessor/Supervisor	Certified Property Assessor Supervisor
KC	Kerry Connor	Assessor	Certified Property Assessor
JD	Jaron Downes	Assessor Assistant	Certified Property Assessor Assistant

DRA certification can be verified online at the State of NH DRA website at www.nh.gov/revenue as the Department of Revenue approve and certify all assessing personnel in the state.

SECTION 1

D. DATA COLLECTION

I. Introduction to Data

The task of the Measurer and Lister or Data Collector, as we refer to them, is to collect data pertaining to:

Square footage Exterior and interior characteristics Overall quality and condition of all building and land

Data Collectors are extremely important and are an integral part of the revaluation process. The data collected by the Measurer and Lister is used to establish the fair market value of properties for ad valorem taxation. Therefore, it is critical that such data be collected accurately and consistently to the best of their ability. The degree of accuracy obtained will directly reflect the overall quality of the individual appraisal, as well as the entire town wide revaluation.

In many instances, it is only the Data Collector whom the homeowner meets. Their ability to be courteous and professional lends credibility to the entire job. Conversely, a nonprofessional and discourteous attitude will create a very negative atmosphere throughout the town and promote distrust, as such, it is not tolerated.

Our staff is well trained, most with numerous years of experience. They are trained to measure and list all physical information, as well as note abnormalities in building or land condition for the Appraisal Supervisor's use on final review. Not all items noted or measured will directly impact value, but are noted for consistency and accuracy. A picture of the building, waterfront or view may be taken at this time to be attached to the assessment record card.

All personnel carry Company ID badges and their vehicles are marked with signs "Municipal Assessor". The Town Hall staff and/or the Police Department are notified of all staff working in the town and maintain the identity of and vehicle registrations for each employee.

		MASONITE						VCX EO	TO IAL ACKED
BASE RATE CODE		LOGS	ROAD:		DW:	:E:		CDES	INTO
	STEAM	GLASS/THERMO							AIEAA
TEMPORARY	RAD WTR	DÉCOR BLK		DIST	DEPTH	DE	MIDTH	SUBJECT	WEW
ECONOMIC	RAD ELEC	CONC OR BLK							
FUNCTION		CLAPBOARD							
PHYSICAL	H	CEMENT CLPBR							
BLDG DEPRECIATION	HEAT PUMP	CEDAR/REDWD							
AEFGPVPVG		OB STUCCO				Н	Н		
CONDITION I	FA DUCTED	BRK VENEER	NOTES	REC	COND	TOPO	UNITS NO	ZONE SIZE	LAND USE
YEAR BUILT	CONVECTION	BRK ON MASNRY				HOOD	NEIGHBORHOOD	LAND USE	ZONE
WOOD	HEAT TYPE	BOARD/BATTEN			NOI	LAND INFORMATION	LANDI		
STEEL	E	BELOW AVG							10)
SPECIAL	WOOD/COAL	AVERAGE			H				9)
REIN-CONCRETE	L	ASPHALT			\vdash				8)
MASONRY		ASBEST SHNGL			-				7
CML WALLFRMHEIGHT		ALUM SIDING			-				6)
AA-SPECIAL USE	ELECTRIC	ABOVE AVG			-				5
A9-LUXURIOUS	ÜEL	EXT WALLS			-				4)
A8-EXC +60	E								3)
A7-EXC +40	F			-	-				2)
A6-EXC +20		WDSHINGLE			\vdash				1)
A5-EXC +10	MIN PLYWD	TAR/GRAVEL	NOTES/ID	COND	UNITS	HTGIW	LENGTH	FEATURE (10 PER CARD)	FEATURE (1
A4-EXC	LINOVINYL	STANDING SEAM			ES	EXTRAFEATURES	EXTR		
A3-AVG+30	HARDWOOD	SLATE	ENT**	NOT OFFICIAL DOCUMENT**	FFICIAL	NOTO	GRESS -	**WORK IN PROGRESS -	**W
A2-AVG+20	HARD TILE	RUBBER MEM							
A1-AVG+10		ROLLED/COMP							
A0-AVG		PREFAB MTLS							
B1-AVG-10	ORING	METAL/TIN							
B2-AVG-20	\exists	HI QUAL COMP							
B3-AVG-30	$\frac{1}{2}$	CORR COMP							
B4-AVG-40	۳	CLAY/TILE							
QUALITY EST	ë	ASPHALT						l	l
GENERATOR		ASSESTOS				NOTES	<u> </u>		-
2000	╋	BOOK COVER			i	•			ļ
FIREDI ACE/S)	AVG FOR USE	***************************************			TES	NCE NOTES	SAL E PRICE	GRANTOR	DATE GE
EXTRAKT	7	WOO TRIES							+
BTH FIXTURES	+	SHED SON							1
S	+	SALT BOX					NOTES	NTIAL	DATE
BEDROOMS #	STN ON MASN	MANSARD			Pγ	LISTING HISTORY	LIST		
		IRREGULAR			Ï	STREET			PROP LOC#
4.00 SPU	OPNL	GAMBREL							
2.75 3.00		GABLEHIP							
1.00 1.50 1.75 2.00	MINIMUM	FLAT							OWNER
STORY HEIGHT	EXT WALLS CONT	ROOF STYLE	T	# OF	CARD#	LOT:	SUBLOT:	LOT:	MAP:

DATA COLLECTION FORM SAMPLE, (DCF)

II. Data Collection Form = DCF

The DCF document is a form onto which all information about the parcel is written. Each designated lot on a tax map should have a corresponding DCF. If a DCF is lacking for a lot, one is created.

Map - Lot - Sublot: Owner - Location - City - State

This information is important and serves to identify the lot, location and corresponding owner. This information is supplied by the town, generally in the form of computerized labels which are transferred to the DCF. When in the field, it is very important to determine if the information written on the label is accurate. If there are any discrepancies, it is noted on the DCF. Mapping and ownership problems must be identified and it is the town's responsibility to resolve these discrepancies. If information is missing, accurate information is obtained so that the label is complete.

In addition to map and owner information, a special code or account number may occasionally be found on the label and is used by the town. Original DCF's should not be destroyed. If a new one is needed, it is stapled behind the original. This will eliminate the possibility of errors being made when copying the label information onto the new DCF.

<u>Date - Book - Page - Grantor - Q/U - Code - Sale Price</u>

This section is used to describe recent sale information when available. When it exists, it is verified and noted on the DCF with a code of "VBO" meaning Verified by Owner. If no sales exist, we question the homeowner as to how long they have owned the property, if less than three years, sales information is obtained from the owner.

During our introduction to the property owner, we include the following or something similar:

Approximately when was the home built and how long have you owned it?

If they are new owners (within the past three years), we request and write down the date of the purchase, from whom the home was purchased, and whether or not other items were included in the sale such as boats, furniture, beach rights, if near water, etc. and if changes were made to the property after the sale which are noted appropriately.

<u>ARMS LENGTH SALE</u> = Willing seller and willing buyer, both of whom are knowledgeable concerning all the uses of the property and having no previous relation and neither are under any undo duress.

It is indicated on the DCF if any information relative to the sale or other circumstances causing the selling price to be abnormally high or low is known.

It should be noted that some property owners may be reluctant to offer information regarding their purchase, as such; it is not always noted on the DCF.

History

This section is for the date, the assessor's initials, the reason they were there and the action taken. Listed below are codes of various actions. Characters one & two are the initials of assessor/lister, three is why they were there and four is the action taken.

ie: "04/04/2007 JDVL" indicates that <u>Jane Doe</u> visited the property on April 4, 2007 for the <u>update</u> and <u>measured and listed</u> the property.

Third Character/Why	Fourth Character/Action
A = Abatement/Appeal	E = Estimate
C = Callback	L = Measure & Listed or just listed after a previous
H = Hearing	measure/or used on vacant property to prevent a
	future unnecessary list letter.
P = New Construction/Pickup	M = Measure Only
S = Subdivision	R = Reviewed
T = Town/Taxpayer Request	X = Refusal with notes
U = Update	
V = Verification Process	<u>Used with 3rd Character H only</u>
	C = Change used w/Hearing Only
	N = No Change used w/Hearing Only

INSP - System Applies to Properties Selected for Data Verification in either the Random Select Process or Block Formation Process.

DNSA – Did not show for appointment.

ACTIONS

 $\mathbf{E} = \mathbf{ESTIMATED}$ - Interior characteristics are estimated when entry is not possible, either now or in the future. Some common reasons for estimating interiors are:

- Attempted to obtain a list at two different times and no one has been present.
- Homeowner has refused to allow interior inspection or to give the information about the interior that was requested or information given was questionable.
- Abandoned buildings.
- Posted properties.

L = **LISTED** - A person (not necessarily a homeowner) was asked questions about the property, and a walk through of the entire dwelling was made. If the owner refuses to help, by not allowing an interior tour or requesting us to leave the property, all such information is clearly noted on the DCF.

M = MEASURED only.

R = **REVIEWED** - Generally there for an abatement, appeal, or comparable research and review of property information, refers to exterior review only.

X = REFUSED - Homeowner or person talked to at the property has refused to:

- Allow the building to be measured.
- Allow a walk-through of the home.
- Or, requested to leave the property.

It should be noted that these codes apply only to property visits performed as part of this update.

LISTING THE PROPERTY

Commercial & Industrial (C/I) Properties

If the Mass Income Approach to value is employed, each C/I property must be visited to determine the appropriate category the property fits in, (ie., retail, offices, apartment, etc.). Because this process is subjective, the Supervisor is the control and determines how each property compares to the average in that category of properties. Each property must further be defined within the category to determine its building and location modifiers (average, good, poor, etc). Properties are rated relative to their category of property. For example, a good location for a retail business may not be a good location for an apartment or vice versa and the Supervisor must compare each C/I property to the <u>average</u> for that category of property and determine if the property reviewed is better or worse than the average.

LISTING THE PROPERTY

Building Site & Land Topography Description

Undeveloped/Wooded A tract of land that is not improved with water, septic (or sewer) or

electric.

Undeveloped/Cleared Same as undeveloped wooded, but an area that could be a house

site is cleared of trees or is a field.

Natural Often found on seasonal/camp style properties and at times, on some year round

homes. Typically, have little to no landscape features.

Fair Normally lacks lawn area and due to limited site conditions like topography, may

have undesirable site, normally below average lacking landscape.

Average Typical landscaping features consisting of lawn area and some typical ornamental

features such as, trees or shrubbery or minor garden/flower beds.

Good Typically consists of nice lawn area, desirable ornamental features such as trees,

shrubbery or garden/flower beds or minor amounts of stonewalls or walkways.

V. Good Typically nice landscaped lawn and ornamental shrubbery professionally designed

or a non-professional well designed layout, with some or all of the above.

Excellent More expansive or manicured lawn areas and ornamental shrubs and trees or

contain stonewalls or stone walkways or pond areas in a generally well laid out

professional looking design.

Best Extensive manicured lawn areas which include a combination of extensive

trees/shrubs, well laid out gardens/flower beds and stonewalls and/or stone walls

and/or pond areas in a well designed professional looking landscape.

Topography

Level Flat, no hills, little to no ups or downs.

Mild Mostly level topography with minor slopes and/or very gentle rolling topography.

Rolling Typically rolling terrain with ups and downs or terraced areas or minor grade

changes.

Moderate Can have level areas, but predominately sloping topography which can be

typically overcome by development, but costs are typically higher. Slopes can be readily walked and most people typically could control themselves if they fell on

the slope.

Steep Typically highly sloping terrain, but not as severe as severe slopes. Development

costs are typically higher, but developable with added costs. Generally difficult to

walk, but can be safely walked with care.

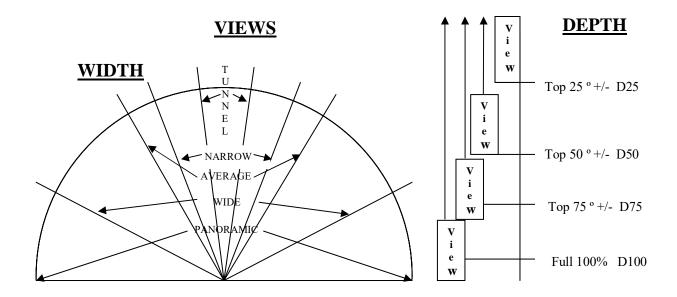
Typically extreme sloping topography that would normally be viewed as Severe

unbuildable due to extremely high site costs for well, septic, driveways and home

site creation. Typical person would not be able to walk or climb easily.

Driveway Gravel/Dirt; Nat/Grass; Paved; Undeveloped.

Road Gravel/Dirt; Paved; Undeveloped.



SUBJECT *	DISTANCE	
LAK Lakes	CLS (or NER)	Close or Near – trees are visible & distinguishable
MTS Mountains	DST	Distant – you know there are trees but they are not distinguishable
HLS Hills	EXT	Extreme – no visual ability to distinguish tree cover
PST Pastoral		

STR Streams/Rivers

LMT Lakes & Mountains

Subject/Width/Depth/Distance View note samples: Noted as

MTS/TUN/D75/DST

(Tunnel View of Mountains 75% Deep, Far Away)

The factors applied are all listed and defined in Section 9.

^{*}Descriptions can vary by town and are defined in the cost tables

LISTING THE PROPERTY

Building Style & Normal Story Height

BUILDING STYLES* PREDOMINATE STORY HEIGHT

Ranch One Story
Mobile Home One Story

Cape 1-1/2, 1-3/4 Story

Saltbox 1-3/4 Story Gambrel 1-3/4, 2 Story

Colonial 2 Story

Raised Ranch One Story w/Raised Basement

Tri-Level Split-Level
A-Frame One, 1-1/2
Camp One Story
Conventional 1-3/4 - 2-3/4

^{*}Building styles are for descriptive purposes only and do not affect the value.

Story Height Explanation (See Story Height Examples)

The story heights are based on the amount of floor space which has headroom for the average person, we use six (6) feet for this calculation. What this means is if the upper floor of a particular house has only 100 usable square feet as defined above, and the first floor area is 400 square feet, then the house will be classified as one (1) story with a finished or unfinished attic.

The critical thing to notice when listing the house is the amount of headroom available in the upper stories and the approximate floor space covered. Use of this method to classify story height will facilitate consistent story height classification. The story height of the main section of the building is used to establish the story height description of the structure.

One Story (Typically - Ranch or Camp style buildings): The living area in this type of residence is confined to the ground floor. The headroom in the attic is usually too low for use as a living area and is used for storage only; however attics are possible, providing about 25% of the first floor space.

One & Half Story (Typically - Cape & Conventional style buildings): The living area in the upper level of this type of residence is around 50% of the ground floor. This is made possible by a combination of high peaked roof, extended wall heights and/or dormers. Only the upper level area with a ceiling height of 6 feet or more is considered living area. Measurements are taken by holding the tape at the 6 foot height mark and then measuring across the building. The living area of this residence is the ground floor area times 1.50. Some homes may be classified with a half story but have less than 50% useable space and classified as ATU or ATF in the sketch.

One & Three Quarter Stories (Typically - Cape, Conventional & Gambrel style buildings): The living area in the upper level of this type of residence is made from 65% to 90% of the ground floor. This is made possible by a combination of high peaked roof, extended wall heights and/or dormers. Only the upper level area with a ceiling height of 6 feet or more is considered living area. The living area of this residence is the ground floor times 1.75. See description on 1-1/2 stories for details on how to measure.

Two Stories (Typically - Colonial, Conventional & Gambrel style buildings): The living area in the upper level of this type of residence is 90% to 100% of the ground floor. The living area is the ground floor times 2.0.

Split Levels (Typically - Raised Ranches or Tri-Level style buildings): This type of residence has two (2) or (3) living area levels. One area is about four (4) feet below grade and the second is about (4) feet above grade and the third is above or right on top of one of these. The lower level in this type of residence was originally designed and built to serve as a living area and not a basement. Both levels have full ceiling heights. Another variation is an added third living area at or above ground level.

Coding: A three (3) character acronym coding system is used to classify areas and story heights of buildings. The following is the coding system and descriptions which is used in identifying areas of the sketch:

- **ATF*** ATTIC FINISHED Access is through permanent stairs, normally no more than 25% of the total floor area and has 6 foot ceiling height.
- **ATU** ATTIC UNFINISHED No interior finish. (Same as above)
- **BMF*** BASEMENT FINISHED Below grade and meets at least three of these four criteria: finished floors, finished walls, finished ceilings and heat.
- **BMG** BASEMENT GARAGE Generally sectioned off from the rest of the basement.
- **BMU** BASEMENT UNFINISHED Known as cellar and is below grade.
- **COF** COMMERCIAL OFFICE Refers to office area in commercial buildings not built for offices, such as factories and warehouses.
- **CRL** CRAWL Basement having 5' or less headroom.
- **CPT** CARPORT A roofed structure generally with 1 or 2 walls and attached to the main structure.
- **CTH** Cathedral ceiling area, this is where the ceiling height is greater than 12 feet.
- **DEK** DECK An open deck or entrance landing with no roof.
- **ENT** ENTRANCE Entrance Landing with no roof, 3x3 and larger, normally unable to place a chair and sit.
- **EPF** ENCLOSED PORCH Typically unheated & uninsulated area. May have small heater, finished walls, floors and ceilings, but is of seasonal use.
- **EPU** COVERED BASEMENT ENTRY All four sides are tight to weather, entrance to BMU, other than metal door (bulkheads).
- FFF* FIRST FLOOR FINISH Living space with full ceiling height and finished interior.
- **FFU** FIRST FLOOR UNFINISHED Similar to FFF, but unfinished interior.
- **GAR** GARAGE A structure large enough to hold and store automobiles at grade level.
- **HSF*** HALF STORY FINISHED Usually an upper level story with approximately 40% to 60% of floor area available and used for living space. (6 foot ceiling height).
- **HSU** HALF STORY UNFINISHED Same as HSF, but interior is unfinished.
- **LDK** Loading Dock area. Raised platform of cement.
- **OFF** OFFICE AREA Finished area within home used primarily for business.
- **OPF** OPEN PORCH Roof structure with floor, but at least one (1) side is exposed to the weather. Screened porches are considered OPF's.
- **OPU** OPEN PORCH UNFIN Same as OPF, however, there is little to no finish.
- **PAT** Patio area of stone, cement, brick, etc.
- **PRS** Piling driven into the ground or other material used to support a building off the ground. Normally found with camps or seasonal construction.
- **RBF*** RAISED BASEMENT FINISHED Used on raised ranch (split level) and Tri-Level homes or any building where 3 of the 4 walls or all 4 walls are 3' to 4' above ground, creating greater utility than a normal basement, or 1.5 or more walls with large windows providing good natural lighting in the basement, and walkout access.
- **RBU** RAISED BASEMENT UNFINISHED Same as RBF, but unfinished.
- **STO** STORAGE Unfinished area used for storage. Not easily converted to living space.
- **SFA** SEMI-FINISHED AREA Enclosed areas finished similar to living space, but not living space, such as indoor pool enclosures.
- **SLB** SLAB Foundation description where no basement or crawl space exist. Poured cement slab.
- **TQF*** 3/4 STORY FINISHED A finished area with approximately 75% of floor area usable as living space.

- **TQU** 3/4 STORY UNFINISHED Same as TQF, except unfinished.
- **UFF*** UPPER FLOOR FINISHED Upper floor living space with full ceiling height and finished interior.
- **UFU** UPPER FLOOR UNFINISHED Same as UFF, except there is no finished interior.
- **VLT** VAULTED CEILING Ceilings which are slanted or extended above the normal 8 feet, but less than 12 feet.

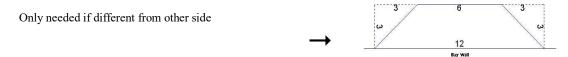
*Finished area is denoted by 3 or 4 finishes in a space – heat, floors, walls and ceilings.

Notes:

- 1.) <u>Attics</u> Attics are only classified if they are accessed by a permanent stairway. Attics which are accessed by pull down stairs or ladder are not assessed, but should be noted in the notes.
- 2.) <u>Basements</u> Below grade areas with at least 5' or more headroom are considered basements. Areas with less than 5' of headroom are considered crawl space. A note should be made when access to the basement is from the outside of the home only. Usable basement areas should be measured, drawn and coded on the sketch. If basement areas are estimated, a note should be made of this estimate in the remarks section.
- 3.) Office Areas Office areas should be measured and drawn on the sketch for all commercial buildings, not designed specifically for offices, ie. garages, warehouses, factories, etc.
- 4.) <u>Cathedral Ceilings</u> Cathedral ceiling areas must be measured when entry into the home is obtained. The area of the cathedral ceiling (length and width) must be drawn and depicted in the sketch area.
- 5.) <u>Vaulted Ceilings</u> Areas where the ceiling is pitched upward, not flat by about 2 to 5 feet, but less than one-story which is the typical height of a cathedral ceiling.

Bay or Bow Window

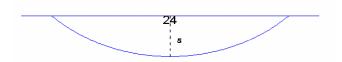
A bay or bow window is a projection on the side(s) of a house which may or may not be considered a livable area. If the bay window(s) include usable floor space, it must be measured, drawn on the sketch at its actual location and properly labeled. Bay windows are most often angled and are drawn to scale on the sketch as they exist, plus a few extra measures as described below to allow for accurate area calculations.



How to measure and sketch a bay window:

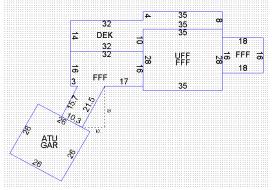
- 1.) Classify the bay window according to its appropriate story height.
- 2.) Check for basement area under the bay window upon listing.
- 3.) Bay windows are only picked up when they include floor space.

In the case of a **Bow window**, the same floor area requirements exist as with the bay window. However, measuring is a bit different. We need to know the depth of the window (5') and the length (24') to be able to sketch and calculate the area. In this case, the length from the point where the bow begins to where it ends is 24 feet. The altitude of the arc created by the bow, or the depth of the window, is 5 feet.



Angles

Angles are a common type of measure that we come across in the field and it is crucial when measuring an angle to have enough written measurements on the sketch. The square footage on an angle cannot be computed if the appropriate measurements are not placed on the drawing. Create a right triangle on the ground where the hypotenuse is the building wall that is at an angle from the main structure, and then draw that triangle in your sketch giving all the measurements.



The two dashed lines form a 90° angle or right triangle with the building wall being the hypotenuse. Record all the dimensions accurately. With this information, the ATU/GAR addition and the FFF area can be drawn and calculated accurately.

STRUCTURAL ELEMENTS

Structural elements describe exterior and interior characteristics of the house. The following is a description list of each structural element:

EXTERIOR WALLS

Two (2) entries possible, the 2 most predominate

MINIMUM: Plywood. Subwall sheathing with tar paper cover as a permanent

siding.

BELOW AVERAGE: Siding not otherwise described and reflecting less than average

quality; ie: masonite, rough sawn lumber w/bark.

NOVELTY: Denotes wood siding, generally found on camps, with or without

sheathing underneath.

AVERAGE: Siding not otherwise described and reflecting average quality (for

comparison purposes other average quality sidings include novelty,

board & batten & clapboard). All forms of softwood.

BOARD & BATTEN: Vertical boards with narrow wooden strips called battens covering

the joists.

ASBESTOS SHINGLE: Typically the shingles are hard and brittle with noticeable grain or

textured surface, non-flammable material that comes in 1x2

sections used in homes circa 1940 - 1960's.

LOGS: Logs that are not simulated log.

ABOVE AVERAGE: Siding not otherwise described and reflecting better than average

quality.

CLAPBOARD: Wood siding having one edge thicker than the other and laid so that

the thick edge overlaps the thin edge of the previous board, not

cedar or redwood, usually has knots.

CEDAR OR REDWOOD: Most commonly found as vertical siding, or at various angles on

contemporary style housing, also exist as very high grade clapboard or shingles can have knots on low side of

cedar/redwood.

PREFAB WOOD PANEL: A type of plywood siding of which there are unlimited varieties on

the market. (T-111) Typically, a 4x8 sheets.

DECORATIVE BLOCK: Cement block that is either fluted or has a rough finish which

appears like it has been broken in half.

WOOD SHINGLE: Shingles not of cedar or redwood, good quality shingles, but not

above average.

CONCRETE/CINDER: Concrete or cinderblock siding.

STUCCO: Stucco veneer on concrete, cinder block or wood.

ASPHALT: Asphalt composition shingle, usually on modest housing.

BRICK ON VENEER: Brick veneer on wood or metal frame construction with wood

sheathing.

BRICK ON MASONRY: A load bearing structural wall. Not brick buildings.

STONE ON MASONRY: Refers to various stone or stone veneers usually on a load bearing

masonry wall.

VINYL SIDING: Clapboards made of vinyl with various grades or qualities. Typical

siding used in today's construction due to low cost when compared

to cedar clapboard.

ALUMINUM SIDING: Same as vinyl, but with aluminum material, clapboard style siding

made from aluminum.

PRE-FINISHED METAL: Enameled or anodized metal commonly found on campers/mobile

homes, commercial and industrial buildings.

GLASS/THERMOPANE: Vacuum packed glass sandwich, usually tinted and commonly

found on large commercial and office buildings.

SOLID BRICK/STONE: Solid masonry walls; precast concrete panels.

CEMENT CLAPBOARD: Cement fiber siding. Asbestos-free fiber and cement combined and

pressed together in the shape of a clapboard. Holds paint very

well.

MASONITE: Composite pressboard/fiberboard, if not maintained will show

areas of rot.

ROOF STRUCTURES

FLAT ROOF: Flat, no pitch to any direction.

SHED ROOF: Single direction sloping.

GABLE: A ridged roof with two pitches slopping away from each other.

HIP: A roof that rises by inclined planes from all four sides of the house

to one common ridge or point.

SALTBOX: Essentially the same as a gable roof, but one of the two slopes is

much longer than the other.

MANSARD: Similar to hip roof, but having a flat area on the top or changes the

pitch of incline part way.

GAMBREL: A roof with two distant slopes on each side forming four roof

planes.

IRREGULAR: Otherwise not described and having many different angles, shapes

and slopes, i.e. bow style roof.

ROOF COVER

METAL/TIN: Tin or metal covering, often times corrugated like ribbon candy,

typically 4x8 sheets, light gauge.

ROLLED COMPOSITION:

Typically a felt saturated with asphalt and granule stones on the

surface. It comes in a roll. Good for low pitch roofs.

ASPHALT: Standard type of shingle used today. It can be single or three tab.

Including Architectural style shingles.

TAR/GRAVEL: A flat or very low pitched roof coated with tar material and then

covered by a uniform crushed gravel material. This is normally

seen on commercial/industrial buildings.

RUBBER MEMBRANE: A thin sheet of rubber seamed together. Typically found on flat

roofs. It is typical for commercial/industrial buildings.

ASBESTOS: Shingles of rigid fireproof asbestos. This is typically laid in a

diamond pattern. It is very brittle and used in homes circa 1940-

1960's.

CLAY/TILE: Terra Cotta roofs that are not typically found in New England.

WOOD SHINGLES: Wood shingle or shake. Wood shakes have random thicknesses as

they are hand split.

SLATE SHINGLES: Rectangular pieces of slate, each overlapping the other.

CORRUGATED COMPOSITION:

It is typically, in 4'x8' sheets. This includes Anjuline panels.

PREFAB METAL: Modified corrugated metal panels that are one piece which run

from ridge to soffit. These are either nailed or screwed.

HIGH QUALITY/COMPOSITION:

This is a newer roof that is typically found on higher priced homes. The material can be made with almost any material. Pressed or formed to look like slate or shake. Life expectancy is 50 years.

STANDING SEAM: Heavy gauge metal roofing that "stands up" at seams about 2",

every 6-8 inches in an upside down cone fashion with a 50 year

life.

INTERIOR WALLS

Two (2) entries possible, choose the 2 most predominate

MASONRY/MINIMUM: Cinder block or concrete form/or studs, no finish.

WALL BOARD: Composition 4' x 8' sheets, such as Celotex, typically found in

manufactured homes, low quality, typically 1/8".

PLASTER: All plaster backed by wood lattice attached to the studs.

**WOOD/LOG: Tongue & groove construction, logs, wainscoting.

DRYWALL: A rigid sandwich of plaster and paper.

PLYWOOD PANEL: 4' x 8' plywood panel sheathing comes in many grades and styles.

AVERAGE FOR USE: Is generally used for commercial/industrial buildings to describe

the interior finish as being normal for that style building and use.

HEATING FUEL

WOOD/COAL: Chosen only if there is no conventional heating system. Wood

stoves only. (Such as in camps, cottages).

OIL: May be identified on the exterior by the presence of oil filler pipes,

kerosene or K1 are also fuel oil.

GAS: LP or propane gas - these can be identified by LP gas which has a

meter on the side of the house or propane gas will have a large tank

on or in the ground.

^{**}Custom Wood is now being called Wood/Log. Custom Wood was meant and used to mean solid wood interior, and the term custom was improperly used. As such, it is being corrected, the term custom wood and wood/log are synonymous, interchangeable and carry the same value. The overall quality grade of the house accounts for various wood and design qualities.

ELECTRIC: Baseboards or geothermal.

SOLAR: Solar panels can be viewed on the roof area.

HEATING TYPE

NONE: No heat.

CONVECTION: Heat transfer through dispersion. (Wood stove/monitor or Rennai

type heat).

FORCED AIR NOT DUCTED:

Has blower to blow heat through one vent, no duct work in the

house.

FORCED AIR DUCTED: Series of ducts throughout the house, for hot air to be blown

through.

HOT WATER: Forced hot water through baseboards.

STEAM: Radiators.

RADIANT ELECTRIC: Electric baseboard, typical electric heat, oil heat supplied through

floors, panels in the walls or ceilings.

RADIANT WATER: Hot water heat in the floors by tubing under flooring with hot water

through them.

HEAT PUMP: Electric unit which provides forced air heat, usually combined with

central air conditioning.

GEOTHERMAL HEAT: Listed as electric under heat fuel and heat pump under heat type.

INTERIOR FLOORING

Two (2) may be chosen, the two most predominant are listed.

MINIMUM PLYWOOD: Plywood subfloor or underlayment.

CONCRETE: Concrete slab usually commercial or industrial.

HARD TILES: Quarry, ceramic tiles or polished and/or stamped concrete.

LINOLEUM: Refers to all forms of linoleum type products of various designs

and shapes. Typically sold in rolls or sheets.

PINE OR SOFTWOODS: Pine or softwood boards covering floor area.

HARDWOOD: Generally oak, cherry, maple, birch, bamboo or ash woods.

LAMINATE/VINYL: A laminate wood look floor that is very durable. Often goes by

brand name Pergo. This also includes higher grade vinyl floors, ie,

tongue & groove planks.

PARQUET FLOORING: Refers to a surface made of small pieces of hardwood, solids and

veneers in various patterns and designs.

CARPET: Wall to wall carpet of good grade, usually found over the subfloor

material, but occasionally covering other floor covers as a

replacement.

AVERAGE FOR USE: Is generally used for commercial/industrial buildings to describe

the floor as being normal for this type of structure and use.

VCT: Vinyl composition floor tile is a commercial grade vinyl tile found

typically in schools or commercial buildings.

NUMBER OF BEDROOMS

Bedrooms should be counted considering the resale value, rather than the homeowner's personal use of the rooms. For example, if you go upstairs and find three (3) rooms and a bathroom and the owner says there are only two (2) bedrooms, the other room is used as a library, sewing room, office, etc., then for our purposes, that third room is a third bedroom. One must be careful because libraries, offices and sewing rooms can be legitimate depending on the location in the house and access. Presence of a closet space generally is reason to classify as a bedroom(s). However, it should be noted that a closet is not the only measure to determine, ie: many homes had no closets in the bedroom, yet they are still classified as bedrooms.

BATHS OR BEDROOMS

Count the physical number of rooms and total fixtures. For bathrooms, enter the number of rooms and under fixtures, enter the total number of fixtures found in the bathroom(s). A fixture is a bath, sink, shower, urinal, bidet, Jacuzzi tub, etc.

*Commercial Baths

0 = None

.5= Minimum

1 =Below average for use

2 = Average for use

3 = Above average for use

4 = Extensive for use

^{*}This is used on commercial properties that lack bedrooms, ie an apartment building would list total bedrooms and total baths but a school would be noted using commercial bath description.

GENERATORS

Number of units found and denoted in the building section. Notes on size and model should be made.

EXTRA KITCHEN

Number of kitchens that exist beyond the first/main kitchen in the home. This is normally seen in in-law apartments or additional living areas. Note the number of <u>full kitchens</u> found in the building. Be cautions of in-law type setups that do not have a full kitchen but maybe some kitchen components.

AIR CONDITION SYSTEMS

Room air conditioners are not considered, unless permanently built in.

NO: None exist, or only room units are present.

YES: Normally a large compressor found outside with complete duct work throughout

house or parts of the house, sometimes combined with a heat pump.

If a permanent wall unit is found, it will be noted as central air and an estimated percentage of the cooled area will be noted, ie 25%, 50%, 75% or 100%.

NUMBER OF STORIES

The number of stories should be identified and noted on the DCF upon measuring. The number of stories will be further adjusted for accuracy, if needed, upon listing or review. If the building has multiple story heights, the area with the most square footage should determine the overall story height classification. However, each section of the house should be correctly labeled as it exists on the sketch.

QUALITY ADJUSTMENT

Quality adjustment refers to the overall quality of construction, marketability and desirability of the property.

Defined as:	B5 = Average - 50%	A3 = Average +30%
	B4 = Average - 40%	A4 = Excellent
	B3 = Average -30%	A5 = Excellent + 10%
	B2 = Average -20%	A6 = Excellent + 20%
	B1 = Average - 10%	A7 = Excellent + 40%
	A0 = Average	A8 = Excellent +60%
	A1 = Average + 10%	A9 = Luxurious
	A2 = Average +20%	AA = Special Use

CONDITION

Condition relates to the primary structures condition relative to the year built listed as:

This is also where depreciation is accounted for. Depreciation is defined as a decrease or loss in value because of wear, age, location or other causes.

Defined as:

<u>Functional</u> - Based on problems with design, layout and/or use of building, i.e. bathroom between 2 adjacent bedrooms with no hallway access to bathroom. Bedroom through bedroom access, very low ceiling, chimney through middle of the room.

<u>Economic</u> - Based on factors influencing value that are external to the building and beyond the owner's control, i.e. house is situated close to a nightclub, airport, dump, sand & gravel pit or any unsightly property.

<u>Physical</u> - Poor physical condition above and beyond the normal wear and tear, i.e. severe water damage, fire damage, rotted window sills, bouncing, cupping or crowning floorboards, sagging ceiling or floor.

The percentage applied to depreciation is calculated based on the severity of the issues as noted by the data collector. The Supervisor makes this determination based on the notes of the data collector. The reason for the depreciation, i.e. next to gravel pit, should be listed in the notes section with the appropriate adjustment in the depreciation section. Typically, physical depreciation relates to the cost to cure the problem.

XFOB

Extra features and outbuildings - in general, XFOB's refer to structures that are not attached to the principal building. XFOB's must be:

- a. Identified.
- b. Measured (length & width).
- c. Units or quantity (how many) identified (when length & width not used).
- d. Condition noted as a percentage.
- **IGP IN GROUND POOL** There are many different sizes of IGP's and all will need to be measured accurately. Pools may be of irregular shapes such as kidney bean. A kidney bean shape IGP should be measured on its longest length and its average width.
- **AGP ABOVE GROUND POOL** AGP's are measured and assessed starting at 18' diameter. AGP's less than 18' in diameter (or less than 250 square feet) are not assessed, but should be measured and noted on the card. Softpools are not measured, but should be noted.

Common AGP diameters and AREA calculators for round pools.

<u>Diameter</u>	Area (Units)	Length Width	
18'	254	18'	14'
20'	314	20'	15'
22'	380	22'	17'
24'	452	24'	18'
27'	572	27'	21'
28'	615	28'	22'

AGP's that are rectangular are measured on their longest length & widest width.

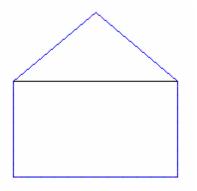
- **SHEDS -** All sheds are measured. An average new shed should have a condition of 100%. If of very good quality, increase or decrease if in poor condition.
- **DECK** Deck refers to platforms that are not attached to the primary building. Some decks will be attached to the above ground pools.
- **SOLAR PANELS** Can be of the photovoltaic (PV) (electric type) or Hot Water (H2O). Identified by type, location and age, if available. Atypical size & physical condition should be noted.

All XFOB's are measured with the exception of the following:

- 1. Childs playhouse
- 2. Tree houses
- 3. Ice or Bob houses
- 4. Bulkheads metal doors covering the entrance to the basement
- 5. Dog houses
- 6. Fire escape platforms
- 7. Handicap ramps
- 8. Metal storage boxes (or trailer bodies) on residential property.

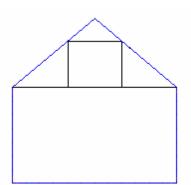
All XFOB's not picked up should still be noted. ie, DNPU treehouse

STORY HEIGHT EXAMPLES



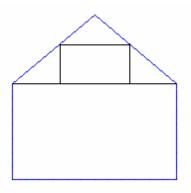
1 STORY FRAME

Ranch - Bungalow or comparable structures. No second floor or attic space.

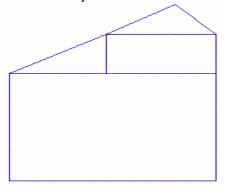


1 STORY FRAME & ATTIC

Mixture of Ranch & Cape Cod Style. Camps, Cottages & Mixtures. Low headroom. Only about 25% of the first floor space has 6' headroom on the upper floor. Noted in story height as 1-1/2 story.



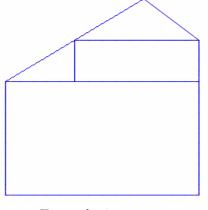
Example A



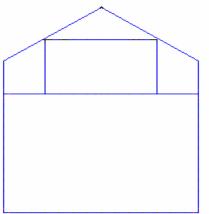
Example B

1-1/2 STORY FRAME

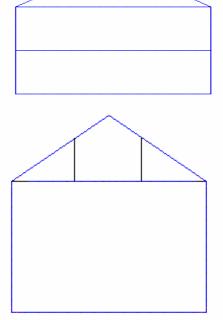
Same basic structure as above with or without shed dormers. In both cases only about 50% of the ground floor space exists in the upper floor as useable space with 6' wall height. Floor space may be larger, but ceiling slope brings the floor to ceiling height less than 6', and as a result, it is not considered upper floor area. See Example A & B Left



Example A



Example B



1-3/4 STORY FRAME

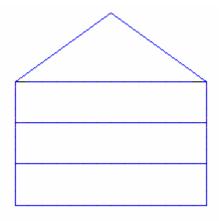
Full shed dormer or very high pitch roof without dormer found throughout the state. Second floor area is about 75% or more of the first floor area. See Example A & B Left

2 STORY FRAME

Side walls fully perpendicular. Slopes in ceiling do not interfere with total use. Full ground area carried to second floor, have 6' or greater ceiling height.

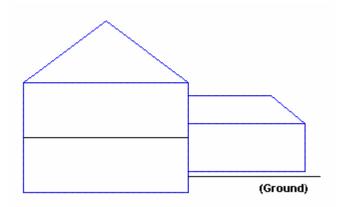
2 STORY FRAME & ATTIC

Has a higher pitch in roof. Stairs to third floor, providing only about 25% useable space in the 3rd floor attic area. Noted as 2.5 stories in story height.

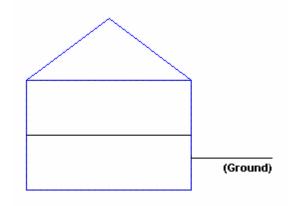


3 STORY FRAME

All floors perpendicular walls, equal useable living space on all three floors.



Tri-level = 2 story type structures with entrance midway between the two, with an addition at a different level, usually between the other two. One level 4' below grade, one on grade and one 4' above grade.

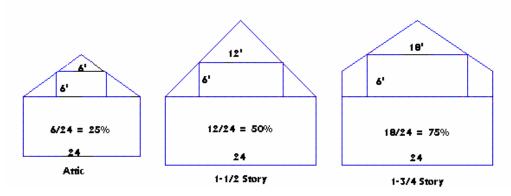


SPLIT ENTRY - one story Ranch Style Home ½ of lower floor foundation exposed.

There are two (2) methods to determine story height other than visually:

1.) This method is the most accurate way to determine story height. When entry into the home is obtained, the data collector will measure across the ceiling at approximately 6' in height (in the upper story(ies). This measurement will determine the upper story liveable area and from this a story height may be obtained.

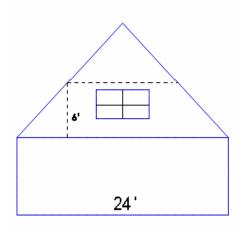
Example: Method 1



2.) This method may be utilized when entry into the home has not occurred. This method will give you a rough idea of the story height.

Run an imaginary line thru the upper part of window(s) to where it would meet the roof line. Run a second imaginary line down from this point. The distance from the side of the house to this second imaginary line is measured. Double this measurement to account for this distance on the other side. This represents nonlivable area.

Example: Method 2



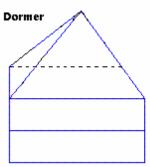
Computation: $6 \times 2 = 12 \text{ (12' total non livable space)}$ 24-12=12 (12' total living space)12/24 = 50% = Half Story

*Note: Estimate 6' ceiling height. Normally, this is just below or at window top. It is important to know where the first floor ends and the second floor begin, via window view, as high exterior side walls may not mean higher first floor ceiling and this may increase the potential second floor area.

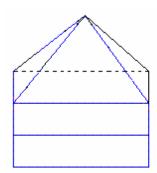
Dormers

Dormers are projected roof lines that may or may not be considered as livable area. When dormers are of considerable size, they contribute to the livable area. The additional area supplied by the dormer must be included in the determination of story height.

EXAMPLES:



Normally, this is 2-1/2 story house without a dormer. Due to the addition of a full or at least 3/4 length dormer, we now have a 2-3/4 story house. Full dormer means from one end to the other. 3/4 dormer means the dormer covers at least 3/4 of the total distance from end to end.

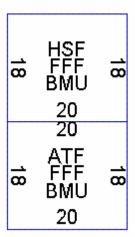


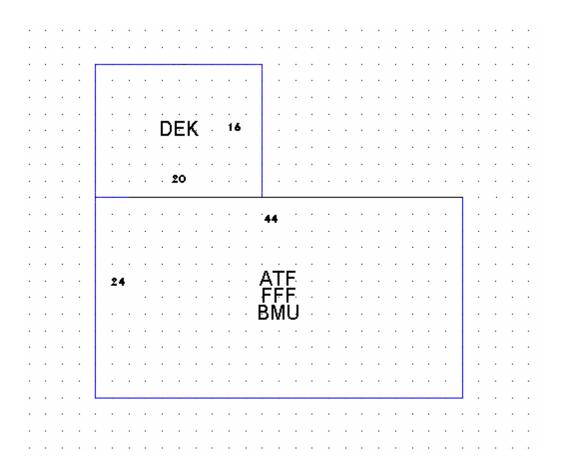
The addition of a dormer to each side of the house can transform a 2-1/2 story house to a 3 story house if full dormers or 2-3/4 story if partial dormers. It is important to note the size of the dormers, whether half, 3/4 or full.

In some cases, the dormer may be only half way down the side of the house. In this case, show the location of the dormer on the sketch with proper story height labeling.

Represents dormer addition

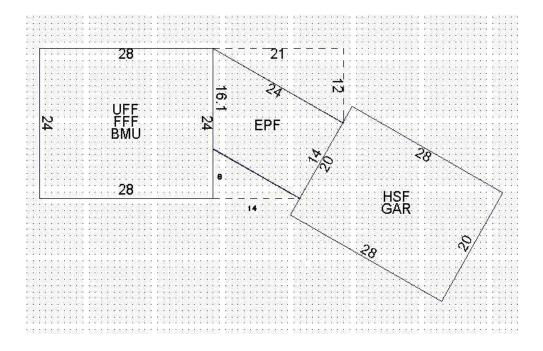






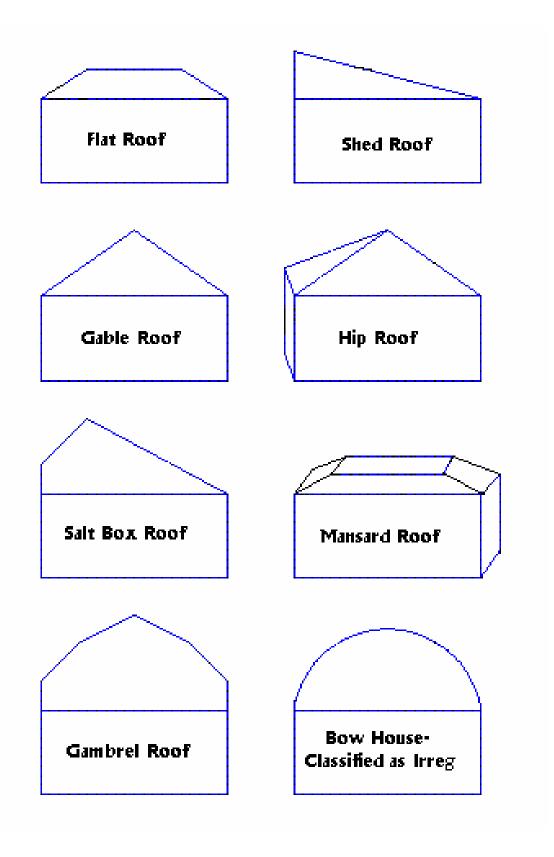
The grid on the back of the DCF is used to draw a sketch of the building to scale. Each point on the grid represents 2 feet, unless otherwise noted by the field person on the sketch.

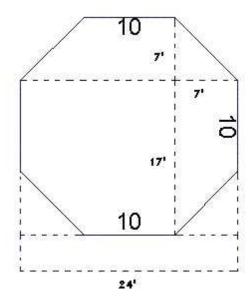
Each section is labeled by existing floors starting with the attic, upper floors, first floor or ground floor and then the basement. Order of the labels does not affect the value, but it does look more correct when labeled top down.



Whenever angles are involved, it is important to provide enough information to accurately compute the area of each section. By breaking up a section into squares, rectangles and right triangles, it makes the area calculation easier and more accurate. Too much information is better than too little. With too much information, we can simply ignore the excess and still calculate the area. With too little information, someone must revisit the property.

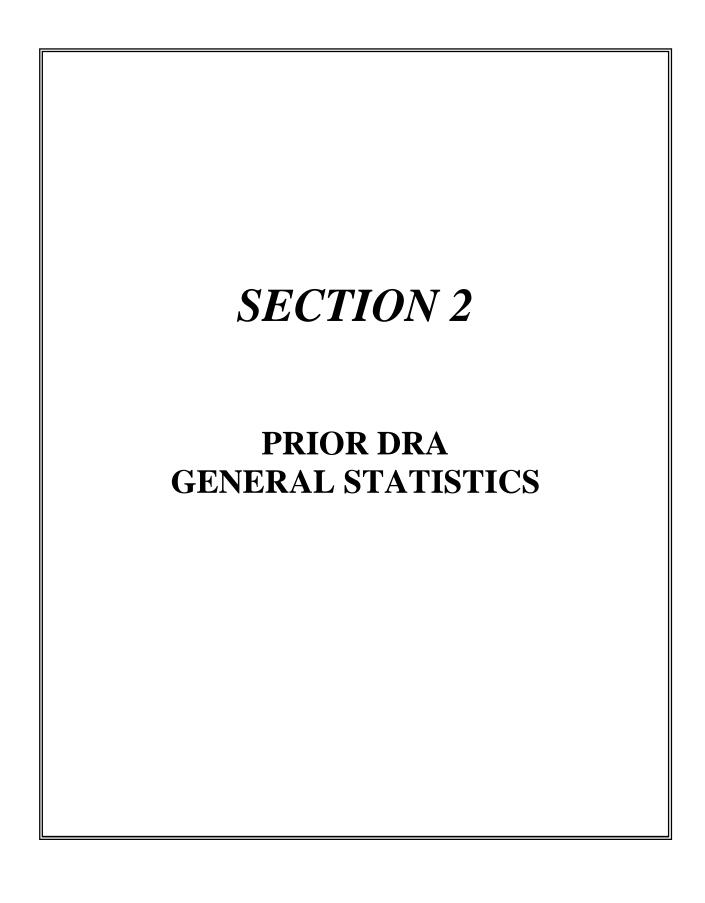
ROOF TYPES





(Only one set is needed when the other angles are the same).

When measuring an octagon, getting interior measurements are critical. However, one can compute the necessary measurements by taking a few extra exterior measurements, as indicated. Then when entry is obtained, the interior measurements can be made to verify the area.



Prior Sales Analysis Information

The following data is provided to show the sales ratio and coefficient of dispersion for the town as a whole, as well as the land only strata and the land with buildings strata, as computed by the Department of Revenue Administration, Property Appraisal Division from the most recent report. This shows the condition of the local assessment equity or the lack thereof and the reason a valuation anew is being done. This equalization study by the NH DRA is used to equalize municipal total valuations across the state, as well as determine the local level of overall assessments as compared to local sales activity. It is a thorough analysis and study of the local sales and assessment data performed with assistance from the municipality. As such, it is a good indicator of the condition and quality of the local assessments of the prior year.

Acceptable standards/guidelines, as published by the NH Assessing Standards Board

Assessment to sales ratio: 90% to 110%

Coefficient of Dispersion (COD): Not Greater Than 20

Price Related Differential (PRD): .97 to 1.03

Difference between Strata: 5%

Strata: Land only

Residential Land & Buildings

Commercials

Confidence Level: 90%

DRA PRIOR YEAR RATIO RESULTS

The following prior year ratio statistics, developed by the NH DRA, are being provided at the request of the NH DRA. This information is not part of the contract or scope of services. It is historic, not current data and has no bearing or use in this revaluation. The writer accepts no responsibility for the accurate meaning or use of this data.

Ratio Study Year 2019

Overall Median Assessment to Sales Ratio:	<u>88.1</u>
Coefficient of Dispersion:	<u>23.9</u>
Price Related Differential:	<u>1.13</u>

	<u>Ratio</u>	<u>COD</u>
Residential Land Only Sales:	<u>N/A</u>	<u>N/A</u>
Residential Land & Building Sales:	<u>88.1</u>	<u>23.9</u>
Commercial Land & Building Sales:	N/A	N/A

SECTION 3 VALUATION PREMISE

- A. THREE APPROACHES TO VALUE HIGHEST & BEST USE
- **B. ZONING**
- C. TOWN PARCEL BREAKDOWN
- D. TIME TRENDING
- E. NEIGHBORHOOD CLASSIFICATION
- F. BASIC MASS APPRAISAL PROCESS
- G. ASSUMPTIONS, THEORIES & LIMITING FACTORS

A. Three Approaches to Value

<u>Income</u>: The "value" of real estate represents the worth of all rights to future benefits which arise as a result of ownership. An investor purchases property for the benefits (income) that the property is expected to produce. Expectation of receipt of these benefits provides the inducement for the investor to commit his own funds as "equity capital" to ownership of a piece of real estate. The value of the property depends on its earning power. The Income Approach to Value is a method of estimating the present value of anticipated income benefits. This process of discounting income expectancies to a present worth estimate is called "capitalization." This present worth estimate, the result of the capitalization process, is the amount that a prudent, typically informed purchaser would be willing to pay at a fixed time for the right to receive the income stream produced by a particular property.

In mass appraisal, the income approach is generally of limited use as it requires the property owners to provide income and expense information that, for the most part, they are unwilling to provide and do not have to provide by law. When it is provided, it is almost always with the stipulation that the information be kept confidential. For the above reasons, the income approach is mostly used as a general check against the sales cost approach used in mass appraisal work based on published averages for various property types. Although held confidentially, when income data is provided, it will be considered and noted on the property record card. The Income Approach to value was not utilized for the above-stated reasons.

<u>Sales</u>: The Sales Approach to Value is a method for predicting the *market value* of a property on the basis of the selling prices of comparable properties. Market value in the context of this approach means the most probable selling price under certain terms of sale or a sale for cash or the equivalent to the seller with normal market exposure.

<u>Cost</u>: The Cost Approach is that approach in appraisal analysis which is based on the proposition that the informed purchaser would pay no more than the cost of producing a substitute property with the same utility as the subject property. It is particularly applicable when the property being appraised involves relatively new improvements which represent the highest and best use of the land or when relatively unique or specialized improvements are located on the site and for which there exist no comparable properties on the market.

In the "Cost Approach," the property to be appraised is treated as a physical entity, separable for valuation purposes into site and improvements.

Although the three-approach system has become widely used, the Sales Approach is clearly the central, if not the only relevant approach in estimating the value of some types of properties. The rationale of the Sales Approach is that a purchaser will usually not pay more for a property than he would be required to pay for a comparable alternative property (*principle of substitution*). Furthermore, a seller will not take less than he can obtain elsewhere in the market. The *method* of the Sales Approach is an empirical investigation in which the prediction of the most probable selling price is based on actual qualified market sales of comparable properties.

A qualified sale is one which reflects the true market value of the property sold. Various definitions have been offered for the term "market value," but all are predicated, as a rule, upon the following basic assumptions:

- 1. That the amount estimated is the highest price in terms of money for which the property is deemed most likely to sell in a competitive market.
- 2. That a reasonable time is allowed for exposure in the open market.
- 3. That payment is to be made in cash or on terms reasonably equivalent to cash or on typical financing terms available at the time of appraisal.
- 4. That both buyer and seller are typically motivated and that the price is not affected by undue stimulus.
- 5. That both parties act prudently and knowledgeably and have due knowledge of the various uses to which the property may be put.

The following is a recent definition of "market value" approved by the American Institute of Real Estate Appraisers and the Society of Real Estate Appraisers:

The highest price in terms of money which a property will bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus.

As a practical matter, a market value appraisal/assessment is the value the property would most probably or reasonably sell for as of a given date, if sufficient time had been allowed to find a buyer and if the transaction was typical of existing market conditions.

The above definitions were extracted from The Encyclopedia of Real Estate Appraising 3rd Edition.

However, it must be noted that the lack of direct local comparable sales data does not mean a feature that adds or detracts from value should be ignored. As assessors, an opinion of value must still be developed and we cannot ignore positive or negative features. NH law requires that all factors affecting value be considered. The knowledge and years of experience of the job supervisor is critical, not only when sales data exists, but more so when lacking credible local sales data, common sense and consistency must prevail.

MARKET MODIFIED COST APPROACH TO VALUE

This approach to valuing a large universe of properties, such as an entire municipality, is the most common approach used in mass appraisal, particularly for residential property types. It is a mixture of the cost and market approaches to value. It recognizes the principal facts or information of the property and uses a consistent cost formula to develop equitable values for all property in the Municipality. Then those cost values are compared to actual sales in the community. The results are used to modify the cost tables to enable the formula to more closely follow the actual real estate market data.

If either an individualized income approach or the mass income approach to value was employed for the valuation the record card will indicate "market income approach to value". All other records that lack an indication on the property record card of an income approach rely upon the market modified cost approach to value. When the mass income approach to value is used, all 3 approaches are still considered and reconciled by the supervisor to determine which approach is used. The income report in Section 9.D. provide both the income value used and the cost approach value developed. When sufficient market data exists, the mass income model will generally be employed.

AVITAR's

CAMA: Computer Assisted Mass Appraisal

Mass Appraisal

As defined by the International Association of Assessing Officers (IAAO), mass appraisal is, "the process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing." Mass appraisal utilizes many of the same concepts as single appraisal property appraising, such as supply and demand, highest and best use, and the principles of substitution and anticipation. In addition, in light of the necessity of estimate values for multiple properties, mass appraisal also emphasizes data management, statistical valuation models, and statistical quality control.

The Avitar CAMA (Computer Assisted Mass Appraisal) system being used is defined as a Market Modified Cost Approach to Value. What this means is that the cost approach method of estimating value is recognized as the most appropriate method to value multiple parcels. Using local costs from builders and nationally recognized cost manuals like the Marshall & Swift Cost Guide or starting with the existing tables found in the CAMA model base costs for the improvements and material types are created. Local sales are used to develop land values. Then using all the local market sales data, the cost tables are modified to reflect the local market trends. This process is called model calibration. While cost manuals, local contractors and sales data are used to develop preliminary costs for the CAMA's cost tables, it is during the calibration process where all the qualified sales data is used and tested considering several parameters, such as location, size, quality, use and story height. Through multiple reiterations of the statistics, the Job Supervisor fine tunes the model to accurately produce assessments that reasonably match or closely approximate the sales data.

This process is not perfect, as market sales data is subject to the perceptions and emotions of buyers and sellers at any given point it time. While you and I may want to buy a particular house, we will both most likely be willing to pay different amounts and the seller may or may not accept either offer. If the seller accepts a lower value before the higher offer is made, that sale then represents an indication of market value. Was it low because the higher offer wasn't made in time? For example, in a 2002 transaction, a property was offered and well advertised through a real estate agent. An offer was made and rejected. A day later, prior to a counter offer from the first offer, a new offer came in at the asking price and was accepted. Was that the market price? Well consider this:

Prior to the closing of the property, 30 days later, the buyer was offered \$20,000 to simply sign over his purchase and sales agreement to a third party. An additional 10% profit! He refused and lives in the property today, thinking he bought low.

Knowing all this, what is your opinion of the real market value?

The point here is that sales generally indicate value. While they in fact did occur, it is only one indicator of value and not every sale necessarily always reflects the true market value. In the real world, buying and selling of property is almost always subject to some sort of pressure or duress. The seller is selling for a reason, emotional or economic and the buyer is moving to the area for similar reasons, such as being close to family or a new job. In either case, in our experience there is always some form of pressure and it is this mild form of pressure that can cause similar properties in the same neighborhood on the same day to sell for different prices. Simply stated - the market is imperfect.

A market modified cost approach to value tends to level out these differences and as such, some values will be below their selling price, while others will be right on or somewhat above, but all should be a reasonable opinion of the most probable market value as of the date of the revaluation.

THE SALES DATA

At the beginning of the process, copies of all qualified arms length sales which occurred in town over the past two years are compiled. These sales are then sorted into two categories: Vacant and Improved.

The vacant land sales are then analyzed to help us identify neighborhoods, excess land values, lot values, waterfront or view influence and other values/factors necessary to properly, fairly and accurately assess land.

In the case where land sales are few or non-existing, the land residual method is used. While somewhat more technical, it is an equally accurate method whereby all relatively newly built home sales are reviewed, the building values are estimated by the use of cost manuals and local contractors, when available. The building value is then deducted from the sale price, leaving the residual value of the developed land.

We then develop cost tables for improvements to the land. Once all the physical data for each property is collected and the sales data verified, we then compute new total values for each property and test against actual sales data, hence, the Market Modified Cost Approach to value CAMA system.

Please note that not every technique described herein is used in every project. The most appropriate methods are used for each project based on the data available.

HIGHEST & BEST USE

For this revaluation/update, unless otherwise noted on the assessment record card, the highest & best use of each property is assumed to be its current use.

Individual property highest and best use analysis is not appropriate for mass appraisal.

"Highest & best use," has been defined as: that reasonable, legal and probable use that will support the highest present value.... as of the effective date of the appraisal.

It has been further defined as that use, from among reasonably probable and legal alternative uses, found to be physically possible, appropriately supported, financially feasible and which result in the highest land value. In those cases where the existing use is not the highest & best use, it shall be noted on the individual assessment record card.

There are several instances where property is not assessed at its full market value/highest & best use and most of these fall under the jurisdictional exceptions from USPAP compliance.

The following statutory provisions allow for assessments other than at market value/highest and best use:

79-A:5	Open space/current use land
79-B:3	Conservation Restrictions
79-C:7	Discretionary Easements
75:11	Residences on commercial or industrially zoned land
72:B	Earth & excavations
79-F	Land under qualifying farm structures
79 - G	Land & buildings that qualify as historic buildings
79-H	Qualified chartered public schools
75:1-a	Low Income Housing Tax Credit properties
79:74	Renewable generation facility properties subject to voluntary payment in lieu of taxes

Please refer to the specific RSA for more detailed information. There are also other instances such as transitional use or when properties are not 100% complete where the assessment may be something other than market value or assessed at its highest & best use. These situations are normally noted on the specific assessment record card.

B. Zoning

Local zoning, if enacted, is a very important part of the valuation process as it defines what can or can not be done with land in defined areas of the municipality. It further sets the standards for the required lot size and road frontage needed for each zone.

Local zoning as provided by the municipality as in effect for the assessment date of April 1st, the year of this valuation process is described below.

Proposed changes, if known, will also be discussed and given any due consideration.

The Town of Grafton has not adopted a zoning ordinance, however, the following lot size and frontage requirements are stipulated in Subdivision Regulations in effect as of 4/1/2020.

Zone 1 – Residential (Res)

Area – Minimum land area is two (2.0) acres. Frontage – Minimum frontage requirement is two hundred (200) feet.

C. Town Parcel Breakdown

Grafton Parcel Count

Value	# of Parcels	
\$ 10,608,900	368	RESIDENTIAL LAND ONLY (not including current use):
\$ 2,475,848	274	RESIDENTIAL LAND ONLY WITH CURRENT USE:
\$ 77,988,700	472	RESIDENTIAL LAND & BUILDING (not including current use): Median: \$ 164,800
\$ 28,755,982	151	RESIDENTIAL LAND & BUILDING WITH CURRENT USE:
\$ 12,926,320	145	MANUFACTURED HOUSING ON OWN LAND:
\$ 225,600	8	MANUFACTURED HOUSING ON LAND OF ANOTHER:
lential Buildings	Included in Resid	RESIDENTIAL CONDOMINIUMS:
\$ 3,090,032	15	DUPLEX & MULTI-FAMILY:
\$ 648,500	6	COMMERCIAL/INDUST. LAND ONLY (not including current use):
\$ 673,700	3	MMERCIAL/INDUST. LAND & BUILDING (not including current use):
\$ 528,127	2	COMMERCIAL/INDUST. WITH CURRENT USE:
\$ 3,432,900	3	UTILITY:
\$ 141,354,609	1447	TOTAL TAXABLE:
\$ 4,958,500	48	TOTAL EXEMPT/NONTAXABLE:
	1495	TOTAL NUMBER OF PARCELS:
	1565	(TOTAL NUMBER OF CARDS):
	79	PROPERTIES WITH VIEWS (included above):
	217	PROPERTIES WITH WATER FRONTAGE (included above):
	2020	DRA CERTIFICATION YEAR:

Printed: 08/26/2020 10:39:28 am

D. Time Trending

This is the process by which sales data is equalized to account for time. The "market" is dynamic and ever changing. It is either stable, appreciating or depreciating over time. It is this effect of time that must be analyzed to enable the reliable use of sales 1 or 2 years prior to, or even after the assessment date.

The analysis of property which has sold twice in a relatively short period of time with no changes/improvements between the two sale dates is ideal for this calculation.

Additionally, a review of surrounding municipal trends via New Hampshire DRA's annual ratio study reports for 3 consecutive years, as well as local Realtor information can be used to reconcile an opinion of the current market trend or lack thereof. It should also be noted that, in a depreciating market, a negative trend factor may be discovered and used, which would adjust sale prices for the passage of time.

The following is a summary of the analysis of the sales used broken down by year, a review of the Department of Revenues sales ratio studies for 2017, 2018, and 2019.

Sales Analysis Results	<u>Year</u>	Median Ratio	<u>Year</u>	Median Ratio
	2017	0.9272	2018	0.8523
	2018	0.8523	2019	0.8315
	2019	0.8315	2020	0.8249

To determine the trend factor for 2018 using the sales analysis, we took the difference between the 2017 and 2018 ratios (0.0756), divided that number by the 2017 ratio of 92.72% which resulted in a positive trend factor of 8.15% or 0.679% per month.

To determine the trend factor for 2019 using the sales analysis, we took the difference between the 2018 and 2019 ratios (0.0208), divided that number by the 2018 ratio of 85.23% which resulted in a positive trend factor of 2.44% or 0.203% per month.

To determine a trend factor for 2020 using the sales analysis, we took the difference between the 2019 and 2020 ratios (0.0066), divided that number by the 2019 ratio of 83.15% which resulted in a positive trend factor of 079% or 0.066% per month.

The average of this analysis suggests a positive 0.316% per month trend.

DRA Equalization Ratio Study

<u>Year</u>	Median Ratio
2017	96.6%
2018	94.0%
2019	88.1%

To determine the trend factor for 2018 using the DRA figures, we took the difference between the 2017 and 2018 ratios (2.6), divided that number by the 2017 ratio of 96.6% which resulted in a positive trend factor of 2.69%, or 0.224% per month.

To determine the trend factor for 2019 using the DRA figures, we took the difference between the 2018 and 2019 ratios (5.9), divided that number by the 2018 ratio of 94.0% which resulted in a positive trend factor of 6.27% or 0.523% per month.

We also analyzed 2020 qualified sales through 4/1/2020; however, as this analysis reflected only a portion of 2020, the DRA ratio for the entire year doesn't exist.

The average of this analysis suggests a positive 0.3735% per month trend.

Without any paired sales, or properties that sold twice between 2017 and 2020 a paired sales analysis could not be completed.

Summary

The conclusions reached by each analysis suggest a range from a market appreciation of approximately 0.316% per month to approximately 0.3735% per month. It is my opinion that a positive 0.33% per month, or 4% per year trend be applied from the 4/1/18 sales analysis start date up to 4/1/20.

E. Neighborhood Classification

Market Value Influences

The most often repeated quote about real estate relates the three most important factors, "location, location, and location." While humourous, it underlines a significant truth about the nature of property value: it is often factors outside of the property boundaries that establish value.

Most real estate consumers understand the importance of location. A house that is located steps from the ocean likely has more value than a similar one miles away from the waters edge. A retail building close to schools or commuting routes likely has more value than one located far away from these amenities. The stately home located in an area of other similar property likely has more value than a similar one located next to the municipal landfill.

At its very heart, the property tax is a tax on value. Revaluations use mass appraisal that must recognize all factors that influence the value of property, both in a negative and positive direction. Each of these factors may be different in different locations. For this reason, the mass appraisal is indexed to local conditions and uses locally obtained and adjusted information to determine values.

The nature of value influences can affect an entire municipality or region. Entire municipalities may be "close to skiing." Whole counties may be "fantastic commuting locations." Significant areas of our state are quiet country locations. For these reasons, a revaluation may not identify each and every separate factor that influences the value of property. Many of these common elements are assumed to exist for all similar properties in a municipality.

There are value influences that affect entire neighborhoods. These may be as obvious as a location on or near a body of water, ski area, or golf course. They also may be as subtle as a location near a certain park or school, or in a particularly desirable area of the municipality. Whether subtle or obvious, the mass appraisal must account for all of these value influences.

There are also value influences that affect individual properties. These can include such things as water frontage, water access, panoramic views, highway views, proximity to industrial or commercial uses, and heavy traffic counts. These property specific influences may be difficult to isolate, but are critical in the development of accurate values.

The mass appraisal must recognize all value influences: regional; local; neighborhood; and, property. By understanding these factors, accurate market value estimates can be made. Ignoring any of these factors could lead to inaccurate values, and establish a disproportionate system of taxation. Fairness requires that all factors be considered in valuation.

In every community, certain sections, developments and/or locations affect value both positively and negatively in the market. This affect is gaged by the development of neighborhoods. Each neighborhood reflects a 10% value difference positive or negative from the average or most common neighborhood in the community. The most common neighborhood of the community is classified as "E" and each alphabet letter before and after "E" reflects a 10% change in the base or average value. This is market driven, but can generally be equated to the desirability of the road, topography, vegetation and housing quality and maintenance. Attempting to measure this location difference in increments of less than 10% is unrealistic. Once all the neighborhoods are defined, vacant land sales and improved sales are used to test their existence. Views may not only affect individual properties, they may also impact the entire neighborhood desirability.

As a rule, neighborhoods are first defined by the assessing supervisor based on his/her knowledge and experience considering the above stated factors and then tested and modified by local sales data, as follows:

First, all the roads in town are driven and the neighborhoods are graded in relation to each other based upon topography, building quality and maintenance, utilities, overall land design and appeal. Using sales data to test our decisions, we also check with local Realtors to confirm our grading of the most desirable and least desirable neighborhoods. Then, we review all the vacant land sales to find the ones that reflect, (as closely as possible) the zoned minimum lot size. In other words, if the zoning in town requires 1-acre and 200 feet of road frontage, we are looking for sales of similar size lots to develop the base undeveloped site value for that zone.

After identifying the base site values for each zone, we then develop a value for excess road frontage and excess acreage above the zone minimum. For example, a 10 acre lot in a 1 acre zone has 9 acres of excess land. The influence that excess road frontage has on value is considered based on market data. Historically, that influence is only measurable when both road frontage and excess land exist to meet zoning for possible further subdivision.

Neighborhoods are classified by alphabetical letters, as follows:

<u>NC</u>					
A	-40%	F	+10%	J	+50%
В	-30%	G	+20%	K	+60%
C	-20%	Н	+30%	L	+70%
D	-10%	I	+40%	M	+80%

E = Average or most common.

Q, R, S, T neighborhood designations are reserved for special/unique situations and may or may not follow the 10% steps. *See Section 9, Valuation Cost Tables & Adjustments*. The "X" designation however, is reserved for rear land, excess acreage designation. When "X" is found on land line 1, it means that the particular lot has no road frontage or known access and is in practical terms landlocked.

Neighborhoods generally designate differences in location across the town based on type of road (dirt, paved, wide, narrow, etc.), condition of land (flat, rolling, steep, wet, etc.) and quality of buildings (high quality, low quality, all similar or mixture, etc.), as well as features like side walks, underground utilities and landscaping of the entire area.

Generally, the value difference from neighborhood to neighborhood is 10% of the average. Each neighborhood is labeled alphabetically with "E" being the average and letters below "E" (D, C, B, A) being less than average and letters after "E" (F - T) being above average.

An "A" neighborhood generally denotes an approved subdivision road not yet developed or maybe just timber cleared. It is typically paper streets.

A "B" neighborhood generally denotes a road cut and stumped and very rough, but passable by 4x4 vehicles.

A "C" neighborhood generally denotes a graded road, either narrow or of poor quality, but passable by most vehicles.

A "D" neighborhood generally denotes below average neighborhood, may or may not be town maintained with poorer quality land and/or lower quality homes and/or a mixture of quality and style homes. Oftentimes, they are more narrow than your average Class V road.

An "E" neighborhood generally denotes the average neighborhood in town, typically a Class V town maintained roads with most utilities above ground and sites that generally consist of average landscaping.

An "F" neighborhood generally denotes neighborhoods above average with similar quality buildings, roads and typically, utilities are underground and sites are more consistently landscaped. Above average neighborhoods are generally more desirable and the factors noted increase marketability. Always remember...location, location, location!

F. Basic Mass Appraisal Process

While the supervisor is analyzing and developing neighborhoods and local values, building data collectors, approved by New Hampshire Department of Revenue Administration (NH DRA) are going parcel by parcel, door to door measuring all buildings and attempting to complete an interior inspection of each principal building to collect the needed physical data, age and condition of the building.

With the land values developed, we now review improved sales, sales that have been developed and improved with buildings or other features, such as well and septic. By deducting the base land value previously established, adjusted by the neighborhood and topography, as well as any other features, such as sheds and barns, a building residual value is estimated. After adjusting for grade and condition, we divide by the effective area of each building to arrive at an indicated square foot cost. This may then be compared to a cost manual, like Marshall & Swift and/or local contractor information to determine if this established square foot cost is reasonable.

The effective area of a building is computed by considering all areas of all floors and additions of the building and then adjusting each area by its relative cost. If living space is estimated to be \$98.00/SF, the basement area of the house is not worth \$98.00/SF, but rather some predictable fraction. As such, each section of the building has an <u>actual area</u> and an <u>effective area</u> which is the actual area times a cost adjustment factor. Each assessment property record card shows the actual area, cost factor and effective area of each section/floor of the building. The cost factor adjustments are consistent through the town.

This is where, using all the previous cost data developed, we begin to extract the value of views and waterfront in the community. Both vary greatly due to personal likes and dislikes of the market, but both have general features that the market clearly values. For waterfront, private access to the water is the most valuable, but even that may be adjusted for size, topography, usefulness of the waterfront, as well as depth in some areas.

The challenge here is to develop a base value for the average or most common waterfront site and then grade each site in relation to the average based on available sales data. If lacking specific sales data, the search may be expanded to include other bodies of water in other towns. Views are a bit more difficult, as they vary widely as does the value that the market places on them. However, the process is much the same. Using sales, we extract a range of value the market places on different views by first accounting for the basic land value and improvements. What value remains is attributed to the view. Views are classified by type, subject matter, close-up versus distant and width of the view. The adjustments for the influence of view are then systematically applied to all other properties in town with views. Also, a view picture catalog is prepared to show the various views.

Once the cost tables are developed, they are used to calculate all values across the municipality. Then the job supervisor and assistant do a parcel by parcel field review to compare what is on each assessment card to what they see in the field and make adjustments to ensure quality and consistency.

G. Assumptions, Theories & Limiting Factors

Assumptions

- 1. It is assumed that all land can be developed unless obvious wetlands or town documentation stating otherwise. As such, lots smaller than the zone minimum will be considered developable, assuming they are grandfathered.
- 2. Current use classification is provided by the town and assumed accurate.
- 3. The use of the property is assumed its highest and best use, unless stated differently on the property record card. Highest and best use analysis was not done for each property.
- 4. When interior inspections can not be timely made or are refused, the interior data will be estimated based on similar homes, as accurately as possible, assuming good quality finish. If measurements are refused, the building measurement and interior will be estimated from the road.
- 5. The land acreage and shape are taken from the Town's maps and assumed accurate and name and address data is provided by the town and assumed accurate.

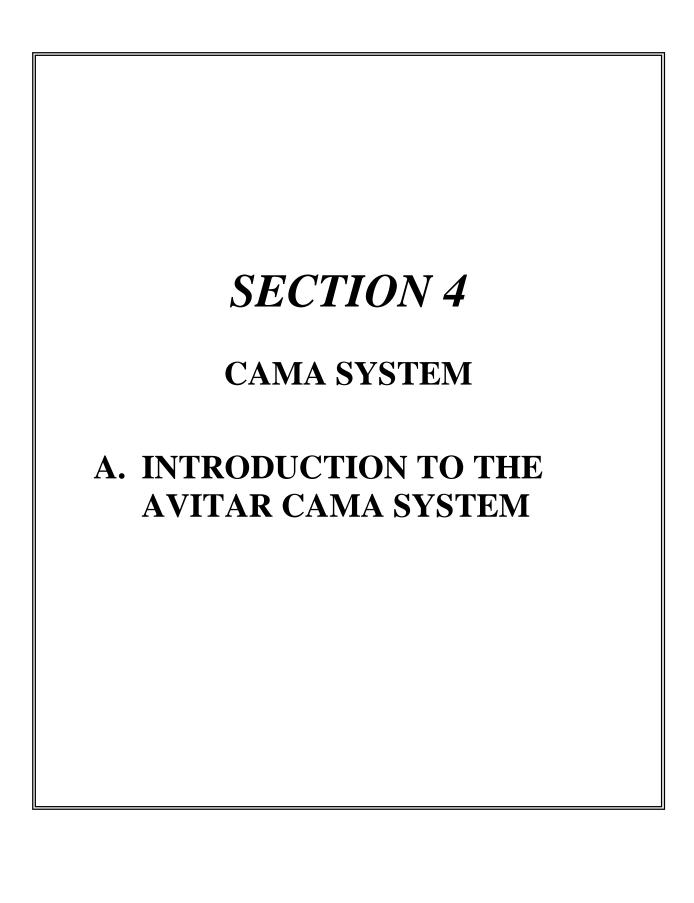
Theories

Local sales data must be the foundation for a good town wide revaluation and guide the Appraiser Supervisor in their conclusions and adjustments to value. However, lacking sales data does not mean a specific feature or property should go unnoticed or not considered and the supervisor must use common sense and their knowledge gained from education and years of experience when making adjustments, both derived directly from the market and those not, but developed over time and with interaction with buyers and sellers and real estate agents.

Cost, while not always directly related to the market, is a very good indicator of market value based on the understanding of the "principle of substitution". This principle states that a person will pay no more and a buyer will accept no less for a property than the cost of a suitable substitution. A suitable substitution can be defined as the cost to build new considering age depreciation and the cost of time. However, actual costs can exceed market value when personal likes come into play or the property is over built for the area. Nothing in assessing, particularly the assessment is straight line or a fact beyond doubt. Assessments are an opinion of the most probable value a property is worth at a stated point in time given normal market exposure, it is not a fact!

Limiting Factors

The scope of services outlined in the contract spells out the services rendered, which in itself identifies limiting factors. In mass appraisal work, limiting factors or conditions generally include the number of sales available and the accuracy of the data used. Data accuracy is limited by the fact that interior inspections are not available to all properties and, in some cases when data is supplied by third parties.



A. INTRODUCTION TO THE AVITAR CAMA SYSTEM

THE POINT SYSTEM - An Industry Standard

The point system for mass appraising is an industry standard developed many years ago and represents the best cost valuation system modified by the local market available and used (in some form or another) by most, if not all, Computer Assisted Mass Appraisal (CAMA) appraisal systems available on the market.

Avitar's CAMA system uses the point system. However, ever since 1986 we have made many very important refinements to increase accuracy, equity, reliability and consistency. We have also provided a menu driven system for ease of use.

Very simply, the system works by dividing up the building into components which consistently represent a certain predictable percent of the total value. These construction components are then assigned point values which represent its contribution to the total value and accounts for the cost and market appeal of the item.

POINTS

Points are based on the associated cost to the total building in relation to other options for similar features. The exterior wall factors also include the structural frame. These point values are based on the percentage that the actual cost historically represents to the total cost and provides a consistent, predictable and equitable approach to mass appraisal building values.

Each building is first measured and sketched showing the actual footprint of the building and various story heights. Then the following attributes are listed:

Roof Style & Example – Gable or Hip/Asphalt

Cover

Exterior Wall Example - Clapboard/Vinyl (Up to Two Different Exteriors can be

listed, using the two most predominant)

Interior Wall Example – Plaster/Wood (Up to Two Different Interiors can be listed,

using the two most predominant)

Floor Cover Example - Pine/Softwood & Carpet (Up to Two Different Floor

Covers can be listed, using the two most predominant)

of Bedrooms
of Bathrooms
of Bath Fixtures
Extra Kitchen
Central Air

Generator

Fireplaces If no point value associated in the cost tables, then fireplaces are still

valued in the extra features.

Heat Example – Oil/FA Ducted (This is an oil fired furnace with forced air

ducted system)

Quality Example – A4 Exc (Here A=average, A1 is one grade better and A4 is

4 graders better)

Com. Wall Example – Commercial Wall Frame Construction Use for commercial

buildings to account for various structures.

Size Adjustment Size adjustment is the factor that accounts for the economy of scale

theory which means the more of anything you purchase at one time, the lower the unit cost. As such, a larger home will have a factor less than 1.00, while a smaller home will have a factor greater than 1.00 to

account for per square foot cost variation.

Base Rate This is the gross base square foot cost that this building, as well as all

other similar buildings will start at.

Bldg. Rate Building Rate – After consideration of all building materials and

quality of construction, a building rate is developed which can be greater and lower and 1.00 based on material, quality and includes the

size adjustment.

Com. Wall Factor In the case of a commercial property, an added factor may be needed to

account for various commercial structural frames.

Adjusted Base Base rate times building rate times commercial wall factor equal the

unique adjusted base for this structure. Therefore, two identical homes with slightly different square feet will have slightly different adjusted base rates as the economy of scale will come into play. Also, two identical size and style homes with various exterior wall materials may also vary in adjusted base rates slightly to account for the various

market appeal/desirability and value of each material.

The Adjusted Base Rate is then multiplied by the total effective area of

the house to develop a replacement cost new for that structure.

Bedroom & Bathroom Data

Rate

While the number of bedrooms is a valuable commodity for most homes, the accompanying number of bathrooms or fixtures plays a pivotal role. A house with 5 bedrooms and only 1 bathroom is functionally obsolete as the plumbing cannot equally handle the bedrooms, as such a similar house with 5 bedrooms and 2 bathrooms would command a higher market value, all other things equal. As such, a weighting system was developed by Avitar to weight the number of bedrooms to bathrooms to develop an adjusting factor to account for this obsolescence when it existed. Therefore, it is not solely the bedroom or bathroom count that effects value, but the combination of both.

Sample Calculation

Note: The examples provided may not necessarily use the point table developed for your town. The actual point table for your town can be found in Section 9.

Example Listing Data

TOTAL STRUCTURAL POINTS COMPUTED	=	85
Carpet Hard Tile When two types exist, the average rounded integer is used	= 10 points = 12 points =	<u>11</u>
FLOOR COVER	10	
Heating points are calculated by multiplying fuel by type 1 x 6	=	6
HEATING FUEL & TYPE Oil Fuel Hot Water	= 1 point = <u>6 points</u>	
When two interior types exist, the average rounded integer is used	=	27
INTERIOR WALLS Drywall Plaster	= 27 points = 27 points	
Point values are added together	=	6
ROOF STRUCTURE & COVER Gable or Hip Asphalt or Comp.	= 3 points = <u>3 points</u>	
When two types exist, the average rounded integer is used	=	35
EXTERIOR WALLS Prefab Wood Panels Brick on Veneer	= 32 points = <u>37 points</u>	

Bedroom = 3 # Bathrooms = 1.5

The bedroom to bathroom functional quality is measured by utilizing the matrix below. The points are found at the intersection of the appropriate column and row values.

#Bedrooms->	0 - 1	2	3	4	5+	
<u>#Baths</u>						
0.00	0	1	2	3	4	This table represents the
0.5	10	9	8	7	6	
1.0	14	13	10	9	7	value of the plumbing in
1.5	15	14	12	10	7	the building and its ability to effectively service the
2.0	15	15	13	10	8	residence based on the
2.5	15	15	15	12	11	number of bedrooms. 4
3.0	16	16	15	14	12	bedrooms & 4 baths is
3.5	16	15	15	15	14	better than 4 bedrooms &
4.0	16	16	16	15	14	2 baths.
UP	17	16	16	16	15	2 bans.

Indicated bedroom/bathroom ratio point value

= <u>12</u> (Add to previously computed structural points of 85)

TOTAL STRUCTURAL POINTS INDEX = 97

QUALITY ADJUSTMENT FACTORS

Quality adjustment factors and descriptions are listed below. Usage of these factors enables the appraiser to make adjustments up or down for each building to account for differences of construction quality and the overall marketability of the building.

The quality factor from the table below, times the total structural point index = QUALITY ADJUSTMENT FACTOR, which is expressed as a percentage value.

 $97 \times 1.10 = 1.067$ QUALITY ADJUSTMENT FACTOR

DESCRIPTION	% ADJ	<u>USTMENT</u>
Minimum	70%	
Below Average	80%	
Average	100%	IT IS IMPORTANT TO
Average + 10	110%	NOTE that the quality index
Average + 20	120%	is a percent value and the
Average + 30	130%	decimal point is necessary in
Excellent	140%	calculations. Quality index
Excellent + 10	150%	for your community can be
Excellent + 20	160%	found in Section 9.
Excellent + 40	180%	
Excellent + 60	200%	

EFFECTIVE AREA CALCULATIONS

The calculation of effective area is applied in order to adjust for the differences in square foot construction costs in the various subareas of the building as compared to the principal living area. The SUB-AREA ID table shows the effective area which is the actual area adjusted by the cost factors for each subarea. Cost factors for all subareas for this community can be found in the Final Valuation Cost Tables of this manual. (Section 9C.)

EXAMPLE: BUILDING AREA CALCULATIONS

SUB AREA		ACTUAL	COST FACTOR	EFFECTIVE	
<u>IDS</u>			AREAS	ADJUSTMENT	AREA
FFF	(First Floor Finished)	=	864	1.00	864
UFF	(Upper Floor Finished)	=	864	1.00	864
GAR	(Attached Garage)	=	600	.45	270
EPF	(Enclosed Porch Finished)	=	192	.70	134
DEK	(Deck or Entrance)	=	192	.10	19
BMU	(Basement Unfinished)	=_	864	.15	130
	TOTAL AREAS GROSS	=	3,576	$\mathbf{EFFECTIVE} =$	2,281

The cost factor adjusts the square foot cost of construction for living area to other areas of the structure.

EXAMPLE:

If the base rate is \$85 for a residential house, the cost of a deck is not \$85/square foot, it is more accurately expressed as only 10% or \$8.50/square foot. As such, this 192 square foot deck can be valued as follows: 192 square feet x 10% = 19.2 sf x \$85 base rate = \$1,632 or \$85 x 10% = \$8.50 x 192 square feet = \$1,632.

SIZE ADJUSTMENT FACTORS

In order to accurately reflect "economies of scale", it is necessary to adjust the base rate up or down to reflect deviations from the median building size of the community for which it was originally computed. If the median size of all buildings in the town is 2,000 square feet, then the size adjustment table should be similar and all structures larger or smaller would be adjusted downward or upward (respectively) to account for the economy of scale. Size adjustment tables must be developed for each use: residential, commercial and industrial and will be found in Section 9. Final Valuation Tables of this manual for this particular community.

The size adjustment (SA) for this property is .9776

STORY HEIGHT ADJUSTMENTS

Further refinement of the base rate is required to acknowledge the impact of multi-story construction on the total construction costs. This is accomplished through the use of the story height adjustment factor. It is cost adjusted to account for the fact that up until 3 stories or more, it is generally less expensive during original construction to add square feet via story height then expanding the footprint which involves site work and foundation work. Sample Story Height Factors (SHF), for this example are:

STORY HEIGHT	SAMPLE STORY HEIGHT FACTOR
1.00	1.00
1.50	.98
1.75	.96
2.00	.94
2.50	.93
3.00	.92
3.00+	.90

The overall base rate to use for this example is \$85.00. This rate is established through the analysis of all residential sales in the community with adjustments made by use of all the factors previously discussed. An example of which follows: (Base rates for your community can be found in Section 9. Final Valuation Tables).

Adjusted Base Rate Calculation

Base Rate x Story Height Factor x Quality Factor Index x Size Adjustment Factor = \$85 x .94 x 1.067 x .9776 = \$83.34

FINAL BUILDING VALUE COMPUTATIONS

Effective Area x Adjusted Base Rate = Replacement Cost New (RCN) 2,281 x \$83.34 = \$190,098

REPLACEMENT COST NEW ROUNDED TO NEAREST \$100 = \$190,100

DEPRECIATION TYPES & USE

NORMAL AGE DEPRECIATION is based on the age of the structure and the condition relative to that age. New homes, while new, are average for their age, while older homes may be in better condition relative to their age.

EXAMPLE - 200 Year Old House

<u>Condition</u>	Normal Age Depreciation is
Very Poor	71%
Poor	57% (See chart on prior page)
Fair	42%
Average	35%
Good	28%
Excellent	14%

EXAMPLE - For the 200 year old home in good condition

Building Value	=	129,900
Depreciation	=	x 28%
Depreciation Value	=	- 36,372

Depreciated Bldg.	Value =	93,528
	- OR -) 0,02 0
Building Value	=	129,900
% Condition Good	_	v 720/

% Condition Good = $\frac{x}{72\%}$ **Depreciated Bldg. Value =** 93,528

All final values are rounded to the nearest \$100 for land and buildings alike.

Therefore, the indicated building value = \$93,500

PHYSICAL: Refers to the general condition of the building, or how well it has aged or

been maintained in comparison to new buildings. Here is where the assessor can allow for an adjustment for items that are not consistent with

the overall condition of the majority of the home.

FUNCTIONAL: Refers to the functional design of the building based on the current use,

design, layout and new technology available, over and above the normal

age depreciation.

ECONOMIC: Refers to depreciation caused by things which are exterior to the building

and usually not controllable by the owner. Excessive traffic, active railroad

tracks, airport nearby, are just a few examples.

TEMPORARY: Refers to depreciation given for a special reason which shall only exist for

a short period of time. This is generally used for new construction to account for varying stages during the construction, as of April 1st in the

assessing year.

LAND VALUE COMPUTATIONS

Land can be valued using a per square foot method, per acre method, per front foot method, or a combination of all three methods. Generally, we use acres as our unit of measure for the lot, dollar per acre pricing for the rear acreage and dollar per front foot to take into account additional lot value by way of potential subdivision. Water frontage and/or view contributory value is listed separately. Land charts are created for ease of use.

SAMPLE LAND CHART

# Acres	Value
2.00	31,000
1.45	27,500
1.00	23,000
0.79	16,000
0.45	13,000
0.21	9,000
0.01	1,500

Excess acreage at \$1,500 per acre

Base View Value = \$50,000 Base Waterfront = \$100,000

A table, as shown above, exists for each zone in town that shows the base values for separate indicated lot sizes in town.

This value would then be further adjusted by the neighborhood factor, as indicated by the neighborhood code (NC) table. The NC was established during the revaluation/update process when each road, on every map that existed at that time, had a NC assigned to it based on road, land quality, topography and market desirability.

For this example, we will assume a .45 acre lot with a NC of "G" (which has a value of 1.20, meaning this neighborhood is 20% more desirable or valuable than the average).

 $13,000 \times 1.20 = 15,600$

The land may further be adjusted by the assessor for unique situations for the quality and development of the site, driveway and topography with individual condition adjustments noted on the card and multiplying straight across. In addition, the assessor can include an overall additional condition for abnormal conditions such as shape, in addition to the site, driveway and topography by placing a factor from 1 to 999 in the condition field on the appraisal card. The appraiser can then positively or negatively adjust the land value.

\$15,600 x 1.10 Site x 1.00 Driveway x 1.00 Topography x .90 Condition (Wet) = \$15,444 or \$15,400 (rounded)

If there were any excess land over the zone minimum, this land would be priced at the excess acreage price. There would be no NC adjustment, for the NC indicates the street frontage and excess land is the same throughout the town. It would be depreciated for size from the excess acreage chart created for this town, which simply decreases the per acre rate based on quantity. This excess land may be further adjusted based on the assessor's knowledge of the area for topography, ledge, wetlands, etc.

Excess road frontage, in amounts equal to the zone minimum, would be valued <u>only if there is enough excess land to support subdivisions based on the zoning requirements</u>. Excess frontage would not normally be assessed unless subdivision potential exists, however it could be if the market sales data showed a value exists even if subdivision potential did not.

The frontage would be valued by multiplying only the excess frontage above the minimum requirement, in increments of the zone minimum by the front foot rate and then adjusted by the NC and further for usability, topography, wetland, etc.

Example:

Zone = Two Acres, 100 Front Feet

- 1. Parcel with three acres and 400 front feet would not have any excess frontage assessed because only one excess acre exists and the zone requires two. So, this parcel has no subdivision potential.
- 2. Parcel with four acres and 400 front feet would be assessed for 100 excess front feet because there are two excess acres to support the zoning requirement, and therefore, a potential for subdivision exist.

If the sales data were to show a value for excess road frontage, even if no subdivision potential existed, it could be valued based on every front foot beyond the zone minimum.

Finally, you would add the building value to the extra features value to the land value to get the total assessment.

SECTION 5

UNDERSTANDING YOUR PROPERTY RECORD CARD

ABBREVIATIONS, SAMPLES & DEFINITIONS

Notices may not be exact copies

PROPERTY RECORD CARD - FRONT

PROP	ERTY RECORD CARD - F	RONI
Zone: RESIDENTIAL 1 & 2 Land Type 1F RES 1F RES VIEW *See 1.D.	FREDLACE 2-CUST FIREPLACE 2-CUST POOL-INGRND-GUNITE SHED-WOOD SHED-WOOD SHED-WOOD	
1.D.	GUNITE	
Minimu		OWNER INFORMATION (4) EET 1 03123 LISTING HISTORY MVX INSP MARKED FOR INS MVM NSP MARKED FOR INS JIWL DRL
Minimum Acreage: Units 2,000 ac 25,609 ac 27,609 ac	PL	(6)
:: 2.00 Mir Base Rate 148,00 x 3,50 MOUNTAII	8000 96 64 60	
	1 40 x 20 800 40 x 20 96 8 x 12 64 8 x 8 60 6 x 10	Date Book Page Ty TAN; BTHS=5FIX, 3FIX, 2FIX=10 HEIGHTS FROM OUTSIDE; EXC VERIFIED INFO @ DOOR; CD=P INT & EXT; EXTRA FEATURES VALUATION EXTRA FEATURES VALUATION
im Frontage: 200 C Adj Site 110 105 94 AND WATER, WIDE,		Book Book HS=5FIX, FROM OI D INFO @ (T;
200 200 105 100 105, WIDE, TOP 7	8 8	Page Ty Pag
toad DWay 100 95 107 75, EXTRI	3.00	SAI Type =10 FIX; I XCELLEN =PARTIAI
y Topography 85 MODE 95 MILD REME		SALES HISTORY Price (Price (NOTES X; DNVI - DIFFICU LENT VIEW; VERY TIAL ASPHALT;5/
Topography 85 MODERATE 95 MILD 4E	8,500 21,120 2,179 UNDE 1,190 COOF 785 COOF 33,800	TORY Price Grantor (5) S IFFICULT TO YERY LONG ALT;5/16 H/O S ALT;5/16 H/O S
Cond 3 90 70 80	8,500 1,1,120 2,179 UNDER DECK 1,190 COOP EST 785 COOP EST 3,800	Date Book Page Type Price Grantor (5) NOTES TAN; BTHS=5FIX, 3FIX, 2FIX=10 FIX; DNVI - DIFFICULT TO DETERMINE STY HEIGHTS FROM OUTSIDE; EXCELLENT VIEW; VERY LONG DRVWY; VERIFIED INFO @ DOOR; CD=PARTIAL ASPHALT; 5/16 H/O SON REFUSED INT & EXT; XTRA FEATURES VALUATION (9)
Ad V	DECK T T	AINE STY
<u>s</u>		
z z z	Year 2017 2018 2019	
124,200 Drivewa 124,200 ACC 56,000 TOPC 83,000 WTR 263,200	PARCEL TO: Building \$ 419,800 \$ 612,300	MUNICIPALS
Priveway: DIRT/GR Notes ACC TOPO WTR SEAS/OBST	CEL TOTAL Building 419,800 612,300	PICTU (8) PAL SOFTW
DD Driveway: DIRT/GRAVEL alue Notes 200 ACC 000 TOPO 000 WTR SEAS/OBST 200	### ANYTOWN ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE 16	(8) (8) (8) MUNICIPAL SOFTWARE BY AVITAR
IVEL Roa	Eatures Land \$ 31,100 \$ 296,800 Parcel Total: \$ 747,700 \$ 33,800 \$ 263,200 Parcel Total: \$ 909,300 S 33,800 \$ 263,200 Parcel Total: \$ 909,300	E BY AVITAR
Site: GOOD Driveway: DIRT/GRAVEL Road: PAVED Tax Value Notes 124,200 ACC 56,000 TOPO 83,000 WTR SEAS/OBST 263,200	Land \$ 296,800 \$ 747,700 \$ 263,200 \$ 909,300 \$ 263,200	702021140

As you can see, the appraisal card is broken into sections.

- 1) <u>MAP/LOT/SUB</u> Numbers represent the parcel identification numbers (PID) used by the town. The map number represents the ID of the map sheet on which the parcel is displayed. The lot number and sub lot are the unique ID for the parcel on that map sheet.
- 2) <u>CARD # OF #</u> Typically 1 of 1 means the parcel has only one assessment record card for its entire assessment information. In a multi-card situation, where more than one assessment record card is needed to show the assessment information of a parcel with several primary buildings, the first number is the sequential card number and the second number is the total number of cards for that parcel.
- 3) **PRINTED** The date the card was printed, reflecting the assessment information and value on file at that time.
- 4) <u>OWNER INFORMATION</u> Located in upper left hand corner just below map-lot-sublot numbers and contains the owner name and address information of record at the time of print.
- 5) <u>SALE HISTORY</u> This section is located to the right of owner information box and displays the five most current sales recorded as known for this parcel showing book, page, date, type of sale (Qualified/Unqualified & Vacant/Improved) and seller's name.
- 6) <u>LISTING HISTORY</u> This section usually contains the date that the property was visited, plus the two initials of the person who visited the property. The third character is the reason why they were there, and the fourth is the "action" taken. This may vary as it is user definable, but will always have a date followed by a four space code and then space for a brief note.
- 7) <u>NOTES</u> An area for the appraiser to enter abbreviated notes about the property, as well as reasons for any adjustments made elsewhere on the assessment record card.
- 8) **<u>PICTURE</u>** Intended to represent some aspect of this tract of land such as view, waterfront or site or outbuildings.
- 9) <u>EXTRA FEATURES VALUATION</u> This area contains the valuation of fireplaces, pools, sheds, detached garages, etc., (a table listing all descriptions and rates can be found in *Section 9C*.), and displays a description (as well as dimensions when appropriate), the unit rate, condition and final value. The grand total is rounded to nearest \$100. Also, included is a brief notes section for each extra feature item listed.
- 10) PARCEL TOTAL TAXABLE VALUE Is located about halfway down the right side of the card and displays prior years and current assessed value summarized as buildings, features and land and then the card total value. In the case of a multi-card parcel, in the current year column an additional value will be displayed for the total parcel value just below the card total value, whereas the prior year values will only show the total assessed value of the entire parcel.
- 11) <u>LAND VALUATION</u> This area provides all the information necessary for land valuation.

<u>Zone</u> - Displays the land pricing table description, which is usually the same as the zones in town.

<u>Minimum Acreage</u> - The minimum lot size as defined by zoning requirements of the town. Occasionally, zones are defined that do not relate to the town zoning. Refer to the land pricing table for clearer definition of the land pricing table.

<u>Minimum Frontage</u> - Same as above, but represents the minimum required road frontage needed for development.

<u>Site</u> - A brief description of the site such as undeveloped, fair, average, good, very good or excellent, which are referring to the condition of the site development and landscaping.

<u>Driveway</u> - A brief description of the driveway such as none, gravel, paved, stone, etc.

<u>Road</u> - A brief description of the road such as paved or gravel.

<u>Land Type</u> - Refers to specific codes used to classify land use. These are all listed and defined in *Section 9C*.

<u>Units</u> - Size of land being assessed on each line.

AC = Acres

FF = Front Feet (Road Frontage) SF = Square Feet

WF = Waterfront Feet

If there are views, they will display here with subject, distance, depth and width as defined in Section 9.C.

<u>Base Rate</u> - Dollar value per unit, except on line one where it is the basic value of the building site, if one exists, for the lot size shown under units.

NC - Neighborhood Code. All towns have distinct neighborhoods, some more than others, which influence value based on features of the neighborhood and market desirability. Neighborhoods are represented alphabetically with "E" being average; A, B, C & D being levels below average; and F, G, H, I, etc. being levels above average value and desirability.

<u>ADJ</u> - The factor by which the neighborhood influences the value. In the case of excess acreage, it is a quantity or size adjustment factor

<u>Site</u> - Land line one only and displays the adjustment factor, if any, associated with the description.

Road - A brief description of the road such as paved or gravel.

<u>Dway</u> - Land line one only and displays the adjustment factor, if any, associated with the description.

<u>Topography</u> - Each land line can have a topography description and adjustment associated and displayed with it.

<u>Cond</u> - Condition - area to enter other land adjustments, such as: wet, shape, undeveloped, etc.

Ad Valorem - Market value.

<u>SPI</u> - Soil Potential Index is used to regulate the per acre rate of the current use land based on the range of value provided by the state. Current use condition for grade, location & site quality as defined in DRA Current Use Rules for forest categories. An entry of 100 means the maximum value and 0 means the minimum. The SPI is provided by the landowner for farm land.

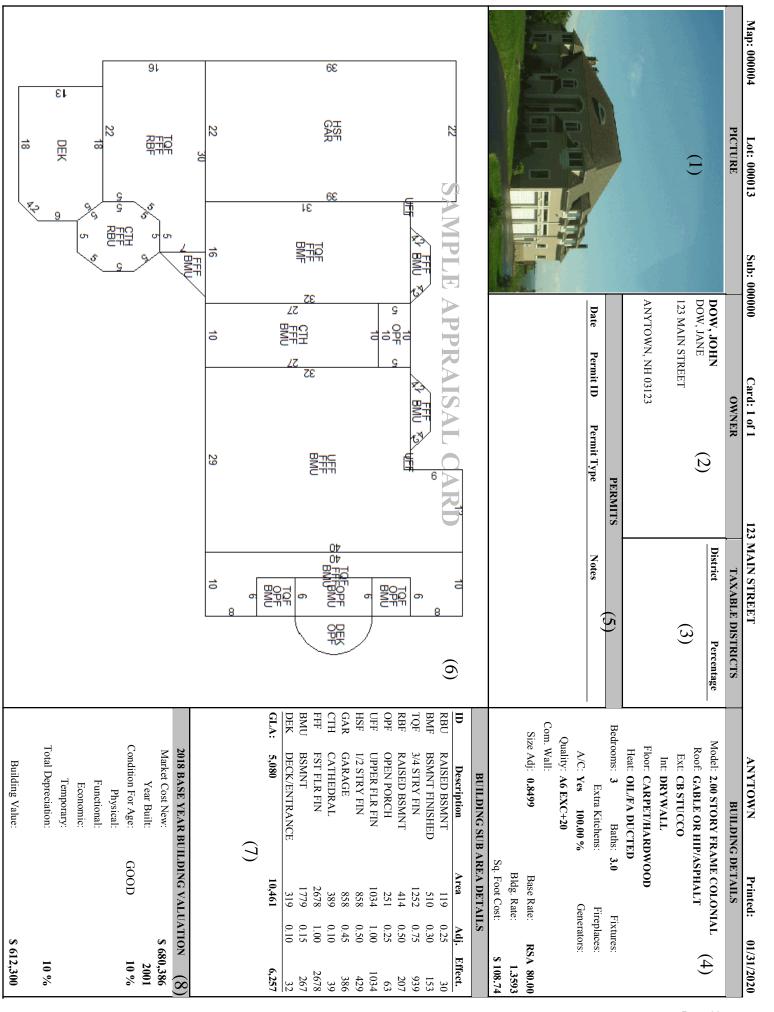
 \underline{R} - This is used for the current use recreation discount. If the recreation discount is granted, a "Y" will appear in this column.

<u>Tax Value</u> - Is the taxable value of all land being appraised, including the land assessed under current use.

Notes - Brief information about each land line or the "COND" adjustment.

12) See Section 1.D. Listing the Property – Views.

PROPERTY RECORD CARD - BACK



- 1) **<u>PICTURE</u>** A color or black and white digital picture, if one is attached, usually a picture of the sketched building.
- 2) <u>OWNER INFORMATION</u> Repeats the owner information from the front for ease of use.
- 3) <u>TAXABLE DISTRICTS</u> This area lists any town districts and the percentage of the property in each district.
- 4) **<u>BUILDING DETAILS</u>** The title bar displays the story height, building style and year built.

Model – Story Height/Building TypeFireplacesRoof - Style & Material CoverA/C - Central AirExt - Exterior Wall CoverGenerators

Int - Interior Wall Material

Ploor - Floor Cover Material

Quality - Building Quality Description

Com Wall - Commercial Wall Structure

Heat - Type & Fuel Size Adj - Size Adj Factor Bedrooms - # of Bedrooms Base Rate - Bldg Sq Ft Cost

Bath - # of Baths **Bldg Rate** - Overall bldg factor, based on prior

bldg description

Extra Kitchens – In-law or Living Area Kitchen

- 5) **PERMITS** Area to keep track of issued building permits, manually or automatically from the Avitar Building Permit module, if town building inspector is using that module.
- 6) **BUILDING SKETCH** It is the area in which the CAMA generated sketch can be found. Labeling of all sections is located within each area. The acronyms in the sketch, which consists of three letters, are shown to the right of the sketch in the Building Sub Area Details section in a more readable, but still in an abbreviated format.
- 7) <u>BUILDING SUB AREA DETAILS</u> This shows the Sub Area ID and description, the actual area for each sub area, the cost factor associated with it as a percentage of the Building Square Foot Cost and the effective area, which is the actual area times the cost factor.

Example:

A first floor finished (FFF) might be worth \$86/sq ft, but an attached deck would not be. By using the 10% cost factor, the square foot cost of the deck would be \$8.60. So, if you have a 100 square foot deck at \$8.60/sf, it would be valued at \$860. Put another way, 100 sf times cost adjustment factor of 10% = 10 sf. 10 sf x \$86 base rate = \$860. As you can see, using the adjustment this way is the same, but it enables the computation of the total effective area for use in the overall size adjustment computation and for comparing the effective area of comparable structures.

8) **BASE YEAR BUILDING VALUATION** - Is calculated by multiplying the total effective area by the Building Adjusted Base Rate, displayed just above and to the right of the sketch. This represents the undepreciated value of the structure, or rather the cost to replace the structure with a similar structure at the time the assessment was made,

based on the local market data. The base year is the year of the last valuation update and the year from which the age depreciation of the building is computed.

- Normal Depreciation based on the age and condition of the building.
- Physical Is added depreciation to account for the loss in value due to wear and tear and the forces of nature.
- Functional Added depreciation is the loss in value due to the inability of the structure to perform adequately the function for which it is used, based on problems with design, layout and/or use of the buildings.
- Economic Added depreciation based on factors influencing value that are external to the property and generally not controlled by the owner.
- Temporary Generally used for a building in a transitional phase such as renovation, remodeling or new construction not completed as of April 1st. It is expected to change yearly as construction is completed.

This approach ensures consistent age depreciation, but also allows the supervisor to make individual added depreciation on final field review, as deemed needed for each property. See *Section 4* - Depreciation - Manual Calculation

- Total Dpr Total all depreciation.
- Assessment is the actual assessed value of the building and is calculated by multiplying the Building Market Cost New value by (100% - Total Depreciation %).

Building Market Cost New = \$227,000
Total Depreciation = 21%
$$\frac{x}{179.330}$$
 (100% - 21%=79% or .79)

Rounded to \$179,300 = Building Assessment

GENERAL COMMONLY USED ABBREVIATIONS

A/C Air Conditioning LOC Location LUCT Land Use Change Tax ACAcres ACC Access ME Measured & Estimated **AMNTY** Amenity MH Manufactured Home ATT Attached **MHD** Manufactured Home-Double Wide **AVG** Average **MHS** Manufactured Home-Single Wide BCBlind Curve **MKB** Modern Kitchen/Bath **BCH** Beach M/LMeasured & Listed Most Probable Use BKL Backland **MPU** Bedroom **NBD** Non-Buildable BR BSMNT/BMT Basement NC No Change BTH Bath **NICU** Not in Current Use Cinder/Concrete Block NOH No One Home CB CE Conservation Easement **NSFA** No Show for Appointment CK/CHK Check NV No Value Clear **OKB** Outdated Kitchen/Bath CLR Comm Office Area **COF** P&B Post & Beam COND Condition **PDS** Pull Down Stairs/Attic Stairs **CTD** Cost to Develop PF Pond Frontage Close to Road PLE Power Line Easement CTR Current Use PR CU Poor Pier Foundation CWCommon Wall **PRS** DB Dirt Basement PU Pickup Road Bisects Lot **DNPU** Did Not Pick UP **RBL** Did Not View Road DNV RD **DNVI** Did Not View Interior **REF** Refused DTW Distance to Waterfront RF River Frontage Data Verification **ROW** Right of Way (R/W) DV DW Driveway **SHDW** Shared Driveway **ENT** Entrance **SUBD** Subdivision **ESMNT** Easement TOPO **Topography EST** Estimate UC **Under Construction EXC** Excellent **UNB** Unbuildable **EXT** Exterior UND Undeveloped FF Front Feet on Road UNF Unfinished FIN Finished **VBO** Verified by Owner Very Good **FLR** Floor **VGD** Foundation **VPR** Very Poor **FND** VU View FP Flood Plain **FPL** Fireplace WA Water Access WB FR Fair Wet Basement WF Field Stone Water Frontage FS **GAR** Garage WH Wall Height Walkout Basement GD Good **WOB** НО Homeowner W&D Windows & Door **INCL** Included **XFOB** Extra Features Information **XSWF INFO Excess Water Frontage** INT Interior YB Year Built LB Low Basement LDK Loading Dock Lot Line Adjustment LLA LTD Limited

SAMPLE - LIST LETTER

TOWN OF ANYTOWN 25 MAIN STREET ANYTOWN, NH 03123

> DOW, JOHN 1 MAIN STREET ANYTOWN, NH 03123

Map Lot Sub: 0000U3 000006 000000

April 3, 2020

Dear Property Owner:

The Town of Anytown has contracted Avitar Associates of New England, Inc. to perform a data verification process. Annually, properties are chosen and the data is verified for accuracy. This process helps to maintain an accurate database and will help maintain fair and equitable assessments.

At this time, Avitar is scheduling appointments for interior inspections. The purpose of the interior inspection is to verify the data listed on your property record card for accuracy ie. number of bedrooms and baths and to determine the overall condition. Please call during the times specified below to set up an appointment (at a later date) to view the interior of your property. Also, please note this phone will only be answered during the specified dates and times.

Please call 603-123-4567 STARTING Tuesday, 4/7/20 thru Thursday, 4/9/20

between 8:00 am & 4:30 pm to arrange an appointment in the near future for an interior inspection of your property. Please have this notice available when you call.

Please keep in mind that the inspection of your property is very important for an accurate and equitable assessment.

Thank you for your cooperation, Avitar Associates of NE, Inc. Contract Assessors for the Town

P.S. It is important to note the phone may be busy during the first day of calls, as such, please be patient when calling.

SAMPLE - NOTICE OF PRELIMINARY VALUES

Town of Cp{ vqy p PO Box 300 Cp{ vqy p. NH 03345

""""FQY ."IQJ P'U
""""3'O CIP 'UVTGGV
CP[VQY P , NH 03345

Map Lot Sub: 000044 000104 000000

NOTICE OF PRELIMINARY ASSESSMENT VALUES

Dear Property Owner:

The **Town of Anytown** has contracted with Avitar Associates to perform a town wide update of values. Sales prior to the April 1st assessment date are relied upon to establish new base land and building rates with the goal of bringing all assessments to 100% of fair market value. The new assessed values established for your property during the recent update are listed below.

To view your property record card online, go to www.avitarassociates.com and select Online Data. Log in using the Subscriber option with Username: anytown and Password: anytown.

The website also provides links to resources designed to help you understand the codes, notes, abbreviations, and other information on your property record card. Access to the website will be for the next 30 days from the date of this notice.

If you feel an error exists and would like to schedule a phone appointment to review your assessment or to contact us with specific questions, please go to **www.avitarassociates.com/appointments** for details. If you do not have access to the internet, and no one else is available to assist you, contact the Town Hall and they can make an appointment for you. Unlike in previous years, we will not be holding face to face meetings this year. Rather, we will contact you at the phone number you provide for your scheduled appointment.

We know many of you are also concerned about the impact that this pandemic will have on property values. As assessments are as of April 1, we have been monitoring the market closely and have not seen any impacts up to that point. That does not mean it will not have an impact, only that perhaps due to the historically low interest rates and a shortage of housing stock we have not yet seen evidence to indicate a market change.

The value of solar energy systems are now being included in your assessment. If your Town has adopted a solar exemption and you have applied for it and been approved, the solar exemption will appear on your tax bill but not on your assessment.

Please note that you should not try to estimate your next tax bill by multiplying your new assessment and the old tax rate as it will produce an erroneous tax amount. If the total value of the Town increases, then the tax rate will drop proportionally, barring any significant changes in spending voted in at Town meeting. **The newly established values will not be implemented until the December bill.**

This pandemic has changed our normal appointment and review process. We appreciate your patience and thank you for your cooperation.

Land Value: \$ 42,400 Buildings/Features: \$ 169,100 Total Parcel Value: \$ 211,500

SAMPLE - SECOND NOTICE OF VALUE AFTER PRELIMINARY HEARINGS

Town of Anytown Office of the Selectmen 25 Main Street Anytown, NH 03123

DOW, JOHN 1 MAIN STREET ANYTOWN, NH 03123

Map Lot Sub: 000001 000001 000001

June 25, 2020

Dear Property Owner:

The value listed below is your final value developed from the recent townwide update after review and changes from the informal hearing process in Anytown, **N.H.**

Changes may have occurred whether or not you scheduled an appointment for an informal hearing.

If you have any further questions or concerns, they should be addressed through the abatement process once you have received your final tax bill in the fall. As provided under RSA 76:16, you have the right to apply in writing to the selectmen or assessors for an abatement of taxes assessed by March 1 following the notice of tax. If after you have filed for abatement and are still aggrieved, you may apply in writing to either the Board of Tax and Land Appeals (RSA 76:16-a) or Superior Court (RSA 76:17), but not both. The appeal shall be filed on or before September 1 after the date of notice of tax and not afterwards.

Please note that you should not multiply your new assessment by the old tax rate, as it will produce an erroneous tax amount.

Sincerely, Avitar Associates of NE, Inc. Contract Assessor

Land Value: \$ 73,300 Improvements: \$ 163,800 Total Parcel Value: \$ 237,100

DEFINITIONS

Abatement: An official reduction or elimination of one's taxes.

Abstraction Method: Method of land valuation in the absence of vacant land sales, whereby improvement values obtained from the cost model are subtracted from sales prices of improved parcels to yield residual land value estimates. Also called land residual technique.

Ad Valorem Tax: A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax.

Age/Life Method (Depreciation): A method of estimating accrued depreciation founded on the premise that, in the aggregate, a neat mathematical function can be used to infer accrued depreciation from the age of a property and its economic life. Another term is "straight-line depreciation" (see depreciation, accrued; and depreciation method, straight-line).

Allocation Method: A method used to value land, in the absence of vacant land sales, by using a typical ratio of land to improvement value. Also called land ratio method.

Amenity: A feature of an improvement that enhances its suitability for its basic use. A fireplace in a single-family residence is an amenity, as is covered parking at an apartment complex. By definition, amenities always increase value. Use of land owned in common like in a condominium complex, is an added value or amenity.

Anticipated Use Method: A method used to appraise underdeveloped land. Expected improvements to the land are specified, and total development costs are estimated and subtracted from the projected selling price to give an estimate of the value of the undeveloped land.

Appeal: A process in which a property owner contests an assessment either informally or formally.

Appraisal Date: The date as of which a property's value is estimated.

Appraisal Methods: The three methods of appraisal, that is, the cost approach, income approach, and sales comparison approach.

Appreciation: Increase in value of a property, in terms of money, from causes other than additions and betterments. For example, a farm may appreciate if a shopping center is built nearby, and property of any sort may appreciate as a result of inflation.

Arm's-Length Sale: A sale in the open market between two unrelated parties, each of whom is reasonably knowledgeable of market conditions and under no undue pressure to buy or sell.

Assemblage: The assembling of adjacent parcels of land into a single unit. Compare "plottage".

Assess: To value property officially for the purpose of taxation.

Assessed Value: (1) A value set on real estate by a government as a basis for levying taxes; (2) The monetary amount for a property as officially entered on the assessment roll for purposes of

computing the tax levy. Assessed values differ from the assessor's estimate of actual (market) value for three major reasons: fractional assessment ratios, partial exemptions, and decisions by assessing officials to override market value.

Assessment: The official act of discovering, listing, and estimating property value and other property assessments.

Assessment Card: A card used by an assessor with land and building information, including acreage, sketch or photograph of a building, a description of its location, a list of the principal factors affecting its reproduction cost and depreciation, and the calculations of cost and depreciation. **Also called a "property record card"**.

Assessment Equity: The degree to which assessments bear a consistent relationship to market value.

Assessment Progressivity or Regressivity: An estimated assessing bias such that high-value properties are appraised higher (or lower) than low-value properties in relation to market values. It is computed by the Price Related Differential; however, it is not statistically definitive, but merely an indication of a possible bias.

Assessment to Sale Price Ratio: The ratio of the assessed value to the sale price (or adjusted sale price) of a property; a simple indication of assessment accuracy.

Bias: A statistic is said to be biased if the expected value of that statistic is not equal to the population parameter being estimated. A process is said to be biased if it produces results that vary systematically with some factor that should be irrelevant.

Board of Tax and Land Appeals: Empowered by RSA 71-B, the Board of Tax and Land Appeals has responsibility for: (1) hearing appeals of individual tax assessments, exemptions or refunds, whether levied by the State or its municipalities; (2) hearing petitions for reassessment and determining the adequacy of reassessments ordered by the Board; and (3) determining any appeals of the equalization ratios established by the Commissioner of Revenue Administration.

Capitalization Rate: Any rate used to convert an estimate of future income to an estimate of market value; the ratio of net operating income to market value.

Coefficient of Dispersion (COD): The average deviation of a group of numbers from the median expressed as a percentage of the median. In ratio studies, the average percentage deviation from the median ratio.

Computer Assisted Mass Appraisal (CAMA): A system of appraising property, usually only certain types of real property, that incorporates computer-supported statistical analyses such as multiple regression analysis and adaptive estimation procedure to assist the assessor in estimating market value of a large population of properties.

Confidence Interval: For a given confidence level, the range within which one can conclude that a measure of the population (such as the median or mean appraisal ratio) lies.

Contributory Value: The amount a component of a property contributes to the total market value. For improvements, contributory value must be distinguished from cost.

Deferred Maintenance: Repairs and similar improvements that normally would have been made to a property, but were not made to the property in question, thus increasing the amount of its depreciation.

Depreciation: Loss in value of an object, relative to its replacement cost new, reproduction cost new, or original cost, whatever the cause of the loss in value. Depreciation is sometimes subdivided into three types: physical deterioration (wear and tear), functional obsolescence (suboptimal design in light of current technologies or tastes), and economic obsolescence (poor location or radically diminished demand for the product).

Double Net Lease (NN): This type of lease requires only the tenant to pay property taxes and insurance premiums in addition to rent.

Effective Gross Income (EGI): The potential gross income, less vacancy and collection loss, plus miscellaneous income.

Escheat: The right to have property reverts to the state for nonpayment of taxes or when there are no legal heirs of someone who dies without leaving a will.

Encumbrance: Any limitation that affects property rights and value.

Equalization: The process by which an appropriate governmental body attempts to ensure that all property under its jurisdiction is assessed at the same assessment ratio or at the ratio or ratios required by law. Equalization may be undertaken at many different levels. Equalization among use classes (such as agricultural and industrial property) may be undertaken at the local level, as may equalization among properties in a school district and a transportation district; equalization among counties is usually undertaken by the state to ensure that its aid payments are distributed fairly.

Equalized Values: Assessed values after they have all been multiplied by common factors during equalization.

Estate: A right or interest in property.

Expense: A cost, or that portion of a cost, which under accepted accounting procedures, is chargeable against income of the current year.

External (Economic) Obsolescence: The loss of value (relative to the cost of replacing a property with property of equal utility) resulting from causes outside the property that suffers the loss. Usually locational in nature in the depreciation of real estate, it is more commonly marketwide in personal property, and is generally considered to be economically infeasible to cure.

Fee Simple Estate: The property rights that refer to absolute ownership unencumbered by any other interest or estate (a right or interest in property), subject only to the limitations imposed by governmental powers such as eminent domain, taxation, police power, and escheat.

Field Review: The practice of reviewing the reasonableness of assessments by viewing the properties in question by looking at their exteriors.

Functional Depreciation: Synonymous with the preferred term "obsolescence".

Functional Obsolescence: Loss in value of a property resulting from changes in tastes, preferences, technical innovations, or market standards.

Gross Lease (GR): Is a monthly rent including an estimated utility cost.

IAAO: International Association of Assessing Officers.

Improvements: Buildings, other structures, and attachments or annexations to land that are intended to remain so attached or annexed, such as sidewalks, trees, drives, tunnels, drains, and sewers. Note: Sidewalks, curbing, sewers, and highways are sometimes referred to as "betterment", but the term "improvements" is preferred.

Income: The payments to its owner that a property is able to produce in a given time span, usually a year, and usually net of certain expenses of the property.

Income Approach: One of the three approaches to value, based on the concept that current value is the present worth of future benefits to be derived through income production by an asset over the remainder of its economic life. The income approach uses capitalization to convert the anticipated benefits of the ownership of property into an estimate of present value.

Land-to-Building Ratio (Land-to-Improvement Ratio): The proportion of land area to gross building (improvement) area. For a given use, the most frequently occurring ratio will be that of a functioning economic unit.

Lease: A written contract by which the lessor (owner) transfers the rights to occupy and use real or personal property to another (lessee) for a specified time in return for a specified payment (rent).

Leased Fee Estate: An ownership interest held by a lessor with the rights of use and occupancy conveyed by lease to another.

Leasehold Estate: Interests in real property under the terms of a lease or contract for a specified period of time, in return for rent or other compensation; the interests in a property that are associated with the lessee (the tenant) as opposed to the lessor (the property owner). May have value when market rent exceeds contract rent.

Lessee: The person receiving a possessory interest in property by lease.

Lessor: The person granting a possessory interest in property by lease.

Level of Assessment; Assessment Ratio: The common or overall ratio of assessed values to market values. Three concepts are commonly of interest: what the assessment ratio is legally required to be; what the assessment ratio actually is, and what the assessment ratio seems to be, on the basis of a sample and the application of inferential statistics.

Life Estate: An interest in property that lasts only for a specified person's lifetime; thus the owner of a life estate is unable to leave the property to heirs.

Listing: Performing an interior inspection of a property/building.

Market Approach: Any valuation procedure that incorporates market-derived data, such as the stock and debt technique, gross rent multiplier method and allocation by ratio.

Mass Appraisal: The process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing.

Mass Appraisal Model: A mathematical expression of how supply and demand factors interact in a market.

Mean: A measure of central tendency. The result of adding all the values of a variable and dividing by the number of values. For example, the mean of 3, 5, and 10 is 18 divided by 3, or 6. Also called arithmetic mean or average.

Median: A measure of central tendency. The value of the middle item in an uneven number of items arranged or arrayed according to size; the arithmetic average of the two central items in an even number of items similarly arranged; a positional average that is not affected by the size of extreme values.

Model Calibration: The development of adjustments, or coefficients based on market analysis that identifies specific factors with an actual effect on market value.

Modified Gross Lease (MG): This type of lease sits somewhere between a triple net lease and a gross lease and varies. Some expenses may be included and are defined on a lease by lease basis.

Neighborhood: (1) The environment of a subject property that has a direct and immediate effect on value; (2) A geographic area defined for some useful purpose, such as to ensure for later multiple regression modeling that the properties are homogeneous and share important locational characteristics.

Net Operating Income (NOI): (1) The income expected from a property, after deduction of allowable expenses; (2) Net annual income is the amount generated by a property after subtracting vacancy and collection loss, adding secondary income, and subtracting all expenses required to maintain the property for its intended use. The expenses include management fees, reserves for replacement, maintenance, property taxes, and insurance, but do not include debt service, reserves for building additions, or income tax.

Net Leasable Area (also referred to as rentable square footage): The area within a building or structure that is actually occupied by an individual tenant. Net leasable area does not include any of the common areas, such as lobbies and restrooms shared by other tenants.

Obsolescence: A decrease in the value of a property occasioned solely by shifts in demand from properties of this type to other types of property and/or to personal services. Some of the principal causes of obsolescence are: (1) changes in the esthetic arts; (2) changes in the industrial arts, such as new inventions and new processes; (3) legislative enactments; (4) change in consumer demand for products that results in inadequacy or overadequacy; (5) migration of markets that results in misplacement of the property. Contrast depreciation, physical; depreciation, economic.

Overall Rate (OAR): A capitalization rate that blends all requirements of discount, recapture, and effective tax rates for both land and improvements; used to convert annual net operating income into an indicated overall property value.

Partial Interest: An interest (in property) that is less complete than a fee simple interest. Also, known as a "fractional" interest.

Percent Good: An estimate of the value of a property, expressed as a percentage of its replacement cost, after depreciation of all kinds has been deducted.

Physical Depreciation: Depreciation arising solely from a lowered physical condition of the property or a shortened life span as the result of ordinary use, abuse, and action of the elements.

Plottage Value: (1) The increment of value ascribed to a plot because of its suitability in size, shape, and/or location with reference to other plots (preferred); (2) The excess of the value of a large parcel of land formed by assemblage over the sum of the values of the unassembled parcels. Compare "assemblage".

Potential Gross Income (PGI): The sum of potential gross rent and miscellaneous income, that is, the income from rent and other sources that a property could generate with normal management, before allowing for vacancies, collection loss and normal operating expenses.

Price Related Differential (PRD): The mean divided by the weighted mean. The statistic has a slight bias upward and is not statistically definitive; however, price-related differentials above 1.03 tend to indicate assessment regressivity; price-related differentials below 0.98 tend to indicate assessment progressivity.

Principle of Substitution: The principle of substitution states that no buyer will pay more for a good than he or she would have to pay to acquire an acceptable substitute of equal utility in an equivalent amount of time.

Ratio Study: A study of the relationship between assessed values and market sales data.

Real Property: Consists of the interests, benefits, and rights inherent in the ownership of land plus anything permanently or semi-permanently attached to the land or legally defined as immovable; the bundle of rights with which ownership of real estate is endowed. To the extent that "real estate" commonly includes land and any permanent improvements, the two terms can be understood to have the same meaning. Also called "realty".

Replacement Cost New Less Depreciation (RCNLD): In the cost approach, replacement cost new less physical incurable depreciation.

Residual Value of Land: A value ascribed to land alone by deducting from the total value of land and improvements, the value of the improvements.

Reversion: The right of possession commencing on the termination of a particular estate.

Right-of-Way: R/W or RW, an easement consisting of a right of passage through the servient estate. By extension, the strip of land traversed by a railroad or public utility, whether owned by the railroad or utility company or used under easement agreement.

Single Net Lease (N): This type of lease requires the tenant to pay only the property taxes in addition to rent.

Standard Deviation: The statistic calculated from a set of numbers by subtracting the mean from each value and squaring the remainders, adding together all the squares, dividing by the size of the sample less one, and taking the square root of the result. When the data are normally distributed, one can calculate the percentage of observations within any number of standard deviations of the mean from normal probability tables. When the data are not normally distributed, the standard deviation is less meaningful, and one should proceed cautiously.

Statistics: (1) Numerical descriptions calculated from a sample, for example, the median, mean, or coefficient of dispersion. Statistics are used to estimate corresponding measures, termed parameters, for the population; (2) the science of studying numerical data systematically and of presenting the results usefully. Two main branches exist: descriptive statistics and inferential statistics.

Stratification: The division of a sample of observations into two or more subsets according to some criterion or set of criteria. Such a division may be made to analyze disparate property types, locations, or characteristics, for example.

Subdivision: A tract of land that has been divided into marketable building lots and such public and private ways as are required for access to those lots, and that is covered by a recorded plat.

Tax-Exempt Property: Property entirely excluded from taxation because of its type or use. The most common examples are religious, charitable, educational, or governmental properties. This definition omits property for which the application of a partial exemption reduces net taxable value to zero.

Tax Map: A map drawn to scale and delineated for lot lines or property lines or both, with dimensions or areas and identifying numbers, letters, or names for all delineated lots or parcels.

Tax Rate: The amount of tax stated in terms of a unit of the tax base. For property tax, it is expressed in dollar of tax per \$1,000 of value.

Time-Adjusted Sale Price: The price at which a property sold, adjusted for the effects of price changes reflected in the market between the date of sale and the date of analysis.

Total Economic Life: The period of time or units of production over which the operation of an asset is economically feasible, not necessarily the same as its physical life.

Trending: Adjusting the values of a variable for the effects of time. Usually used to refer to adjustments of assessments intended to reflect the effects of inflation and deflation and sometimes also, but not necessarily, the effects of changes in the demand for microlocational goods and services.

Triple Net Lease (NNN): This type of lease requires the tenant to pay ALL expenses in addition to rent.

Uniformity: The equality of the burden of taxation in the method of assessment.

Use Class: (1) A grouping of properties based on their use rather than, for example, their acreage or construction; (2) one of the following classes of property: single-family residential, multifamily residential, agricultural, commercial, industrial, vacant land and institutional/exempt; (3) Any subclass refinement of the above-for example, townhouse, detached single-family, condominium, house on farm, and so on.

Variance: A measure of dispersion equal to the standard deviation squared.

Zoning: The exercise of the police power to restrict landowners as to the use of their land and/or the type, size, and location of structures to be erected thereon.

SECTION 6

SALES DATA

- A. DATE RANGE OF SALES & EFFECTIVE DATE OF NEW VALUE
- B. QUALIFIED & UNQUALIFIED SALES REPORT

A. Date Range of Sales & Effective Date of New Value

Effective date of this revaluation is $\frac{4}{1}$ 20.

Sales that occurred between $\frac{4/1/2018}{2018}$ and $\frac{4/30/20}{2018}$ were used in the preliminary analysis.

Sales that occurred between $\frac{4/1/2018}{2018}$ and $\frac{8/25/20}{2018}$ were used in the final analysis. Sales after $\frac{6}{1/20}$ may not have been visited for verification.

A total of 54 qualified sales were used in the preliminary analysis/testing & 67 qualified sales were used in the final analysis/testing.

B. Qualified & Unqualified Sales Report

The following sales listing for all sales that were verified as qualified "market sales" (via PA-34 reports filed by the buyer and seller at the time of the transaction, onsite visits, sales questionnaires or through research of MLS listing services) that were discovered and used in the analysis of costs for the revaluation. There are two listings. The first is a list of all Market Sales commonly called Qualified. The second is a listing of all the sales considered non-market or unqualified sales and not used in the cost analysis.

The sales list includes the following abbreviations, defined here:

LC=Land Use Code

CI Comm/Ind

EX-F Exempt-Federal

EX-M Exempt-Municipal

EX-P Exempt-PILT

EX-S Exempt-State

R1 1F Residential (1F = One Family)

R1A 1F Residential Water Access

R1W 1F Residential Waterfront

R2 2F Residential (2F = Two Family)

R2A 2F Residential Water Access

R2W 2F Residential Waterfront

R3 3F Residential (3F = Three Family)

R3A 3F Residential Water Access

R3W 3F Residential Waterfront

R4 4F Residential (4F = Four Family)

R4A 4F Residential Water Access

R4W 4F Residential Waterfront

UTL Utility-Other

UTLE Utility-Electric

UTLG Utility-Gas

UTLW Utility-Water

NC=Neighborhood Code

```
60%
                  40% Below the Average
Α
В
            70%
                   30% Below the Average
C
            80\%
                  20% Below the Average
D
            90%
                   10% Below the Average
E
            100% Average for the Town
F
            110% 10% Above the Average
G
            120% 20% Above the Average
Η
            130% 30% Above the Average
I
            140% 40% Above the Average
J
            150% 50% Above the Average
K
            160% 60% Above the Average
L
            170% 70% Above the Average
M
            180% 80% Above the Average
N
            190% 90% Above the Average
P
            200% 100% Above the Average
Q
            225% 125% Above the Average
R
            250% 150% Above the Average
S
            275% 175% Above the Average
T
            300% 200% Above the Average
X
                         Not Having Road Frontage
            Backland
```

BR=Building Square Foot Rate – See Section 9C Final Cost Tables

SH=Story Height

	\mathcal{C}		
A	1 Story Frame	E	2.5 Story Frame
В	1.5 Story Frame	F	2.75 Story Frame
C	1.75 Story Frame	G	3 Story Frame
D	2 Story Frame	Н	3.5+ Story Frame
	•	I	Split Level

- EF AREA = Effective Area. This is the actual area of each section of the building adjusted for cost. In other words, 800 square feet of first floor is more valuable than 800 square feet of basement, so the basement square footage is adjusted down for cost and the total effective area is the sum of all the sub areas adjusted for cost.
- I = This column will be either "I" for improved, meaning a land and building sale or "V" for vacant, meaning a land only sale.
- Q = This column is "Q" for qualified market sale or "U" for unqualified market sale.

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Grafton Sales Analysis Report

\$ 136,800	13/2019	03/	879						
+ >	O I 00	\$ 172.079	E RSA B	21.80 R1	01	000000	000174	000012	0.905
\$ 199,700	\$ 242,900 I Q 04/23/2019 LINES STEVE V	\$ 252,137 04	E RSA C 2,062	17.10 R1	01	000000	001046	000011	0.963
\$ 189,000	\$ 233,000 I Q 08/20/2018 GOULD KEVIN	\$ 255,769	E RSA D 2,180	2.01 R1	01	000003	000884	000011	0.911
\$ 200,700	\$ 244,100 I Q 09/09/2019 SNOW REVOCABLE TRUST	\$ 284,422	E RSA B 1,631	25.00 R1	01	000001	000884	000011	0.858
\$ 55,800	\$ 73,300 I Q 07/19/2019 BABBITT III, LEWIS C	\$ 70,020	E MHS A 1,147	1.04 R1	01	000000	000799	000011	1.047
\$ 150,200	\$ 187,400 I Q 11/20/2019 RUSSELL CONRAD L		E RSA A 1,053	10.00 R1	01	000000	000331	000011	0.929
\$ 137,000	\$179,600 I Q 08/31/2018 KEM SHIRLEY	\$ 181,220 08	E RSA B 1,918	3.10 R1	01	000000	000203	000011	0.991
\$ 107,400	\$119,400 I Q /11/2019 VIDAL SAMUAL	\$ 111,247	E RSA E 993	1.30 R1	01	000000	000101	000011	1.073
\$ 431,800	\$ 576,600 I Q 11/05/2018 SALMONA RICCARDO	\$ 607,258 11	D RSA E 4,514	8.00 R1W	01	000000	000502	000009	0.950
\$ 160,800	\$ 193,500 I Q 10/24/2018 O`BRIEN JOHN F	\$ 233,068	E RSA B 1,007	31.00 R1	01	000000	000288	000007	0.830
\$ 182,500	\$ 218,000 I Q 03/20/2020 COLLINS GERALD	\$ 216,713	E RSA B 2,005	11.43 R1	01	000001	000842	000006	1.006
\$ 146,800	\$ 188,000 I Q 11/02/2018 HAINES JENNIFER	\$ 200,659	E RSA C 1,347	3.50 R1A	01	000002	000575	000006	0.937
\$ 149,600	\$ 199,900 I Q 01/15/2019 HARP CHRISTOPHER T	\$ 243,484	E RSA C 1,245	6.40 R1A	01	000001	000575	000006	0.821
\$ 270,600	\$304,500 I Q)/10/2019 SMITH WILLIAM J	\$ 280,445	E RSA D 3,667	5.11 R1	01	000003	000456	000006	1.086
\$ 148,300	\$ 197,300 I Q !/17/2019 HAMILTON JONATHAN CHAR	\$ 211,759	F RSA A 1,656	2.01 R1	01	000002	000168	000006	0.932
\$ 502,300	\$754,700 I Q 04/06/2020 NEW ENGLAND FORESTRY F	\$ 770,000	E RSA D 3,406	17.50 R1	01	000001 & 6-1052	000006 000154 000001 SALE INCL 6-154-1 & 6-1052	000006 SALE IN	0.980
\$ 159,200	\$266,900 I Q 06/05/2020 POWER THOMAS F	\$ 273,000	D RSA D 1,715	0.40 R1W	01	000000	000005 000736 SALE INCL 5-737	000005 SALE IN	0.978
\$ 189,500	\$ 250,200 I Q \$/19/2019 JOHNSON LINDA D	\$ 220,676	E RSA C 2,620	6.30 R1	01	000000	000817	000002	1.134
\$ 61,200	\$ 83,000 I Q 04/29/2020 CLARK SR. KENNETH	\$ 84,000	E MHS A 1,293	2.01 R1	01	000000	000335	000001	0.988
\$ 258,100	\$ 238,900 I Q 06/09/2020 MEGWOOD LLC	\$ 181,000	E RSA E 3,361	2.01 R1	01	000001	000108	000001	1.320
Prior Year Assessment	Assessment I Q Unqualified Description Sale Date Grantor Prior Y	Trended As Sale Price S	NC BR SH Eff. Area	Acres LC	Zone	Sub	Lot	Map Sale Note	Ratio

0.968

0.975

1.076

0.999

1.097

1.108

1.102

0.898

0.849

1.016

1.055

0.954

1.061

Ratio

1.140

\$ 101,300	MCKEON LEWIS	07/12/2018		685							
	Q	\$ 102,400 I	\$ 98,376	C RSA C	RIW	1.32	01	000000	000758	00010S	1.041
\$ 20,200	Q PHELPS EDDIE L	\$ 14,900 V 06/16/2020	\$ 12,000	С	RIA	0.90	01	000000	000148	00010S	1.242
\$ 97,800	MARRIER DAVID	12/26/2018	\$ 100,440	MTFOR 870	OT;ASS	O.SO OR WF LO	& \$10K I	SALE PRICE =\$150K FOR HSE & \$10K FOR WF LOT;ASSMT FOR	ICE =\$150k	SALE PR	0.907
\$ 257,400	GOBEIL, MARIA V	11/08/2018	\$ 1.00 AA0	1,75	2		2	00000	97799	00000	0001
	Q	\$ 298,800 I	\$ 343,233	E RSA B	R1W	0.50	01	000000	000050	00006R	0.871
\$ 96,800	DUFORD ARMAND D	09/11/2019	\$ 138,030	E RSA B	2	5.49	9	000008	000039	000021	0.988
\$ 50,100	SEIDLICH URSULA AND RA	06/24/2019	9		1		2	0000	00000		
	Q	\$ 55,500 V	\$ 57,848	E	R1	34.40	01	002-03	000361	000021	0.959
\$ 188,900	HOLMES LLOYD A	10/03/2019		,65					SALE INCL 20-1082	SALE INC	
	Q	\$ 265,300 I	\$ 253,420	E RSA C	R1	4.20	01	000000	000784	000020	1.047
\$ 51,700	THERIAULT & SONS REALT	06/19/2020									
	Q	\$ 49,200 V	\$ 40,000	С	R1	33.70	01	000000	000386	000019	1.230
\$ 55,400	WALLACE WILLIAM	10/22/2018	\$ 41, 317	t	2	10.1	9	000001	001200	00001	1.223
4		\$ 50 600 V	& A1 317	ガ	₽1	16 45	01	000001	001208	000017	1 225
\$ 194,700	Q WHITE DONNA L	\$ 241,200 I 09/20/2019	\$ 210,452	E RSA B 2,832	R2	3.10	01	000000	001023	000017	1.146
\$ 85,300	DEROO TRUSTEE, ROBERT	04/18/2019		1,407							
	Q	\$ 88,700 I	\$ 71,732	E RSA D	R1	0.70	01	000000	000781	000017	1.237
\$ 148,900	BASSANI, CHESTER FLORI	09/19/2018		1,735							
	Q	\$ 190,500 I	\$ 210,343	D RSA E	R1	7.10	01	000000	000490	000017	0.906
\$ 199,700	MARTIN JAMES R	07/16/2018	\$ 233,994	E KSA B 2,221	2	5.05	01	001-02	000441	00001/	0.91/
+3		\$ 222 000 1	e 252 004	Do	D 1	4 04	21	001 00	000441	000017	0.017
\$ 190,000	Q DEMERS DANIEL J	\$ 257,300 I 10/22/2019	\$ 290,643	E RSA C 1,768	R1	6.10	01	000000	000426	000017	0.885
\$ 48,600	LISBY FAMILY TRUST C/O	01/02/2020	90.300	t		11.00	9	00000	0002	00001	1.000
\$ 30,200	KENYON, MERLE	06/26/2018 8 102/6/2018	\$ 57 564	J	ਹ 1	22 00	01	000000	000248	1 030 000017	1 030
	Q	\$ 29,700 V	\$ 28,960	щ	R1	5.50	01	000001	000233	000017	1.026
\$ 189,000	ROWE SUSANNE M	08/17/2020		1,225				::::::::	CU - OK TO USE!!!!!!!!!!	CU - OK	
	Q	\$ 259,700 I	\$ 280,000	E RSA B	R1	56.30	01	000000	000708	000016	0.928
\$ 57,400	KENYON REV TRUST, MERL	04/23/2018		1,017							
	Q	\$ 90,700 I	\$ 106,841	E MHS A	R1	2.30	01	000000	000515	000016	0.849
\$ 105,400	HARKINS EDWARD A	09/24/2018		1,358							
	Q	\$ 129,800 I	\$ 116,897	E RSA A	R1	5.12	01	000000	000432	1.110 000016	1.110
\$ 27,600	Q RAYHALL VICTOR L	\$ 35,000 V 05/29/2020	\$ 35,000	Е	R1	6.80	01	000000	000765	000015	1.000
Prior Year Assessment	Grantor	Sale Date	Sale	Eff. Area						Sale Note	
•	Q Unqualified Description	Assessment I		NC BR SH	LC	Acres	Zone	Sub	Lot	Map	Ratio

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Trended 0.33% prior to 4/1/2020

Grafton Sales Analysis Report

\$ 91,600	•	4	,68	t		,				9
	II I 00	\$ 1	RSA D	J	12.50 R1	01	000000	000712	000005	116.700.000
\$ 17,600	09/26/2019 GOSSELIN, PRISCILLA						10-680	SALE INCL 5-633 & 10-680	SALE IN	
	\$13,100 V U MPC-CAN SELL SEPRTLY	\$ 153,465		В	4.80 R1	01	000000	000633	000005	0.085
\$ 29,800										
	\$ 32,800 V U TAX SALE	\$ 1		D	12.20 R1	01	000000	000156	000005	32,800.000
\$ 152,500	02/12/2019 HOGNE JOHAN L		/T 1,433	MOT DE	BOUGHT LOW FROM BANK AND QUICK FLIP; PRICED LOW T	ND QUICK	M BANK AI	「LOW FRO	BOUGHT	
	\$ 160,000 I U INSUFCNT MKT EXPOSUR	\$ 141,237	RSA B	Ħ	4.00 R1	01	000000	000766	000003	1.133
3 \$ 152,500	12/31/2018 FEDERAL NATIONAL MORTG		1,433							
	\$ 160,000 I U DEED INLIEU FORECLSR	\$ 127,389	RSA B	E	4.00 R1	01	000000	000766	000003	1.256
\$ 152,500	10/09/2018 REED ESTATE OF FRED A		1,433							
	\$ 160,000 I U DEED INLIEU FORECLSR	\$ 212,701	RSA B	Ħ	4.00 R1	01	000000	000766	000003	0.752
\$ 143,200	05/29/2020 SECRETARY OF HOUSING &		1,364							
	\$ 179,900 I U FINANCIAL CO GRNTR/E	\$ 145,000	RSA C	Ε	7.58 R1	01	000000	000517	000003	1.241
\$ 143,200	05/19/2020 DELNICKI/BRYDA		1,364				20 DEED;	CONFIRMING 1/10/20 DEED;	CONFIR	
	\$ 179,900 I U DEED INLIEU FORECLSR	\$ 161,300	RSA C	Ε	7.58 R1	01	000000	000517	000003	1.115
\$ 143,200	01/10/2020 BRYDA FRANK S		1,364							
	\$ 179,900 I U DEED INLIEU FORECLSR	\$ 162,897	RSA C	Ε	7.58 R1	01	000000	000517	000003	1.104
\$ 24,500	07/16/2018 CHAMBERLIN ROGER M				, NH	ORANGE	SALE INCLUDES PROPERTY IN ORANGE, NH	CLUDES PI	SALE IN	
	\$ 21,300 V U MULTI-TOWN PROPERTY	\$ 278,018		X	16.60 R1	01	000000	000856	000002	0.077
\$ 213,500	04/02/2018 EVERTS NOEL		1,131							
	\$ 309,800 I U FAMILY/RELAT GRNTR/E	\$ 1	RSA C	Ħ	26.50 R1W	01	000000	000593	000002	287,064.492
\$ 1,300										
	\$ 900 V U FAMILY/RELAT GRNTR/E	\$ 27,846		E	0.13 R1	01	000000	000004	000002	0.032
\$ 57,300	10/09/2018 LECUYER PATRICA H		395							
	\$81,400 I U FAMILY/RELAT GRNTR/E	\$ 1	RSA B	E	7.70 R1	01	000000	000285	000001	76,835.945
\$ 37,900										,
	\$34,100 V U FAMILY/RELAT GRNTR/E	\$ 1		0	20.00 CUUO	01	000000	000109	000001	33,987.840
\$ 37,900		+ - >				;		,		
٠	00 V U	\$ 1.115	,	2	20.00 CUIJO	01	000000	000109		30.592
\$ 258,100	,		,36	ı		,	R SALE;	SUBDIVIDED AFTER SALE:	SUBDIV	
	\$ 238.900 I U	\$ 204.980	RSA E	πi	2.01 R1	01	000001	000108	000001	1.165
\$ 125,600										
	\$195,000 V U FAMILY/RELAT GRNTR/E	\$ 1		E	42.30 CUUL	01	000000	000035	000001	190,597.205
\$ 125,600										
	\$ 195,000 V U FAMILY/RELAT GRNTR/E	\$ 82,053		E	42.30 CUUL	01	000000	000035	000001	2.377
\$ 194,600	09/23/2019 BARBAGALLO RONALD		1,597							
	\$ 234,300 I U FAMILY/RELAT GRNTR/E	\$ 1	RSA B	Ε	59.90 R1	01	000000	000034	000001	229,009.872
\$ 194,600	09/09/2019 BARBAGALLO ESTATE OF		1,597							
	\$ 234,300 I U FAMILY/RELAT GRNTR/E	\$ 82,053	RSA B	E	59.90 R1	01	000000	000034	000001	2.855
Prior Year Assessment	Sale Date Grantor	a Sale Price	Eff. Area						Sale Note	
	Assessment I Q Unqualified Description	Trended	BR SH	NC	Acres LC	Zone	Sub	Lot	Map	Ratio
	ı			!	!					

\$ 63,300		€.			EED	CORRECTIVE WARRANTY DEED	CTIVE WA	CORRE	00,000
	11 1 00	-	R1 D	8 90 R	01	000004	000180	000011	63 679 714
\$ 63,300	06/18/2018 BOULGER CHRISTOPHER	\$ 20,010	TE DEEDS)	6/18 SALE INCLUDES MAP 11 LOT 180-5 (SEPARATE DEEDS)	LOT 180)ES MAP 11	LE INCLUI		2.301
\$ 131,000	: -	1,509			2 9	00000	000100		100,001.000
\$ 156,700	1 11	1.53 D			2	000000	000100		150 051 500
	00 I U	RSA A \$1	R1 E	16.60 R	01	000003	000065	000011	206,654.124
\$ 39,300	09/26/2019 RUGGLES MINE, INC				806	SALE INCL 5-803, 5-805 & 10-806	ICL 5-803,	SALEIN	
	\$ 46,300 V U MPC-CAN SELL SEPRTLY	\$ 511,550	MH D	12.40 CUMH	01	000000	000806	000010	0.091
\$ 39,300									
	\$46,300 V U FAMILY/RELAT GRNTR/E	\$ 1	MH D	12.40 CUMH	01	000000	000806	000010	45,109.119
\$ 60,800		•			(1
	00 V U	\$ 1	R1 C	29.50 R	01	000000	000681	000010	42.270.644
\$ 33,900						SALE INCL 5-803, 5-805 & 10-806	ICL 5-803,		
	00 V U	\$ 153,465	R1 D	6.40 R	01	000000	000680	000010	0.357
\$ 60,300									
	\$ 77,100 V U FAMILY/RELAT GRNTR/E	\$ 1	UO E	31.00 CUUO	01	000000	000405	000010	74,876.178
\$ 48,400	05/18/2018 PAQUETTE NORMAND	196							
	\$ 46,700 V U MULTI-TOWN PROPERTY	MHC B \$37,657	R1 D	8.10 R	01	000000	000334	000009	1.240
\$ 2,000									
	\$ 2,200 V U MPC-CAN SELL SEPRTLY	\$ 1	WL E	1.10 CUWL	01	000000	000890	000007	2,038.547
\$ 153,200		,752							
	\$ 179,500 I U DIVORCE PRTY GRNTR/E	RSA C \$1	R1 E	13.00 R	01	000000	000864	000007	166,326.909
\$ 182,100	05/05/2020 CHAMPAGNE THOMAS	1,074							
	\$ 306,100 I U FAMILY/RELAT GRNTR/E	MHS A \$1	R1 E	27.80 R	01	000000	000772	000007	306,100.000
\$ 86,400	03/19/2020 PHELPS JAMES	1,065		CHASE	NK PUR	QUICK FLIP FROM 2/11/20 BANK PURCHASE	FLIP FRON	QUICK	
	\$ 93,600 I U INSUFCNT MKT EXPOSUR	MHD A \$50,165	R1 E	0.84 R	01	000000	000635	000007	1.866
\$ 86,400	02/11/2020 LEDYARD NATIONAL BANK/	065							
	\$93,600 I U FORECLOSURE	MHD A \$28,688	R1 E	0.84 R	01	000000	000635	000007	3.263
\$ 45,000	07/13/2018 DAIGLE GHISLAIN	661							
	\$ 60,600 I U LNDLRD/TENANT SALE	MHS A \$17,964	R1 E	0.84 R	01	000000	000634	000007	3.373
\$ 10,000	07/05/2019 GRAY/TAX COLLECTOR								
	\$ 9,000 V U GOVMT AGENCY GRNTR/E	\$ 1	EX-M E	0.20 EX	01	000000	000358	000007	8,740.410
\$ 160,400	08/21/2019 DAIGLE RICHARD E	1,824							
	\$ 189,200 I U FAMILY/RELAT GRNTR/E	RSA A \$92,376	R1 E	2.60 R	01	000002	000289	000007	2.048
\$ 160,400	06/24/2019 DAIGLE GHISLAIN	1,824							
	\$ 189,200 I U FAMILY/RELAT GRNTR/E	RSA A \$1	R1 E	2.60 R	01	000002	000289	000007	183,155.857
\$ 98,000	04/13/2020 NEW ENGLAND FORESTRY F					& 6-154-1	SALE INCL 6-1052 & 6-154-1	SALE IN	
	\$ 163,900 V U MPC-CAN SELL SEPRTLY	\$ 770,000	UW E	10.30 CUUW	01	000000	001052	000006	0.213
Prior Year Assessment	Sale Date Grantor	Eff. Area Sale Price					e	Sale Note	
	Assessment I Q Unqualified Description	BR SH Trended	LC NC	Acres L	Zone	Sub	Lot	Map	Ratio

\$ 124,200	DUBFIELD JR ESTATE OF,	11/25/2019		1,800							
	I U	\$ 156,600	\$ 35,578	RS/	R1 E	1.40	01	000000	000239	000012	4.402
\$ 155,200	0 V U FAMILY/RELAT GRNTR/E FORSHEE ROBERT H	\$ 189,500 08/24/2018	\$ 1	ш	UUW E	199.10 CUUW	01	000000	000196	000012	177,767.355
\$ 146,900	0 I U FAMILY/RELAT GRNTR/E CONNOR THOMAS A	\$ 99,900 11/07/2019	\$ 1	E RSA C 2,582	R1 E	1.60	01	000000	000186	000012	98,278.406
\$ 146,900	0 I U UNCLASSFYD EXCLUSION COLBY KATHLEEN	\$ 99,900 10/02/2019	\$ 66,287	2,582	R1 E	1.60	01	000000	000186	000012	1.507
\$ 134,700	0 I U FAMILY/RELAT GRNTR/E DELL ERBA CHRISTINE M	\$ 172,000 08/06/2018	\$ 1	1,427	R1 E	9.50	01	000000	001239	000011	161,350.844
\$ 88,400	0 I U FAMILY/RELAT GRNTR/E CONNOLLY, TERESE ANN	\$ 121,300 05/06/2019	\$ 1	RSA A 887	R1 C	8.20	01	000000	001180	000011	117,051.047
R \$ 55,100	0 I U OTHER FORCED SALE PEACEFUL ASSEMBLY CHUR	\$ 60,600 09/11/2019	\$ 7,162	4,343	R1 E	0.50	01	000000	001154	000011	8.462
\$ 67,700	0 V U FAMILY/RELAT GRNTR/E PERRY GEORGE F	\$ 92,100 08/22/2018	\$ 1	(1)	OUH E	17.60 CUUH	01	000000	001050	000011	86,397.749
\$ 171,000	0 V U EASEMENT/BOATSLIPS FREIHEITWEG HOLDINGS L	04/03/2019	\$ 142,425	ED J	CI E	0.00 VD GRANT	01 4, 2018 AT	000011 001036 00002T 01 0.00 CI E GRANTOR SIGNED ON MAY 4, 2018 AND GRANTEE SIGNED	001036 OR SIGNEL	000011 GRANTO	0.000
\$ 130,000	I U	\$ 167,200 03/31/2020	\$ 124,409	R 2,177	R1 E I MEMBEF	1.30 CHURCI	01 QUITY T	000011 000953 000000 01 1.30 R1 E MLS NOTES \$24K+ GIFT OF EQUITY TO CHURCH MEMBER	000953 TES \$24K+	000011 MLS NO	1.344
\$ 163,700	0 I U DIVORCE PRTY GRNTR/E HANSCOM CHARLES R	\$ 202,000 12/27/2018	\$ 1	1,561	R1 E	12.30	01	000000	000950	000011	191,869.301
\$ 86,000	0 I U TAX SALE BEEBE/TAX COLLECTOR	\$ 117,000 08/17/2020	\$ 1	966	R1 E	2.50	01	000000	000581	000011	117,000.000 000011
\$ 3,300	0 V U FAMILY/RELAT GRNTR/E BENNETT ELDON R	\$ 3,600 01/22/2020	\$ 1	(1)	CUUL E	10.20 C	01	000000	000555	000011	3,564.709
\$ 125,000	н	\$ 178,200 11/20/2018	\$ 1	1,077	R1 E	39.40	01	000000	000531	000011	168,734.021
\$ 125,000	0 I U UNCLASSFYD EXCLUSION YAPP PETER A	\$ 178,200 05/07/2018	\$ 26,898	1,077	R1 E	39.40	01	000000	000531	000011	6.625
\$ 155,300	0 I U FAMILY/RELAT GRNTR/E DISBROW ANDREW V	\$ 196,000 02/19/2019	\$ 1	E RMF C 3,102	R2 I	14.00	01	000000	000339	000011	187,344.676
\$ 900	0 V U FAMILY/RELAT GRNTR/E DISBROW ANDREW V	\$ 700 02/19/2019	\$ 1	ш	R1 E	0.10	01	000000	000337	000011	669.088
\$ 73,300	0 I U ESTATE SALE/FDCY COV FLAD ESTATE OF RALPH E	\$ 95,900 06/03/2020	\$ 1	927	R1 E	2.20	01	000001	000332	000011	95,900.000
\$ 147,600	0 I U FAMILY/RELAT GRNTR/E WEBSTER PHILIP J	\$ 145,100 02/05/2020	\$ 1	0 MHS A 1,171	RI D	9.00	01	000005	000180	000011	144,148.619
\$ 147,600	0 I U MPC-CAN SELL SEPRTLY BOULGER CHRISTOPHER	\$ 145,100 06/18/2018	\$ 62,211	O MHS A OS) 1,171	R1 D ATE DEED:	9.00 4 (SEPAR.	01 LOT 180-	000011 000180 000005 01 9.00 R1 D 6/18 SALE INCLUDES MAP 11 LOT 180-4 (SEPARATE DEEDS)	000180 E INCLUD	000011 6/18 SAI	2.332
Prior Year Assessment	I Q Unqualified Description Grantor	Assessment Sale Date	Trended a Sale Price	C BR SH Eff. Area	LC NC	Acres	Zone	Sub	Lot e	Map Sale Note	Ratio

\$ 86,100	\$ 108,700 I O ENDERD/TENANT SALE 04/30/2018 SLIKER TERRI L	\$ 102,324 \$ 04/3(1,186		3.32 F	01	002-01	/15000	00001/	1.000
\$ 169,400		10/					000000	000233		1.344
\$ 3,600	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	10/:				01	000000	000221	000017	0.543
\$ 43,100	VU	08/2	TJ.			01	000000	000155	000017	42,120.075
\$ 202,300	,	02/2	1,9	RKET;	ALE TO MA	VERY ST.	ON MARKET FOR 9+ YEARS- VERY STALE TO MARKET; FINA	KET FOR 9	ON MAR	1000
\$ 70,100	18/2019 CARNALI, ANTHONY \$ 223,700 I U INSUFCNT MKT EXPOSUR	04/18 \$ 78,465 \$	956 E RSA B	R3	18.60 F	01	000000	000145	000017	2.851
	00 I U	<u> </u>	E RSA A	R1	0.70 F	01	000000	000126	000017	84,166.987
\$ 70,100	\$87,500 I U FAMILY/RELAT GRNTR/E 03/04/2019 CARNALI, DANIEL A	\$ 1 03/0 ²	E RSA A 956	R1]	0.70 F	01	000000	000126	000017	83,900.662
\$ 147,100	03/26/2019 BRIDGER TRUSTEE WILLIA	\$ 93,861 \$ 03/20	D		58.00 CUUW	01	000000	000097	00001/	2.05/
\$ 33,100		10/				ATE SALE	ALSO NO MARKETING=PRIVATE SALE;	MARKET	ALSO NO	
	00 V U]	\$ 15,297	Щ	R1]	7.50	01	000000	000030	000017	2.229
\$ 59,000	,	06/0	655		OCK & TR.	OME - ST	DEED FOR MANUFACTURE HOME - STOCK & TRADE;	OR MANUF	DEED FO	,
	\$ 87,600 I U NO STAMP PER DEED	\$ 1	E MHS A	R1	0.80 F	01	000000	001134	000016	87,600.000
\$ 51,500	\$51,900 I U FAMILY/RELAT GRNTR/E 12/2018 WALDO DAVID	\$ 1 07/12	C RSA A 661	R1W (0.90 R	01	000000	000858	000016	48,536.426
\$ 57,400	04/23/2018 WINTERS CATHY	04/23	1,017		TY DEED	WARRANT	MANUFACTURED HOUSING WARRANTY DEED	ACTURED I	MANUF,	
	\$ 90,700 I U NOT ASSESSD SEPARATE	\$ 5,396	E MHS A	R1]	2.30 F	01	000000	000515	000016	16.809
\$ 31,100		04/1						,		
	00 V U		H		10.20 F	01	000000	000448	000016	29.200.000
\$ 137,700	,	05/	2,20		RKET VAL	ELOW MA	MLS NOTES PRICED WELL BELOW MARKET VALUE	TES PRICE	MLS NO	
	00 I U		E RSA B	R1	1.40 F	01	000000	000447	000016	1.623
\$ 101,400	\$115,200 I U DIVORCE PRTY GRNTR/E 13/2019 HAMEL LISA	\$ 1 \$ 09/13	E MHD A 1,654	R1	2.02 F	01	0001-2	000092	000016	112,598.964 000016
\$ 101,800	06/04/2019 BROWN JANICE	06/04	1,042							
	\$ 122,100 I U FAMILY/RELAT GRNTR/E	\$ 1	E MHD A	R1]	1.80 F	01	000000	000092	000016	118,199.419
\$ 112,300	19/2019 U.S. BANK TRUST, N.A.	12/	878							
	\$ 141,300 I U FINANCIAL CO GRNTR/E	\$ 65,757	E RSA A	R1]	4.96 F	01	000000	000027	000016	2.149
\$ 112,300		07/	878							
	\$141,300 I U FORECLOSURE	\$ 198,049	E RSA A	R1]	4.96 F	01	000000	000027	000016	0.713
\$ 33,200	,	09/2	'			,	6	1		;
	U I 00	\$ 6.908	Ħ.	R1	6.40 F	01	000000	001189	000015	4.937
\$ 31,900	\$ 40,500 V U ESTATE SALE/FDCY COV 07/06/2020 PHIPPS TRUSTEE TOBEE L	\$ 20,000 07/06	Е	R1]	5.90 F	01	000000	000694	000015	2.025
Prior Year Assessment	Assessment I Q Unqualified Description Sale Date Grantor	Trended Sale Price	NC BR SH Eff. Area	LC N	Acres L	Zone	Sub	Lot	Map Sale Note	Ratio

\$ 45,600	\$ 68,800 I U FAMILY/RELAT GRNTR/E 9/2019 MORIN MARJORI & LOUIS	\$ 1 \$ 68,8 08/09/2019	E MHS A IERMA 606	R1 NY & SH	5.60 O MCANAI	01 EREST T	00006P 000896 000000 01 5.60 R1 E ME MORIN SOLD ONE-HALF INTEREST TO MCANANY & SHERMA	000896 SOLD ONE		67,030.398
\$ 12,100	\$8,700 V U FAMILY/RELAT GRNTR/E /2019 BATES ROBERT STANLEY	\$ 1 \$ 8,7 08/28/2019	Е	R1	0.80	01	000000	000482	00006P	8,476.228
\$ 12,100	\$ 8,700 V U MPC-CANT SELL SEPRTL /2019 FRIEDMAN HOWARD	\$ 10,264 \$ 8,70 08/14/2019	Е	R1	0.80	01	000000 & 6P-482	00006P 000482 000000 SALE INCL 6P-480 & 6P-482		0.848
\$ 2,500	\$1,000 V U FAMILY/RELAT GRNTR/E 28/2019 BATES ROBERT STANLEY	\$1 \$ 1	H	R1	0.30	01	000000	000480	00006P	974.279
\$ 2,500	\$1,000 V U IMPROVED POST SALE /2019 FRIEDMAN, HOWARD	\$ 10,264 \$ 1,0 08/14/2019	E	R1	0.30	01	000000	00006P 000480 SALE INCL 6P-482		0.097
\$ 45,700	\$ 51,700 V U INDETERMINATE PRICE 6/2018 MARRIER DAVID	\$ 10,528 \$ 51,71 12/26/2018	E (DOW	R1W \$BREAL	0.50 BITRARY	01 CELS AR	00006P 000311 000000 01 0.50 RIW E SEE DEED @4408/952 - 2 PARCELS ARBITRARY \$ BREAKDOW	000311 ED @4408/9		4.911
\$ 70,800	\$ 92,100 I U NOT ASSESSD SEPARATE 7/2018 PSOTA JAMES	\$1 \$92,10 10/17/2018	E MHS A 1,250	R1	4.00	01	00001A	001081	000021	86,936.002
\$ 70,800	\$ 92,100 I U NOT ASSESSD SEPARATE 7/2018 PSOTA JAMES	\$1 \$92,10 10/17/2018	E MHS A 1,250	R1	4.00	01	00001A	001081	000021 MH DEED	86,936.002
\$ 45,400	\$ 65,000 I U ABUTTER SALE 3/2020 SINGULARITY HOLDINGS,	\$ 25,000 \$ 65,0 08/03/2020	E MHS A 765	R1	10.67	01	000000	000151	000021	2.600
\$ 69,700	\$74,800 V U FAMILY/RELAT GRNTR/E 0/2018 ELDER MARSHA	\$ 85,808	Е	R1	42.18	01	000000	001084	000020	0.872
\$ 69,700	\$74,800 V U IMPROVED POST SALE 0/2018 SLOB CITY HOLDINGS, LL	\$ 86,336	Е	R1	42.18	01	000000	001084	000020	0.866
\$ 394,900	\$ 474,100 I U FAMILY/RELAT GRNTR/E 20/2019 BASSETT, ESTATE OF JOH	\$ 1	E RSA C 1,778	R1	284.00	01	000000	001083	000020	454,597.756
\$ 12,500	\$ 14,000 V U MPC-CAN SELL SEPRTLY 3/2019 HOLMES LLOYD	\$ 253,420	Е	R1	1.00	01	000000	000020 001082 SALE INCL 20-784		0.055
\$ 89,500	\$118,500 I U LNDLRD/TENANT SALE 25/2019 WATROUS DESMOND	\$ 82,571 \$ 118,5 06/25/2019	E RSA C 1,479	R1	5.10	01	000000	000862	000020	1.435
\$ 89,500	00 I	06/	E RSA C 1,479	R1	5.10	01	000000	000862	000020	3.675
\$ 159,700	\$ 201,800 I U FAMILY/RELAT GRNTR/E 27/2020 CLOUGH FRANK	\$ 1 \$ 201,8 07/27/2020	E RSA C 2,035	R1	10.30	01	000000	000624	000020	201,800.000
\$ 226,300	\$ 299,200 I U FAMILY/RELAT GRNTR/E 24/2018 FORSHEE ROBERT H	\$ 1 \$ 299,2 08/24/2018	E RSA C 2,916	R1	3.00	01	000000	001074	000017	280,675.422
\$ 20,800	\$21,800 V U FAMILY/RELAT GRNTR/E 3/2019 DEROO TRUSTEE, ROBERT	\$ 1 \$ 21,8 03/13/2019	Е	R1	0.80	01	000000	000357	000017	20,903.251
\$ 301,700	\$210,100 I U OTHER FORCED SALE 05/2019 WOW COUNTRY STORE, LLC	\$ 152,475 \$ 210,11 11/05/2019	E CRA E 6,794	CI	0.40	01	000000 URESS	000017 000330 0000 SELLER UNDER DURESS		1.378
\$ 163,800	\$ 185,800 I U FAMILY/RELAT GRNTR/E 19/2020 EVANS CHARLES	\$ 1 \$ 185,8 08/19/2020	E RSA D 1,982	R1	5.62	01	000006	000318	000017	185,800.000
Prior Year Assessment	I Q Unqualified Description Grantor	Trended Assessment Sale Price Sale Date	NC BR SH Eff. Area	LC	Acres	Zone	Sub	Lot	Map Sale Note	Ratio

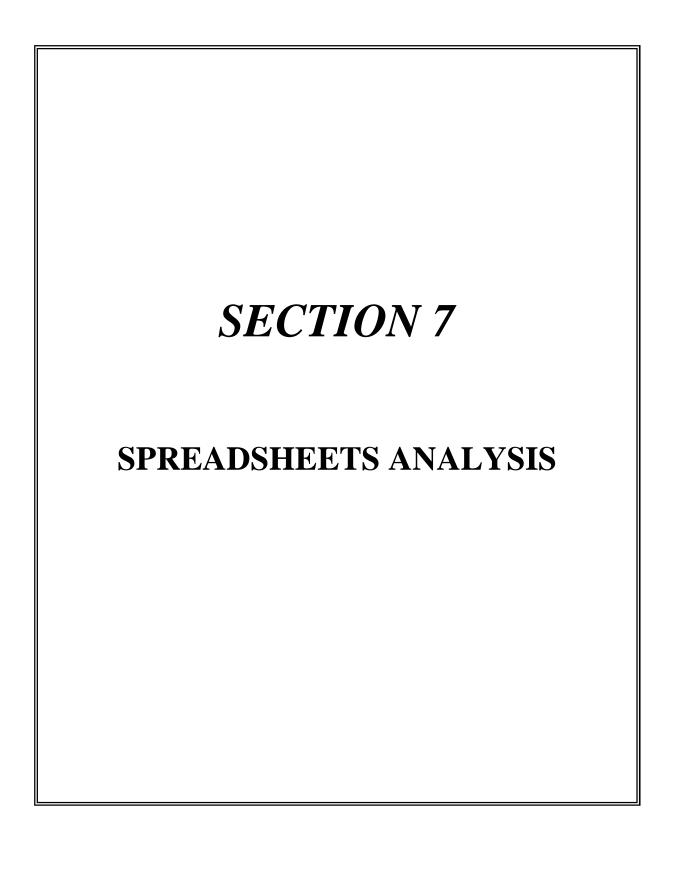
\$ 1,300		10/01/2018	4					9			3
	V U	\$ 1,200	\$ 1		R1A C	0.60 F	01	000000	001103	00015C	1.132.717
\$ 1,300	V U FAMILY/RELAT GRNTR/E PICHULO RAYMOND	\$ 1,000 10/01/2018	\$ 1	()	R1A C	0.50 F	01	000000	001102	00015C	943.931
\$ 18,500	V U FAMILY/RELAT GRNTR/E PICHULO RAYMOND P	\$ 12,900 10/01/2018	\$		RIA C	0.40 F	01	000000	001100	00015C	12,176.704
\$ 15,100		11/18/2019	,					SALE INCL 15C-354 & 15C-849	CL 15C-354	SALE INC	
	V U MPC-CAN SELL SEPRTLY	\$ 12,500	\$ 216,515	(1	R1A C	0.30 F	01	000000	000849	00015C	0.058
\$ 19,100	PARKER, FRANK	08/06/2018					T 740	SALE INCLUDES MAP 15C LOT 740	CLUDES M	SALE INC	
	V U MPC-CAN SELL SEPRTLY	\$ 14,000	\$ 61,828	(1	R1A C	0.70 F	01	000000	000741	00015C	0.226
\$ 72,900	PARKER FRANK	08/06/2018		473			T 741	SALE INCLUDES MAP 15C LOT 741	CLUDES M	SALE INC	
	V U IMPROVED POST SALE	\$ 50,700	\$ 61,828	RSA B	R1W C	0.60 R	01	000000	000740	00015C	0.820
\$ 16,400	PICHULO RAYMOND P	10/01/2018	∌		KIA	0.40	01	000000	000395	00100	11,895.525
\$ 39,200	:	07/29/2020	÷	171			2				
	I U LNDLRD/TENANT SALE	\$ 44,700	\$ 22,000	RS.	R1A C	0.34 F	01	000000	000392	00015C	2.032
\$ 173,800	BRACISKA JOHN J	09/26/2019		921							
	I U FAMILY/RELAT GRNTR/E	\$ 190,300	\$ 1	RSA B	R1W C	1.00 R	01	000000	000083	00015C	186,003.323
\$ 173,800	BRACISKA FAMILY REALTY	\$ 190,300 09/26/2019	\$ I	921	KI W	1.00 K	01	000000	000083	00013C	180,003.323
\$ 163,000		06/08/2018)	2,89			2	00000	2000		10/003 223
	I U ABUTTER SALE	\$ 205,100	\$ 28,960	RS.	R2 E	0.50	01	000000	000828	00011E	7.082
\$ 16,400	DEROCHE PAUL J	01/10/2020					35-2	SALE INCL 11E-785-1 & 11E-785-2	CL 11E-785	SALE INC	
	V U MPC-CAN SELL SEPRTLY	\$ 9,400	\$ 90,820	3	R1 E	0.37	01	000002	000785	00011E	0.104
\$ 108,300	MITCHELL ARNOLD	04/15/2019		1,4							
	I U FAMILY/RELAT GRNTR/E	\$ 126,600	\$ 1	MHD A	R1 E	2.05	01	000001	000557	00011E	121,777.607
\$ 117,600		12/24/2019	(1,00							3000
	I U FAMILY/RELAT GRNTR/E	\$ 161,700	\$ 1	RS/	RIW E	1.40 R	01	000000	000831	00011B	159.593.368
\$ 44,300	I U LNDLRD/TENANT SALE KENYON REV TRUST, MERL	\$ 48,900 07/01/2019	\$ 86,495	695 A	R1 D	0.56	01	000000	000588	00011A	0.565
\$ 83,700	GAVEL RONALD E	02/07/2019		1,028							
	I U FAMILY/RELAT GRNTR/E	\$ 91,600	\$ 1	RSA C	R1 E	0.40	01	000000	000565	00011A	87,554.961
\$ 20,900	GAVEL RONALD E	02/07/2019									
	V U	\$ 13,000	\$ 1		R1 E	0.40	01	000000	000564	00011A	12,425.922
\$ 14,000		03/11/2020									
	V U GOVMT AGENCY GRNTR/E	\$ 10,300	\$ 1	(A)	R1 E	0.30	01	000000	000485	00011A	10,266.122
\$ 14,000	CHAMPNEY HENRY	03/11/2020									
	V U UNCLASSFYD EXCLUSION	\$ 10,300	\$ 1	(L)	R1 E	0.30	01	000000	000485	00011A	10,266.122
\$ 14,000	V U GOVMT AGENCY GRNTR/E GRAFTON, TOWN OF	\$ 10,300 10/05/2018	\$ 6,462	(~)	R1 E	0.30	01	000000	000485	00011A	1.594
Prior Year Assessment		Sale Date	rea Sale Price	Eff. Area						Sale Note	
	I Q Unqualified Description	Assessment	Trended	C BR SH	LC NC	Acres]	Zone	Sub	Lot	Map	Ratio

4,140

05/21/2020

ROUNDPOINT MORTGAGE SE

\$ 223,100



SPREADSHEET ANALYSIS

The following pages show the spreadsheets used to develop base values for land and buildings.

Land only sales were used when available and adjusted for location, excess acreage and road frontage leaving a residual value of the base undeveloped site. Land only sales similar in size to the zone minimum are selected when available, to help eliminate any bias of excess acreage or excess road frontage as the value associated with them has yet to be determined and has to be estimated at this time.

When enough sales are available, and a base undeveloped site value can be established, then excess acreage and road frontage values can be developed by using other sales and deducting the base undeveloped site to extract an indicated preliminary value for acreage above the minimum lot size required for development. This can also be done for excess road frontage.

Once land values are determined, we can then establish the developed site value by using improved sales with relatively new homes, if available.

Then a spreadsheet can be developed, using all the prior developed values for the developed site, excess land and excess road frontage and confirm or alter the estimated building square foot cost to reflect the very specific local market.

Now with land and building values developed using the following spreadsheets, we can begin to analyze the impact of waterfront, water access, views, or any other amenity, if any exist.

All this information is further tested via the final town wide sales analysis module for the CAMA system. Final values may vary slightly from those originally developed and are generally noted as such. The sales results are found in Section 9B of this manual and the final cost tables are found in Section 9C.

Granton

UNDEVELOPED 2 ACRE SITE VALUE

Annual Tra	nd: 4 000/ / 6	04/01/20 / 0	000/		A creace Discount	Minimum Agraga	10.00				Evener E	oot Eron	- P00	90
Site Acrea	Site Acreage: 2.000	04/01/20 / 0	.00 /0		Acreage Discount	Acreage Discount Maximum Acreage: 250.00	250.00				LACCOS	000	Execus root rromage. \$00.00	
Est. Excess Acreage Value: \$1,500	ue: \$1,500				Acreage Discount M	Acreage Discount Maximum Percentage: 50.00%	50.00%							
Location	Sale	Ç			Excess Ac	Excess FF	Site							Indicated
Map Lot Sub	Date/Days Price/Adjusted	ce/Adjusted	Zn	Acres	Value	Value	Value	Nhbd	Site	Nhbd Site DWay Road Topo Cond	Road	Topo	Cond	Site Value
SHORE RD	05/06/19	\$21,933 01	01	0.300	-\$2,000	\$0	\$24,729	0.80 1.00 1.00 0.95 0.85 0.30	1.00	1.00	0.95	0.85		\$127,601
00010S 000116 000000	331	\$22,729	no mls f	\$22,729 no mls for current sale=private sale; xs acres = 0.3 acre site	ite sale; xs acres =	0.3 acre site								
113 MAIN ST	06/26/18	\$27,000	01	5.500	\$473	\$0	\$28,435	1.00 1.00 1.00 1.00 0.95 1.00	1.00	1.00	1.00	0.95	1.00	\$29,932
000017 000233 000001	645	\$28,908												
20 LOWER MEADOW R 04/29/19	04/29/19	\$22,533	01	3.100	\$1,485	\$0	\$21,883	1.00	1.00	1.00 1.00 1.00 0.95 0.95 1.00	0.95	0.95	1.00	\$24,247
000012 000242 000000	338	\$23,368	private s	private sale - no mls										
MAIN ST	10/22/18	\$39,000	01	16.450	\$18,337	\$0	\$22,915 1.00 1.00 1.00 1.00 0.90 0.70	1.00	1.00	1.00	1.00	0.90	0.70	\$36,373
000017 001208 000001	527	\$41,252												

Average Indicated Site Value:

\$49,514

DEAN RD 000021 000361 002-03

> 06/24/19 282

\$56,000 \$57,731

01

34.400

\$36,353

\$0

\$21,378

1.00

1.00

1.00

0.95

0.85

0.90

\$29,416

Median Indicated Site Value: \$29,932

0.42 for the undeveloped wooded site. Undeveloped cleared site = 0.470The total Undeveloped factor is therefore 0.38 (\$26,500/\$70,000). This breaks down as 0.9 for undeveloped driveway and The preliminary Undeveloped 2 Acre Site value is \$30,000. It was revised to \$26,500 after inclusion of all of the sales.

DEVELOPED 2 ACRE BUILDING SITE

Annual Trend: Building Base Year/Depreciation: Est. Building Square Foot Cost:	nual Trend: 4.00% < 0 preciation: 2020/1.25 Foot Cost: \$82.00	Annual Trend: 4.00% < 04/01/20 > 0.00% //Depreciation: 2020/1.25 are Foot Cost: \$82.00	.00%	н	st. Excess .	Site Acreage: 2.000 Est. Excess Acreage Value: \$1,50 Excess Foot Frontage: \$88.0	2.000 \$1,500 \$88.00			A A Cre	Acreage Discount Minimum Acreage: 10.00 Acreage Discount Maximum Acreage: 250.00 reage Discount Maximum Percentage: 50.00%	.age: 10.00 .age: 250.00	
Est. Building Square Foot Cost: \$82.00	Foot Cost: \$82.	00			Excess	Excess Foot Frontage:	\$88.00			Acre	Acreage Discount Maximum Percentage: 50.00%	age: 50.00%	
Location	Sale	le	Bldg Year Depre	Depreciation	Bldg	Building	Features	Excess	Excess Ac Excess FF	Excess FF	Residual		Indicated
Map Lot Sub	Date/Days 1	Price/Adjusted Zn	Rate Built Cond* Age Other Sq. Ft.	e Other	Sq. Ft.	Value	Value	Acres	Value	Value	Value Nhbd Site Dway	Nhbd Site Dway Road Topo Cond	Site Value
72 PINE GROVE LANE	08/31/18	\$170,000 01	\$170,000 01 0.7969 1970 2.00 18 0 1,918	8 0	1,918	\$102,773	\$15,200	1.100	1.100 \$1,568	\$0	\$61,246 1.00 1.00 0.95 0.95 0.95 1.00	5 0.95 0.95 1.00	\$71,434
000011 000203 000000	579	\$180,787											
207 CHERRY HILL RD	01/11/19	\$106,000 01	\$106,000 01 1.0069 1985 2.00 15 10	5 10	993	\$61,491	\$1,900	0.000	\$0	\$0	\$47,790 1.00 1.00 0.95 0.95 0.90 1.00	5 0.95 0.90 1.00	\$58,837
000011 000101 000000	446	\$111,181 UF	\$111,181 UFF all open = Add'l Bldg Dep	ep									
149 BROCK HILL RD	02/12/19	\$135,000 01	\$135,000 01 1.0688 1977 2.50 20 10	0 10	1,433	\$87,913	\$15,800	2.000	2.000 \$2,550	\$0	\$34,862 1.00 1.00 0.95 0.95 0.85 1.00	5 0.95 0.85 1.00	\$45,445
000003 000766 000000	414	\$141,125 Int	\$141,125 Int Cond/Unfin = Add'l Bldg Dep	Dep									
81 BARNEY HILL RD	10/22/19	\$285,000 01	\$285,000 01 1.1314 2009 2.50 10 0	0	1,768	\$147,623	\$18,900	4.100	\$5,535	\$0	\$118,002 1.00 1.00 0.95 1.00 0.95 1.00	5 1.00 0.95 1.00	\$130,750
000017 000426 000000	162	\$290,060											
213 CHERRY HILL RD	11/20/19	\$198,500 01	\$198,500 01 1.2410 2002 2.50 14 0 1,053	4 0	1,053	\$92,154	\$14,600	8.000	8.000 \$10,368 \$15,800	\$15,800	\$68,471 1.00 1.00 0.95 0.95 0.90 0.95	5 0.95 0.90 0.95	\$88,735
000011 000331 000000	133	\$201,393											
55 BULLOCK'S CROSSI	12/17/19	\$209,000 01	\$209,000 01 1.0740 2005 2.00 10	0	1,656	\$131,257	\$0	0.010	\$14	\$0	\$80,157 1.10 1.00 0.95 0.95 0.95 1.00	5 0.95 0.95 1.00	\$84,992
000006 000168 000002	106	\$211,428 Ab	\$211,428 Above Average Neighborhood	d									
1251 MAIN ST	03/20/20	\$216,000 01	\$216,000 01 1.0000 1993 2.50 16 0 2,005	5 0	2,005	\$138,104	\$7,900	9.430	9.430 \$12,221	\$0	\$58,059 1.00 1.00 0.95 1.00 0.90 1.00	5 1.00 0.90 1.00	\$67,905
000006 000842 000001	12	\$216,284											

The Preliminary 2 acre Building Site value is \$71,400. It was changed to \$70,000 after inclusion of all of the sales.

Average Indicated Improved Site Value: Median Indicated Improved Site Value:

\$71,434 \$78,300

DEVELOPED 2 ACRE BUILDING SITE

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PRELIMINARY RESIDENTIAL BUILDING SQUARE FOOT COST

Annual Trend: Building Base Year/Depreciation: Buildable Site Value:	Annual Trend: 4.00% < e Year/Depreciation: 2020/1.2 Buildable Site Value: \$70,000	Annual Trend: 4.00% < 04/01/20 > 0.00% /Depreciation: 2020/1.25 ble Site Value: \$70,000		Site Acreage: 2.000 Est. Excess Acreage Value: \$1,500 Excess Foot Frontage: \$88.00	2.000 \$1,500 \$88.00			Acreage I	Discount N Discount M	finimun faximun faximun P		Acreas Acreas	Acreage: 1(Acreage: 2: arcentage: 5(Acreage Discount Minimum Acreage: 10.00 Acreage Discount Maximum Acreage: 250.00 Acreage Discount Maximum Percentage: 50.00%	Acreage: 10.00 Acreage: 250.00 preentage: 50.00%
		Sale		Adj Site	Features	Excess Ac	Excess FF	В	ldg Residual	ldg Residual Bldg	hual	ldg Residual Bldg Year I	ldg Residual Bldg Year Deprecia	ldg Residual Bldg Year Depreciation 1	ldg Residual Bldg Year Depreciation Bldg Indicated
ממ ז זווו דאס	Date/Days	Price/Adjusted Zn	Price/Adjusted Zn Nhbd Site Dway Road Topo Cond	Value	Value	Value	Value		Value	Value Rate	Value Rate Built C	Value Rate Built Cond*	Value Kate Built Cond* Age C	Value Kate Built Cond* Age Other	Value Rate Built Cond* Age Other Sq Ft Sq Ft Value
304 SARGENT HILL RD 000017 000441 001-02	07/16/18 625	\$237,533 01 \$253,802	\$237,533 01 1.00 1.00 0.95 0.95 0.95 1.00 \$253,802	\$60,016	\$5,000	\$4,115	\$0	\$	184,671	184,671 1.0103	184,671 1.0103 2007	184,671 1.0103 2007 2.50	184,671 1.0103 2007 2.50 11	184,671 1.0103 2007 2.50 11 0	\$0 \$184,671 1.0103 2007 2.50 11 0 2,221 \$92.47
391 WILLIAMS HILL R 000011 000884 000003	08/20/18 590	\$239,933 01 \$255,446 Wal	\$239,933 01 1.00 1.05 1.00 1.00 0.90 1.00 \$255,446 Wall Height Adi = Add'l Building Depreciation	\$66,150	\$8,900	\$14	\$0		\$180,382	\$180,382 1.0515	\$180,382 1.0515 1985	\$180,382 1.0515 1985 2.00	\$180,382 1.0515 1985 2.00 15	\$180,382 1.0515 1985 2.00 15 1	\$180,382 1.0515 1985 2.00 15 1 2,180
72 PINE GROVE LANE 000011 000203 000000	08/31/18 579	\$170,000 01 \$180,787	\$170,000 01 1.00 1.00 0.95 0.95 0.95 1.00 \$180,787	\$60,016	\$15,200	\$1,568	\$0		\$104,003	\$104,003 0.7969	\$104,003 0.7969 1970	\$104,003 0.7969 1970 2.00	\$104,003 0.7969 1970 2.00 18	\$104,003 0.7969 1970 2.00 18 0	\$0 \$104,003 0.7969 1970 2.00 18 0 1,918
291 TURNPIKE RD 000012 000656 000004	08/29/19 216	\$142,000 01 \$145,361	\$142,000 01 1.00 1.00 0.95 0.95 0.90 1.00 \$145,361	\$56,858	\$1,400	\$4,482	\$0		\$82,621	\$82,621 0.9820	\$82,621 0.9820 1989	\$82,621 0.9820 1989 2.50	\$82,621 0.9820 1989 2.50 18	\$82,621 0.9820 1989 2.50 18 0	\$82,621 0.9820 1989 2.50 18 0 1,376
30 MILL BROOK RD	09/30/19	\$115,000 01	\$115,000 01 1.00 1.00 0.95 0.95 0.90 1.00	\$56,858	\$4,400	\$0	\$0								\$56,061 0.9486 1950 2.00 21 0 1,152 \$64.94
000012 000642 000000	184	\$117,319													

Average Indicated Square Foot Value: \$81.73

Median Indicated Square Foot Value:

\$82.98

inclusion of all of the sales. The indicated Preliminary Residential Building Cost is \$83 per Square Foot. The amount was changed to \$82 after

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CONTRIBUTORY VIEW VALUE

Annual Trend: 4.00% < 0 Building Base Year/Depreciation: 2020/1.25	tal Trend: 4.00 reciation: 2020	Annual Trend: 4.00% < 04/01/20 > 0.00% t/Depreciation: 2020/1.25	> 0.00%			Builda Est. F	able Site /	Buildable Site Acres/Value: 2.000/\$70,000 Est. Excess Acreage Value: \$1,500 Excess Except Fact 100 00	2.000/\$70,00 \$1,500	00	Ac A	reage I	Acreage Discount Minimum Acreage: 10.00 Acreage Discount Maximum Acreage: 250.00	Minim Maxim	ım Acre	age: 1	0.00 50.00	
Est. Building Square Foot Cost: \$82.00	oot Cost: \$82.	.00					Excess Fo	Excess Foot Frontage: \$88.00	\$88.00		Acrea	ıge Dis	Acreage Discount Maximum Percentage: 50.00%	aximum	Percent	age: 5	0.00%	
Location	Sale	le	Bldg	Bldg Year Depreciation Bldg	Deprec	iation	Bldg	Building	Features	Excess Ac Excess FF	Excess FF						Site	Indicated
Map Lot Sub	Date/Days Pri	Date/Days Price/Adjusted Zn Rate Built Cond* Age Other Sq. Ft.	Rate]	Built Cond	' Age (Other	Sq. Ft.	Value	Value	Value	Value Value Nhbd Site Dway Road Topo Cond Value	Site	Dway	Road	Topo	Cond	Value	Value
128 BLUEBERRY HILL 1 06/05/18 \$150,000 01 0.8400 1997 2.50 15 25 977 \$40,377 \$2,500	1 06/05/18	\$150,000 01	0.8400	1997 2.50	15	25	977	\$40,377	\$2,500	\$7,155	\$0 0.80	1.00	0.95	0.95	0.90	0.60	\$0 0.80 1.00 0.95 0.95 0.90 0.60 \$27,292	\$83,624
000015 000015 000000 666 \$160,948	666	\$160,948																
MAIN ST	10/22/18	\$39,000 01 0.0000 0 0.00 0 0 0 \$0	0.0000	0 0.00	0	0	0	\$0		\$0 \$18,337		0.47	0.95	1.00	0.90	0.70	\$0 1.00 0.47 0.95 1.00 0.90 0.70 \$19,691	\$3,224
000017 001208 000001	527	\$41,252																
79 MANDIWOOD FAR 09/09/19 \$278,000 01 1.1197 1995 2.50 16 0 1,631 \$125,791 \$29,700 \$28,256	09/09/19	\$278,000 01	1.1197	1995 2.50	16	0	1,631	\$125,791	\$29,700	\$28,256		1.00	0.95	0.95	0.95	1.00	\$0 1.00 1.00 0.95 0.95 0.95 1.00 \$60,016	\$40,482
000011 000884 000001	205 \$284,245	\$284,245																
81 BARNEY HILL RD 10/22/19 \$285,000 01 1.1314 2009 2.50 10 0 1,768 \$147,623 \$18,900	10/22/19	\$285,000 01	1.1314	2009 2.50	10	0	1,768	\$147,623	\$18,900	\$5,535		1.00	0.95	1.00	0.95	1.00	\$0 1.00 1.00 0.95 1.00 0.95 1.00 \$63,175	\$54,827
000017 000426 000000	162 \$290,060	\$290,060																
56 BEAR HOLLOW RD 08/17/20 \$280,000 01 1.0929 1999 2.50 14 0 1,225 \$94,412 \$28,200 \$60,110	08/17/20	\$280,000 01	1.0929	1999 2.50	14	0	1,225	\$94,412	\$28,200	\$60,110	\$0 1.00	1.00	0.95	0.95	0.95	1.00	\$60,016	\$0 1.00 1.00 0.95 0.95 0.95 1.00 \$60,016 \$37,262

Average Indicated Value: \$43,884

000016 000708 000000

-138

\$280,000

Median Indicated Value: \$40,482

this report. depth and distance. These descriptions and adjustments can be found in the codes and adjustments section of and then each property was adjusted for its site specific characteristics of the view based on subject matter, width, Sales of properties with views indicate a value range of \$3,224 to \$83,624. A base value of \$85,000 was established

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SINGLE WIDE MH SQUARE FOOT

\$52.41	1,293	-	0.5	2.00	19/4	0.9046	\$0 \$25,070 0.9046 1974 2.00 63 1 1,293 \$52.41		\$14	\$1,900	\$60,016	\$84,000 01 1.00 1.00 0.95 0.95 0.95 1.00 \$84,000	1.00	\$84,000 0 \$84,000	04/29/20 -28	485 UPPER GRAFION R 04/29/20 000001 000335 000000 -28
			à))		.))))			\$69,915	257	000011 000799 000000
\$27.82	1,147	10	68	2.00	1966	0.8260	\$0 \$5,799 0.8260 1966 2.00 68 10 1,147 \$27.82		\$0	\$4,100	\$60,016	\$68,000 01 1.00 1.00 0.95 0.95 0.95 1.00 \$60,016	1 1.00	\$68,000 0	07/19/19	106 CHERRY HILL RD 07/19/19
														\$58,032	503	000013 000081 000000
\$20.92	702	0	63	2.00	1972	0.8575	\$0 \$4,660 0.8575 1972 2.00 63 0 702 \$20.92	\$0 \$0		\$2,200	\$51,172	\$55,000 01 0.90 1.00 0.95 0.95 0.90 1.00 \$51,172	1 0.90	\$55,000 0	11/15/18	76 WENTWORTH RD
														\$137,523	533	000012 001020 000001
\$78.44	1,344	0	45	2.00	1997	0.9789	\$0 \$56,758 0.9789 1997 2.00 45 0 1,344 \$78.44		\$149	\$20,600	\$60,016	\$129,933 01 1.00 1.00 0.95 0.95 0.95 1.00	1 1.00	\$129,933 0	10/16/18	14 LOWER MEADOW R 10/16/18
														\$106,692	709	000016 000515 000000
\$83.39	1,017	0	50	2.00	1992	0.9421	\$0 \$39,948 0.9421 1992 2.00 50 0 1,017 \$83.39	\$0	\$428	\$7,500	\$58,816	\$99,000 01 1.00 0.95 0.98 0.95 0.95 1.00	1 1.00	\$99,000 0	04/23/18	7 ISLAND RD
Ft Value	Sq Ft Sc	ther :	Age C	ond*	Built C	Rate	Value Rate Built Cond* Age Other Sq Ft Sq Ft Value	Value	Value	Value	Value	Date/Days Price/Adjusted Zn Nhbd Site Dway Road Topo Cond	n Nhbd	rice/Adjusted Z	Date/Days P	Map Lot Sub
ndicated	Bldg I	ation	eprecia	D	Year	Bldg	Excess Ac Excess FF Bldg Residual Bldg Year Depreciation Bldg Indicated	Excess FF	Excess Ac	Features	Adj Site			Sale	S	Location
)	0.00%	₹e: 5	ercentag	mum Pe	unt Maxi	Acreage Discount Maximum Percentage: 50.00%			e: \$88.00	Excess Foot Frontage: \$88.00	Exce		0,000	e Value: \$70	Buildable Site Value: \$70,000
		50.00	şе: 2.	Acreas	aximum	count Ma	Acreage Discount Maximum Acreage: 250.00			e: \$1,500	Est. Excess Acreage Value: \$1,500	Est. Exces		20/4.50	ciation: 202	Building Base Year/Depreciation: 2020/4.50
		0.00	ўе: 1 г	Acreas	inimum	count M	Acreage Discount Minimum Acreage: 10.00			e: 2.000	Site Acreage: 2.000	%	> 0.00	Annual Trend: $4.00\% < 04/01/20 > 0.00\%$	l Trend: 4.0	Annue

Average Indicated Square Foot Value:

\$52.60 \$52.41

Median Indicated Square Foot Value:

all of the sales. The indicated Preliminary Single Wide MH Base Rate is \$52 per Square Foot. It was changed to \$50 after inclusion of

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DOUBLE WIDE MH SQ FT

Est. Excess Acreage Value: \$1,500 Excess Foot Frontage: \$88.00 Adi Site Features Excess Ac Excess FF Bld	Value	Sale	Location
Est. Excess Acreage Value: \$1,500		Dulidable value: \$70,000	Duttagnic one var
For Evenes Acrosome Value: \$1.500	se Foot Frontage: \$88 00	Data	Buildable Site Value: \$70,000
	Site Acreage: 2.000)4/01/20 > 0.00%	Annuäi 1re Ruilding Rase Vear/Denregiati

Average Indicated Square Foot Value: \$49.19

Median Indicated Square Foot Value: \$49.19

all of the sales. The indicated Preliminary Double Wide MH Base Rate is \$49 per Square Foot. It was changed to \$50 after inclusion of

*Building Cond Values: 1.00 = EXCELLENT 1.50 = VERY GOOD 2.00 = GOOD 2.50 = AVERAGE 3.00 = FAIR 4.00 = POOR 5.00 = VERY POOR

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WATERFRONT VALUES

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37 NORTHWOOD ESTA 01/15/19 000006 000575 000001 442		31 BEARD LN 00006R 000050 000000	415 GRAFTON POND R 000009 000502 000000	41 NORTHWOOD ESTA 000006 000575 000002	5 SHORE RD 00010S 000758 000000	Location Map Lot Sub	Annual Trend: 4.00% < 0 Building Base Year/Depreciation: 2020/1.25 Est. Building Square Foot Cost: \$82.00
SHORE RD 0.	ESTA 0 001			ESTA 1 002		DΙ	Annual T r/Deprecia uare Foot
05/06/19	1/15/19	11/08/18 510	11/05/18 513	11/02/18	07/12/18 629	Sale ate/Days Pric	rend: 4.00 ution: 202 Cost: \$82
\$21,933 01 0.0000	\$232,000 01 1.1785 1991 2.00 14 0 1,245 \$243,238	\$325,000 01 1.1903 1978 1.00 \$343,164	\$575,000 01 1.1967 1870 2.00 30 0 4,514 \$310,069 \$607,326	\$190,000 01 1.0088 1998 2.00 11 0 1,347 \$200,744	\$92,000 01 0.9154 2002 2.50 14 0 \$98,342	Sale Date/Days Price/Adjusted Zn	Annual Trend: 4.00% < 04/01/20 > 0.00% /Depreciation: 2020/1.25 aare Foot Cost: \$82.00
0.0000	1.1785 1	1.1903 1	1.1967 1	1.0088 1	0.9154 2	Bldg Year Rate Built	> 0.00%
0 0.00 0 0	991 2.00	978 1.00	870 2.00	998 2.00	002 2.50	Cond	
0	14	~	30	11	14	Deprec Age (
0	0		0	0	0	Depreciation Bldg * Age Other Sq. Ft	Builda Est. E I
0	1,245	0 1,752	4,514	1,347	685	Bldg Sq. Ft.	ble Site / xcess Act Excess Fo
\$0	\$103,469	\$157,323	\$310,069	\$99,169	\$44,219	Building Value	Buildable Site Acres/Value: 2.000/\$70,000 Est. Excess Acreage Value: \$1,500 Excess Foot Frontage: \$88.00
\$0	\$24,200	\$41,700	\$5,500	\$17,000	\$2,200	Features Value	2.000/\$70,00 \$1,500 \$88.00
\$0	\$5,330 Water Body	\$0 Water Body	\$8,100 Water Body	\$1,823 Water Body	\$0 Water Body	Excess Ac Excess FF Value Value	00
\$0 \$0 0.80 0.42 0.90 0.95 0.85 0.30 \$5,128	\$5,330 \$0 1.00 1.00 0.95 0.95 0.90 1.00 \$56,858 Water Body: UNSPECIFIED	\$0 \$0 1.00 1.05 0.95 0.95 0.95 1.00 \$63,017 Water Body: UNSPECIFIED	\$8,100 \$0 0.90 1.05 Water Body: UNSPECIFIED	1,823 \$0 1.00 1.00 0.95 0.95 0.95 1.00 \$60,016 Water Body: UNSPECIFIED	\$0	Excess FF Value Nhbd Site Dway Road Topo Cond	Acre Acreage
0.42 FIED	1.00 FIED	1.05 FIED	1.05 FIED	1.00 FIED	0.95 FIED	Site 1	age Disage Disage Disco
0.90	0.95	0.95	0.95	0.95	0.95	Dway	scount l count l unt Ma
0.95	0.95	0.95	0.95	0.95	0.95	Road	Acreage Discount Minimum Acreage: 10.00 Acreage Discount Maximum Acreage: 250.0 reage Discount Maximum Percentage: 50.00
0.85	0.90	0.95	0.90	0.95	0.85	Торо	ım Acrı ım Acrı Percen
0.30	1.00	1.00	1.00	1.00	0.60	Cond	eage: 'eage: 'tage: '
\$5,128	\$56,858	\$63,017	\$0 0.90 1.05 0.95 0.95 0.90 1.00 \$53,730 UNSPECIFIED	\$60,016	\$24,487	Site Value	Acreage Discount Minimum Acreage: 10.00 Acreage Discount Maximum Acreage: 250.00 Acreage Discount Maximum Percentage: 50.00%
\$17,601	\$53,382	\$81,124	\$229,927	\$22,736	\$27,436	Indicated WF Value	

Average Indicated Waterfront Value: \$72,034

Median Indicated Waterfront Value:

\$40,409

report. are taken into consideration. A more detailed description of each water body is included in the waterfront section of this such as amount of linear frontage, presence of a beach, shared access, shallow and/or weedy frontage, topography, etc These sales indicate a value range of between \$17,600 and \$230,000. A base of \$50,000 was established and then factors

*Building Cond Values: 1.00 = EXCELLENT 1.50 = VERY GOOD 2.00 = GOOD 2.50 = AVERAGE 3.00 = FAIR 4.00 = POOR 5.00 = VERY POOR

SECTION 8

- A. FIELD REVIEW
- B. INFORMAL HEARING PROCESS
 - 1. Number of Hearings
 - 2. Results of Hearing

A. Field Review

Preliminary values were established based on the cost tables developed and tested via the statistical analysis. The statistical results and preliminary values were reviewed with the local authority, discussing neighborhoods, the sales basis for land and building cost tables, the preliminary sales charts, base values and resulting statistics of all sales along with graphs. A report of all preliminary values in town is also reviewed with the local authority showing the overall value of the town, as well as individual values for their comment.

Field Review

Then the job supervisor and one other assessor reviewed each parcel again for final "form and fit" testing. This review is generally done from the road or driveway checking the exterior to ensure the property structure, quality, condition and depreciation, as well as review the visible site, the lister's notes and picture of the property.

This is a slow, time consuming process that improves consistency from lot to lot and neighborhood to neighborhood, making all subjective considerations of one experienced supervisor. We find this extra effort improves the overall job quality and consistency.

When anomalies are noticed, another inspection is made to correct or verify the situation.

Property Specific Adjustment Guidelines

Land	Adi	ustments

Site Modifiers – Undeveloped/Wooded Lot - 58% (42 Site Modifier)

Undeveloped/Clear - 53% (47 Site Modifier)

Gravel Driveway - 5% (95 Driveway Modifier)
Part Paved Driveway - 2% (98 Driveway Modifier)
Undeveloped Driveway - 10% (90 Driveway Modifier)

Gravel Roadway - 5% (95 Roadway Modifier)

Shared Driveway/Access (SHDW) - 5% or greater depending on size & impact

ROW Across Lot to Access Another Varies – dependent upon access characteristics,

typically -5 to -10%

Topography (TOPO)

Less Than Average Access (ACC)

Varies – dependent upon severity

Varies – dependent upon severity

Cost to Develop (CTD)

Added Site Value (SITE)

Varies – determined by field review
Varies – determined by field review

Road Bisects Lot (RBL) - 5% (95 Land Condition)
Not Buildable (NBD) - 90% (10 Land Condition)

Power Line Easement (PLE) Varies – dependent upon severity

In-Law Apartment +00 (100 Land Condition)
1-3 Family Dwelling +00 (100 Land Condition)
4-5 Family Dwelling +10 (110 Land Condition)
6-9 Family Dwelling +25 (125 Land Condition)
10 or more Family Dwelling +50 (150 Land Condition)

Commercial on site

Varies – depends on how extensive the use

Residential & Commercial on site

Varies – depends on how extensive the use

2 Dwellings on Lot w/Separate Utilities +0% (100 Land Condition)
3 Dwellings on Lot w/Separate Utilities +5% (105 Land Condition)

4 or More Dwellings on Lot w/Sep. Utilities Varies – depends on how extensive the use

No Septic and no Water Supply on Developed Site -40% (60 Land Condition)
Halfmoon Pond Undeveloped Site - 70% (30 Land Condition)
B or C Neighborhood Undeveloped Site - 40% (60 Land Condition)

Building Adjustments

Wall Height (WH)

-1% to -3% Dependent on Severity

This adjustment is typically seen on gambrel style dwellings as there is a loss in `usable floor area in the upper floor due to the pitch of the roof.

Off Electric Grid -10%

Close to Road (CTR) -5% to -10% Dependent on Severity

This adjustment is applied to homes that are abnormally close to the road.

Misc/CNotes Varies

Buildings require depreciation for many items. The overall condition of the home usually accounts for the majority of normal wear and tear items but often depreciation is needed to account for issues that are short lived and have no cost to cure associated with them, ie roof and siding.

B. Informal Hearing Process

The informal hearing process begins with a notice of preliminary value and information on how to make an appointment to review the assessment with the assessor was mailed first class on: June 19, 2020.

Sample notice can be found in Section 5. Abbreviations & Samples

The property owners were given <u>30</u> days to review their property record card on Avitar's website and if they wished to talk with an assessor they had the opportunity to arrange a phone appointment at a later date.

The phone appointment hearings were held for $\underline{4}$ days from $\underline{7/13/20}$ to $\underline{7/16/20}$ and resulted in $\underline{78}$ taxpayers making appointments to discuss their assessments.

If the taxpayer chose not to schedule a phone appointment, they were afforded the option to send their concerns to an Avitar email where the update supervisor was able to respond directly to them. They were also advised they could put their concerns in writing and forward to the town for review.

Once all the informal hearings were completed, the supervisor reviewed all the information and recommendations and made final changes and produced the final statistical results and graphs.

The hearings went smoothly and gave us an opportunity to correct any physical data that was supplied by the taxpayer. Due to the COVID 19 crisis, no interior inspections of properties were completed during that time.

SECTION 9

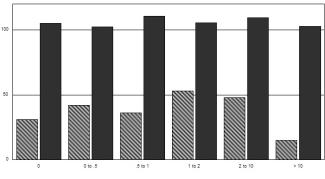
- A. CALIBRATION TECHNIQUE
- B. FINAL STATISTICAL ANALYSIS & TESTING
- C. FINAL VALUATION TABLES

A. MODEL CALIBRATION TECHNIQUE

Once all the local sales data has been verified via onsite measure and list of all buildings and land information, the sale date, price and circumstances are verified by the appraisal supervisor via owner interview, questionnaire, PA-34, MLS or prior owner/real estate agent interview.

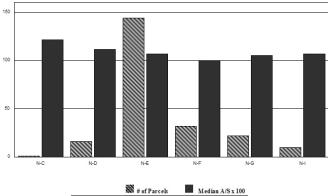
That data is then used to develop preliminary costs for land and building tables needed for the CAMA system to calculate assessment values for all property in the municipality once the rest of the properties are measured and listed.

When the CAMA cost tables are defined, we compute the assessment to sales ratio for each property and produce graphs and reports which can then be used to calibrate the CAMA system to predict the market value of all property in the municipality as fairly as possibly. The following are samples of the graphs used to test and calibrate the CAMA model through multiple reiterations of the sales analysis program:

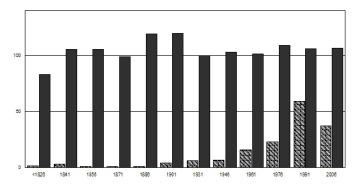


The hashed bars indicate the number of sales in each group, while the solid bars indicate the median assessment to sales ratio. This graph charts ratios for various lot sizes of the sales data and enables us to determine if all lots are fairly assessed regardless of size.

Here the groups, number of sales in each group and the median ratio are displayed.



N-C 1 121.60 N-D 16 111.66 N-E 144 106.63 N-F 32 99.78 N-G 22 105.37 N-I 10 106.92 The sales are charted by neighborhood designation to test if there is a neighborhood bias. This sample chart indicates that neighborhood "C" is being significantly over assessed; "D" is slightly over assessed, while the other neighborhoods are fairly evenly assessed. However, neighborhood "C" has only one sale and as such, is not a clear indication of a model bias and is disregarded.



	# of Parcels	Median A/S x 100
<1826	2	82.90
1841	3	105.37
1856	1	105.37
1871	1	99.06
1886	1	119.15
1901	4	120.16
1931	6	100.09
1946	7	103.06
1961	16	101.20
1976	23	108.83
1991	59	106.49
2006	37	106.91

This graph is charting building age groups and their median ratio to see if the depreciation schedule is working across all age groups.

It is important to note the number of sales in each group. In this chart, the 1886 group seems to show an over assessment, but it is only one sale and as such, is not as meaningful. However, the 1901 group has four sales with a high ratio and may indicate a problem.

Sales Ratio Bar Graphs

Median Assessment/Sales Ratio by Year of Construction: This is a comparison of sale to assessment grouped by year of construction. This shows that effect, if any, of age on the median assessment ratio of various age groupings. It is used to help test that the depreciation used for normal age is consistently and equitably working across all ages of the sales.

Median Assessment/Sales Ratio by Effective Area: This graph is a test of the effect of size of the building and its impact on our valuation model. It is used to calibrate, as well as show whether or not the size adjustment scale is effectively working with small buildings, as well as large buildings.

Median Assessment/Sales Ratio by Story Height: This graph normally shows two to four groups based on the number of different story heights in the sales sample and demonstrates the effect of multiple floors on sales. It is used to test and calibrate story height adjustments to ensure our adjustment by story height is working.

Distribution of Sales Ratio: This shows the clustering of sales around our median ratio. The majority of sales should be at or near 1, which is actually 100% and taper off in both directions, below and above the 100% level indicating a normal distribution of sales ratios.

Median Assessment/Sales Ratio by Sale Price: We tested our computed values to actual sales values as in all these graphs, but here we are testing to see if there is a bias between low and high values by graphing the median ratio of value groups - low to high. It is used to test if a bias exists by value.

Median Assessment/Sales Ratio by Neighborhood: This graph tests our neighborhood delineation to ensure that our neighborhood codes are fair and equitable. With a median ratio of all groups as close to 100% as possible, this demonstrates a good neighborhood delineation.

Median Assessment/Sales Ratio by Zone: If there is more than one zoning district in a town and sales exist in more than one zone, the chart will show the median ratio for each zone to test for a zoning bias and to re-calibrate, if necessary, to reflect a reasonable relationship through all zones based on the median ratio.

Median Assessment/Sales Ratio by Acreage: This graph is used to test and calibrate the value difference of various size lots. The chart shows the median ratio by various lot size groupings of the sales data.

Median Assessment/Sales Ratio by Use: This graph shows the median ratio of various groups of land use within the sales data. It is used to calibrate the CAMA model to effectively treat each use fairly at similar assessment to sales ratios.

Median Assessment/Sales Ratio by Building Grade: This graph helps test the effect of building quality of construction adjustments by showing the median ratio for each grade classification within the sales sample.

As the true value of any property falls within a range of the most likely low to the most likely high value, these bar charts should show a relatively straight line. Rarely will it ever be a straight line. It is intended to show whether or not a strong measurable and correctable *bias* exists. As long as there is no trend up or down from the lowest to the highest grouping, then what bias exists, is negligible. In other words, everyone is being treated the same.

However, it is important to note that 1 or even 2 sales do not provide definitive information as to whether a bias exists or not. As such, it is possible for a graph with a group of only 1 or 2 sales to show a spike or drop compared to the rest. And while it is an indication of possible bias, it is not conclusive enough to assume any type of corrective action and as such, in mass appraisal it is documented in these graphs for future monitoring, but does not necessarily affect the overall results of the revaluation program.

All these graphs enable the CAMA model to be tested beyond the standard statistics as required by the DRA and the ASB guidelines to show equity within various categories to ensure the most equitable assessments possible.

SECTION 9

B. FINAL STATISTICAL ANALYSIS REPORTS

Sales Analysis Results Grafton -- 08/25/2020

	Sales Analy	ysis Statistics	
Number of Sales:	67	Mean Sales Ratio:	1.0064
Minimum Sales Ratio:	0.7529	Median Sales Ratio:	0.9997
Maximum Sales Ratio:	1.3199	Standard Deviation:	0.1104
Aggregate Sales Ratio:	0.9859	Coefficient of Dispersion:	8.4247
		Price Related Differential:	1.0207
	Sales Anal	vsis Criteria	

Sold: 4/1/2018 - 08/25/2020 Sale Ratios: 0.000 - 999.999

Building Value: 0 - 99999999 Bldg Eff. Area: 0 - 99999999

Land Value: 0 - 99999999 Land Use: ALL

Current Use CR: 0 - 99999999 Acres: 0 - 99999999

> Year Built: 1600 - 2020 Trend: 0.33% Prior to 4/1/2020

Story Height: ALL Neighborhood: ALL

Base Rate: ALL Zone: ALL

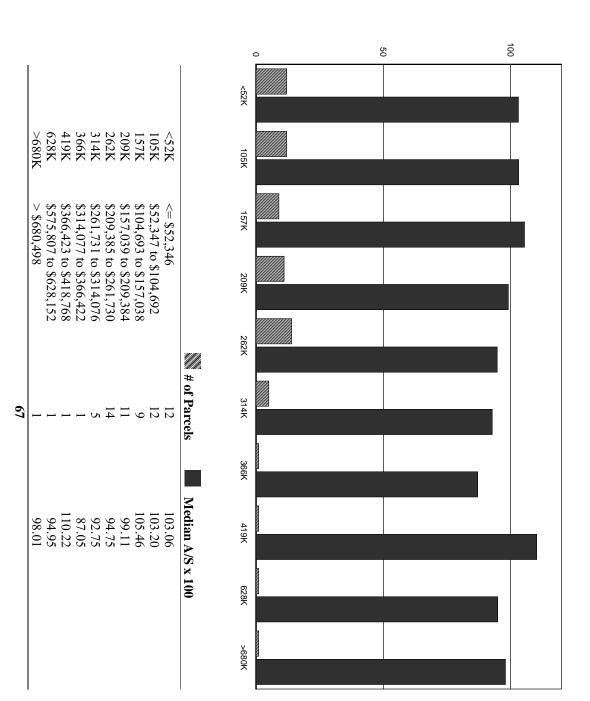
Qualified: YES Unqualified: NO

Improved: YES Vacant: YES

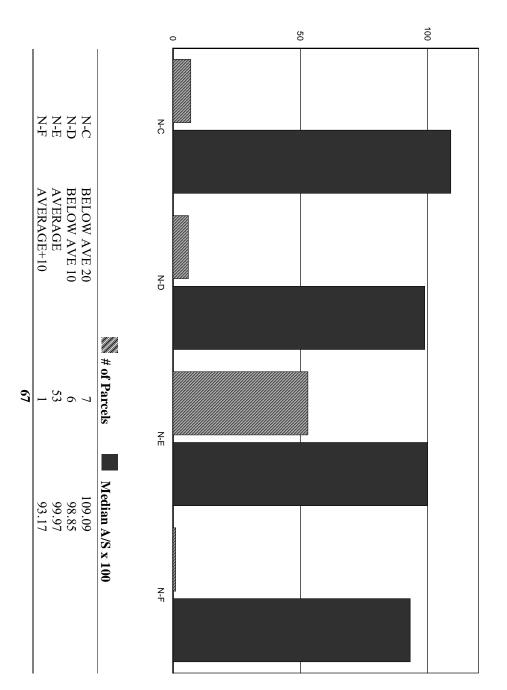
> Waterfront: All Parcels View: All

Include Comm./Ind./Util.: YES

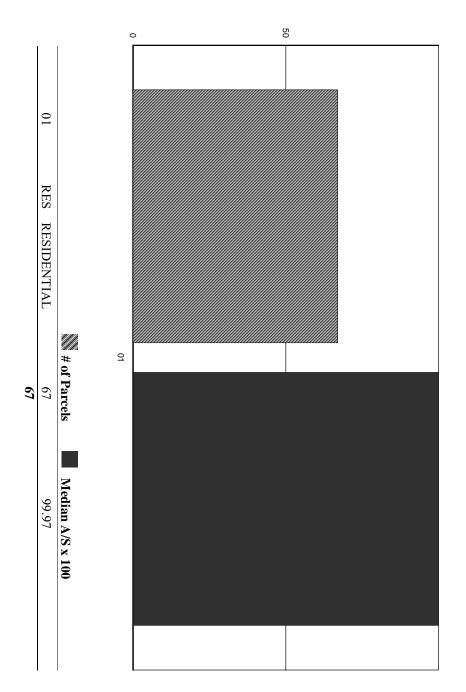
Grafton: Median A/S Ratio by Sale Price



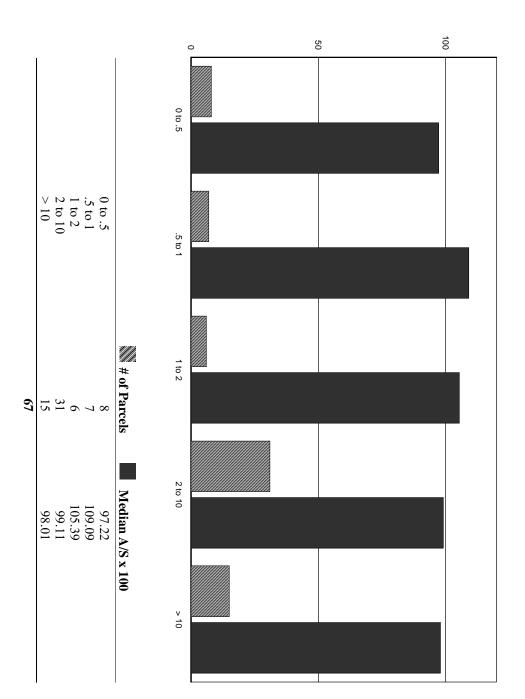
Grafton: Median A/S Ratio by Neighborhood



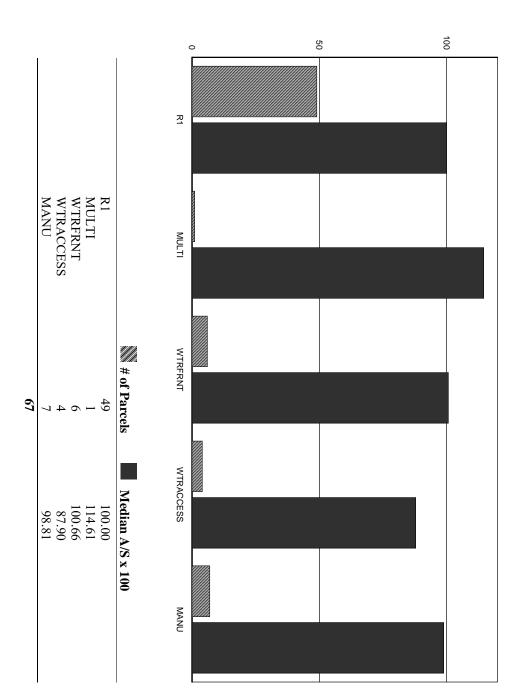
Grafton: Median A/S Ratio by Zone



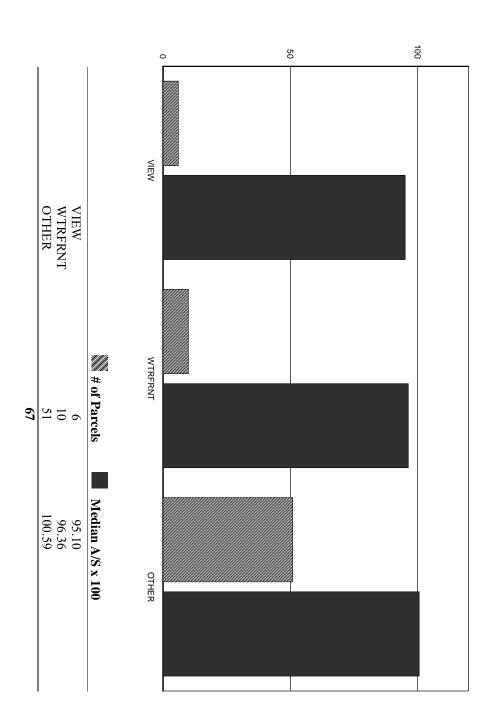
Grafton: Median A/S Ratio by Acreage



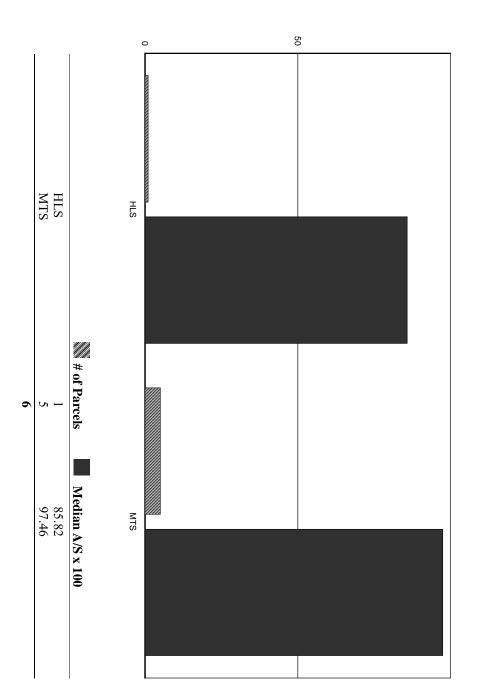
Grafton: Median A/S Ratio by Improved Use



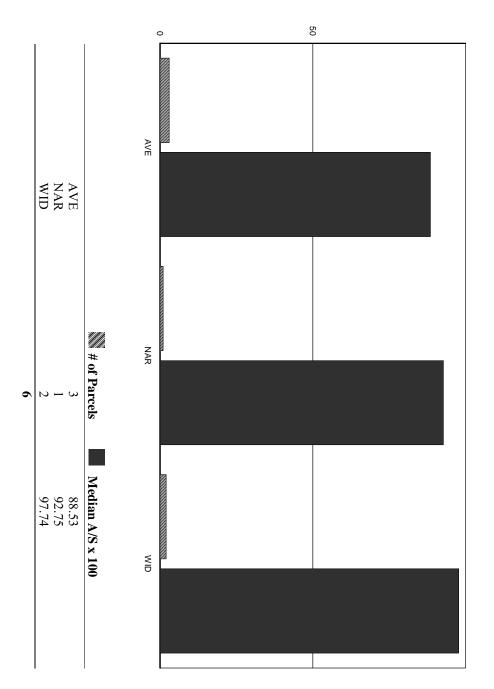
Grafton: Median A/S Ratio for Views/Waterfront/Other



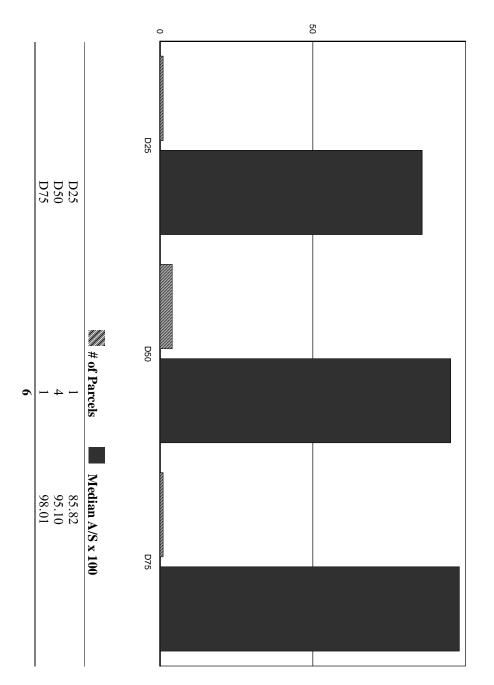
Grafton: Median A/S Ratio by View Subject



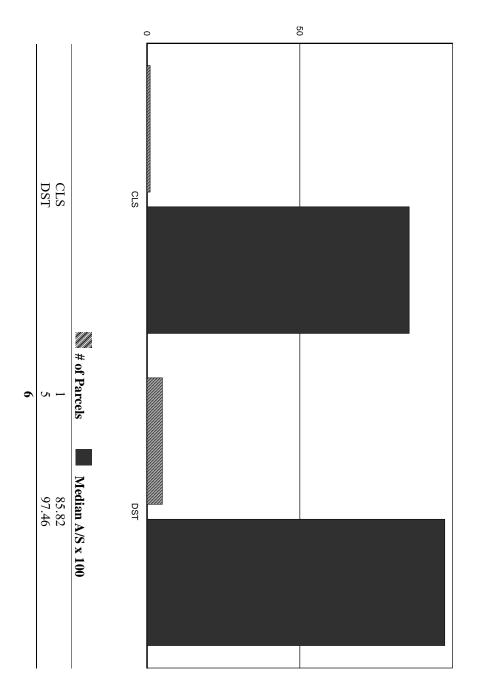
Grafton: Median A/S Ratio by View Width



Grafton: Median A/S Ratio by View Depth



Grafton: Median A/S Ratio by View Distance



Sales Analysis Results Grafton -- 08/26/2020

	Sales Analy	ysis Statistics	
Number of Sales:	13	Mean Sales Ratio:	1.0378
Minimum Sales Ratio:	0.7529	Median Sales Ratio:	1.0157
Maximum Sales Ratio:	1.2417	Standard Deviation:	0.1412
Aggregate Sales Ratio:	1.0271	Coefficient of Dispersion:	9.9879
		Price Related Differential:	1.0104
	Sales Anal	vois Criteria	

Sales Analysis Criteria

Sold: 4/1/2018 - 8/25/2020 Sale Ratios: 0.000 - 999.999

Building Value: 0 - 99999999 Bldg Eff. Area: 0 - 99999999

Land Value: 0 - 99999999 Land Use: ALL

Current Use CR: 0 - 99999999 Acres: 0 - 99999999

Year Built: 1600 - 2020 Trend: 0.33% Prior to 4/1/2020

Story Height: ALL Neighborhood: ALL

Base Rate: ALL Zone: ALL

Qualified: YES Unqualified: NO

Improved: NO Vacant: YES

View: All Waterfront: All

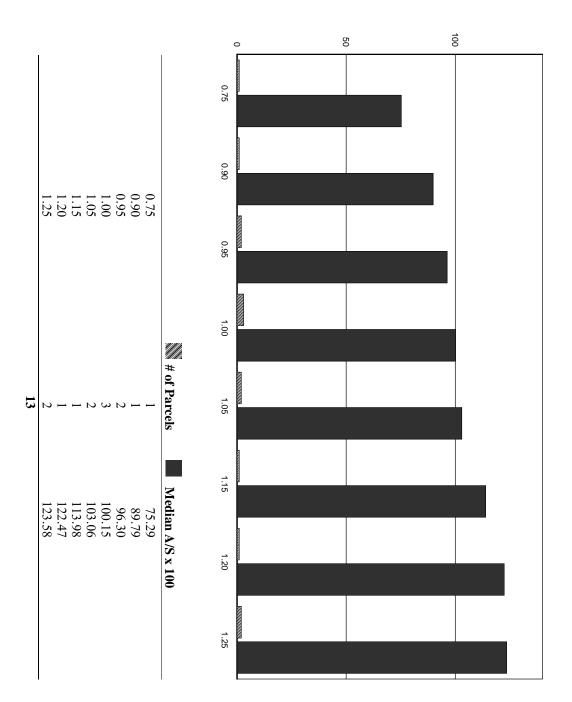
Include Comm./Ind./Util.: YES

Trended 0.33% prior to 4/1/2020

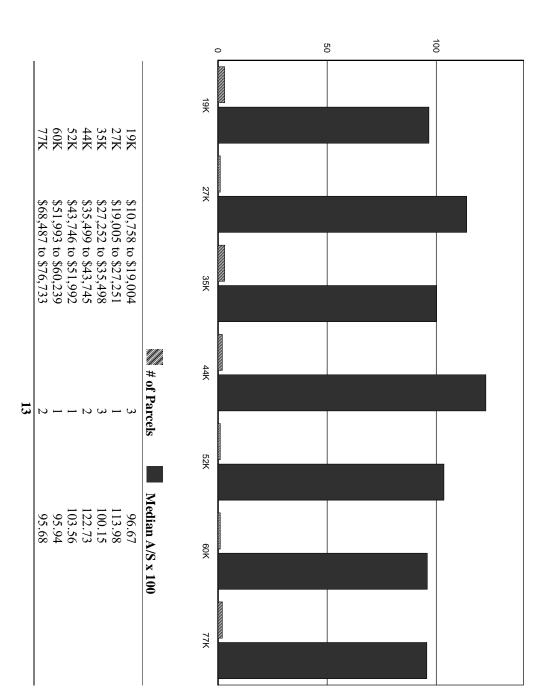
Grafton Sales Analysis Report

\$ 17,100	PARKHURST, JR RAY E	08/05/2020								
	Q	\$ 12,800 V	\$ 17,000	С	0.40 R1A	01 0.	000000	000036	0.753 00015C	0.753
(L \$ 15,100	KACZMARSKI MARY ANN (L	07/13/2020								
	Q	\$ 11,600 V	\$ 12,000	Ε	0.40 R1	01 0.	000000	000718	00011A	0.967
AL \$ 33,000	BELLOMO TRUSTEE, GERAL	08/10/2020			!!!!!!	[O USE!!!!	SALE INCL 11A-56 & 11A-57; OK TO USE!!!!!!!!!	CL 11A-56 &	SALE INC	
	Q	\$ 46,600 V	\$ 45,000	Ε	0.60 R1W	01 0.	000000	000056	00011A	1.036
\$ 20,200	PHELPS EDDIE L	06/16/2020								
	Q	\$ 14,900 V	\$ 12,000	С	0.90 R1A	01 0.	000000	000148	00010S	1.242
\$ 50,100	SEIDLICH URSULA AND RA	06/24/2019								
	Q	\$ 55,500 V	\$ 57,848	Ε	40 R1	01 34.40	002-03	000361	0.959 000021	0.959
T \$51,700	THERIAULT & SONS REALT	06/19/2020								
	Q	\$ 49,200 V	\$ 40,000	С	70 R1	01 33.70	000000	000386	1.230 000019	1.230
\$ 55,400	WALLACE WILLIAM	10/22/2018								
	Q	\$ 50,600 V	\$ 41,317	Ε	45 R1	01 16.45	000001	001208	000017	1.225
\$ 30,200	KENYON, MERLE	06/26/2018								
	Q	\$ 29,700 V	\$ 28,960	Ε	5.50 R1	01 5.	000001	000233	1.026 000017	1.026
\$ 27,600	RAYHALL VICTOR L	05/29/2020								
	Q	\$ 35,000 V	\$ 35,000	Ε	6.80 R1	01 6.	000000	000765	1.000 000015	1.000
\$ 42,800	SULLIVAN, EDWARD	09/17/2019								
	Q	\$ 33,300 V	\$ 33,251	Ε	5.29 R1	01 5.	0004-1	001027	1.001 000012	1.001
\$ 45,100	DEVENNEY, BRETT	09/17/2019								
	Q	\$ 68,900 V	\$ 76,733	Ε	82 R1	01 20.82	000004	001027	000012	0.898
\$ 48,900	SCHILLING MATTHEW	07/16/2020								
	Q	\$ 71,100 V	\$ 70,000	Ε	40 R1	01 14.40	000005	000769	000012	1.016
\$ 23,000	ARTHUR RONALD	04/29/2019								
	Q	\$ 26,700 V	\$ 23,425	E	3.10 R1	01 3.	000000	000242	1.140 000012	1.140
Prior Year Assessment	Grantor	Sale Date	Eff. Area Sale Price						Sale Note	
	Q Unqualified Description	Assessment I	BR SH Trended	NC	res LC	Zone Acres	Sub Z	Lot	Map	Ratio

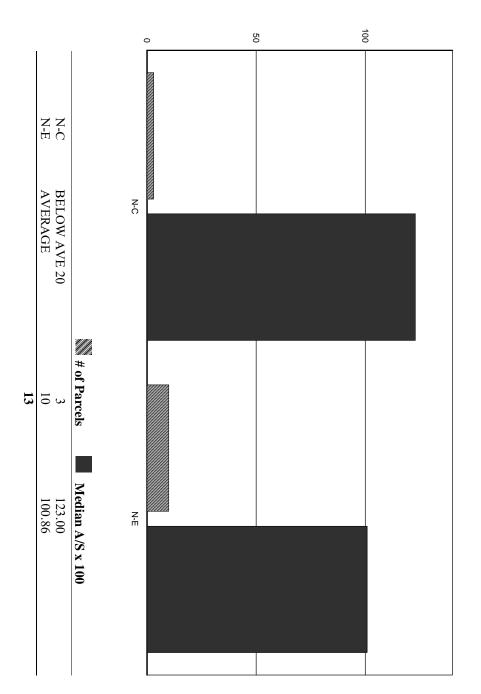
Grafton:Distribution of Sale Ratios



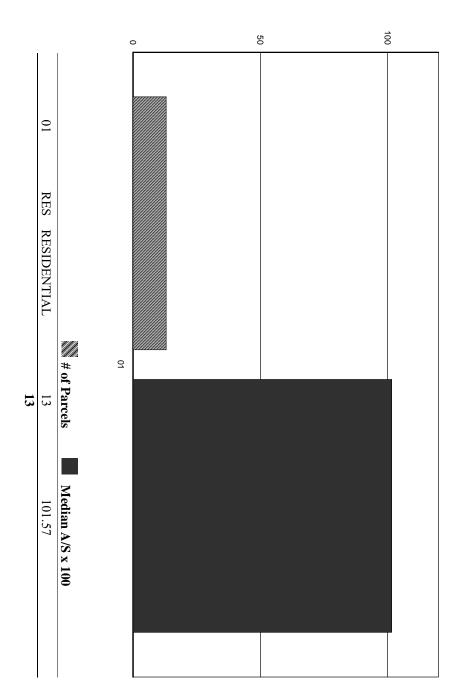
Grafton: Median A/S Ratio by Sale Price



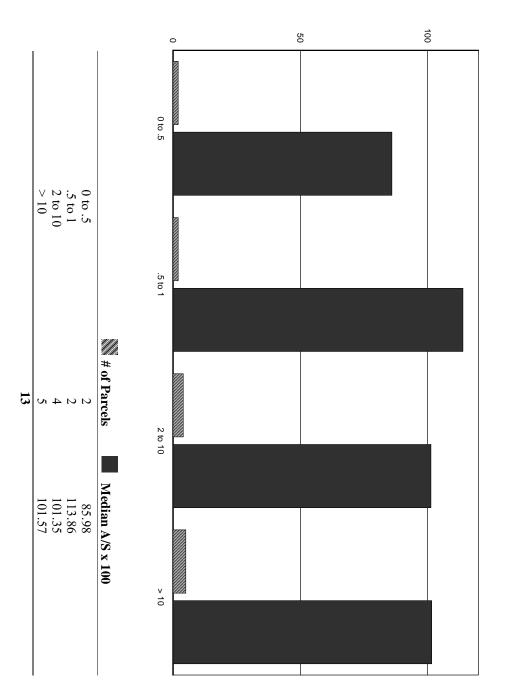
Grafton: Median A/S Ratio by Neighborhood



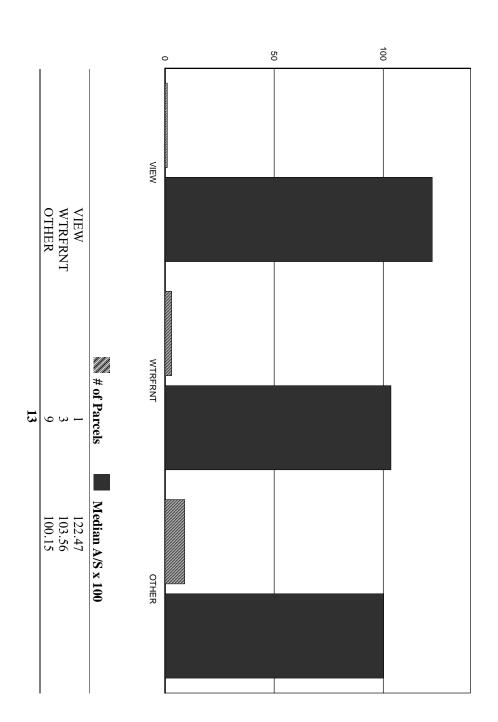
Grafton: Median A/S Ratio by Zone



Grafton: Median A/S Ratio by Acreage



Grafton: Median A/S Ratio for Views/Waterfront/Other



Zone: RES RESIDENTIAL Minimum Acreage: 2.00 N Land Type Units Base Rate NC IF RES 2.000 ac 70,000 E 11 RES 1.100 ac x 1,500 X 3.100 ac		Feature Type Units Lng CABIN LEAN-TO SHED-WOOD LEAN-TO 64	GRAFTON, NH 03240 LISTING HISTORY 01/30/20 JDPR 11/21/19 KCVL VER SALE 07/02/13 ERVL 02/22/13 INSP MARKED FOR INSPECTION	Map: 000012 Lot: 000242 Sub: OWNER INFORMATION HOMEN DONNA M 20 LOWER MEADOW RD
Adj Site Road DWay Topography Cond 100 42 95 95 95 MILD 100 100 90 ROLLING 100 100		Units Lngth x Width Size Adj Rate Cond Market Value Notes 128	NOTES OPEN FIELD; 11/19; LAND ONLY, ADD XFOBS AFTER SALE; 1/20; NC TO SHED; CK 21; PU DW;	Sub: 000000 Card: 1 of 1 20 LOWER MEADOW RD SALES HISTORY Date Book Page Type Price Grantor 04/29/2019 4429 129 Q V 22,533 ARTHUR RONALD
Site: UNDEVELOPED Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT Ad Valorem SPI R Tax Value Notes Ad Valorem SPI R Tax Value Notes 25,200 0 N 25,200 1,500 0 N 1,500 26,700 26,700	LAST REVALUATION: 2020	### MUNICIPAL SOFTWARE BY AVITAR GRAFTON ASSESSING OFFICE		GRAFTON & Printed: 08/26/2020 PICTURE

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		:	:	:	:		:	:	:	:	:	:		:	:	:	:	:	:		:	:	:
%				•	•	•	•	•	•	•	•	•	•	•	•			•		•	•	•	
ary:	Temporary:																						
mc:	Economic:																						
	i dictional.	•	•	•	•	•	•	•	•	•	•	•	•	•	•			•	•	•	•	•	•
201.	Emption																						
	Physical:												•	•	•							•	
rge: %	Condition For Age:			•								• • •	• • •							•			
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DRMATION Sub:	000005 Card: 1 of 1 WILD MEADOW RD SALES HISTORY Date Book Page Type Price Grantor	GRAFTON Printed: 08/26/2020 PICTURE
MCGUIRE, MICHAEL	5/2020 4537 0086 QV 7	Page
17 PRINCETON STREET		
APT #2		
SOMMERVILLE, MA 02144		
LISTING HISTORY	NOTES	
	7/13-EST SHED ON OTHER SIDE OF BROOK VIA WALKING PATH ACROSS FROM LOT 431-2 LEADS TO BROOK W/ PATH ON OTHER SIDE (NO BRIDGE) DATA EST; BROOK RUNS ALONG FRONT OF LOT;7/17 COULD NOT FIND	
02/22/13 INSP MARKED FOR INSPECTION	SHED; 5/20; 4-SALE AP=\$/2,900; (AUC 21/ DOM)	
EX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature TypeUnits LngSHED-WOOD80	Units Lngth x Width Size Adj Rate Cond Market Value Notes 80 8 x 10 260 10.00 40 832 DNF/EST 80 8 x 10 260 10.00 40 832 DNF/EST	GRAFTON ASSESSING OFFICE
		Year Building Features Land 2018 \$ 0 \$ 900 \$ 48,000 2019 \$ 0 \$ 900 \$ 48,000 2019 \$ 0 \$ 900 \$ 48,000 Parcel Total: \$ 48,900 Parcel Total: \$ 48,900 Parcel Total: \$ 71,100 Parcel Total: \$ 71,900
	LAND VALUATION	LAST REVALUATION: 2020
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- REJUDENT REPORTED	Zone: RES RESIDENTIAL Minimum Acreso.	DECK 70 SHED-WOOD 24	Feature Type Units	02/16/10 KCPM	11/21/19 KCVE VER SALE 07/14/17 JDVL 01/03/17 INSP MARKED FOR INSPECTION	HILLSBOROUGH, NH 03244	BARTOLDUS VIRGINIA BARTOLDUS ANTON J 15 UNION STREET	Map: 000012 Lot: 001027 Sub: OWNER INFORMATION
Units Base Rate NC Adj Site Road DWay Topography Cond Ad Valorem 2.000 ac 70,000 E 100 100 100 95 90 ROLLING 80 47,900 18.820 ac x 1,500 X 92 90 ROLLING 90 21,000 20.820 ac 68,900		$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Units Lngth x Width Size Adj Rate Cond Market Value Notes	EXTRA FEATURES VALUATION			Date Book Page Type Price Grantor 09/18/2019 4466 93 U V 38 1 BARTOLDUS ANTON J 09/17/2019 4465 943 Q V 75,000 DEVENNEY, BRETT 01/06/2012 3849 95 U I 38 1 DEVENNEY BRETT	000004 Card: 1 of 1 SALES HE
n SPI R Tax Value Notes 0 0 N 47,900 NO SEPTIC 0 0 N 21,000 BROOK 0 68,900	LAST REVALUATION: 2020 Site: AVERAGE Driveway: GRAVEL/DIRT Road: PAVED	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 0 \$ 200 \$ 44,900 2019 \$ 0 \$ 200 \$ 44,900 Parcel Total: \$ 45,100 Parcel Total: \$ 45,100 2020 \$ 0 \$ 700 \$ 68,900 Parcel Total: \$ 69,600	GRAFTON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR				GRAFTON Printed: 08/26/2020 PICTURE

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Map: 000012 Lot: 001027 Sub:	: 0004-1 Card: 1 of 1 82 WILD MEADOW RD	GRAFTON Printed: 08/26/2020
BARTOLDUS VIRGINIA	Date Book Page Type Price Grantor	
BARTOLDUS ANTON J	4466 93 UI38	Page
15 UNION STREET	01/06/2012 3849 95 UV38 1 DEVENNEY, BRETT	
HILLSBOROUGH, NH 03244		
LISTING HISTORY	NOTES	
01/28/20 JDPE 11/21/19 KCVE V-SALE	LOT 2, PLAN# 14126; SH DW W/12-1027-4;7/13 GATED DRVWY; DATA EST FROM ROAD; ELECT TO SITE; DNV W/S; LOT HAS OWN DRVWY NOW; 8/15	
JDVE INSP KCPE	EST NEW CAMPER & DEK;7/17 EST NC; 11/19; GATED & POSTED, CAMPER NOT IN SALE, EST REMOVED; 1/20; DNV CAMPER=RMV;	
	ALUATION	MUNICIPAL SOFTWARE BY AVITAR
DECK 72	72 6 x 12 282 7.00 25 355 EST BY CAMPER 400	GKAF I ON ASSESSING OF FICE
		Year Building Features Land 2018 \$ 9,900 \$ 400 \$ 32,500 2019 \$ 9,900 \$ 400 \$ 32,500 2019 \$ 9,900 \$ 400 \$ 32,500 Parcel Total: \$ 42,800 Parcel Total: \$ 42,800 Parcel Total: \$ 33,300 Parcel Total: \$ 33,700
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Zone: RES RESIDENTIAL Minimum Acreage: 2.00 N	LA	LISTING HISTORY	Map: 000017 Lot: 000233 Sub: 000001 OWNER INFORMATION SHAWVER DANIEL W SHAWVER KIM E 06/26/2018 5 OLD TOWNE ROAD 08/18/2017 NELSON, NH 03457 08/18/2017
Ainimum Frontage: 200 Adj Site Road DWay Topography Cond Ad Va 100 47 100 95 95 MILD 100 2 100 90 ROLLING 10 2 2 2 2 2	LAND VALUATION	NOTES	Date Book Page Type Price Grantor 08/18/2017 4305 0678 U V 25 18,000 DUBUC, RUSSELL
Site: UNDEV CLEAR Driveway: GRAVEL/DIRT Road: PAVED lorem SPI R Tax Value Notes 19,100 0 N 29,100 600 100 N 104 9,700 29,204	LAST REVALUATION: 2020	IN MUNICIPAL SOFTWARE BY AVITAR	GRAFTON & Printed: 08/26/2020 PICTURE

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OWNER INFORMATION	SALES HISTORY	PICTURE
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DERRY, NH 03038		
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EX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Ln	Units Lngth x Width Size Adj Rate Cond Market Value Notes	GRAFTON ASSESSING OFFICE
		PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 0 \$ 51,700 Parcel Total: \$ 51,700 Parcel Total: \$ 51,700 2019 \$ 0 \$ 251,700 Parcel Total: \$ 51,700 Parcel Total: \$ 49,200 Parcel Total: \$ 49,200 Parcel Total: \$ 49,200
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MUNICIPAL SOFTWARE BY AVITAR	EXTRA FEATURES VALUATION	EX
	7/13 ADDED WTR FRTG AS THIS LOT INCLUDES FORMER LOT 1223 ON POND; CORNER OF KILTON POND RD & OAK LN; VAC/WOODED; INCLUDES LAND ON KILTON POND; 8/15 4-SALE AP \$69,900; 5/20; 4-SALE AP=\$49,900 W/11A-57	05/25/18 JDVL 01/03/18 INSP MARKED FOR INSPECTION 01/16/14 MSPR ADD WF 07/26/13 ERVL 07/25/13 MSPR MARKED FOR INSPECTION
	NOTES	LISTING HISTORY
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Adj Site Road DWay Topography Cou	LAND VALUATION	Width Size Adj Kate Cond Market Value Notes	Data Cand	EXTRA FEATURES VALUATION	7/13 VAC/WOODED; 6/20; 4-SALE AP=\$15,000; (PEND 7 DOM)	NOTES	<u>.</u>	Date Book Page Type Price Grantor 07/13/2020 4535 554 O V 12,000 KACZMARSKI MARY ANN	SALES HISTORY	00 Card: 1 of 1 KILTON POND RD
Site: UNDEVELOPED Driveway: UNDEVELOPED Road: GRAVEL/DIRT nd Ad Valorem SPI R Tax Value Notes 0 11,600 0 N 11,600 11,600 11,600 11,600	LAST REVALUATION: 2020	GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 0 \$ 15,100 Parcel Total: \$ 15,100 Parcel Total: \$ 15,100 Parcel Total: \$ 15,100 Parcel Total: \$ 11,600		MUNICIPAL SOFTWARE BY AVITAR				ARY ANN	PICTURE	D GRAFTON Printed: 08/26/2020

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GRAFTON Printed: 08/26/2020	POND RD	KILTON POP	0000 Card: 1 of 1	Lot: 000718 Sub: 000000	Map: 00011A Lot

Zone: RES RESIDENTIAL Minimum Acreage: 2.00 Minimum Frontage: 200 Land Type Units Base Rate NC Adj Site Road IF RES WTR ACS 0.400 ac 36,000 C 80 42 95 IF RES WTR ACS 1.000 wf x 50,000 X 100 0.400 ac 0.400 ac	LAND VALUATION		Feature Type Units Lngth x Width Size Adi	EXTRA FEATURES VALUATION	09/23/11 KCVL VAC/WOODED; S 09/13/11 INSP MARKED FOR INSPECTION	LISTING HISTORY	PO BOX 328 HANNAH ROAD N SANDWICH, NH 03259	PITTMAN, JARED E Date Book 08/05/2020 4542	OWNER INFORMATION	Map: 00015C Lot: 000036 Sub: 000000 C
DWay Topography Cor 90 90 ROLLING 3 2	ATION	Nate Cond	di Rate Cond Market Value Notes	VALUATION	VAC/WOODED; SOME TREES BEING CLEARED; 5/20; 4-SALE AP=\$19,900;	NOTES		PageTypePrice Grantor0835Q V17,000 PARKHURST, JR RAY E	SALES HISTORY	Card: 1 of 1 HALFMOON POND RD
Tax 1	LAST REVALUATION: 2020	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 0	CBAETON ASSESSING DEELCE	MUNICIPAL SOFTWARE BY AVITAR				Page 20	PICTURE	GRAFTON Printed: 08/26/2020

Year Built: Condition For Age: Physical: Functional: Economic: Temporary: %				• • • • •		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·							· · · · · · · · · · · · · · · · · · ·			•
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BUILDING SUB AREA DETAILS	H			:			:		:	:	:	:	:	:		:		:		
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BULLDING DETAILS		CID	IAAABLE DISTRICTS	ADLE	IAA			À	OWNER							ONE	FICIONE			
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GRAFTON Printed: 08/26/2020	GR		T RD	N POI	HALFMOON POND RD	HAI			Card: 1 of 1	Car		<u> </u>	Sub: 000000	Š	<u>ن</u>	Lot: 000036	Lot	5 C	Map: 00015C	Mar

Sales Analysis Results Grafton -- 08/26/2020

	Sales Analy	ysis Statistics	
Number of Sales:	54	Mean Sales Ratio:	0.9988
Minimum Sales Ratio:	0.8210	Median Sales Ratio:	0.9896
Maximum Sales Ratio:	1.3199	Standard Deviation:	0.1018
Aggregate Sales Ratio:	0.9840	Coefficient of Dispersion:	8.0203
		Price Related Differential:	1.0150
	Sales Anal	vois Criteria	

Sales Analysis Criteria

Sold: 4/1/2018 - 8/25/2020 Sale Ratios: 0.000 - 999.999

Building Value: 0 - 99999999 Bldg Eff. Area: 0 - 99999999

Land Value: 0 - 99999999 Land Use: ALL

Current Use CR: 0 - 99999999 Acres: 0 - 99999999

Year Built: 1600 - 2020 Trend: 0.33% Prior to 4/1/2020

Story Height: ALL Neighborhood: ALL

Base Rate: ALL Zone: ALL

Qualified: YES Unqualified: NO

Improved: YES Vacant: NO

View: All Waterfront: All

Include Comm./Ind./Util.: YES

Trended 0.33% prior to 4/1/2020

Grafton Sales Analysis Report

\$ 136.800	I Q MURPHY MICHAEL J	\$ 155,700 03/13/2019	\$ 172,079	E RSA B 879	R1]	21.80 F	01	000000	000174	000012	0.905
\$ 199,700	I Q LINES STEVE V	\$ 242,900 04/23/2019	\$ 252,137	E RSA C 2,062	R1 1	17.10 F	01	000000	001046	000011	0.963
\$ 189,000	I Q GOULD KEVIN	\$ 233,000 08/20/2018	\$ 255,769	E RSA D 2,180	R1 1	2.01 F	01	000003	000884	000011	0.911
\$ 200,700	I Q SNOW REVOCABLE TRUST	\$ 244,100 09/09/2019	\$ 284,422	E RSA B 1,631	R1 J	25.00 F	01	000001	000884	000011	0.858
\$ 55,800	I Q BABBITT III, LEWIS C	\$ 73,300 07/19/2019	\$ 70,020	E MHS A 1,147	R1	1.04 F	01	000000	000799	000011	1.047
\$ 150,200	I Q RUSSELL CONRAD L	\$ 187,400 11/20/2019	\$ 201,775	E RSA A 1,053	R1	10.00 F	01	000000	000331	000011	0.929
\$ 137,000	I Q KEM SHIRLEY	\$ 179,600 08/31/2018	\$ 181,220	E RSA B 1,918	R1 1	3.10 F	01	000000	000203	000011	0.991
\$ 107,400	I Q VIDAL SAMUAL	\$ 119,400 01/11/2019	\$ 111,247	E RSA E 993	R1 1	1.30 F	01	000000	000101	000011	1.073
\$ 431,800	I Q SALMONA RICCARDO	\$ 576,600 11/05/2018	\$ 607,258	D RSA E 4,514	R1W I	8.00 R	01	000000	000502	000009	0.950
\$ 160,800	I Q O'BRIEN JOHN F	\$ 193,500 10/24/2018	\$ 233,068	E RSA B 1,007	R1	31.00 F	01	000000	000288	0.830 000007	0.830
\$ 182,500	I Q COLLINS GERALD	\$ 218,000 03/20/2020	\$ 216,713	E RSA B 2,005	R1 l	11.43 F	01	000001	000842	000006	1.006
\$ 146,800	I Q HAINES JENNIFER	\$ 188,000 11/02/2018	\$ 200,659	E RSA C 1,347	R1A I	3.50 R	01	000002	000575	000006	0.937
\$ 149,600	I Q HARP CHRISTOPHER T	\$ 199,900 01/15/2019	\$ 243,484	E RSA C 1,245	R1A I	6.40 R	01	000001	000575	000006	0.821
\$ 270,600	I Q SMITH WILLIAM J	\$ 304,500 10/10/2019	\$ 280,445	E RSA D 3,667	R1]	5.11 F	01	000003	000456	000006	1.086
\$ 148,300	I Q HAMILTON JONATHAN CHAR	\$ 197,300 12/17/2019	\$ 211,759	1,656	R1 F	2.01 F	01	000002	000168	000006	0.932
\$ 502,300	I Q NEW ENGLAND FORESTRY F	\$ 754,700 04/06/2020	\$ 770,000	E RSA D 3,406	R1]	17.50 F	01	000001 & 6-1052	000006 000154 000001 SALE INCL 6-154-1 & 6-1052	000006 SALE INC	0.980
\$ 159,200	I Q POWER THOMAS F	\$ 266,900 06/05/2020	\$ 273,000	D RSA D 1,715	RIW I	0.40 R	01	000000	000736 CL 5-737	000005 000736 SALE INCL 5-737	0.978
\$ 189,500	I Q JOHNSON LINDA D	\$ 250,200 08/19/2019	\$ 220,676	E RSA C 2,620	R1	6.30 F	01	000000	000817	000002	1.134
\$ 61,200	I Q CLARK SR. KENNETH	\$ 83,000 04/29/2020	\$ 84,000	E MHS A 1,293	R1 l	2.01 F	01	000000	000335	000001	0.988
\$ 258,100	I Q MEGWOOD LLC	\$ 238,900 06/09/2020	\$ 181,000	E RSA E 3,361	R1 1	2.01 F	01	000001	000108	000001	1.320
Prior Year Assessment	I Q Unqualified Description Grantor Prior Y	Assessment Sale Date	Trended Sale Price	C BR SH Eff. Area	LC NC	Acres I	Zone	Sub	Lot	Map Sale Note	Ratio

\$ 48,600	Q LISBY FAMILY TRUST C/O	\$ 59,300 I 01/02/2020	\$ 57,564	D	R1	22.00	01	000000	000248	000017	1.030
\$ 189,000	Q ROWE SUSANNE M	\$ 259,700 I 08/17/2020	\$ 280,000	E RSA B 1,225	R1	56.30	01	000000	000016 000708 000 CU - OK TO USE!!!!!!!!!!!	000016 CU - OK 7	0.928
L \$ 57,400	Q KENYON REV TRUST, MERL	\$ 90,700 I 04/23/2018	\$ 106,841	E MHS A 1,017	R1	2.30	01	000000	000515	000016	0.849
\$ 105,400	Q HARKINS EDWARD A	\$ 129,800 I 09/24/2018	\$ 116,897	E RSA A 1,358	R1	5.12	01	000000	000432	000016	1.110
\$ 80,400	Q DILLON, KEVIN T	\$ 73,700 I 07/07/2020	\$ 65,000	C RSA C 814	R1	7.20	01	000000	000327	000015	1.134
\$ 61,300	Q MELO FELICIA	\$ 46,000 I 06/19/2020	\$ 47,533	E RSA B 351	R1	1.20	01	000000	000238	000015	0.968
\$ 30,000	Q CLOUGH FRANK	\$ 26,900 I 06/09/2020	\$ 25,000	E RSA A 324	R1	1.00	01	000000	000146	000015	1.076
\$ 110,200	Q AYRES SHEILA C	\$ 156,800 I 06/05/2018	\$ 160,890	C RSA C 977	R1	7.30	01 15	000015 000015 000000 SALE INCLUDES 15-304 & 15-15	000015 CLUDES 15	000015 SALE INC	0.975
\$ 99,300	Q CAVANAUGH, DAVID P	\$ 71,700 I 11/04/2019	\$ 73,188	E MHS A 1,699	R1	0.40	01	000000	000960	000014	0.980
\$ 158,200	Q SEAMANS THOMAS	\$ 204,000 I 11/09/2018	\$ 235,017	E RSA B 1,443	R1	6.40	01	000002	000824	000014	0.868
\$ 225,900	Q CACCIATORE MATTHEW C	\$ 271,000 I 11/18/2019	\$ 253,109	E RSA D 3,372	R1	7.40	01	000002	000648	000014	1.071
\$ 131,200	Q CAVANAUGH, DAVID P	\$ 154,200 I 04/03/2018	\$ 139,217	E RSA A 1,586	R1	0.80	01	000000	000573	000014	1.108
\$ 378,400	Q LEBLANC RAYMOND V	\$ 442,300 I 10/11/2019	\$ 401,291	E RSA C 3,178	R1	95.00	01	000000	000315	000014	1.102
\$ 148,200	Q EVANS FREDERICK F	\$ 161,800 I 02/03/2020	\$ 160,553	E MHD A 1,917	R1	2.35	01	000000	000273	000014	1.008
\$ 125,900	Q GALE DAVID	\$ 176,600 I 01/02/2020	\$ 176,733	D RSA A 1,361	R1	16.92	01	000000	000127	000014	0.999
\$ 47,600	Q MAYNARD, MILDRED A	\$ 63,700 I 11/15/2018	\$ 58,086	D MHS A 702	R1	1.30	01	000000	000081	000013	1.097
\$ 87,800	Q SARGENT WILLIAM F	\$ 116,900 I 10/16/2018	\$ 137,651	E MHS A 1,344	R1	2.11	01	000001	001020	000012	0.849
\$ 125,400	Q LEE, ALISON M	\$ 153,700 I 08/29/2019	\$ 145,749	E RSA C 1,376	R1	5.32	01	000004	000656	000012	1.055
\$ 89,500	Q SFORZA MICHAEL	\$ 112,300 I 09/30/2019	\$ 117,657	E RSA B 1,152	R1	0.60	01	000000	000642	0.954 000012	0.954
Г \$118,000	Q GALLUP FAMILY REAL EST	\$ 147,800 I 04/29/2019	\$ 139,306	E RSA B 1,271	R1	1.40	01	000000	000305	000012	1.061
Prior Year Assessment	Q Unqualified Description Grantor	Assessment I Sale Date	Trended Sale Price	NC BR SH Eff. Area	LC	Acres	Zone	Sub	Lot	Map Sale Note	Ratio

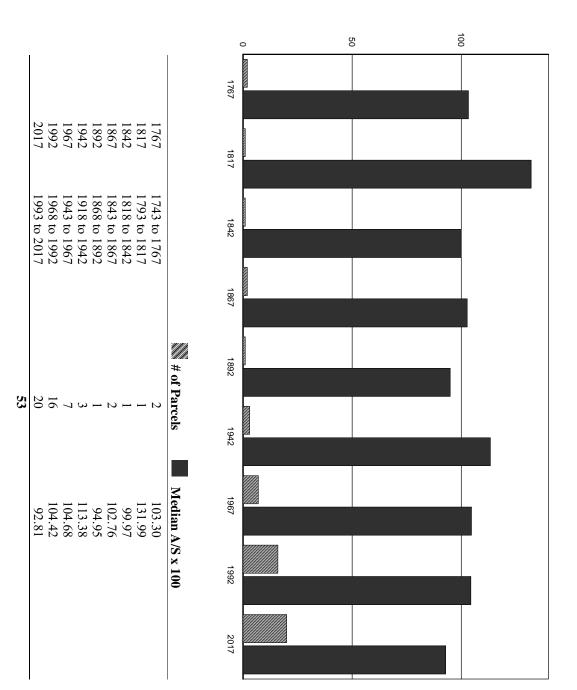
2,189

05/11/2018

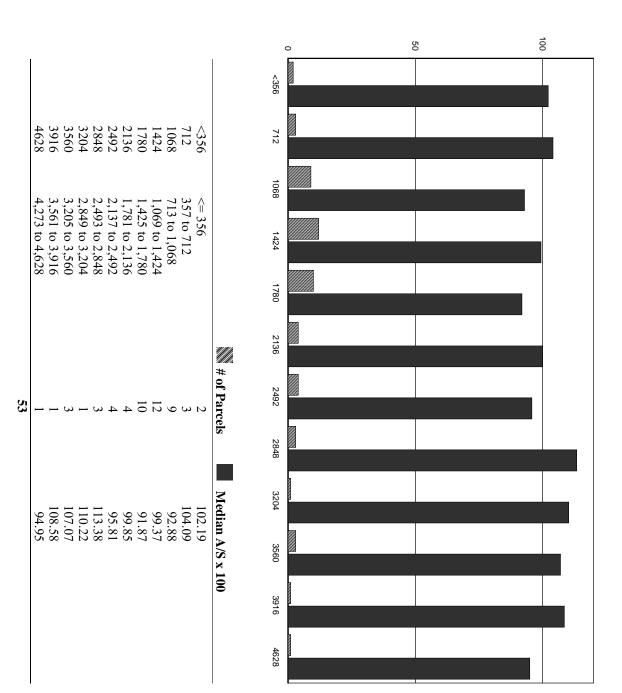
MCKINNEY MICHAEL A

\$ 172,300

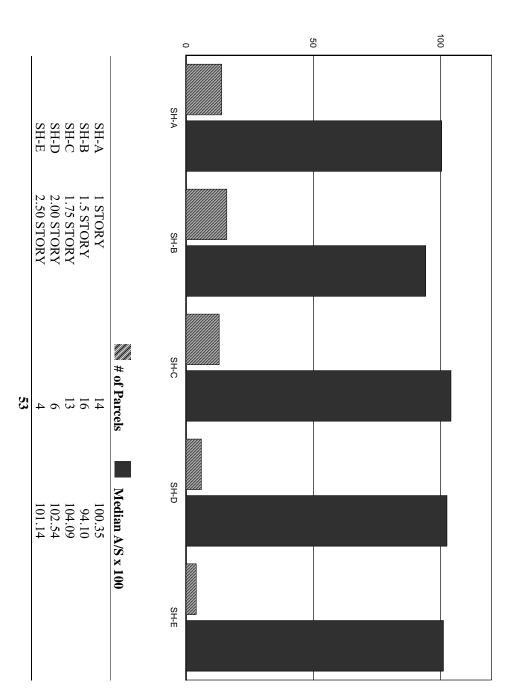
Grafton: Median A/S Ratio by Year of Construction



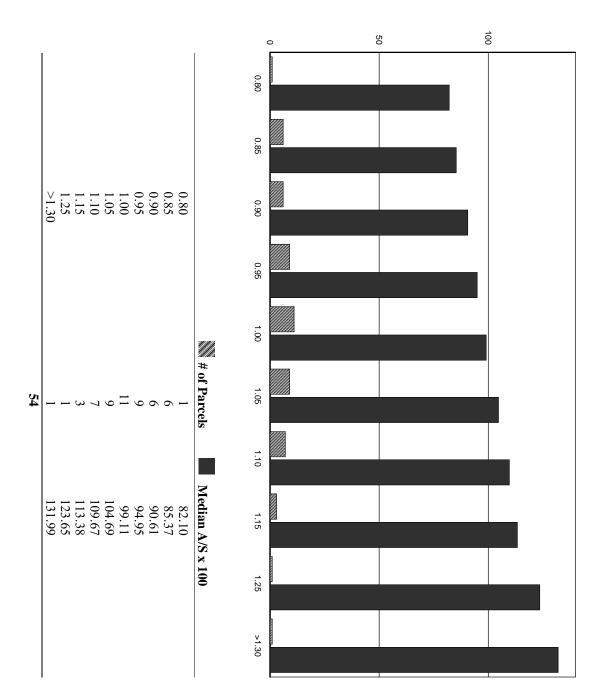
Grafton: Median A/S Ratio by Effective Area



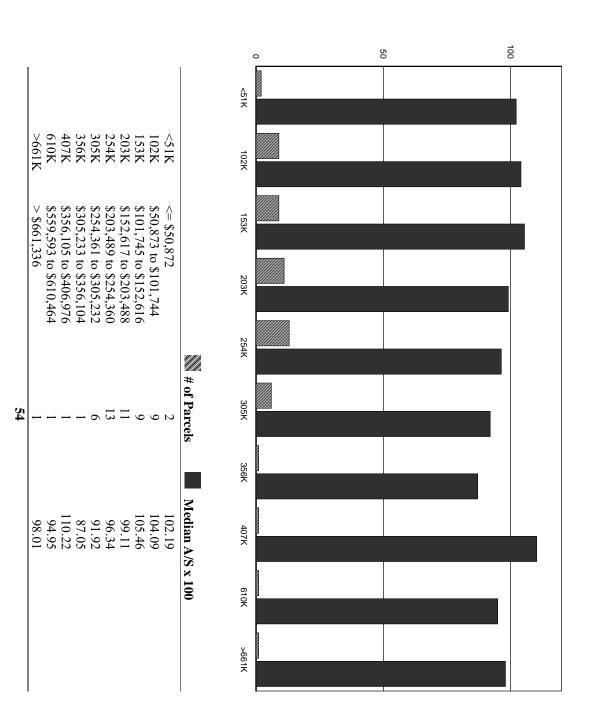
Grafton: Median A/S Ratio by Story Height



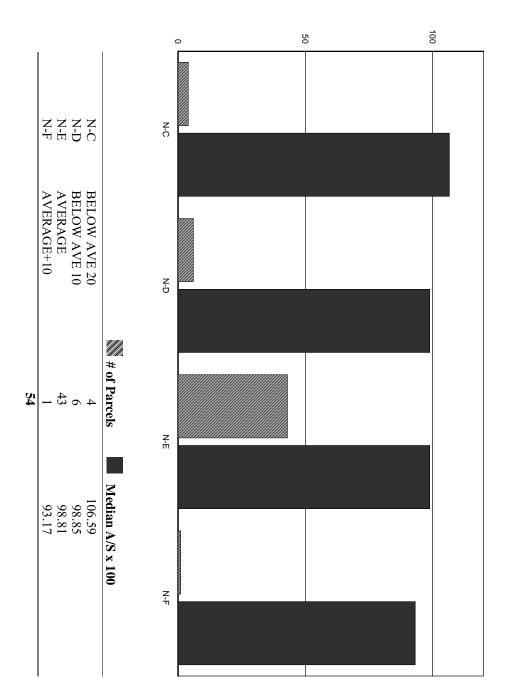
Grafton:Distribution of Sale Ratios



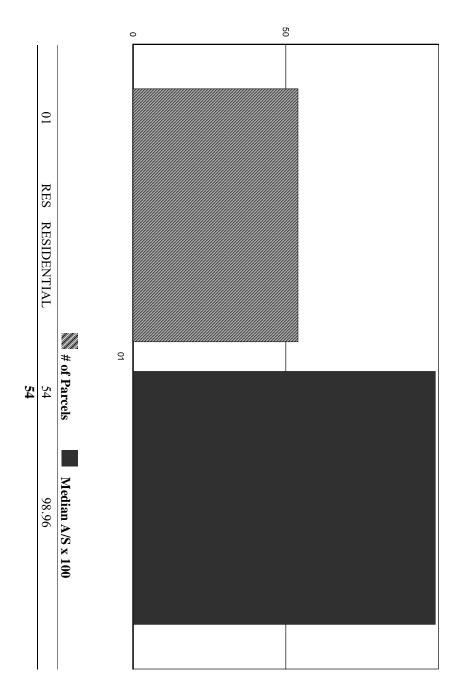
Grafton: Median A/S Ratio by Sale Price



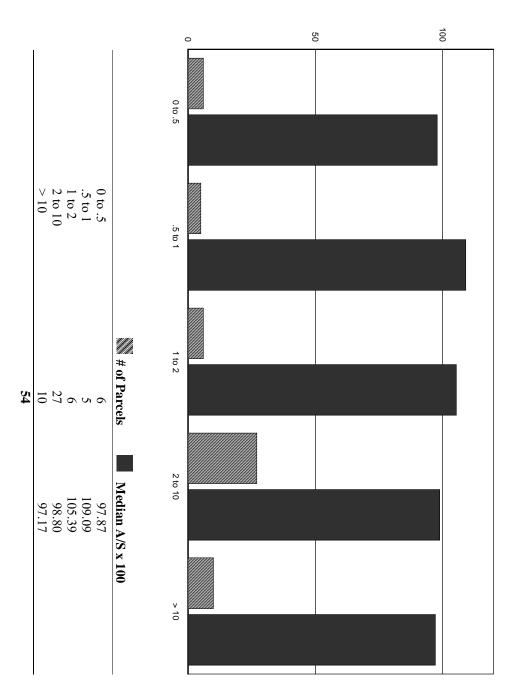
Grafton: Median A/S Ratio by Neighborhood



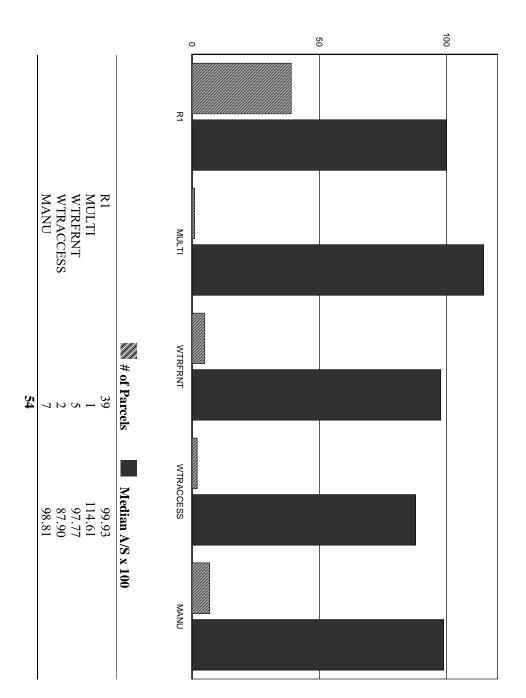
Grafton: Median A/S Ratio by Zone



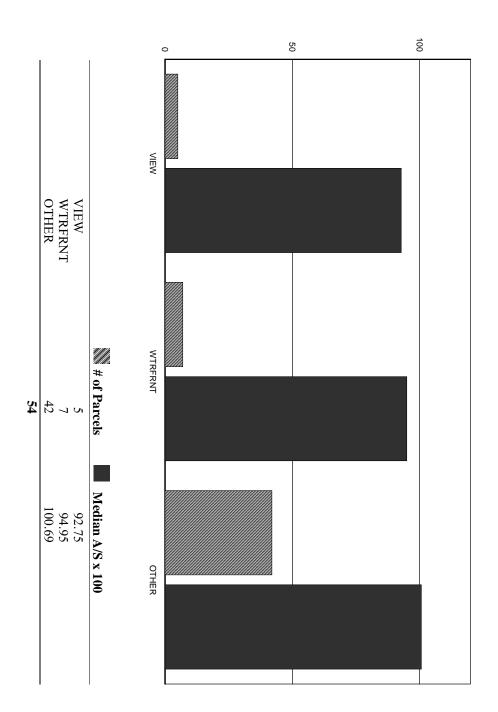
Grafton:Median A/S Ratio by Acreage



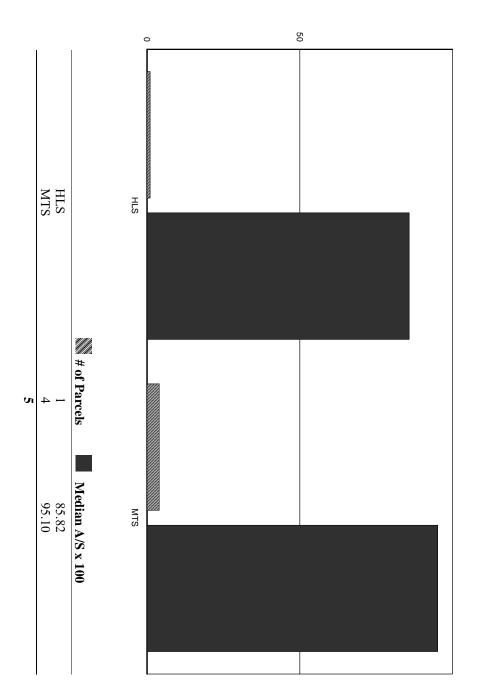
Grafton: Median A/S Ratio by Improved Use



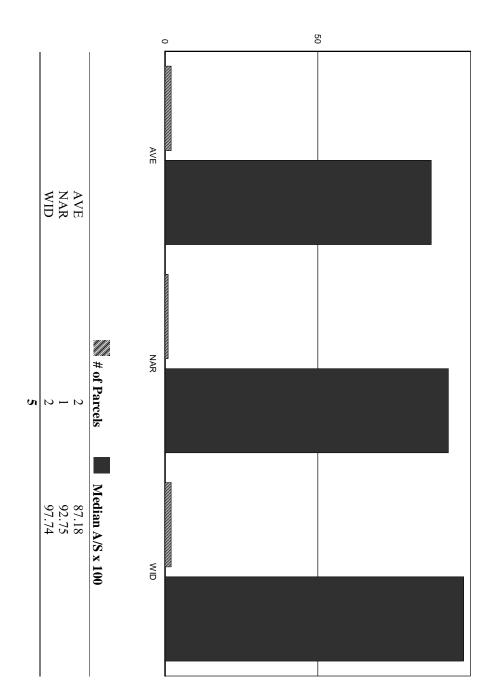
Grafton: Median A/S Ratio for Views/Waterfront/Other



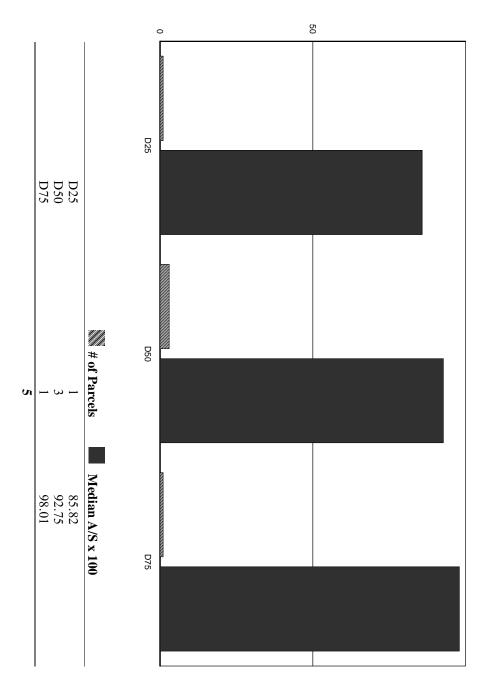
Grafton: Median A/S Ratio by View Subject



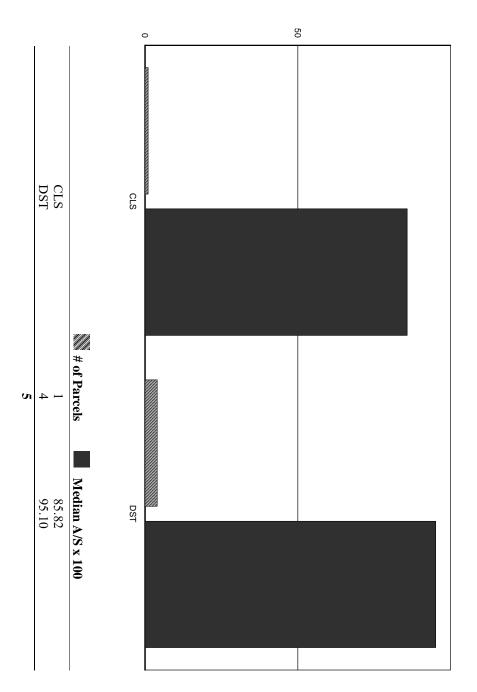
Grafton: Median A/S Ratio by View Width



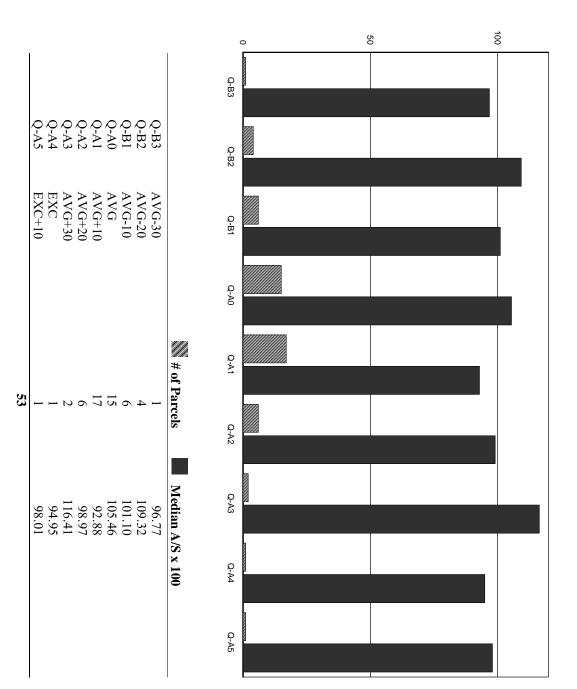
Grafton: Median A/S Ratio by View Depth



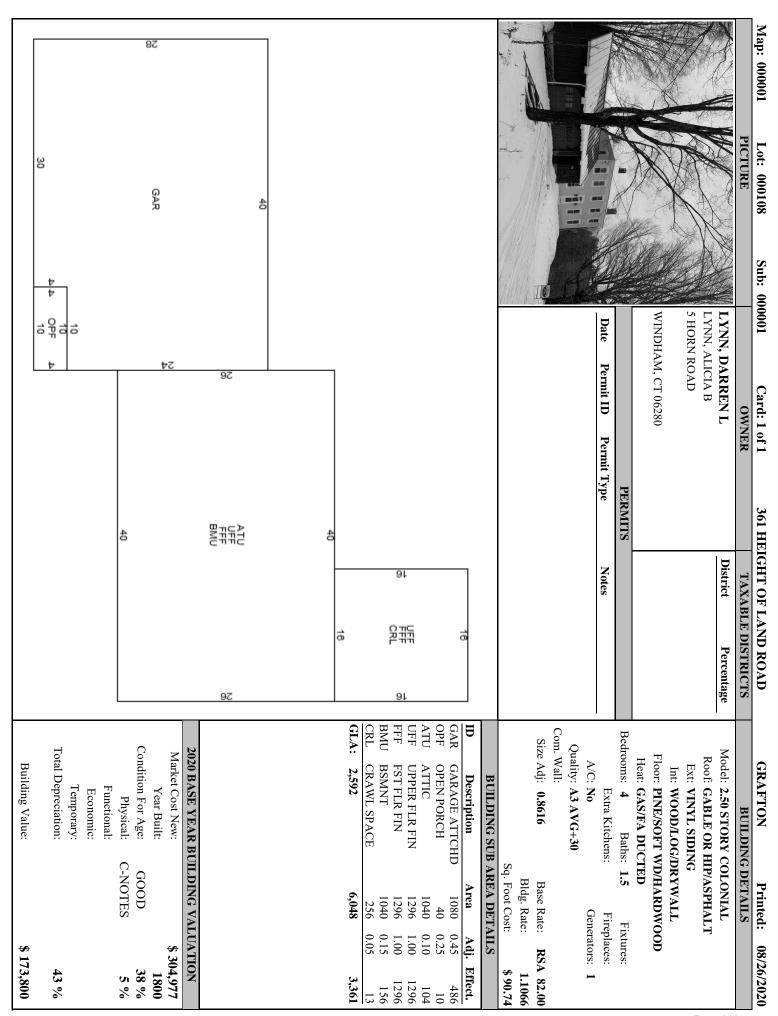
Grafton: Median A/S Ratio by View Distance



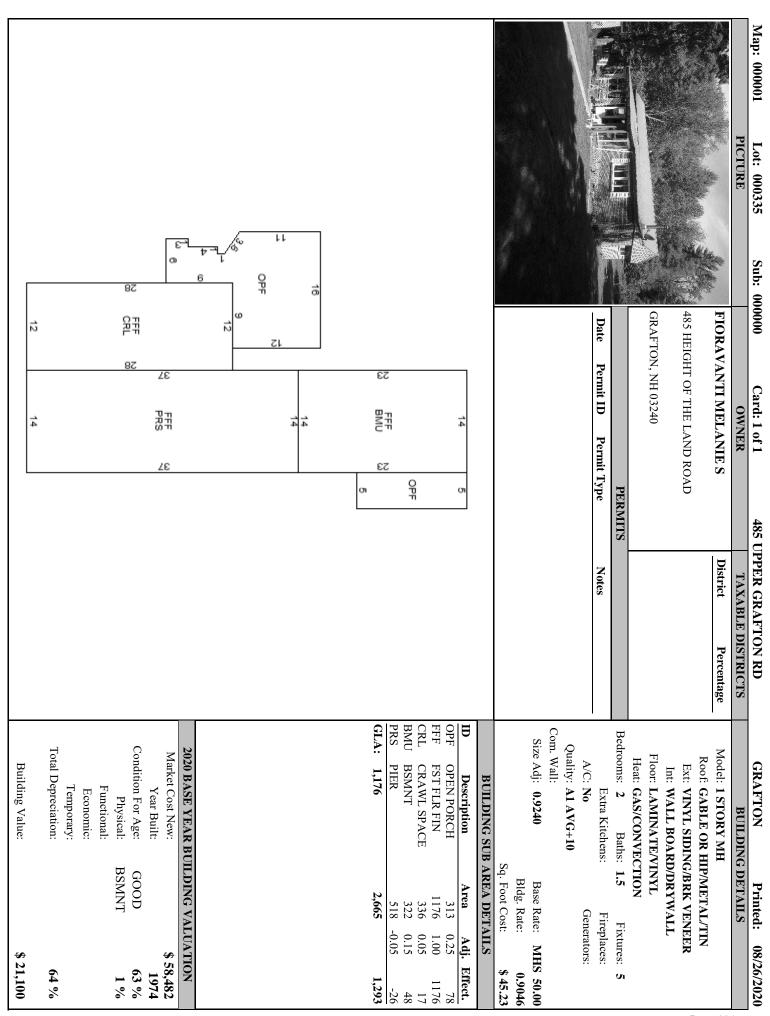
Grafton: Median A/S Ratio by Building Quality



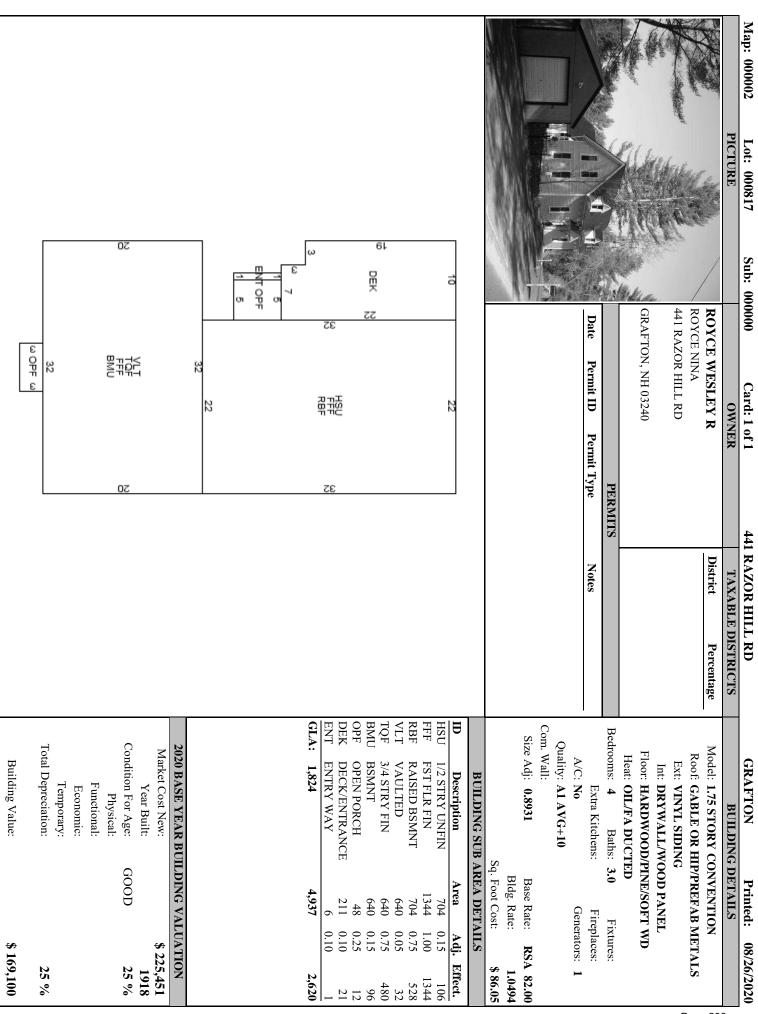
LYNN DARRENI.	Date Book Page Type Price Grantor	231
	QI	Page
	001	
WINDHAM, CT 06280		
LISTING HISTORY	NOTES	
07/16/20 MSHC CI 03/25/20 MSSR PLAN15904 PI 11/22/19 KCVM VERSALE FE	CRM;P&B DIRT BSMT; 6/12 NOH; 5/18; DNVI PER RENTER; DNV GEN, EST PER DEBRIS/OVERGROWTH; 3/20; 2-LOT SUB; 11/19; STAND SEAM ON GAR; EST ONGOING RENO'S CK'21: 5/20: 4-SAI E AP=\$199,000 (ATC 174 DOM) 7/20:	
JDVM INSP MARKED FOR INSPECTION	PER H.O. NEEDS ROOF & WILL NEED REPLACEMENT OF TIMBERS IN BASEMENT-PHY DEP;	
12/14/11 INSP MARKED FOR INSPECTION		
EXTI	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Lngth	Units Lngth x Width Size Adj Rate Cond Market Value Notes	GRAFTON ASSESSING OFFICE
FIREPLACE I-CUST	1 <u>00 5,000.00 100 5,000 STONE</u> 5,000	
		Features \$ 6,000 Parcel Total: \$
		Parcel Total: \$ 222,728 2020 \$ 173,800 \$ 5,000 \$ 58,878 Parcel Total: \$ 237,678
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage: 2.0	: 200	Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT
ype Units Base Ra	Adj Site Road DWay Topography Cond Ad	1 R Tax Value Notes
IF RES 1.000 ac 68,500 E UNMNGD PINE 1.010 ac x 1,500 X	100 100 95 95 95 MILD 100 58,700 100 90 ROLLING 100 1,400 1	00 N 58,700 00 N 178
2.010 ac	01	55 8



ON Sub:	Date Book Page Type Price Grantor 06/06/2012 3889 51 Q1 60,000 INDIAN RIVER REALTY LL	GRAFTON Printed: 08/26/2020 PICTURE Page 2333
LISTING HISTORY	NOTES	
	PLAN#13419; 2X4 CONST; 6/12 DNPU 1 BDRM=NO CLOSET; DNPU STO CONT; 5/18; K&B LOOKS 1990'S; KIT=OAK/FMICA; DNPU SLIGHT RAISED CEIL AS	3.
05/31/18 JDVL 01/03/18 INSP MARKED FOR INSPECTION	OPF; PU BMU=OUTSIDE ACC, C-BLOCK, DIRT FLR, WET, LOW CEIL HT; DEK TO OPF; UPDATED X-FOB'S; DNPU 5X6 PORT-GEN SHELTER; GAS FURNACE	
06/26/12 DMVL 12/14/11 INSP MARKED FOR INSPECTION 03/03/10 MSSR	NDS MAINT; CHNGD HEAT=(2) WALL UNITS; 5/20; NOH; DNPU TENT GAR; OPF=EST REMOVABLE STORM WINDOWS;	
EX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Lng	Lngth x Width Size Adj Rate Cond Market Value Notes	GRAFTON ASSESSING OFFICE
SHED-WOOD 72 SHED-EQUIPMENT 143 CARPORT METAL 288	6 x 12 282 10.00 25 508 COOP 11 x 13 172 8.00 40 787 24 x 12 116 8.00 20 535	
DECK 288	24 x 12 116 7.00 5 117 PLATFORW/ROT 1,900	Year Building Features Land 2018 \$ 28,300 \$ 2,000 \$ 30,900 Parcel Total: \$ 61,200 2019 \$ 28,300 \$ 2,000 \$ 30,900 Parcel Total: \$ 61,200 Parcel Total: \$ 61,200
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	: 200	Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT
Land Type Units Base Rate NC 1F RES 2.000 ac 70,000 E 1F RES 0.010 ac x 1,500 X	e Rate NC Adj Site Road DWay Topography Cond Ad Valorem SPI R 70,000 E 100 100 95 95 MILD 100 60,000 0 N x 1,500 X 100 95 MILD 100 0 0 N	PI R Tax Value Notes 0 N 60,000 0 N 0
2.010 ac	60,00 60,00 Fig. 100	60,00

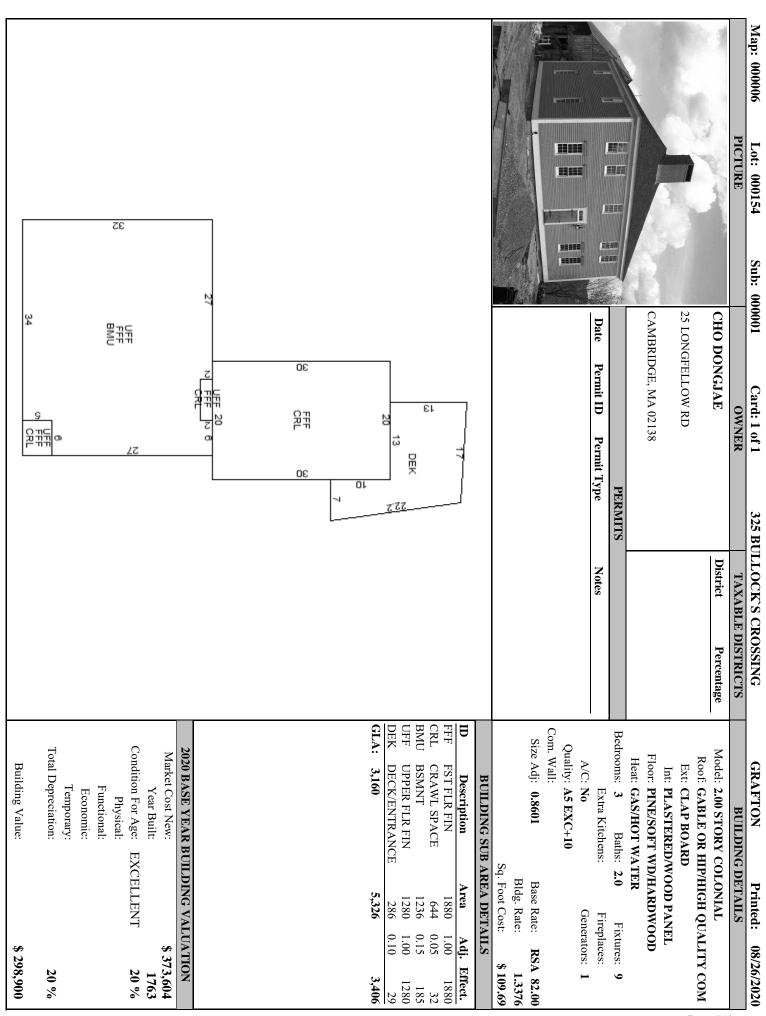


ROYCE WESLEY R ROYCE MAN ROYCE MINA ROYCE MI
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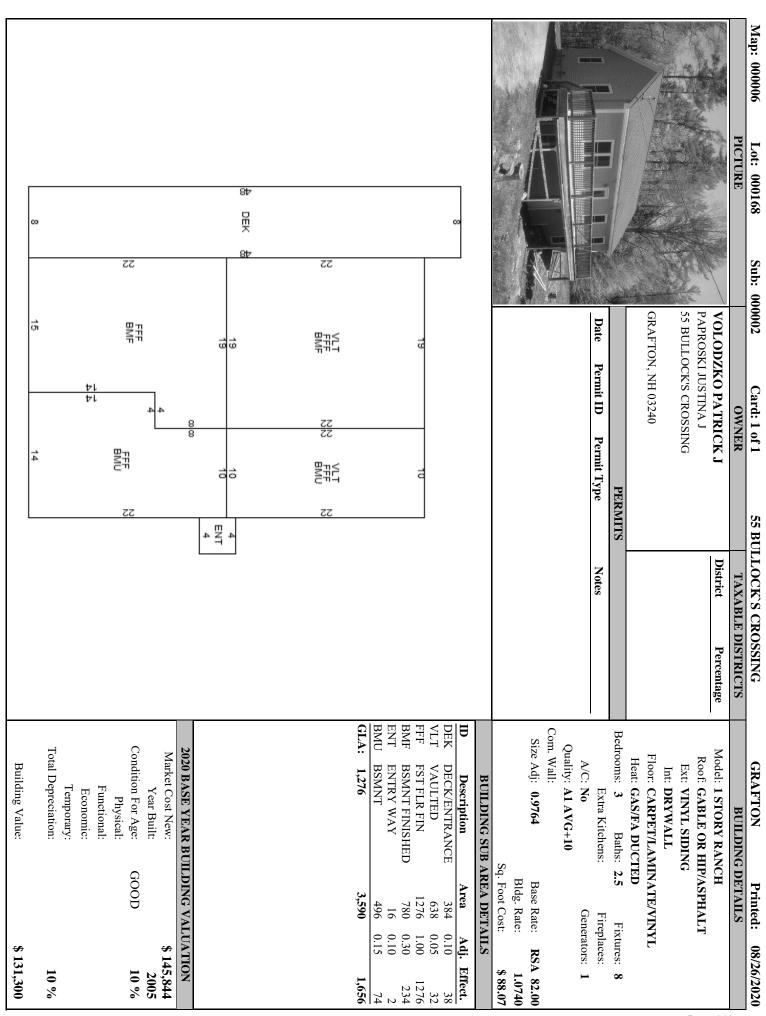


BLANCHARD MICHARA Balance Book Page Type Price Genine	Sub:	0000000 Card: 1 of 1 114 LEWIN RD	GRAFTON Printed: 08/26/2020
	C14	Book Page Type	
BRN; NAT WF; WALK OUT BM; 6/12 NOH; DNPU I ENT=TOO SM; NFO RINSPECTION INFO FROM H/O; 6/18; NOH; NC TO EXT; 5/20; 4-\$ALE AP=\$279,00		4525 0421 QI 273,000 POWER	
BRN; NAT WE; WALK OUT BM; 6/12 NOH; DNPU ENT=TOO SM; NME INFO MEINFO RKED FOR INSPECTION LOT 737; INCLUDES APPROX 0.01 AC IN ENFELD; EXTRA FEATURES VALUATION Units Lingth x Width Size Adj Rate Cond Market Value Notes 1	5 MAPLE AVENUE, UNIT 1		
NOTES	CAMBRIDGE, MA 02139		
BRN; NAT WF; WALK OUT BM; 6/12 NOH; DNPU 1 ENT=TOO SM; MARKED FOR INSPECTION LOT 737; INCLUDES APPROX 0.01 AC IN ENFIELD;	LISTING HISTORY	NOTES	
EXTRA FEATURES VALUATION	MSHN JDVM INSP MARKED FOR INSPECTION MSVR PHONE INFO	EB	
LAND VALUATION 1 100 3,000.00 100 3,000 3,000 100 3,000 3,000 100 3,00	INSP		
Langth x Width Size Adj Rate Cond Market Value Notes 100 3,000.00 100 3,000	EXT	FRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
LAND VALUATION	-STAND	Rate Cond Market Value N 3,000.00 100 3,000 3,000 3,000 3,000	GRAFTON ASSESSING OFFICE
LAND VALUATION			PARO
DENTIAL Minimum Acreage: 2.00 Minimum Frontage: 200		LAND VALUATION	LAST REVALUATION: 2020
Units Base Rate NC Adj Site Road DWay Topography Cond Ad 0.400 ac 36,000 D 90 100 95 90 95 MILD 100 100 0.400 ac 95 MILD 300 0.400 ac	RESIDENTIAL Minimum Acreage:		Site: AVERAGE Driveway: UNDEVELOPED Road: GRAVEL/DIRT
0.400 ac 36,000 D 90 100 95 90 95 MILD 100 26,300 0 N 26,300 1.000 wf x 50,000 X 100 95 MILD 300 142,500 0 N 142,500 168,800 168,800 168,800	Units Base Ra	Adj Site Road DWay Topography Cond A	PI R Tax Value Notes
	0.400 ac 1.000 wf 0.400 ac	90 100 95 90 95MILD 100 26,300 100 95MILD 300 142,500 168,800	

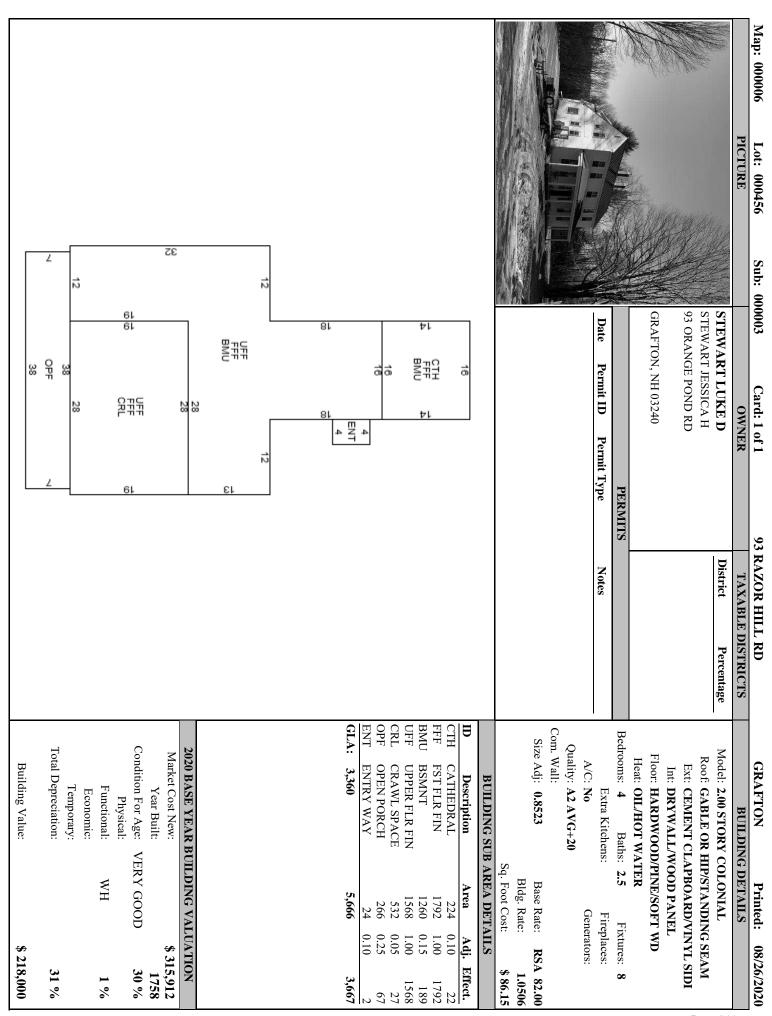
	24	ZI CRE	UFF	24 24 4 4 ENT b	ZI UFF	24		Date Permit ID Permit Type Notes	CAMBRIDGE, MA 02139	BLANCHARD, WILLIAM B BLANCHARD, VICTORIA A 5 MAPLE AVENUE, UNIT 1	PICTURE OWNER	Map: 000005 Lot: 000736 Sub: 000000 Card: 1 of 1 114 LEWIN RD
Building Value:	Economic: Temporary: Total Depreciation:	Condition For Age: Physical: Functional:	2020 BASE YEAR B Market Cost New: Year Built:		GLA: 1,632	ID Description UFF UPPER FLR FIN FFF FST FLR FIN BMU BSMNT CRL CRAWL SPACE ENT ENTRY WAY	A/C: No Quality: A0 AVG Com. Wall: Size Adj: 0.9687	ra Kit	Int: DRYWALL/WOOD PANEL Floor: CARPET/LAMINATE/VINY Heat: ELECTRIC/RAD ELECT Raths: 15	Percentage Roof: GAMBREL/ASPHALT Ext: NOVELTY		GRAFTON
\$ 92,900	26 %	AVERAGE 25 % WH 1 %	2020 BASE YEAR BUILDING VALUATION Market Cost New: \$ 125,555 Year Built: 1958		2,464 1,715	Area Adj. 816 1.00 816 1.00 408 0.15 408 0.05 16 0.10	Generators: Base Rate: RSA 82.00 Bldg. Rate: 0.8928 Sq. Foot Cost: \$73.21	į	Int: DRYWALL/WOOD PANEL Floor: CARPET/LAMINATE/VINYL Heat: ELECTRIC/RAD ELECT Rooms: 3 Raths: 15 Fixtures:	CONVENTION /ASPHALT		Printed: 08/26/2020



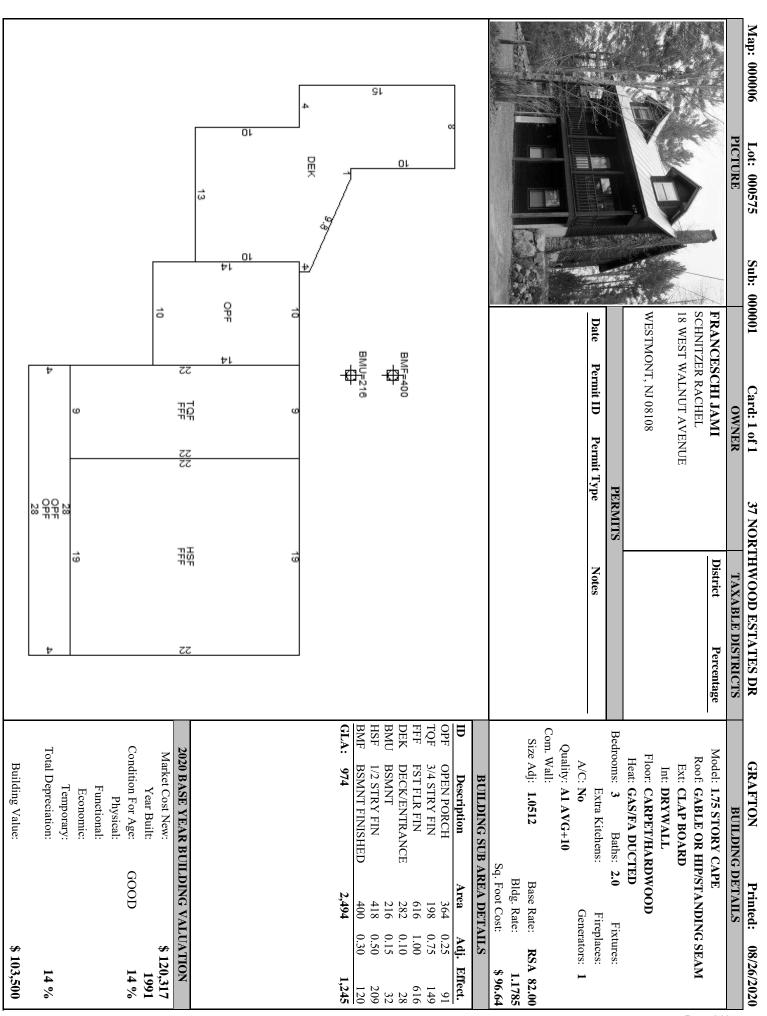
Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT Valorem SPI R Tax Value Notes 66,000 0 N 66,000 0 0 N 0 66,000 66,000 66,000	Cond Ad 100 100	ge: 200 Road DWay Topography 95 95 95 MILD 95 95 MILD	Site 100	2.00 ate N ,000 H ,500 X	Minimum Acreage: Units Base R: 2.000 ac 70 0.010 ac x 1 2.010 ac	RESIDENTIAL	Zone: RES Land Type IF RES IF RES
LAST REVALUATION: 2020			LAND VALUATION	LAND V			
GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 112,500 \$ 0 \$ 35,800 Parcel Total: \$ 148,300 2019 \$ 112,500 Parcel Total: \$ 148,300 Parcel Total: \$ 148,300 Parcel Total: \$ 148,300 Parcel Total: \$ 148,300	Market Value Notes	Cond	ize Adj Rate	Units Lngth x Width Size Adj	Units La	ĕ	Feature Type
	et Value Notes	Cond	Zo Adi D	ath v Width Si	I mite I n		Fasture Tw
MUNICIPAL SOFTWARE BY AVITAR		TION	RES VALUA	EXTRA FEATURES VALUATION	E		
	GRY; 6/12 NOH & POSTED=EST; HSE HAS ACC ON BULLOCKS XING & ISINGLASS LN="F" NEIGHBORHOOD; 5/15 NOH; WOB; 6/18; ORIG INT, KIT=OAK/FMICA; PU BMF & GEN; DNPU OPF BELOW DEK=GROUND LVL; PU VLT; 5/20; INFO FROM H.O. (MRS) SOME HD TILE IN BMF; CORR BTH COUNT, REPLACED SOME FLOORING AFTER SALE W/LAM;	GRY; 6/12 NOH & POSTED=EST; HSE HAS ACC ON BULLOCK ISINGLASS LN="F" NEIGHBORHOOD; 5/15 NOH; WOB; 6/18; 0 KIT=OAK/FMICA; PU BMF & GEN; DNPU OPF BELOW DEK=PU VLT; 5/20; INFO FROM H.O. (MRS) SOME HD TILE IN BMI COUNT, REPLACED SOME FLOORING AFTER SALE W/LAM;	OH & POSTE LN="F" NEIG AICA; PU BN); INFO FRO! "LACED SON	GRY; 6/12 N ISINGLASS I KIT=OAK/FN PU VLT; 5/20 COUNT, REF	V-SALE MARKED FOR INSPECTION VERIFY SALE MARKED FOR INSPECTION	KCVM V-SALE JDVL INSP MARKEI KCVM VERIFY JBVE INSP MARKEI	05/20/20 06/22/18 01/03/18 05/19/15 06/26/12 12/14/11
		NOTES			TORY	LISTING HISTORY	
						55 BULLOCK'S CROSSING GRAFTON, NH 03240	55 BULLOCK'S CROS GRAFTON, NH 03240
Page	209,000 HAMILTON JONATHAN 149.000 ERNST DOROTHY A			12/17/2019 4488 10/27/2014 4091		USTINA J	PAPROSKI JUSTINA J
	Price Grantor	Type Pric	Book Page	Date I		VOLODZKO PATRICK J	VOLODZK
PICTURE)RY	SALES HISTORY			MATION	OWNER INFORMATION	
GRAFTON Printed: 08/26/2020	55 BULLOCK'S CROSSING		Card: 1 of 1	000002	Lot: 000168 Sub:		Map: 000006



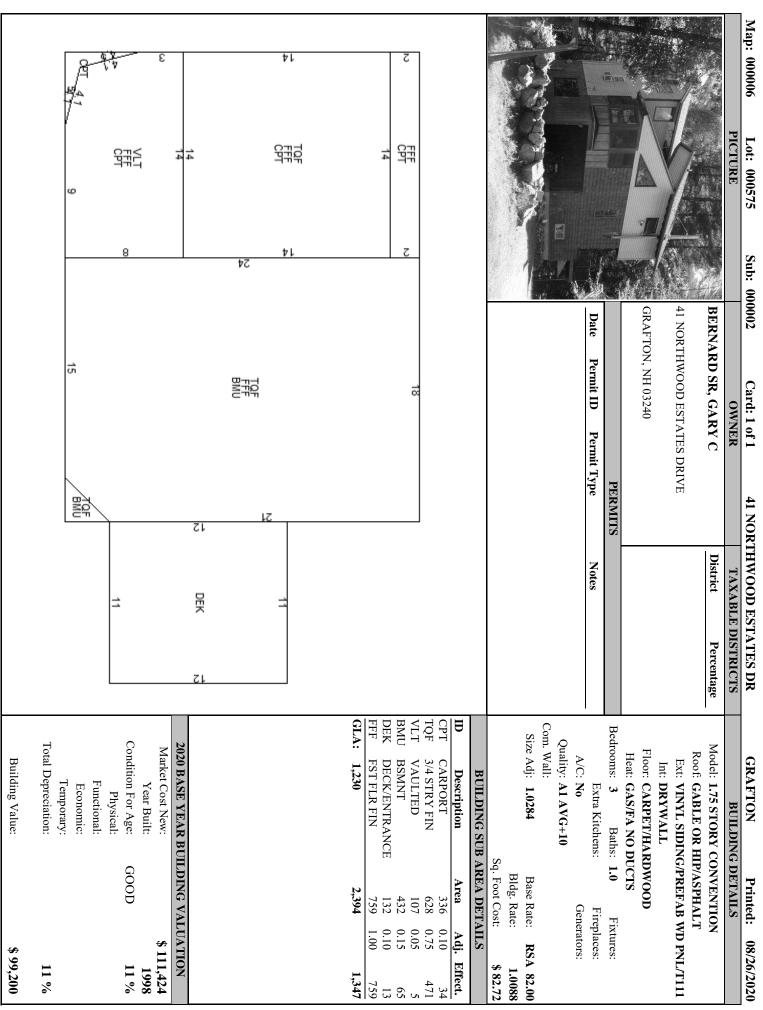
Map: 000006 Lot: 000456 Sub:	000003 Card: 1 of 1 93 RAZOR HILL RD	GRAFTON Printed: 08/26/2020
STEWART LIKE D	Date Book Page Type Price Grantor	2/3
STEWART JESSICA H		Page
93 ORANGE POND RD		
GRAFTON, NH 03240		
LISTING HISTORY	NOTES	
	WHITE; PLAN#5790; SCUTTLE. ROOMS WOOD PANELLING. 2 OIL TANKS; 3/12 V-MEAS, SPOKE W/MRS 32X16-VINYL; 4/14 NOH; SIDING 100% FIN;	
	REMOVED UC; PU PAT; 6/18; BOILER 2007, SEPTIC=2013, UPDATED ELEC IN 2007; CORR CTH, CRL SIZE; P&B CONST; CK 19 FOR NEW ROOF & KIT;	
04/23/14 ERPR 02/25/13 ERPR UC ONLY 03/12/12 KCVM	COND TO V.GD; ALSO HAS CARPET FLR; 3/19; NOH; PU NEW ROOF; EST UPDATED KIT; CHNGD COND; 11/19; N.O.H.; CORR ROOF; 16X9 L-TO PART ENCL: WD/GRANITE W/ISLAND:	
U5/U5/11 JBPK	ALL SEVEN SE	MINICIPAL SOFTWARE RV AVITAR
Feature Type Units Ln	Lngth x Width Size Adj Rate Cond Market Value Notes	GRAFTON ASSESSING OFFICE
GARAGE-2 STY/BSMT 864 LEAN-TO 144	24 x 36 79 39.00 60 15,972 16 x 9 171 4.00 60 591 ATT HSE	
	. 116 4.00 80 1,069	DADGEL TOTAL TAVABLE VALUE
FIREPLACE 1-STAND 2 PATIO 341	100 3,000.00 100 6,000 1 107 700 20 511	Building Features
	171 7.00 25 431	2018 \$ 1/0,300 \$ 25,700 \$ 34,800 Parcel Total: \$ 240,800
	25,400	2019 \$ 206,100 \$ 29,700 \$ 34,800 Parcel Total: \$ 270,600
		2020 \$ 218,000 \$ 25,400 \$ 61,100 Parcel Total: \$ 304,500
	LAND VALUATION	LAST REVALUATION: 2020
RESIDENTIAL Minimum Ac	Minimum Frontage: 200	D
ype Units Bas	Adj Site Road DWay Topography Cond Ad V	Tax
1F RES 2.000 ac 70 1F RES 3.110 ac x 1 5.110 ac	70,000 E 100 100 95 95 90 ROLLING 100 56,900 x 1,500 X 100 90 ROLLING 100 4,200 61,100	0 N 56,900 0 N 4,200 61,100



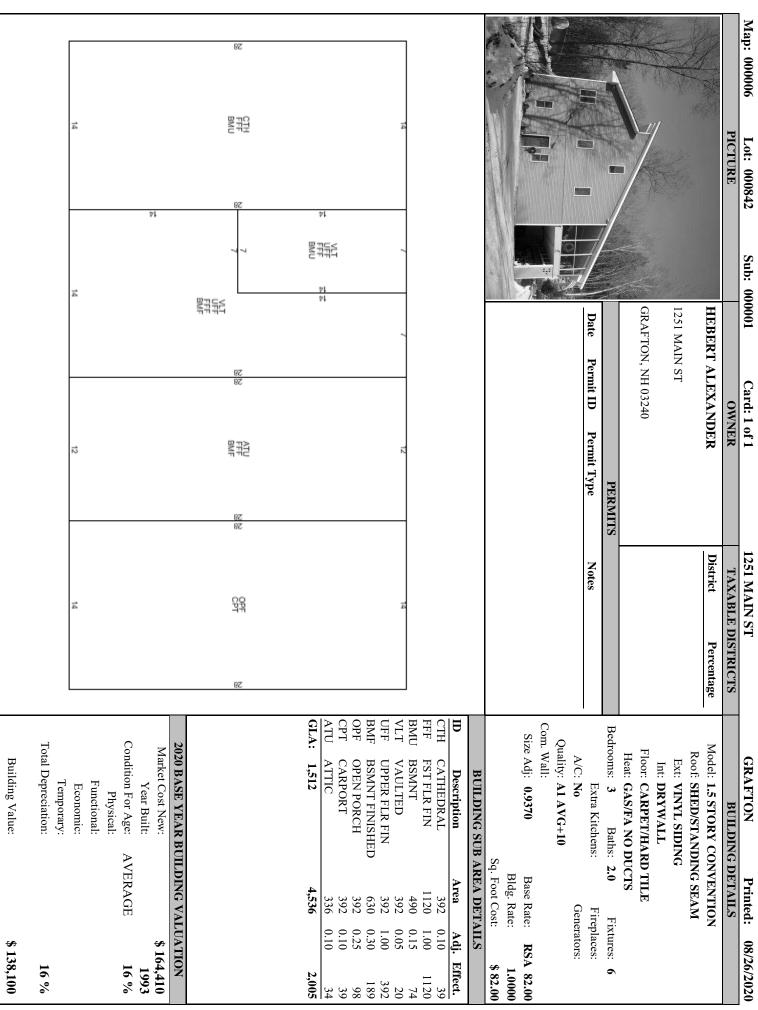
Zone: RES RESIDENTIAL Minimum Acreage: 2.00 N Land Type Units Base Rate NC 1F RES WTR ACS 2.000 ac 70,000 E 1F RES WTR ACS 4.400 ac x 1,500 X 1F RES WTR ACS 1.000 wf x 50,000 X 6.400 ac		TY	Feature Type Units Lns	EX	11/20/19 KCVM VER SALE 05/29/18 JDVM 01/03/18 INSP MARKED FOR INSPECTION 05/03/11 JBVM 07/13/10 KCHC	LISTING HISTORY	Map: 000006 Lot: 000575 Sub: OWNER INFORMATION FRANCESCHI JAMI SCHNITZER RACHEL 18 WEST WALNUT AVENUE WESTMONT, NJ 08108
Adj Site Road DWay Topography Cond Ad 100 100 95 95 90 ROLLING 100 100 95 95 MILD 85 100 20 20		10.00 75 10.00 80 30.00 110 4.00 15	Units Lngth x Width Size Adi Rate Cond Market Value Notes	EXTRA FEATURES VALUATION	BRN; DNPU TENT GAR;7/10 ACC THRU 6-575-2; 5/11 NOH;DNPU 2' OH ATT SHED; BACKUP GEN; 5/18; NOH; PU NEW DEK, LNTO EST BEFORE 4/1; 11/19; N.O.H.; CORR L-TO; DNPU OUTDR SHOWER, HOT TUB ON DECK & SMALL L-TO OVER GEN; BCK EST=FENCED; KIT=OAK/GRANITE UPDATED BDS&BTS PER MLS;	NOTES	Sub: 000001 Card: 1 of 1 37 NORTHWOOD ESTATES DR SALES HISTORY SALES HISTORY Date Book Page Type Price Grantor 01/15/2019 4412 714 Q1 232,000 HARP CHRISTOPHER T
Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT Ad Valorem SPI R Tax Value Notes 56,900 0 N 56,900 5,300 0 N 10,000 K POND WA WF 72,200 72,200	LAST REVALUATION: 2020	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 97,400 \$ 13,400 \$ 38,800 Parcel Total: \$ 149,600 2019 \$ 97,400 \$ 13,400 \$ 38,800 Parcel Total: \$ 149,600 Parcel Total: \$ 72,200 Parcel Total: \$ 199,900	CBAETON ASSESSING DEFICE	MUNICIPAL SOFTWARE BY AVITAR	ATT ; 11/19; AALL		DR GRAFTON Printed: 08/26/2020 PICTURE



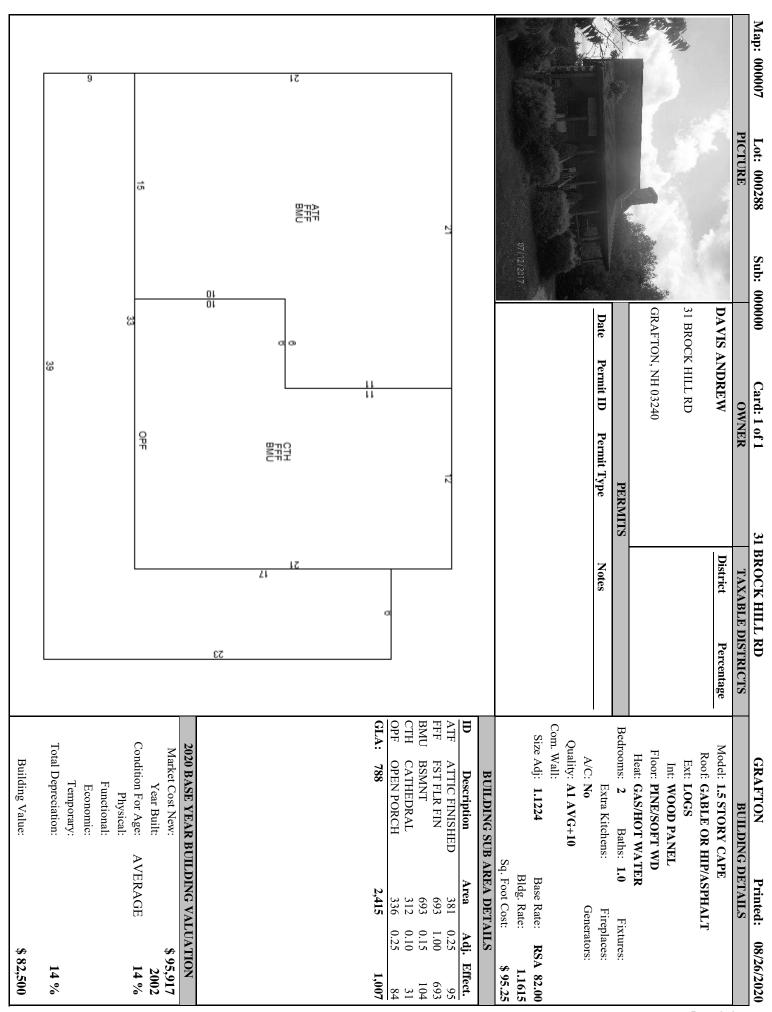
OWNER INFORMATION	Sub: 000002	Card: 1 of 1 41 NORT SALES HISTORY	HISTORY HISTORY	TESUK	GRAFION PICTURE	URE 08/20/20/20
BERNARD SR, GARY C	Date Book 11/02/2018 4399	Page Type 90 Q1	Price Grantor 190,000 HAINES JENNIFER	~		
41 NORTHWOOD ESTATES DRIVE GRAFTON, NH 03240						
LISTING HISTORY		NOTES	ES			
11/20/19 KCVE VER SALE 05/29/18 JDVM 01/03/18 INSP MARKED FOR INSPECTION 07/09/12 JBVM 12/14/11 INSP MARKED FOR INSPECTION 01/22/10 KCPM		TAN/NAT; 1/10 DV & UC EST HSE 100%; PUMP JACKS UP W/PALLET OF SHINGLES, EST GOING TO REPLACE ROOF; SOME WOOD SHINGLE EXT; 7/12 NOH; FIX SKETCH FOR CPT; FIX XFOBS; 5/18; NOH; 11/19; P&B, NEW KITCH, UPDATE BTH & NEW DECK, MAPLE/SOAP STONE KIT ALL PER MLS;	, PUMP JACKS UP W/PAL OOF; SOME WOOD SHING FOBS; 5/18; NOH; 11/19; I APLE/SOAP STONE KIT A	LET OF GLE EXT; 9&B, NEW LLL PER MLS;		
	EXTRA FEATUR	EXTRA FEATURES VALUATION			MUNICIPAL SOFTWARE BY AVITAR	WARE BY AVITAR
Feature Type U	Units Lngth x Width Size Adj	Rate Cond	Market Value Notes	$ GR\rangle$	GRAFTON ASSESSING OFFICE	SSING OFF
) LOFT	100 10 x 10 768 24 x 32 64 8 x 8	220 10.00 60 81 22.00 100 310 10.00 25	1,320 COOP 13,686 496 COOP			
TO		4.00	440 ATT 10X10 COOP	COOP	PARCEL TOTAL TAXABLE VALUE	AXABLE VALUE
LEAN-TO	20 4 x 3 110 10 x 11 48 8 x 6	205 4.00 70 393 4.00 20	280 ATT BAKN 631 EST=SHAPE 151 EST ATT TO 8X8	Year 2018	Building \$ 93,500	Features Land \$ 14,000 \$ 39,300 Parcel Total: \$ 146 800
			17,000	2019 2020	\$ 93,500 I	\$ 14,000 \$ 39,300 Parcel Total: \$ 146,800 \$ 17,000 \$ 71,800 Parcel Total: \$ 188,000
	LAND VA	LAND VALUATION		_	LAST REVALUATION: 2020	JATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	reage: 2.00 Minimun	2.00 Minimum Frontage: 200		Site: AVERAGE D	Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT	RT Road: GRAVEL
Units	Base Rate NC Adj	Site Road DWay Topography	Cond	Ad Valorem SPI R	Tax Value Notes	
1F RES WTR ACS 2.000 ac 1F RES WTR ACS 1.500 ac 1F RES WTR ACS 1.000 wf	70,000 E 100 x 1,500 X 100 x 50,000 X 100	100 95 95 95 90	95 MILD 100 90 ROLLING 90 20	10,000 0 N 1,800 0 N 10,000 0 N	60,000 1,800 ROW 10,000 K POND WA WF	WA WF



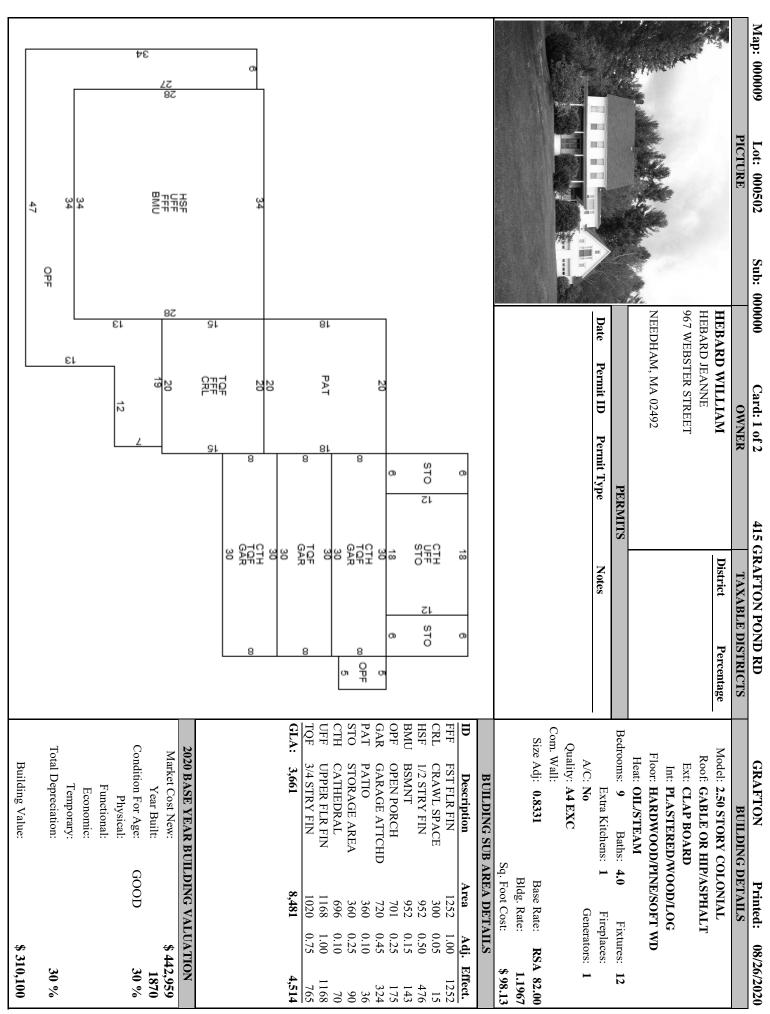
OTHER 11.430 ac x 1.		JDPL JDCL JDVM ERPL ERVE Type Units Lng VOOD VOOD 112 RT METAL 920	05/20/20 KCVM VER SALE GRY; OP 11/06/18 MSVL STAY UN 11/06/18 INSP MARKED FOR INSPECTION CORP IN	LISTING HISTORY	1251 MAIN ST GRAFTON, NH 03240		OWNER INFORMATION	Map: 000006 Lot: 000842 Sub: 000001
te NC Adj Site Road DWay Topography Cond Ad Valorem SPI R 815 E 100 100 100 95 90 ROLLING 100 58,800 0 N 500 X 96 90 ROLLING 100 13,200 20 N 72,000		EXTRA FEATURES VALUATION EXTRA FEATURES VALUATION B x 12 227 10.00 80 1,743 W/O-HANGS 28 x 4 203 8.00 25 455 WH=COND 46 x 20 77 8.00 100 5,667 QUAN HUT-OPEN 7,900	GRY; OPF SCREENED; 4/15 CORR'D INT DATA PER PREV EST; ATU=2' (WILL STAY UNFIN); 4/17 ADDED TUB TO FFF BTH; PU BMF, 3RD BDRM; 11/18; CORP INT INEO: HSE WILL BE DONE AS OF 4/1/10: BINNAL HEATER.	NOTES		Date Book Page Type Price Grantor 03/20/2020 4507 227 Q1 216,000 COLLINS GERALD	SALES HISTORY	Card: 1 of 1 1251 MAIN ST
n SPI R Tax Value Notes 0 0 N 58,800 0 20 N 427 0 59,227	LAST REVALUATION: 2020 AVERAGE Drivoway: GRAVEI DIRT Road: PAVED	MUNICIPAL SOFTWARE BY AVITAR GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Pear Building Features Land 2018 \$ 124,400 \$ 7,200 \$ 31,903 Parcel Total: \$ 163,503 Parcel Total: \$ 170,702 Parcel Total: \$ 170,702 2020 \$ 138,100 \$ 7,900 \$ 59,227 Parcel Total: \$ 205,227				Page 24	PICTURE	GRAFTON & Printed: 08/26/2020



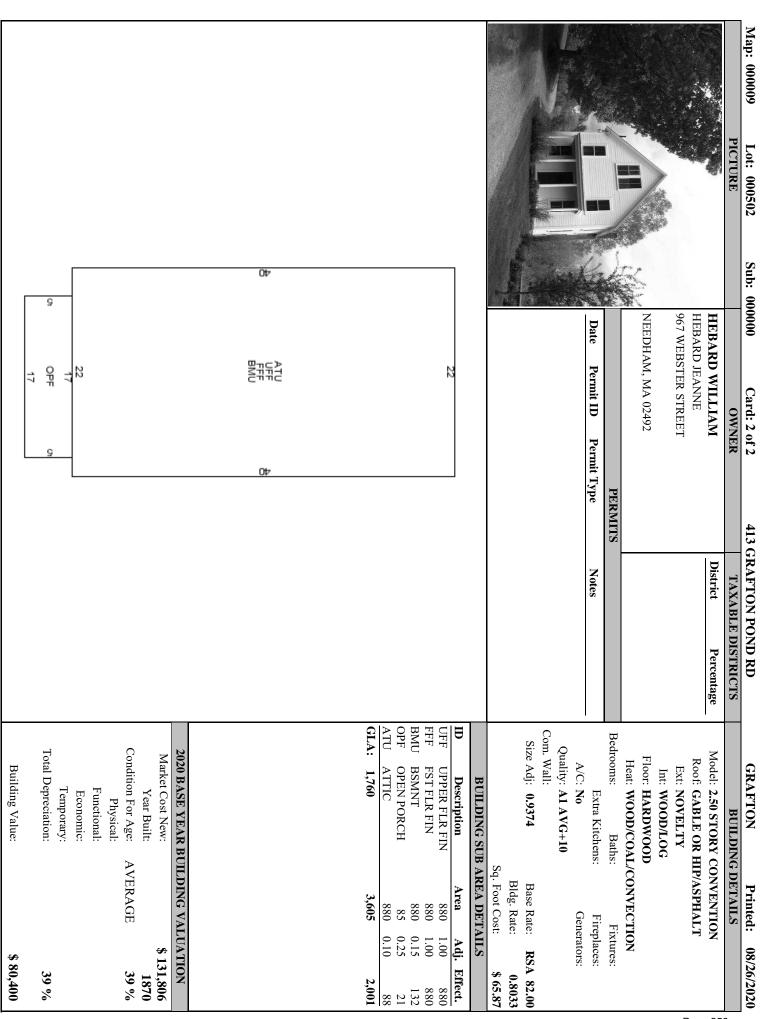
Map: 000007 Lot: 000288 Sub: 000000 Card: 1 of 1
31 BROCK HILL RD SALES HISTORY Price Grantor 220,000 O'BRIEN JOHN F 220,000 O'BRIEN JOHN F NO STAIRS), RCHK 2005. OLD HOU! BIN & BARN; 1/06; EST HSE COMP; 1 O EXT; 11/19; N.O.H.; MINOR SKETC TO SALE; Cond Market Value Notes 11,232 11,200 Nay Topography Cond Ad 95 100 LEVEL 100 95 MILD 100
GRAFTON Printed: 08/26/2020



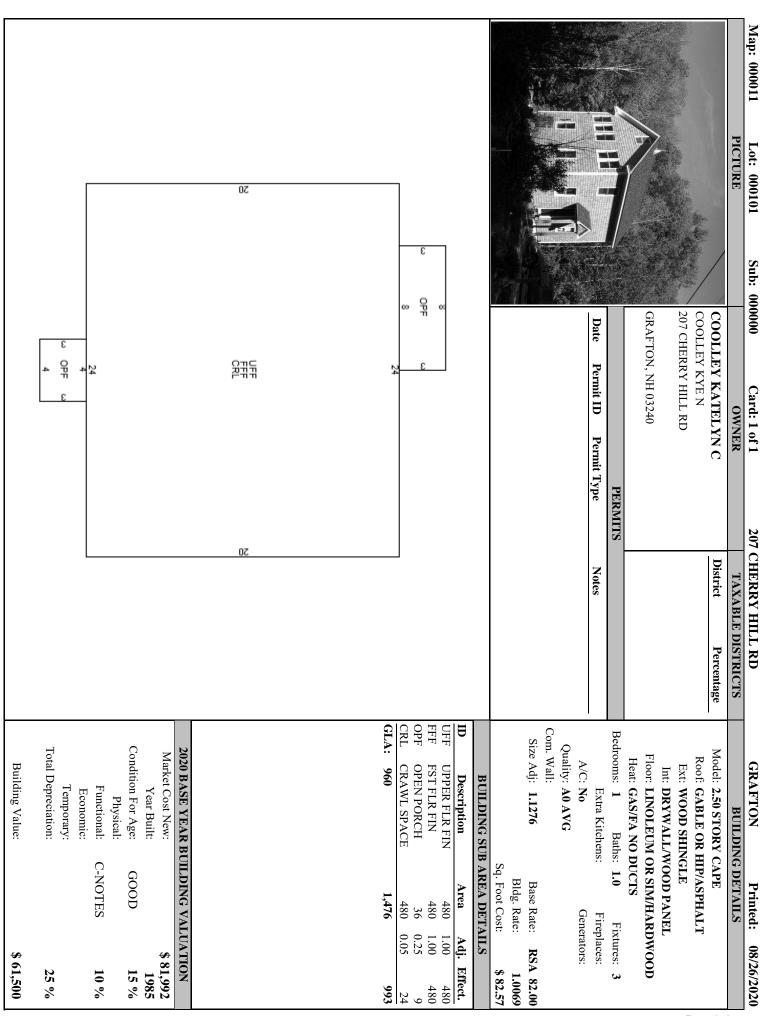
Land Type Land Type Units Base Rate NC IF RES WTRFRNT 1F RES WTRFRNT 1.000 wf 8.000 ac 8.000 ac 1 x 50,000 X 8.000 ac 1 x 50,000 X		VNER INFORMATION LLIAM NE STREET A 02492 LISTING HISTORY WM VER SALE VL VE SP MARKED FOR INSPECTION SP MARKED FOR INSPECTION SP MARKED FOR INSPECTION I CUST 1 21 90	Map: 000009 Lot: 000502 Sub: 000000
Adj Site Road DWay Topography Cond Ad Valo 90 105 95 95 90 ROLLING 100 53 100 90 ROLLING 100 8 100 95 MILD 250 118 180,	LAND VALUATION	NOTE NOTE	00000 Card: 1 of 2 415 GRAFTON POND RD
Site: GOOD Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT rem SPI R Tax Value Notes rem SPI R Tax Value Notes 700 0 N 53,700 180,000 0 N 118,800 G POND WF 600 180,600	(Card Total: \$ 496,200) LAST REVALUATION: 2020	### PICTURE PICTURE	GRAFTON Printed: 08/26/2020



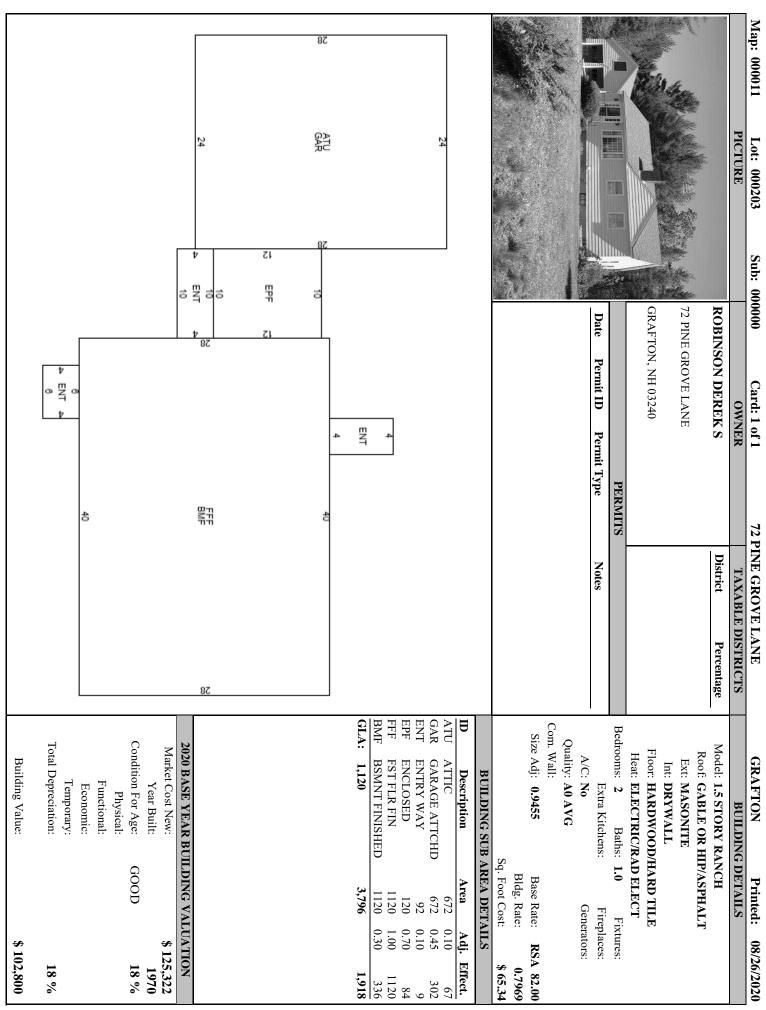
0	Zone: RES RESIDENTIAL Minimum Acreage: Mi Land Type 1F RES WTRFRNT Neighborhood: E	HEBARD WILLIAM HEBARD JEANNE 967 WEBSTER STREET NEEDHAM, MA 02492 LISTING HISTORY 11/22/19 KCVM VER SALE 10/29/16 JDVM 05/21/16 INSP MARKED FOR INSPECTION 09/26/11 JBVM 09/13/11 INSP MARKED FOR INSPECTION Feature Type Units Lngth x Width Size Adj	Map: 000009 Lot: 000502 Sub: 000000 OWNER INFORMATION
	Minimum Frontage: Site: Cond Ad Valorem SPI	Date Book Page Type Price Grantor NOTES WHT; "DANCE HALL" X SINK; 9/11 NOH; APPRS WELL MAINT; 5/16 NOH; EST PER "PRIVATE" SIGN; 10/16 MEAS ONLY; NC TO EXT; REXTRA FEATURES VALUATION EXTRA FEATURES VALUATION Lingth x Width Size Adj Rate Cond Market Value Notes	00 Card: 2 of 2 413 GRAFTON POND RD SALES HISTORY
	Drives R Tax 1	MUNICIPAL SOFTWARE BY AVITAR GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2020 \$80,400 \$0 \$0 (c) Parcel Total: \$80,400) (Card Total: \$80,400)	GRAFTON Printed: 08/26/2020 PICTURE



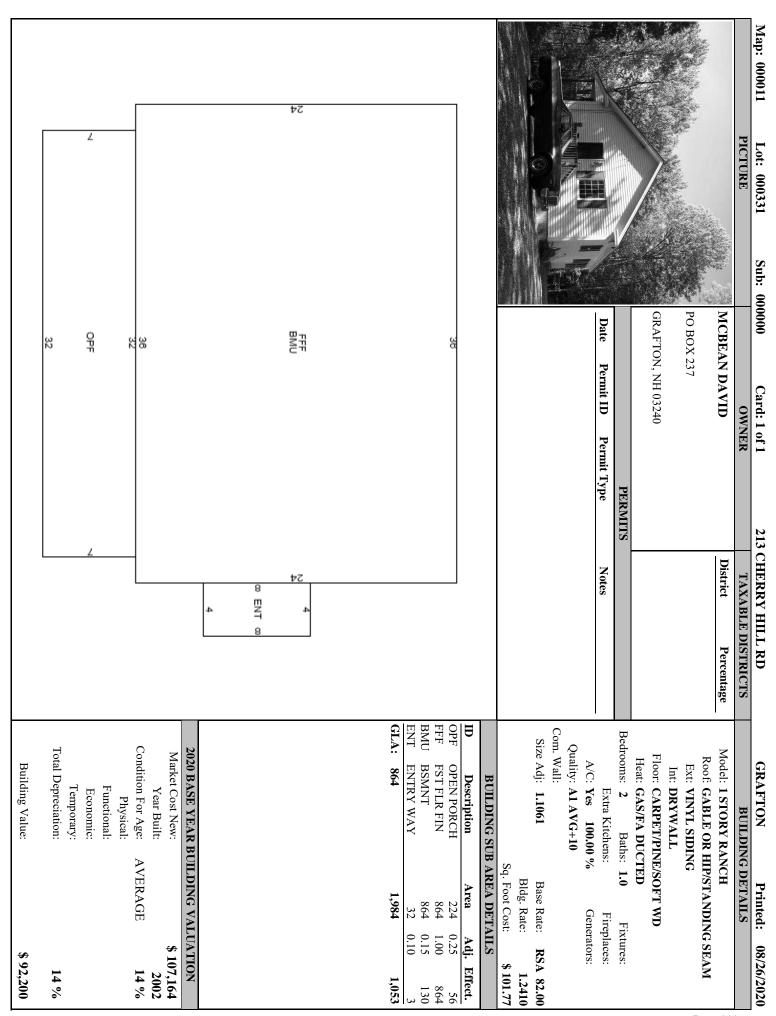
Zone: RES RESIDENTIAL Minimum Acreage: 2.00 N Land Type Units Base Rate NC IF RES 1.300 ac 68,950 E 1.300 ac			Feature Type Units Lngth	EXTE	LISTING HISTORY N.	207 CHERRY HILL RD GRAFTON, NH 03240	COOLLEY KATELYN C COOLLEY KYE N	OWNER INFORMATION	Sub:
Adj Site Road DWay Topography Cond Ad 100 100 95 95 90 ROLLING 100 100	LAND VALUATION	10.00 80 4.00 10	Units Lngth x Width Size Adj Rate Cond Market Value Notes	EXTRA FEATURES VALUATION	NOTES NAT 7/10 M&L UC=TRIM ON UFF AND SOME ON FFF, ATTIC = LADDER ACC=DNPU; 6/19; NOH; EST TRIM FIN , NC TO EXT; 11/19; INFO FROM H.O.; ONLY VU'D PART OF FFF; ADD OPF'S & L-TO; FD=UFF OPEN, LTD TO NO CLOSET AND ONLY 1 BR, HEAT LARGELY WITH WOOD AND DIRECT VENT RINNAI		Date Book Page Type Price Grantor 01/11/2019 4412 197 Q1 106,000 VIDAL SAMUAL	SALES HISTORY	000000 Card: 1 of 1 207 CHERRY HILL RD
Drivew- Tax V 56	LAST REVALUATION: 2020	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 73,600 \$ 1,300 \$ 31,700 Parcel Total: \$ 106,600 2019 \$ 74,400 \$ 1,300 \$ 31,700 Parcel Total: \$ 107,400 Parcel Total: \$ 107,400 Parcel Total: \$ 119,400	GRAFTON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR	7T :-		Page 25	PICTURE	GRAFTON Printed: 08/26/2020



Map: 000011 Lot: 000203 Sub: OWNER INFORMATION ROBINSON DEREK S 72 PINE GROVE LANE	0000000 Card: 1 of 1 72 PINE GROVE LANE SALES HISTORY Date Book Page Type Price Grantor 08/31/2018 4385 858 Q1 170,000 KEM SHIRLEY	GRAFTON Printed: 08/26/2020 PICTURE
LISTING HISTORY	NOTES	
11/20/19 KCVM VER SALE 06/11/19 ZBVM 01/02/19 INSP MARKED FOR INSPECTION 03/19/12 KCVM 12/14/11 INSP MARKED FOR INSPECTION	YEL; OTF=XSINK; 3/12 NOH; CORRECTED SKETCH; 6/19; NOH; NC TO EXT; 11/19; N.O.H.; ADD ENT; EST BMF;	
E	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature TypeUnits LnSHOP-AVG768SHED-WOOD240FIREPLACE 1-STAND1	Units Lngth x Width Size Adj Rate Cond Market Value Notes 768 24 x 32 81 18.00 90 10,078 240 24 x 10 127 10.00 70 2,134 ATT TO SHOP 1 1 0 3,000.00 100 3,000	GRAFTON ASSESSING OFFICE
	15,200	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 88,300 \$ 15,900 \$ 34,100 Parcel Total: \$ 138,300 2019 \$ 88,300 \$ 14,600 \$ 34,100 Parcel Total: \$ 137,000 Parcel Total: \$ 137,000 Parcel Total: \$ 179,600
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	2.00 Minimum Frontage: 200	Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT
Units	ate NC Adj Site Road DWay Topography Cond Ad	PIR Tax Value Notes
2.000 ac 1.100 ac 3.100 ac	Adj Site Koad Dway Lopography Cond 100 100 95 95 95 - MILD 100 100 95 95 95 - MILD 100	



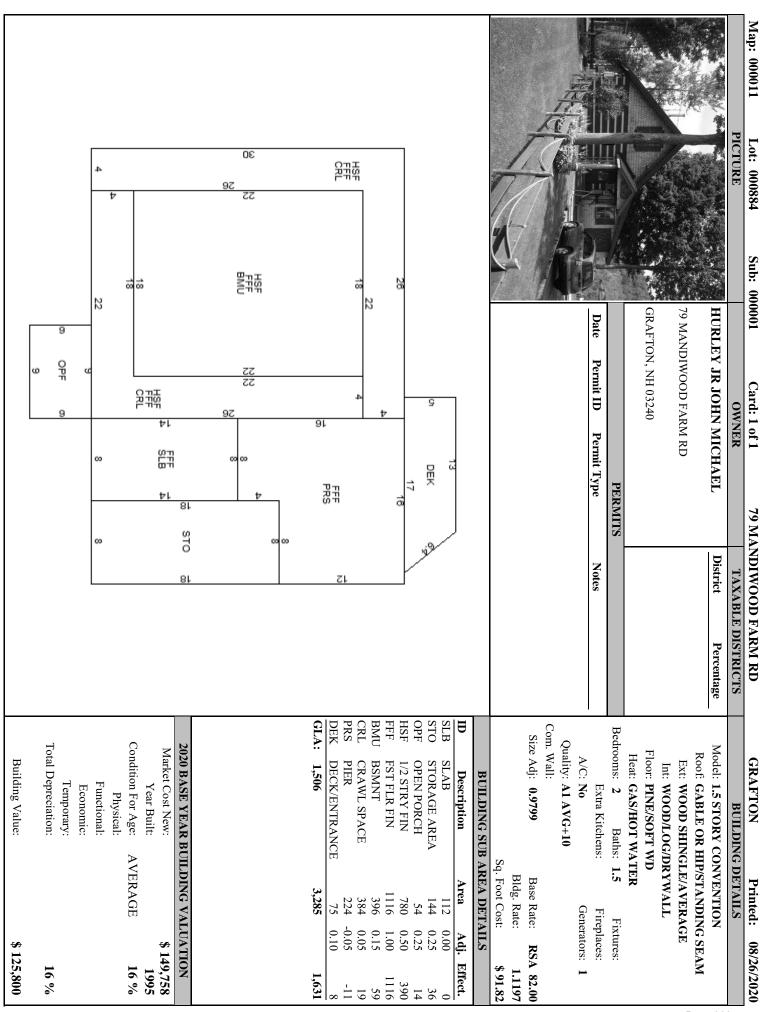
Zone: RES RESIDENTIAL Minimum Acreage: 2.00 Minimum Frontage: 200 Land Type Units Base Rate NC Adj Site Road 1F RES 2.0000 ac 70,000 E 100 100 95 1F RES 200.000 ff x 88 E 100 10.000 ac x 100 x 88 E 100		GARAGE-1 STY/ATTIC 720 20 x 36 82	I mits I	EXTRA FEATURES VALUATION	NG HISTORY /ER SALE /ARKED FOR INSPECTION /ARKED FOR INSPECTION	PO BOX 237 GRAFTON, NH 03240	Date Book 11/20/2019 4482	Map: 000011 Lot: 000331 Sub: 000000 Ca OWNER INFORMATION	
DWay Topography Cond Ad 95 90 ROLLING 95 90 ROLLING 100 90 ROLLING 100		33.00 75	Rate Cond Market Value Notes	ALUATION	NOTES NOTES NOTES NOTES NOTES P&B INT; 3/12 HO STATES I BDRM NO CLOSET; 6/19; NOH; DNPU LT IN WDS=NV; WOB; 5/20; INFO FROM H.O.; NOT SURE IF A/C WORKS-NOT HOOKED UP; SOME HD TILE; GAR HAS HEAT VENT & GAS LINE-NO TANKS;		Page Type Price Grantor 496 Q1 198,500 RUSSELL CONRAD L	Card: 1 of 1 213 CHERRY HILL RD SALES HISTORY	
Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT Valorem SPI R Tax Value Notes 54,000 0 N 54,000 ACC 10,800 0 N 15,800 80,600 80,600 80,600	LAST REVALUATION: 2020	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 84,200 \$ 11,300 \$ 46,900 Parcel Total: \$ 142,400 2019 \$ 92,700 \$ 10,600 \$ 46,900 Parcel Total: \$ 150,200 2020 \$ 92,200 \$ 14,600 \$ 80,600 Parcel Total: \$ 187,400	CD A ETONI A SCESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR			Page 261	GRAFTON Printed: 08/26/2020 PICTURE	j



1.040 ac	Zone: RES RESIDENTIAL Minimum Acreage: 2.00 N Land Type Units Base Rate NC There is a resident to the second to		EAN-TO 96 SHED-WOOD 96 SHED-METAL 144 CARPORT WOOD 336 LEAN-TO 144	Units	OHC CVM VER SALE BVM NSP MARKED FOR INSPECTION CVL NSP MARKED FOR INSPECTION NSP MARKED FOR INSPECTION	LISTING HISTORY	GRAFTON, NH 03240	JOYCE MEGAN	ROOT PATRICK	OWNER INFORMATION	
	2.00 Minimum Frontage: 200 te NC Adj Site Road		10 x 12 193 8 x 12 227 8 x 18 171 12 x 28 108 18 x 8 171 171 171	dth Size	8X18 MS = OLD TRUCK TRAIL FLRS; POSS 3RD BDRM NO CL NOH; NC TO EXT; EST NC TO I HO WOULD LIKE CALL B4 FU INFO EXTRA FEATURES VALUATION			07/19/2019 4451 11/07/2016 4246	Book		Sub: 000000 Ca
è	DWay Topography (NOI	10.00 00 1,390 4.00 40 349 ATT 12X10 6.00 25 369 11.00 40 1,597 4.00 40 394 ATT MH 4,100	Cond Market	ER; 3/12 NO UPDATES, M OSET-DNPU; CORR SKET NT; 11/19; N.O.H.; 3 BDR! TURE VISITS, 523-9533**	NOTES		687 UI38 68,000 BABBITT III, LEWIS OF THE PROPERTY OF THE PROP	Type Price Grantor	SALES HISTORY	Card: 1 of 1 106 CHERRY HILL RD
	Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT Ad Valorem SPI R Tax Value Notes 50 000 0 N 50 000	LAST REVALUATION: 2020	PARCEL TOTAL TAXABLE VALUE Year Building Features Land	GRAFTON ASSESSING OFFICE	OST ORIG; SOFT ICH & XFOBS; 6/19; MS PER MLS; 7/20 ** ; PU DRYWALL PER MUNICIPAL SOFTWARE BY AVITAR			SULLIVAN SULLIVAN		PICTURE	GRAFTON

40	40 A0 OPF	PRS FFF	40	12		co	å FFF å	LE OPF			8 12						Date Permit ID Permit Type	PERMITS	GRAFTON, NH 03240	TOO CITEDIAN THEE AC	JOYCE MEGAN	ROOT PATRICK	PICTURE OWNER	Map: 000011 Lot: 000799 Sub: 000000 Card: 1 of 1 106 (
																	Notes					District Percentage	TAXABLE DISTRICTS	106 CHERRY HILL RD
Building Value:	Economic: Temporary: Total Depreciation:	Physical: Functional: LAYOUT	Condition For Age: GOOD	Market Cost New: Year Built:	2020 BASE YEAR BUILDING VALUATION				GLA: 1,056 2,688	PRS PIER 1056 - OPF OPEN PORCH 576 FFF FST FLR FIN 1056	Description Area	BUILDING SUB AREA DETAILS	Sq. Foot Cost:	0.9462	Com. Wall:		ra Kitchens:	Bedrooms: 3 Baths: 1.0 Fix	Floor: CARPET/LINOLEUM OR SIM Heat: OIL/FA DUCTED	Int: WALL BOARD/DRYWALL	Roof: GABLE OR HIP/PREFAB METALS Ext. PREFIN METAL	Model: 1 STORY MH	BUILDING DETAILS	GRAFTON Printed:
\$ 10,400	78 %	10 %	68 %	\$ 47,371 1966	JATION				1,147	-0.05 -53 0.25 144 1.00 1056	. Effe		\$ 41.30	MHS 50.00		Generators:	Fireplaces:	Fixtures:	M		(ETALS	 - 		08/26/2020

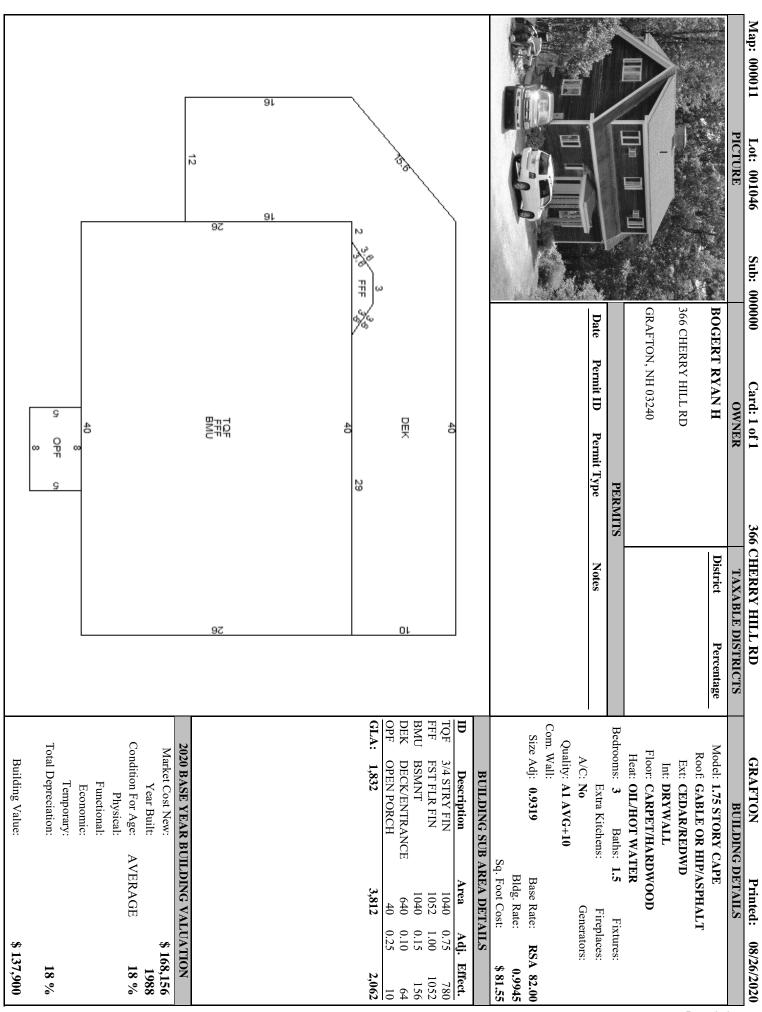
2.000 ac 8.000 ac OTHER 13.000 ac CTIVE 2.000 ac	Zone: RES RESIDENTIAL Minimum Acreage: Land Type Units Base R			CONCRETE SLAB 735	SHED-WOOD 64 DECK 192			BARN-1STRY 1,280 SHED-WOOD 216	Feature Type Units I		11/21/19 KCVL VER SALE 05/15/19 ZBVX 01/02/19 INSP MARKED FOR INSPECTION 04/20/18 MSPE 07/15/10 MSHC 07/15/10 ERHL	LISTING HISTORY	HURLEY JR JOHN MICHAEL 79 MANDIWOOD FARM RD GRAFTON, NH 03240	OWNER INFORMATION	
100 91 91 91 91 91 VGE, TOP	reage: 2.00 Minimum Frontage: Base Rate NC Adj Site Ro	LAND VALUATION		49 x 15 82	8×8 310 16×12 143			32 x 40 73	Lngth x Width Size Adj	EXTRA FEATURES VALUATION			Date Book Page 09/09/2019 4463 610 09/17/2014 4083 434	1	Sub: 000001 Card
35	ıge: 200 Road DWay Topography	ON	29		7.00 25	100	100	18.00 100 10 10.00 80	Rate Cond Market V	JUATION	NAT; POSTED NO TRESSPASSING; 7/10 REMOVE DEK, NO RECENT UPDATES, HSF=8',CRL=4', PART OBST VU 40DEG, AVG = HORZ RO W/STUCCO BTW; 9/14; M/H FROM CD 2 MOVED TO 11A-588; 11/19; WD/FORMICA; DNV BSMT=SCUTTLE IN FLR & OUTDR ONLY; HSF P&B SEP SEPTIC & SLAB FOR FORMER M/H; P/U GEN;	NOTES	Type Q1 U127	SALES HI	Card: 1 of 1 79 MA
NG 100 NG 100 NG 50	Cond Ad		29,700	1,507 OLD M/H SITE	1,587 ATT 26X16 480 PLATFORM		2,894 ATT26X16	16,819 2.316 FIELD	Market Value Notes		VE DEK, NO RECENT EG, AVG = HORZ ROUGH PINE D TO 11A-588; 11/19; c OUTDR ONLY; HSF=10' & 8'; '/U GEN;		Price Grantor 278,000 SNOW REVOCABLE TRUST 10,000 SNOW REVOCABLE TRUST	~	79 MANDIWOOD FARM RD
60,000 9,800 460 37 2,600 72,897	Site: AVERAGE Driveway: GRAVEL/DIRT Ad Valorem SPI R Tax Value Notes	LAST RE	2019 \$ 115,800 2020 \$ 125,800	4	Year Building	PARCEL TOT			GRAFTON AS	MUNICIPAL S	PINE 85;		T		GRAFTON
Part Blocked VU	EL/DIRT Road: GRAVEL/DIRT æs	LAST REVALUATION: 2020	\$ 22,000 \$ 48,568 Parcel Total: \$ 186,368 \$ 29,700 \$ 72,897 Parcel Total: \$ 228,397	Parcel Total: \$	Features Land	PARCEL TOTAL TAXABLE VALUE			GRAFTON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR				PICTURE	Printed: 08/26/2020



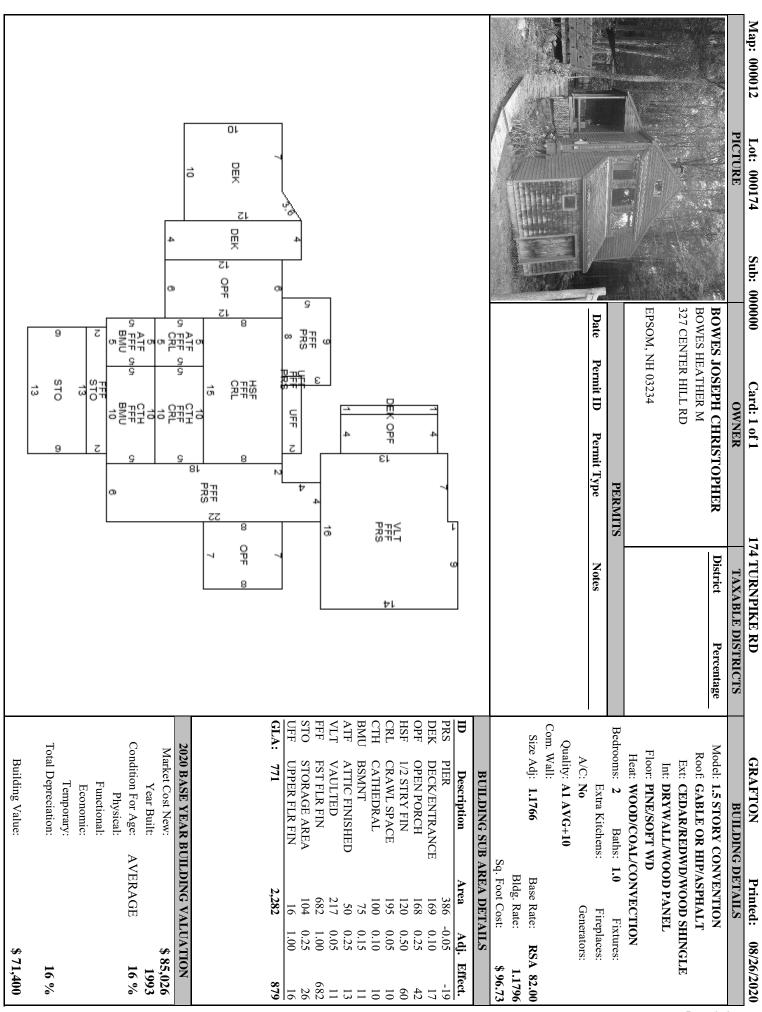
Zone: RES RESIDENTIAL Minimum Acreage: 2.00 Minimum Frontage: 200 Land Type Units Base Rate NC Adj Site Road 1F RES 2.000 ac 70,000 E 100 105 100 107 100	LAND VALUATION	SHOP-AVG FIREPLACE I-STAND 1 DECK 16 x 4 31	Feature Type Units Lngth x Width Size Adj	EXTRA FEATURES VALUATION	LISTING HISTORY 11/21/19 KCVM VER SALE 06/11/19 ZBVM 01/02/19 INSP MARKED FOR INSPECTION 03/14/12 KCVL 12/14/11 INSP MARKED FOR INSPECTION	391 WILLIAMS HILL RD	HARRIS MELISSA C Date Book 08/20/2018 4382	OWNER INFORMATION	Map: 000011 Lot: 000884 Sub: 000003 (
DWay Topography Cond Ad Valorem SI 100 90 ROLLING 100 66,200 90 ROLLING 100 66,200 66,200 66,200	JATION	102 18.00 80 5,640 USED AS COOP 100 3,000.00 100 3,000 310 7.00 20 278 ATT SHOP 8,900	Rate Cond Market	VALUATION	NOTES BRN; NEW WINDOWS 2004; 3/12 I&E=G; REPLACED CARPET W/HDWD; SM VLT IN MSTR BDRM-DNPU; CORR SKETCH; HSE=PART STAND SEAM; 6/19; SPK W/HO, DNVI; CONF NC TO INT W/HO; 11/19; N.O.H.;		Page Type 408 Q I	SALES HIS	Card: 1 of 1 391 WILLIAMS HILL RD
Site: GOOD Driveway: PAVED Road: PAVED PI R Tax Value Notes 0 N 66,200 0 N 0 66,200 66,200	LAST REVALUATION: 2020	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 144,200 \$ 10,300 \$ 35,900 Parcel Total: \$ 190,400 2019 \$ 144,200 \$ 8,900 \$ 35,900 Parcel Total: \$ 189,000 2020 \$ 157,900 \$ 8,900 \$ 66,200 Parcel Total: \$ 233,000	GRAFTON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR			Page 267	PICTURE	GRAFTON Printed: 08/26/2020

	24		9Z GAR		E OPF E	14	THE CRL THE FFF FFF FFF FFF FFFF FMU		14 14	13	Z CEN Z	3		ā							Date Permit ID Permit Type	PERMITS	GKAF ION, NH 03240		391 WILLIAMS HILL RD	HARRIS MELISSA C	PICTURE OWNER	0884 Sub: 0000003 Card: 1 of 1
							12	STO ST		11											Notes	S.				District Percentage	ABLE DI	391 WILLIAMS HILL RD
Building Value:	Economic: Temporary: Total Depreciation:	Physical: Functional:		2020 BASE YEAR BUILDING VALUATION Market Cost New: \$ 187.5					GLA: 1,732		GAR GARAGE ATTCHD		BMU BSMNT		Description	BUILDING SUB AREA DETAILS	Sq.	0.9220	Quality: A1 AVG+10 Com. Wall:	A/C: No	Extra Kitchens:	Bedrooms: 3 Baths: 2.0	Heat: OIL/FA DUCTED	Int: DRYWALL/WOOD PANEL	Ext: WOOD SHINGLE	Model: 2.00 STORY COLONIAL Roof: GAMBREL/PREFAB METALS	BUILDING DETAILS	GRAFTON
\$ 157,900	16 %	WH 1%	4	ING VALUATION \$ 187.960					3,625 2,180	0.25	$\begin{array}{cccc} 196 & 0.05 & 10 \\ 576 & 0.45 & 259 \end{array}$	0.10	964 1.00 964 768 0.15 115	0.25 1.00	Adj. Effe		Sq. Foot Cost: \$ 86.22	Base Rate: RSA 82.00		Generators:	Fireplaces:) Fixtures: 6	NE/SOFT WD	D PANEL		ONIAL AB METALS	TAILS	Printed: 08/26/2020

Land Type Units Base Rate NC Adj Site Road 1F RES 1.600 ac 69,400 E 100 95 UNMNGD HARDWD 15.500 ac x 1,500 X 94 UNMNGD HARDWD 400.000 ff x 88 E 100 17.100 ac 17.100 ac x 88 E 100	DECIDENTIAL Minimum Acrossos	Feature Type Units Lngth x Width Size Adj	1 - 1-11	11/21/19 KCVE VER SALE 2 OIL TANKS; DEK EST; 3/12 IN	LISTING HISTORY	GRAFTON, NH 03240	5/2019 4428 5/2016 4255	Date Book	OWNER INFORMATION	Map: 000011 Lot: 001046 Sub: 000000 Car
DWay Topography Cond Ad 95 90 ROLLING 95 90 ROLLING 100 90 ROLLING 100		Rate Cond Market Value Notes		2 OIL TANKS; DEK EST; 3/12 INFO FR MRS DNVI WOULD LIKE MR THERE; OPF=EST; CU 1/16 BK 4184 PG 584; 6/19; NOH; RD POSTED EST NC; 11/19; N.O.H.; DW POSTED=EST TRA FEATURES VALUATION	NOTES		QI 24 QI 21	Page Type Price Grantor	SALES HIST	Card: 1 of 1 366 CHERRY HILL RD
Valorem SPI R Tax Value Notes 53,600 0 N 53,600 ACC 19,700 66 N 1,180 31,700 0 N 0 54,780 54,780	LAST REVALUATION: 2020	GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 132,800 \$ 0 \$ 29,975 Parcel Total: \$ 162,775 2019 \$ 132,800 \$ 0 \$ 30,009 Parcel Total: \$ 162,809 Parcel Total: \$ 162,809 Parcel Total: \$ 192,680		MUNICIPAL SOFTWARE BY AVITAR			Page		PICTURE	GRAFTON Printed: 08/26/2020



Map: 000012 Lot: 000174 Sub:	Sub: 000000 Card: 1 of 1 174 TURNPIKE RD SALES HISTORY	GRAFTON Printed: 08/26/2020 PICTURE
BOWES JOSEPH CHRISTOPHER	Page Type Price Grantor	
BOWES HEATHER M 327 CENTER HILL RD	03/13/2019 4420 743 Q1 165,000 MURPHY MICHAEL J	
EPSOM, NH 03234		
LISTING HISTORY	NOTES	
11/21/19 KCVM VER SALE 07/18/17 JDVM 01/03/17 INSP MARKED FOR INSPECTION 10/14/13 ERCL MARKED FOR INSPECTION 07/03/13 ERVM	GREY/NAT; DNPU 6X5 OUTHSE; DNPU WOOD WALKWAYS & SMALL L-TO FOR WD STO; 10/13 WOODSTOVE FOR HEAT; HSF MIN PLYWD FLOORS; HSF MEAS 5'-6'; EXT ACC TO DIRT BSMNT ONLY; ATF HAS H20 HOLDING TANK; COMP TOILET/OH ONLY; CORR INT DATA;7/17 NOH; EST CLAPBOARD TO CEDAR SIDING & PU WOOD SHINGLE SIDING; 11/19; N.O.H.; EST 12X8 =SAUNA; HAS LEACH FIELD-STATE APPR SEPTIC 10/19;	
E	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Ln	Units Lngth x Width Size Adj Rate Cond Market Value Notes	CRAFTON ASSESSING OFFICE
EQUIPMENT WOOD	8.00 50 872 10.00 100 2,179	
CABIN 240 SHED-WOOD 32	16 x 15 127 25.00 60 4,572 HEAT;MIN FIN 4 x 8 400 10.00 60 768 ATT CABIN	PARCEL TOTAL TAXABLE VALUE
TY .	108 30.00 80 8,709	Year Building Features Land
LEAN-TO 80 LEAN-TO 200	5 x 16 260 4.00 60 499 ATT GAR 20 x 10 140 4.00 20 224 LEFT WOODS	2018 \$ /1,000 \$ 15,000 \$ 28,495 Parcel Total: \$ 114,495
	L),0000	Parcel Total: \$ 114,519 2020 \$ 71,400 \$ 19,000 \$ 40,928 Parcel Total: \$ 131,328
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	2.00 Minimum Frontage: 200 Site	Site: AVERAGE Driveway: GRAVEL/DIRT Road: PAVED
Land Type Units Base Rate NC	Adj Site Road DWay Topography Cond Ad Valoren	I R Tax Value Notes
1F RES 0.6000 ac 45 UNMNGD PINE 3.2000 ac x 1 UNMNGD HARDWD 18.0000 ac x 1 21.800 ac x 1	45,700 E 100 100 100 95 90 ROLLING 100 39,100 x 1,500 X 92 85 MODERATE 100 3,800 (x 1,500 X 92 90 ROLLING 100 22,400 (65,300	0 N 39,100 60 N 489 60 N 1,339 40,928



Units Base Rate N 1.400 ac 69,100 1 1.400 ac	LAND V Zone: RES RESIDENTIAL Minimum Acresoe: 2.00 Minim	SHED-WOOD SHED-EQUIPMENT SHED-WOOD	Units Lngt	EXTRA FEATU	11/21/19 KCVM VER SALE GREY;WET 01/03/17 INSP MARKED FOR INSPECTION ENT'S=SIZE 07/15/10 KCHC KIT=PINE/F	GRAFTON, NH 03240	MORTON JR RICHARD P MORTON TRACEY A 180 TURNPIKE RD Date Book 04/29/2019 4429 08/05/2013 4001	Map: 000012 Lot: 000305 Sub: 000000
tj Site Road DWay Topography Cond Ad Valorem SPI R 0 100 100 100 90 ROLLING 100 62,200 0 N 62,200	Minimum Frontage: 200	149 8.00 40 858 WD STO 123 10.00 100 3,149 CHIM/SLB 12,100	Rate Cond Market	EXTRA FEATURES VALUATION	GREY;WET BMT.7/10 NO RECENT UPDATES,ATU= 6'; 7/17 NOH; DNPU (2) ENT'S=SIZE; DW=POOR-FAIR COND; 11/19; N.O.H.; HOUSE BEING PAINTED; KIT=PINE/FORMICA PER MLS;		BookPageTypePrice Grantor442940Q1134,000 GALLUP FAMILY REAL EST4001498U1381 GALLUP LOUISE	Card: 1 of 1 180 TURNPIKE RD
PI R Tax Value Notes 0 N 62,200 62,200	Site: AVERAGE Driveway: PAVED Road: PAVED	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 75,900 \$ 8,700 \$ 33,400 Parcel Total: \$ 118,000 2019 \$ 75,900 \$ 8,700 \$ 33,400 Parcel Total: \$ 118,000 Parcel Total: \$ 118,000 Parcel Total: \$ 147,800	GRAFTON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR			Page 273	GRAFTON Printed: 08/26/2020

		42	6	15 FFF BMU	ATU	ATU FFF CRL		13								Date Permit ID		GRAFTON, NH 03240	180 TURNPIKE RD	MORTON TRACEY A	PICTURE	0305 Sub: 000000 Car
				o,	<u>₹</u> 2 8 EPF 8	65										Permit Type Notes	DEBMING			AKD P DISTIRCT refreemage	TAXABLE DI	180 T
Building Value:	Temporary: Total Depreciation:	Functional: WET BSMT Economic:	Market Cost New: Year Built: Condition For Age: AVERAGE	2020 BASE YEAR BUILDING VALUATION			GLA: 1,008 3,072	ENCLOSED 48	BMU BSMNT 783 (ATTIC 1008	BUILDING SUB AREA DETA	Sq. Foot Cost:	Size Adj: 1.0450 Base Rate: Bldg. Rate:	Com. Wall:		Extra Kitchens: F	Heat: OIL/HOT WATER	Floor: PINE/SOFT WD	Ext: CLAP BOARD	Roof: GABLE OR HIP/ASPHALT	BUILDING DETAILS	GRAFTON Printed:
\$73,500	26 %	1 %	\$ 99,265 1953 25 %	JATION			1,271		0.15 117 0.05 11	E			RSA 82.00 0.9524		Generators:	Fireplaces:	tures: 2					08/26/2020

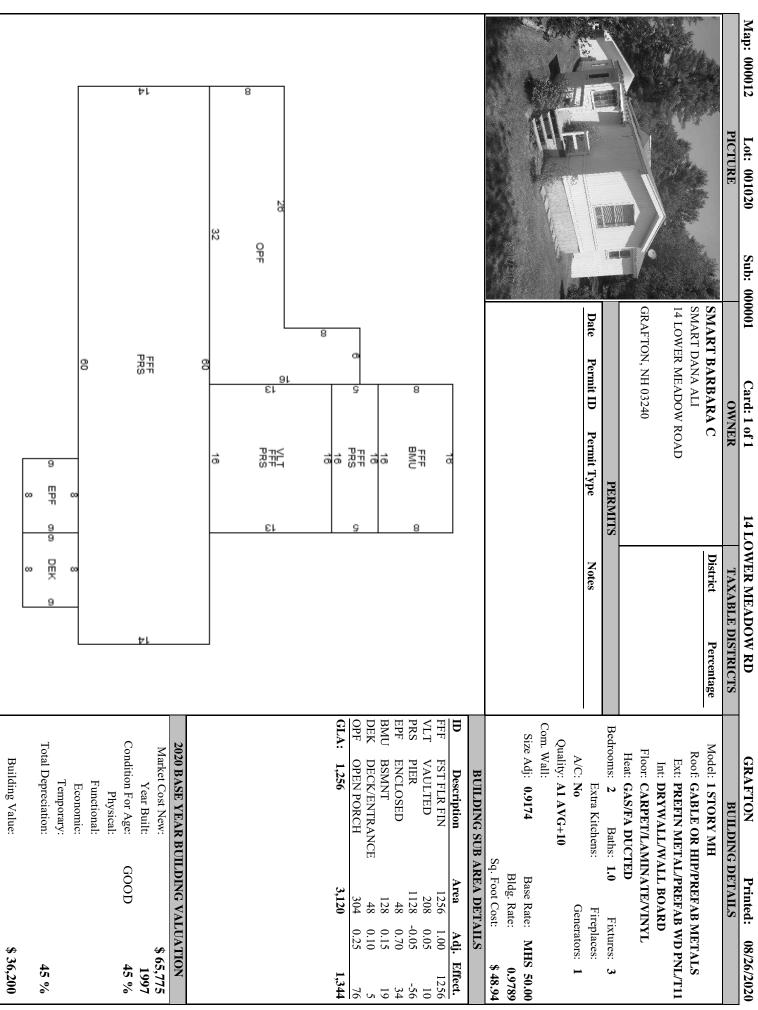
Zone: RES RESIDENTIAL Minimum Acreage: 2.00 N Land Type Units Base Rate NC IF RES 0.600 ac 45,700 E 0.600 ac		JS240 JSTING HISTORY M VER SALE M WARKED FOR INSPECTION PR PR M M EX Units Lng 144 ENT 32 TAND 81	DIXON LEON Date	OWNER INFORMATION	Map: 000012 Lot: 000642 Sub: 000000
Ainimum Frontage: 200 Adj Site Road DWay Topography Cond Ad 100 100 95 95 90 ROLLING 100	AND VALUATION	NOTES NOTES NOTES	Book Page Type	SALES HISTORY	Card: 1 of 1
Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT Valorem SPI R Tax Value Notes 37,100 0 N 37,100 37,100 37,100 37,100	LAST REVALUATION: 2020	MUNICIPAL SOFTWARE BY AVITAR GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 59,800 \$ 4,300 \$ 25,400 Parcel Total: \$ 89,500 Parcel Total: \$ 89,500 Parcel Total: \$ 89,500 Parcel Total: \$ 89,500 Parcel Total: \$ 89,500		PICTURE	GRAFTON Printed: 08/26/2020

24	28 24 24	bZ bl FFF FF bl	16 28 8	PL DEK		Date Permit Type	CRD 03240	DIXON KELLY DIXON LEON	PICTURE OWNER CARGINAL SOLDS
						Notes		District Percentage	TAXABLE DISTRICTS
Building Value:	Market Cost New: Year Built: Condition For Age: GOOD Physical: Functional: Economic: Temporary: Total Depreciation:	2020 BASE YEAR BUILDING VALUATION	GLA: 1,092 3,248	BUILDING SUB Description DECK/ENTRANCE VAULTED 1/2 STRY FIN FST FLR FIN PIER OPEN PORCH	A/C: No Gene Quality: B1 AVG-10 Com. Wall: Size Adj: 1.0755 Base Rate: Bldg. Rate: Sq. Foot Cost:	Bedrooms: 2 Baths: 2.0 Extra Kitchens:	Ext: AVERAGE Int: WOOD PANEL Floor: HARD TILE/CARPET Heat: GAS/FA NO DUCTS	Model: 1.5 STORY CONVENTION Roof: GARLE OR HIP/PREFAR METALS	BUILDING DETAILS
\$ 70,800	\$ 89,603 1950 21 % 21 %	VALUATION	8 1,152		Generators: Rate: RSA 82.00 Rate: 0.9486 Cost: \$77.78	Fixtures: Fireplaces:		ON ION	

Map: 000012 Lot: 000656 Sub:	Sub: 000004 Card: 1 of 1 291 TURNPIKE RD	GRAFTON & Printed: 08/26/2020
OWNER INFORMATION	SALES HISTORY	PICTURE
FARRIS MELISSA	Book 4461	
291 TURNPIKE RD	08/16/2010 3722 585 U I 37 120,000 FEDERAL NATIONAL 06/07/2010 3705 517 U I 51 125,795 BUNNELL IAN M/FORECLOS	
GRAFTON, NH 03240		
LISTING HISTORY	NOTES	
11/21/19 KCVM VER SALE 07/18/17 JDVM 01/03/17 INSP MARKED FOR INSPECTION 07/09/13 ERVM	GRY;7/13-NOH; FULL REAR DORM;EXT NEEDS PAINT; DNPU OLD CONC. SLB BY HSE-NV;7/17 NOH; C-BLOCK FOUND; 11/19; N.O.H.; DECK REPLACED W/SMALLER DECK & ENT PRIOR TO SALE; KIT=OAK/FORMICA PER MLS: 6/20; SHED UC=COND = PART FRAMED; CK'21;	
02/22/13 INSP MARKED FOR INSPECTION		
ΕX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Ln	Units Lngth x Width Size Adj Rate Cond Market Value Notes	GRAFTON ASSESSING OFFICE
	10.00 50	CARLA A CAN AND DELOCATION OF A LOSS
		PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 90,300 \$ 0 \$ 35,100 Parcel Total: \$ 125,400 2019 \$ 90,300 Parcel Total: \$ 125,400 Parcel Total: \$ 125,400 \$ 61,400 Parcel Total: \$ 1,400 \$ 61,400
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	200	Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT
Units Base R	Adj Site Road DWay Topography Cond Ad	I R Tax Value Notes
		0 N 56,900 0 N 4,500 61,400
	61,400	61,400

	G)	O1 02			29 GR	Map: 000012
	# ENT #	TQF FFF BMU	39	Date Permit ID Permit Type	291 TURNPIKE RD GRAFTON, NH 03240 PERMITS	Card: 1 of 1 OWNER RIS MELISSA
		54		Notes		291 TURNPIKE RD TAXABLE DISTRICTS District Percentage
Building Value:	2020 BASE YEAR BUILDING VALUATION Market Cost New: \$110,7 Year Built: 19 Condition For Age: AVERAGE 18 Physical: Functional: Economic: Temporary: Total Depreciation: 18		BUILDING SUB AREA DETAILS ID Description Area Adj TQF 3/4 STRY FIN 720 0.75 FFF FST FLR FIN 720 1.00 BMU BSMNT 720 0.15 DEK DECK/ENTRANCE 60 0.10 ENT ENTRY WAY 16 0.10 GLA: 1,260 2,236	Extra Kitchens: Firej A/C: No Gene Quality: A0 AVG Com. Wall: Size Adj: 1.0225 Base Rate: Bldg. Rate: Sq. Foot Cost:	REF. D PA	GRAFTON Printed: BUILDING DETAILS Model: 1.75 STORY CAPE
\$ 90,900	\$ 110,796 1989 18 %		Adj. Effect. 0.75 540 1.00 720 0.15 108 0.10 6 0.10 2 1,376	Fireplaces: Generators: Generators: Rate: RSA 82.00 Rate: 0.9820 Cost: \$80.52	B METALS EL UM OR SIM Fixtures:	1: 08/26/2020

SMART BARBARA C SMART DANA ALI 14 LOWER MEADOW ROAD GRAFTON, NH 03240 LISTING HISTORY 11/21/19 KCVL VER SALE 07/17/17 JDVL 01/03/17 INSP MARKED FOR INSPECTION 04/24/14 ERVM 04/29/11 JBPM 02/16/10 KCPM Feature Type Units L SHED-WOOD SHED-WOOD SHED-WOOD SHED-WOOD SHED-WOOD SHED-BQUIPMENT LEAN-TO DECK I A Company to the comp	ng X	Date Book Page Type 10/16/2018 4395 283 Q1	Date Book Page Type Price Grantor	Date Book Page Type Price Grantor	MUNICIPAL SOFTWARE BY AVITAR GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$40,000 \$15,100 \$32,700 Parcel Total: \$87,800	Page 279
X.		ITURES VALUAT Size Adj Rat 310 1 84 3 260 1	Cond 40 90	alue Notes 794 BY GAR 241 832 ATT 12X11	GRAFTON ASSESSING OFFICE	
SHED-WOOD SHED-WOOD SHED-EQUIPMENT LEAN-TO DECK			70 1, 30 50 50 50 10 20,		PARCEL TOTAL TAXABLE VALUE Year Building Features 2018 \$ 40,000 \$ 15,100 \$ 33 Parcel Total: \$ 8' 2019 \$ 40,000 \$ 15,100 \$ 3 Parcel Total: \$ 8'	
	LAND	LAND VALUATION			\$ 36,200 \$ 20,600 Parcel Total: \$ LAST REVALUATION: 2020	
Zone: RES RESIDENTIAL Minimum Acreage: Land Type Units Base R	2.00 ate N	Minimum Frontage: 200 C Adj Site Road	200 ad DWay Topography	Cond Ad	Drivewa Tax V	
	70,000 E x 1,500 X	100		NG 100		



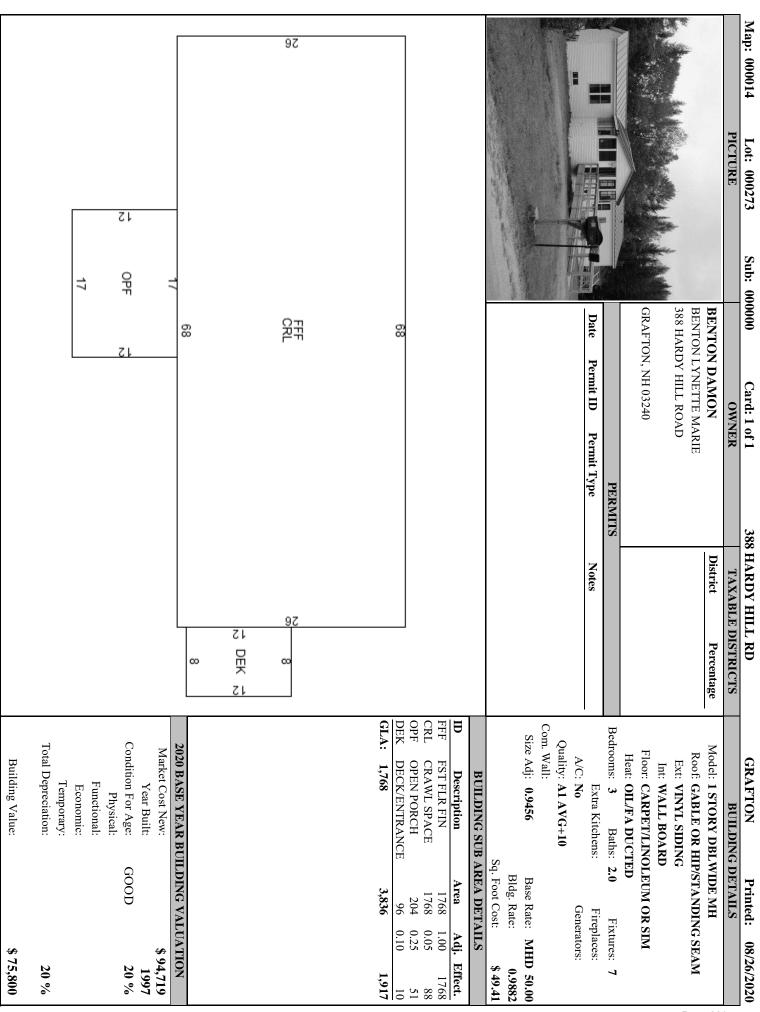
MER INFORMATION MNER INFORMATION LISTING HISTORY VM VER SALE VM MARKED FOR INSPECTION SP MARKED FOR INSPECTION MSP MARKED FOR INSPECTION Units I	Date Book Page Type Price	GRAFTON Printed: 08/26/2020 PICTURE PICTURE MUNICIPAL SOFTWARE BY AVITAR GRAFTON ASSESSING OFFICE
	ALUATION	MUNICIPAL SOFTWARE BY A
	Rate Cond 10.00 80	GRAFTON ASSESSING
		PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 19,000 \$ 1,500 \$ 27,100 Parcel Total: \$ 47,600 2019 \$ 19,000 \$ 1,500 \$ 27,100 Parcel Total: \$ 47,600 Parcel Total: \$ 47,600 Parcel Total: \$ 50,400 Parcel Total: \$ 63,700
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	2.00 Minimum Frontage: 200 Site: AVER	Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT
ype Units	Adj Site Road DWay Topography Cond Ad	PIR Tax Value Notes
1.300 ac 1.300 ac	90 100 95 95 90 ROLLING 100	

		DEX b	PICTURE	Map: 000013 Lot: 000081 Sub:
	† DEK	DAVIS JR JAMES ALFRED DAVIS CARRI ELIZABETH PO BOX 241 DANBURY, NH 03230-0241 PERMITS Date Permit ID Permit Type 61 FFF FRS	OWNER	Sub: 000000 Card: 1 of 1 76
	· ·	Notes Notes	TAXABLE DISTRICTS	76 WENTWORTH RD
Building Value:	Year Built: Condition For Age: GOOD Physical: Functional: Economic: Temporary: Total Depreciation:	Model: 1 STORY MH Roof: FLAT/METAL/TIN Ext: PREFIN METAL Int: WALL BOARD Floor: CARPET/LAMINATE/VINYL Heat: OIL/FA DUCTED Bedrooms: 2 Baths: 1.0 Fixtures: Extra Kitchens: Fireplaces: A/C: No Generators: Quality: B1 AVG-10 Com. Wall: Size Adj: 1.0705 Base Rate: MHS 5 BUILDING SUB AREA DETAILS BUILDING SUB AREA DETAILS FFF FST FLR FIN 732 1.00 PRS PIER 732 -0.05 DECK/ENTRANCE 72 0.10 GLA: 732 1.536 Com. Wall: Com. Wall: Sq. Foot Cost: \$4 Com. Wall: Sq. Foot Cost: \$4 Com. Wall: Sq. Foot Cost: \$4 Area Adj. Eff FFF FST FLR FIN 732 1.00 PRS PIER 732 0.10 PRS PIER 732 1.536 Com. Wall: Com. Wall: Sq. Foot Cost:	FILEG:	GRAFTON Printed: 08
\$ 11,100	1972 63 % 63 %	MHS 50.00 MHS 50.00 0.8575 \$ 42.87 40 Effect. 732 05 732 702		08/26/2020

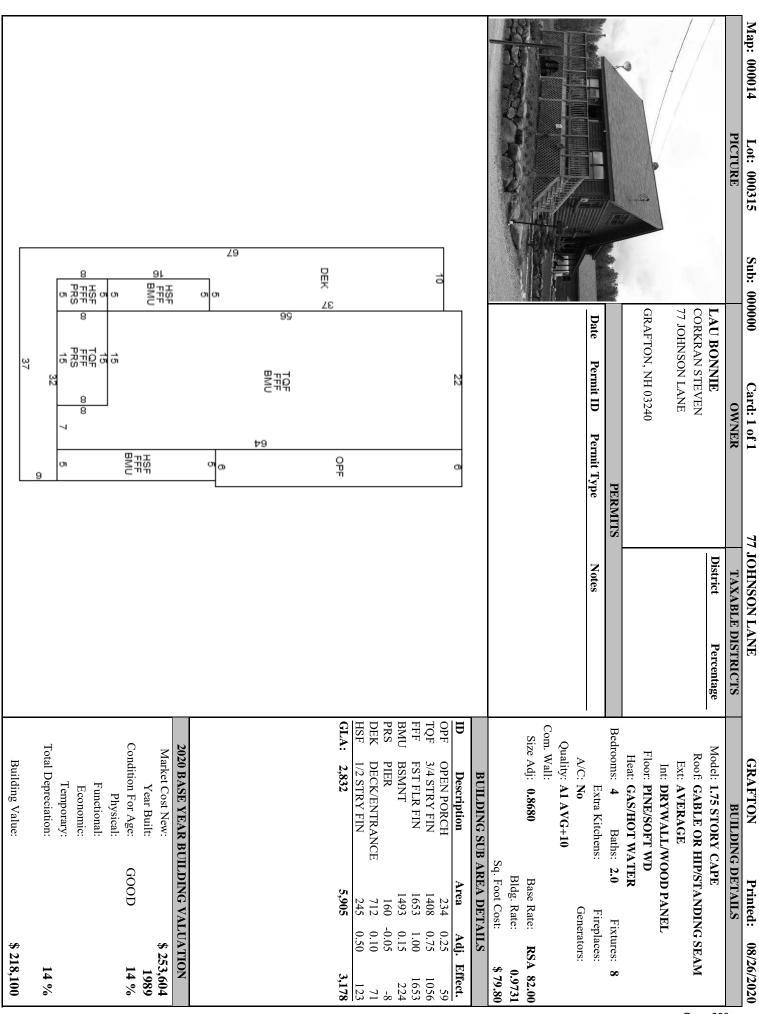
0 N 8,600 HSE LOC/WET 78,700	8,600 78,700	90 ROLLING		90	x 88 D	400,000 ff 16.920 ac		IF RES
N 51,200 N 18,900	100 18,900 0 N	95 90 ROLLING 90 ROLLING	95	90 100 94	70,000 D x 1,500 X	2.000 ac 14.920 ac		1F RES 1F RES
D	<u>-</u>		ntage: 200	B	2.00	Minimum A	RESIDENTIAL	Zone: RES
LAST REVALUATION: 2020	_		ITON	LAND VALUATION	LAI			
GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 72,900 \$ 0 \$ 49,600 Parcel Total: \$ 122,500 2019 \$ 76,300 Parcel Total: \$ 125,900 Parcel Total: \$ 125,900 Parcel Total: \$ 125,900 Parcel Total: \$ 176,600		Cond Market Value Notes	Rate	lth Size Adj	Units Lngth x Width Size Adj		Pe	Feature Type
MUNICIPAL SOFTWARE BY AVITAK			ALUATION	ATURES V	EXIKAFE			
MINICIPAL COETWADE DV AVITAD						VERIFY SALE	ERVE VER	03/25/14
	KITCH CTOPS, BTHRM FLR; EXT TRIM/EAVE WORK; ADDED PD FOR WB; NEW HEATING SYSTEM; ADJ COND FROM FAIR TO AVG; 4/17 NOH; EST NC TO INT; EST SOME SOFFIT WORK DONE TO EXT; NVC; 3/19; NOH; EST 100%=RMVD UC; 5/20; N.O.H. EST=POSTED; EST ENTIRE BSMT FIN PER MLS;	KITCH CTOPS, BTHRM FLR; EXT TRIM/EAVE WORK; ADDED PD FOR WB; NEW HEATING SYSTEM; ADJ COND FROM FAIR TO AVG; 4/17 NOH; EST NO INT; EST SOME SOFFIT WORK DONE TO EXT; NVC; 3/19; NOH; EST 100%=RMVD UC; 5/20; N.O.H. EST=POSTED; EST ENTIRE BSMT FIN PER M	HRM FLR; EXT STEM; ADJ CC SOFFIT WOR 5/20; N.O.H. ES	CTOPS, BTI EATING SY ; EST SOME ; MVD UC; 5		MARKED FOR INSPECTION		03/15/18 04/10/17 04/27/16 02/19/16
	PLAN#13176; WH; DNPU SEVERAL SHEDS IN WOODS = N.V.; 3/14 NOH; POSTED "NT"=EST; 2/16 UPDATED KITCH & BTH, PU BMF; UC=MISC TRIM,	PLAN#13176; WH; DNPU SEVERAL SHEDS IN WOODS = POSTED "NT"=EST; 2/16 UPDATED KITCH & BTH, PU BN	DNPU SEVER/ ; 2/16 UPDATE	3176; WH; 	PLAN# POSTEI	VER SALE		05/20/20 03/15/19
		NOTES				LISTING HISTORY	LISTING	
	APRIL D DAVID ON, CARRIE	1 SHAW APRIL D 119,067 GALE, DAVID 40,000 GENDRON, CARRIE			05/09/2016 10/14/2014 01/18/2012		16 CURRIER RD MERRIMACK, NH 03054	16 CURRIER RD MERRIMACK, N
Pag	DAVID LT DONALD K	175,000 GALE DAVID 118,000 HUFAULT DONALD K	147 Q1 549 UI49	020 4492 018 4387	01/02/2020		MOSSCROP ROBERT M	MOSSCROF
ne 28		Price Grantor	(D	Book	Date	DΑ	MOSSCROP RICHARD A	MOSSCRO
PICTURE		SALES HISTORY	_			OWNER INFORMATION	OWNER IN	
GRAFTON Printed: 08/26/2020	DY HILL RD	194 HARDY	Card: 1 of 1	C	Sub: 000000	Lot: 000127		Map: 000014

	[]				9	15			15			70												FICIURE)127
	8	ő	32				ŔBF	FFF				77.						Date Permit ID Permit Type	PERMITS	MENNIMACA, NII 00004	MEDDINA CV NII 02064	16 CURRIER RD	MOSSCROP ROBERT M	MOSSCHOP DICHARD A	
							Þ	3										Notes					Paper Control of Contr	ABLE DI	194 HARDY HILL RD
Building Value:	Functional: Economic: Temporary: Total Depreciation:	Condition For Age: GOOD Physical: WB		Market Cost New:	2020 BASE YEAR BUILDING VALUATION					GLA: 768 1,702	FST FLR FIN RAISED BSMNT	DEK DECK/ENTRANCE 16	BUILDING SUB AR	Sq. Foot Cost:	Size Adi: 1.0255 Base Rate:	Quality: A0 AVG Com. Wall:		Extra Kitchens:	Bedrooms: 2 Baths: 2.0	Heat: GAS/HOT WATER	Int: DRYWALL	Ext: VINYL SIDING	Roof: GABLE OR HIP/ASPHALT	Model: 1 STORY BANGI	GRAFTON Printed:
\$ 97,900	10 %	1%		\$ 108,730	VALUATION					02 1,361	1.00 7 0.75 5	ea Adj. Effect.		Cost: \$79.89	Rate: RSA 82.00		Generators:	Fireplaces:	Fixtures: 3				IALT	LS	ited: 08/26/2020

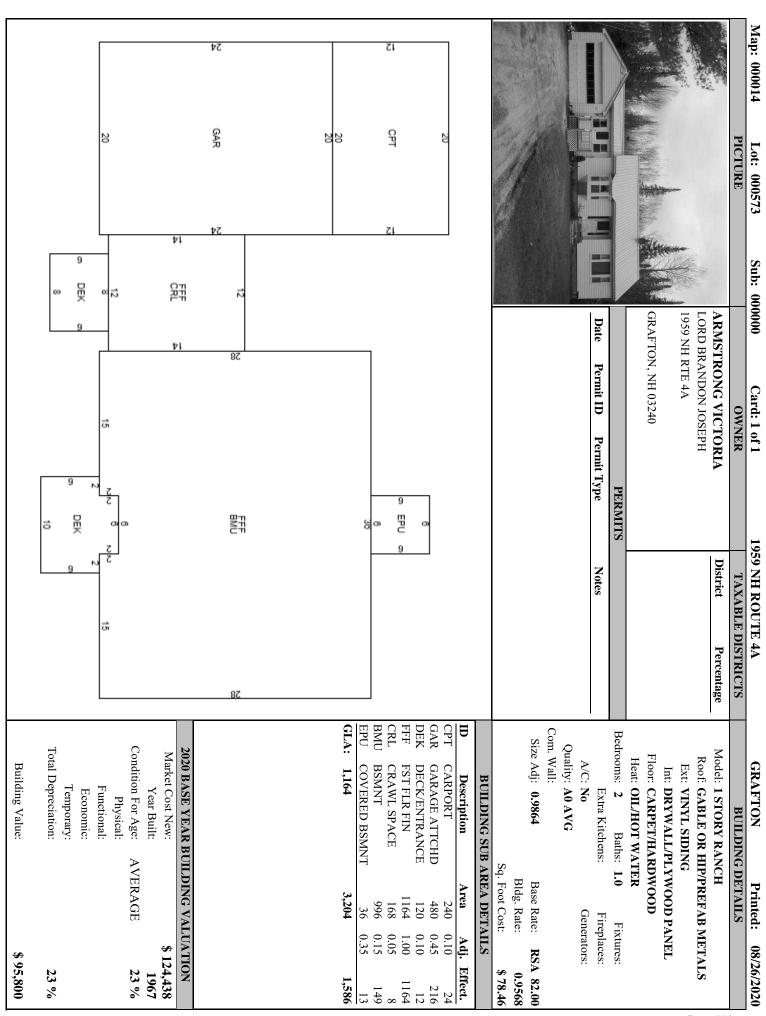
Map: 000014 Lot: 000273 Sub:	0000000 Card: 1 of 1	GRAFTON & Printed: 08/26/2020
RENTON DAMON	Date Book Page Type Price Grantor	AACACAN
BENTON LYNETTE MARIE	4498 761 QI 159,50	Page
388 HARDY HILL ROAD	01/14/2020 4494 521 016/ I HONEYMOON MOBILE 03/29/2013 3966 287 U137 85,000 WOODLANDS CREDIT	
GRAFTON. NH 03240	U151 Q1 1	
LISTING HISTORY	NOTES	
05/20/20 KCVM VER SALE 05/18/16 JDVL 04/27/16 INSP MARKED FOR INSPECTION	WHT; 2/10 PU OPF & GAR, ADD FPL, NEW WINDOWS, ROOF & SIDING; MH DW EXT SHEATHING WAS MASONITE, MOST NOW PLYWD; INT ALL ORIG=F/A; 12/10; RSA TO MHD; 5/16 COND DOWN XFOBS; INT/EXT WELL	I
MSAR KCPL	MAINT; ADJ COND TO GD; PU PAVING, MINOR SIDING TO COMP ON (1) GABLE END; DNPU AS UC; 5/20; NO ANSWER AT DOOR; 17X12 OPF=EST REMOVABLE STORM WINDOWS; CK'21 FOR POSS 10X4 COOP;	
EX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
	Rate Cond Market	_ GRAFTON ASSESSING OFFICE
FIREPLACE 1-STAND 1 GARAGE-1 STY 672 SHED-WOOD 120	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	
	20,300	Year Building Features Land 2018 \$ 96,000 \$ 15,600 \$ 36,600 Parcel Total: \$ 148,200
		2020 \$75,800 \$20,300 \$65,700 Parcel Total: \$161,800
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	2.00 Minimum Frontage: 200	Site: AVERAGE Driveway: PART PAVED Road: PAVED
ype Units Base	Adj Site Road DWay Topography Cond Ad V	SPI R Tax Value Notes
1F RES 2.000 ac 70, 1F RES 0.350 ac x 1,	70,000 E 100 100 100 98 95 MILD 100 65,200 x 1,500 X 100 95 MILD 100 500	0 N 65,200 0 N 500
2.350 ac	65,	65,



Ż	000000	Calu: 1 o		HISTORY	ON LINE			PICTURE 09/20/20/20/20/20/20/20/20/20/20/20/20/20/
		Page	Гуре	Price Grantor				
	10/11/2019 447	719	QI	393,500 LEBLANG	C RAYMOND V			
						E.		
						J.		
LISTING HISTORY			Z	OTES				
RSALE	"AUTUMN HAI	RVEST FARI	M"; 9/11 FD	X BTH COUNT 1-4	FIX, 1-3 FIX, 1 J-TU	JB MII		Amaritation from Control of Contr
RKED FOR INSPECTION	W/GAR DOOR,	DNPU 1 PO	LY GRNHS	E; SHOP=GAS FHV	W HEAT; 3-FIX BTH	;; [
MARKED FOR INSPECTION	BTH=OCCUPIE FPL, KIT=CHEI KITCHENETTE	RRY/LAMIN	JING=SIM I IATE; 11/19	OG & VERT PINE; ; VU'D FFF & SHO	STOVE INSERT IN P ONLY; SM			
EX	TRA FEATURE	S VALUAT	ION				MUNICIPAL SOFT	MUNICIPAL SOFTWARE BY AVITAR
Units Ln	gth x Width Size	Adj Rate	e Cond	Market Value No	tes	GR	AFTON ASSI	ESSING OFF
576 200	24 x 24		.00	13,382	4Ob			
1,440	36 x 40			51,120 CN	IOTES			
160	20 x 8			1,254 AT	T TO FARM STANI		PARCEL TOTAL TAXABLE	TAXABLE VALUE
60	6 x 10	'n	_	961 AT	T TO FARM STANI		Building	
32	4 x 8	0,0		538 AT	T SHOP	2107	\$ 198,800	\$ /3,900 \$ 41,651 Parcel Total: \$ 314.351
528	22 x 24				TGAR	2019	\$ 198,800	\$ 73,900 \$ 41,614 Parcel Total: \$ 314.314
						2020	\$ 218,100	\$ 81,300 \$ 69,964 Parcel Total: \$ 369,364
	LAND VAL	JUATION				-	LAST REVAL	LAST REVALUATION: 2020
RESIDENTIAL Minimum Acreage:	2.00 Minimum	Frontage: 2	000		Site: A	/ERAGE I	riveway: GRAVEL/I	DIRT Road: GRAVEI
			d DWay	Topography	Cond Ad Valoren	1 SPI R	Tax Value Notes	
_	≮ ⊞			95 MILD			5 800 5 800	
	< >			90 ROLLING		_	1,222	
	>			85 MODERATE	68	<u>-</u>	2,850	
	< × >			79 IMILED	142 000	-	69.964	
	SPECTION SPECTION SPECTION 1,440 1,60 60 1 1 32 528 528 Base 1	Sub: (SPECTION SPECTION SPECTION 1,440 160 60 1 132 528 m Acreage: 2 58 Base Rate 3a 70,0 3a x 1,5 3a x 1,5 3a x 1,5	Sub: (SPECTION SPECTION SPECTION SPECTION 160 132 528 MACreage: 2 32 528 Base Rate 32 32 528	Sub: (SPECTION SPECTION SPECTION 1,440 160 60 1 132 528 m Acreage: 2 58 Base Rate 3a 70,0 3a x 1,5 3a x 1,5 3a x 1,5	Sub: 000000 Card: 1 of 1 77 JOHNS	Date Book Page Type Price Grantor 10/11/2019 4472 719 Q1 393,500 LEBLANC RAYMON	Sub: 000000 Card: 1 of 1	Sub: 000000 Card: 1 of 1



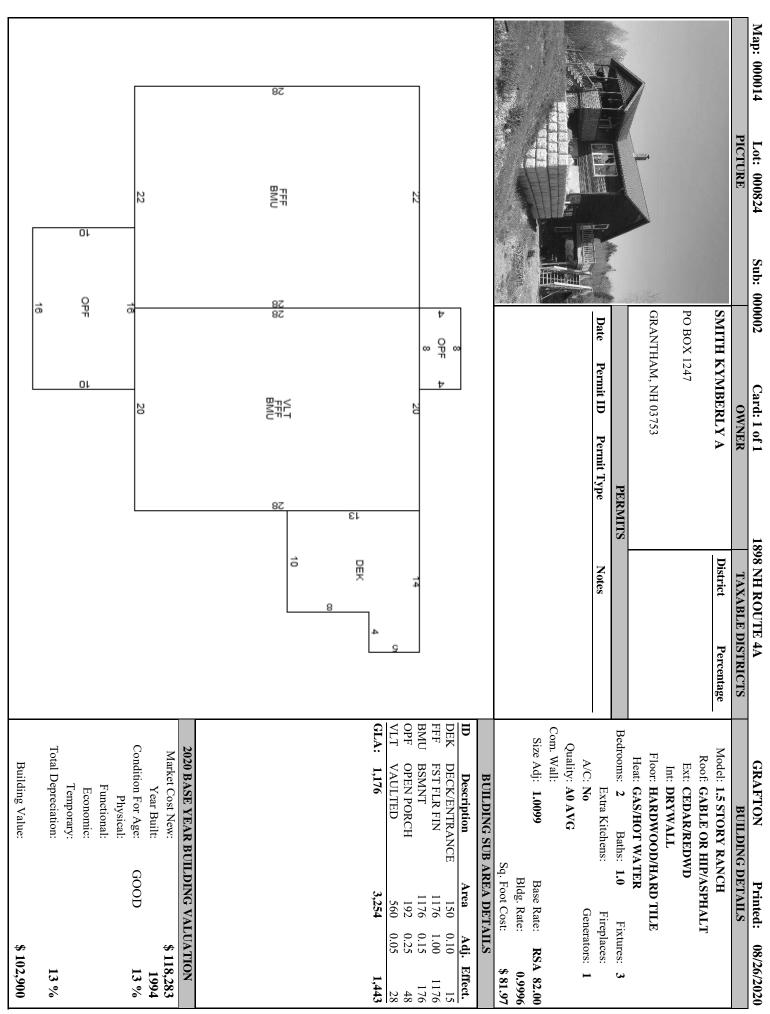
Zone: RES RESIDENTIAL Minimum Acreage: 2.00 Mini Land Type Units Base Rate NC A 1F RES 0.800 ac 57,100 E 10 0.800 ac		3240 ISTING HISTORY M VER SALE P MARKED FOR INSPECTION M SHED, L-TO M Units Lng 384 253	LORD BRANDON JOSEPH 04/03/2018 4351 12/29/2017 4335 1959 NH RTE 4A 08/31/2010 3726	ARMSTRONG VICTORIA Date	OWNER INFORMATION	Map: 000014 Lot: 000573 Sub: 000000
2.00 Minimum Frontage: 200 Site: AVE te NC Adj Site Road DWay Topography Cond Ad Valorem SPI R 100 E 100 100 95 95 MILD 100 51,500 0 N 51,500		NO1; PU NEW R NTORY; 4/15 NOH; P TO ENT=SIZE; 24X1 IE BY 4/1=ADJ CONI NH.; REMOVED SCR & 2 BDRMS PER MLS & 2 BDRMS PER MLS 10.00 150 4.00 80	489 128 914	Book Page Type Price Grantor	SALES HISTORY	Card: 1 of 1 1959 NH ROUTE 4A
Site: AVERAGE Driveway: GRAVEL/DIRT Road: PAVED a SPI R Tax Value Notes 0 0 N 51,500 3 51,500	LAST REVALUATION: 2020	MUNICIPAL SOFTWARE BY AVITAR GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 94,800 \$ 5,800 \$ 30,600 Parcel Total: \$ 131,200	Page		PICTURE	GRAFTON Printed: 08/26/2020



PICTURE PICTURE OFTWARE SSESSII SAL TAXAB Featur \$ 4,6 Parcel \$ 4,6 Parcel \$ 5,2 Parcel \$ 5,0 Parcel \$ 1,0 \$ 1,0 \$ 1,0 \$ 2,0 \$ 3,0 \$ 3,0 \$ 3,0	Sub: 000002 Card: 1 of 1 372 HARDY HILL RD GRAFTON	DRAKE DANIEL AARON Date Book Page Type Price Grantor	DRAKE AMY S 11/18/2019 4481 964 QI 249,000 CACCIATORE MATTHEW C	372 HARDY HILL RD	GRAFTON, NH 03240	LISTING HISTORY NOTES	05/20/20 KCVM VER SALE NAT; 5/10 PU ADDNT & PAT RESKETCH; DNPU TREEHSE DECKING; 5/20; 04/23/19 JDPR INFO FROM H.O. (MRS) DNPU SM COOP; SOME H2O PROB IN GAR; MIN 03/15/18 JDPM INSUL;	EXTRA FEATURES VALUATION MUNICIPAL SOF	Feature Type Units Lngth x Width Size Adj Rate Cond Market Value Notes GRAFTON ASS	448 32 x 14 96 10.00 80 3,441 ATT GAR 54 9 x 6 356 10.00 60 1,153 ATT HSE/LNTO 54 9 x 6 356 4.00 80 615 ATT 9X6/HSE/COOP	Year Building 2018 \$ 178,400 2019 \$ 178,400	2020 9		I limite Rase Rate NC Adi Site Road DWay Tonography Cond Ad Valoren	Canno and the said that a short a short a short as the said that as	2.000 ac 70,000 E 100 100 95 100 LEVEL 100 66,500 0 N 5.400 ac x 1,500 X 100 90 ROLLING 100 7,300 0 N 7.400 ac 73,800
BY AVITAR BY AVITAR WG OFFICE LE VALUE 1. 1. 225,900 Total: \$ 225,900 Total: \$ 225,900 Total: \$ 225,900 Total: \$ 225,900 N: 2020 N: 2020 N: 2020		LICIONS						MUNICIPAL SOFTWARE BY AVITAR	GRAFTON ASSESSING OFFICE		Building Features \$ 178,400 \$ 4,600 \$ 4. \$ 178,400 Parcel Total: \$ 22: \$ 178,400 \$ 4,600 \$ 4. \$ 178,400 \$ 4,600 \$ 4.	\$ 192,000 \$ 5,200 Parcel Total: \$	LAST REVALUATION: 2020		n SPI R Tax Value Notes	Tax Value Notes 66,500 7,300 73,800

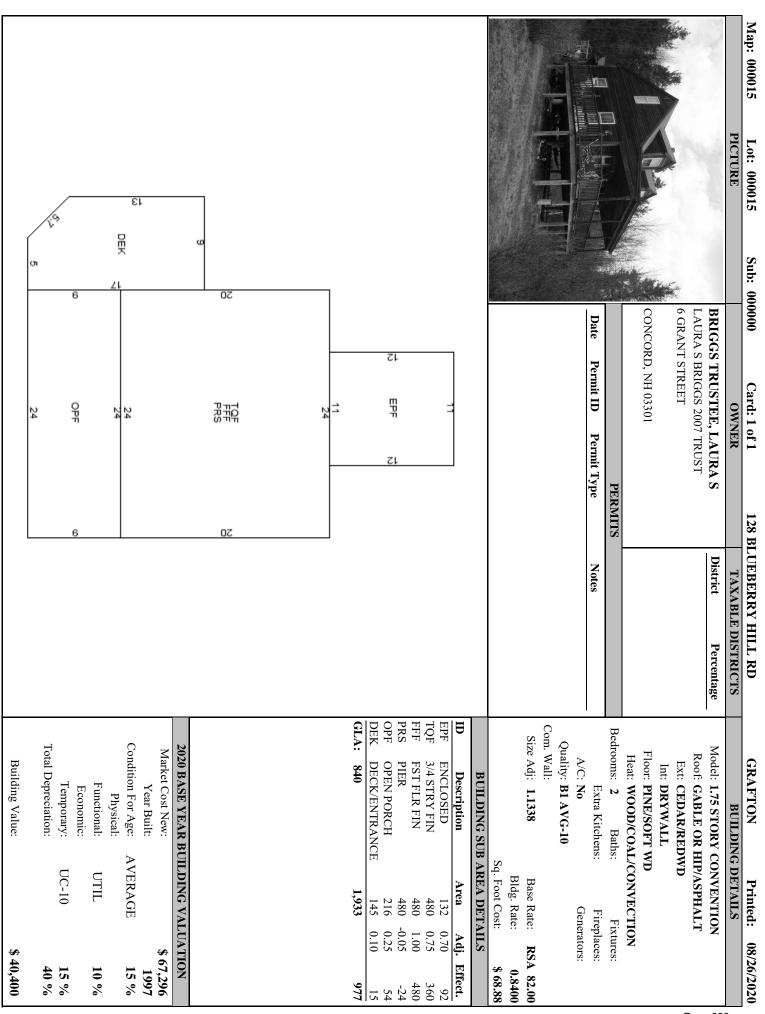
	HSU GAR	ENT PAT 5	Map: 000014 PICTURE DRAKE DANIEL AARON DRAKE AMY S 372 HARDY HILL RD GRAFTON, NH 03240 PERMITS Date Permit ID Permit Type
		SLB SLB S	TAXABLE DISTRICTS District Percentage Notes
Building Value:	Market Cost New: \$228,5 Year Built: 19 Condition For Age: AVERAGE 16 Physical: Functional: Economic: Temporary: Total Depreciation: 16	BUILDING SUB AREA DETAILS ID Description Area Adj	BUILDING DETAILS Model: 2.00 STORY CONVENTION Roof: GABLE OR HIP/ASPHALT EXT: WOOD SHINGLE Int: DRYWALL Floor: CARPET/LAMINATE/VINYL Heat: OIL/HOT WATER Bedrooms: 4 Baths: 2.0 Fixtu Extra Kitchens: Fireplac A/C: No Generat Quality: A0 AVG Com. Wall: Size Adj: 0.8612 Base Rate: Bldg. Rate: Sq. Foot Cost:
\$ 192,000	\$ 228,588 1992 AVERAGE 16 %	AREA DETAILS Area Adj. Effect. 920 1.00 920 1772 1.00 1772 1754 0.00 0 48 0.70 34 200 0.25 50 310 0.10 31 18 -0.05 -1 800 0.15 120 800 0.45 360 32 0.10 3 834 0.10 83 7,488 3,372	Printed: 08/26/2020 DETAILS ONVENTION IP/ASPHALT GLE AINATE/VINYL TER 2.0 Fixtures: Fireplaces: Generators: Generators: Generators: Generators: \$67.79

Land Type Units Base 1F RES 2.000 ac 1F RES 4.400 ac 6.400 ac	Zone: RES RESIDENTIAL Minimum Acreage: 2.00	11/22/19 KCVM VER SALE 05/20/16 JDVL 04/27/16 INSP MARKED FOR INSPECTION 09/26/11 JBVM 09/13/11 INSP MARKED FOR INSPECTION Feature Type Units L GARAGE-1 STY 1,200 LEAN-TO 600 SHED-EQUIPMENT 42	PO BOX 1247 GRANTHAM, NH 03753 TIGTING HIGTORY	Map: 000014 Lot: 000824 St OWNER INFORMATION SMITH KYMBERLY A
IC Adj Site Road DWay Topography E 100 100 100 95 90 ROLLING X 100 90 ROLLING	ge: 2.00 Minimum Frontage: 200	DNPU RAMP OFF OF DEK; 9/11 INF SHAPE; WOB; SOUTH SIDE SIDING GENERATOR; 5/16 PU VLT, WELL 1 11/19; N.O.H.; ADD GEN & SHED - I 11/19; N.O.H.; ADD GEN & SHED - I 15 x 40	NOTES	Sub: 000002 Card: 1 of 1 1898 NH ROUTE 4A SALES HISTORY Date Book Page Type Price Grantor 11/09/2018 4400 735 Q1 222,533 SEAMANS THOMAS
Cond Ad Valorem SPI R Tax Value Notes 100 59,900 0 N 59,900 100 5,900 0 N 5,900 65,800 65,800 65,800	Site: AVERAGE Driveway: GRAVEL/DIRT Road: PAVED	### SHED PARCEL TOTAL TAXABLE VALUE		DUTE 4A GRAFTON Printed: 08/26/2020 PICTURE 23 THOMAS 23



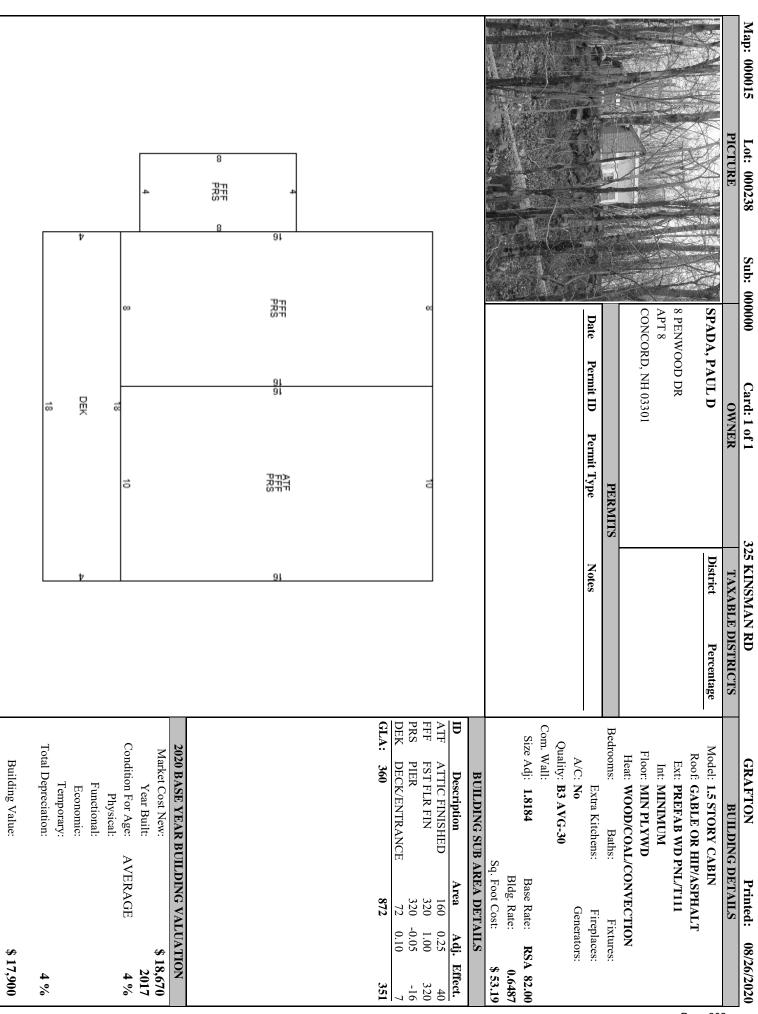
Site: AVE R Tax V N 33 32	200 200 200 200 200 200 200 200	Zone: RES RESIDENTIAL Minimum Acreage: 2.00 Min
PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 74,100 \$ 0 \$ 25,200 Parcel Total: \$ 99,300 2019 \$ 74,100 \$ 0 \$ 25,200 Parcel Total: \$ 99,300 Parcel Total: \$ 99,300 Parcel Total: \$ 71,700 LAST REVALUATION: 2020	LAND VALUATION	LAN
GRAFTON ASSESSING OFFICE	EXTRA FEATURES VALUATION Lingth x Width Size Adj Rate Cond Market Value Notes	Feature Type Units Lngth x Width Size Adj
	NOTES TIII IN REAR4/10; DNPU LT ATT TO GAR; 5/10 NEEDS NEW ROOF; SETTLING CRACKS INT; SOME ROT INSIDE; STRUCTURAL PROBS W/ROOF; 5/16 NOH; PU NEW ROOF; 17X20 SECT & GAR STILL=ASPH; SIDING NEEDED IN REAR, REMOVED 6X22 FFF; SOME NEWER WINDOWS; EST SOME INT WORK DONE; REDUCED PD BY 10%; COND TO AVG; MOVED PD TO UC & ADDED FOR SIDING & WINDOW TRIM; DNPU ENT=SIZE, CAMPER; 12/2017 SALE INCLUDES MAP 14 LOT 573; 3/19; NOH; NC TO EXT; 11/19; SOME INFO FROM SON DNVI; ADJ UC;	LISTING HISTORY
Page 2	9 4478 816 QI 72,000 CAVANAUGH, DAVID P 7 4335 128 UI 38 180,533 CAVANAUGH, DAVID P 1 3818 0555 UI 38 20,000 LAHAYE, DEREK H 0 3691 853 UI 81 53,000 FINDLEY WAYNE MARK	POLLARD JR RICHARD C 11/04/2019 11/04/2019 12/29/2017 1886 NH ROUTE 4A 09/09/2011 04/12/2010 GRAFTON, NH 03240
PICTURE	Page Type	ATION
GRAFTON Printed: 08/26/2020	Card: 1 of 1 1886 NH ROUTE 4A	Map: 000014 Lot: 000960 Sub: 000000

	48 gOPF	GAR ZZ GAR ZZ FFF		Date Permit ID Permit Type Notes	PICTURE POLLARD JR RICHARD C 1886 NH ROUTE 4A GRAFTON, NH 03240 PERMITS TAXABLE DISTRICTS District Percentage
Building Value:	Year Built: Condition For Age: VERY GOOD Physical: Functional: Economic: Temporary: INT/SIDING Total Depreciation:	2020 BASE YEAR BUILDING VALUATION Market Cost New: \$87,2	D	tra Kitchens: Fi Ge AVG+20 8824 Base Ra Bldg. Ra Sq. Foot Co	BUILDING DETAILS Model: 1 STORY MH W/ADDTN Roof: GABLE OR HIP/PREFAB Ext: VINYL SIDING/PREFAB Int: DRYWALL Floor: CARPET/PINE/SOFT WI Heat: GAS/FA DUCTED Bedrooms: 3 Baths: 1.0
\$ 39,300	1964 50 % 5 % 5 5 %	UATION \$ 87,261	Adj. Effect. 0.45 219 1.00 1509 0.05 17 -0.05 -58 0.25 5 0.10 7 1,699	H S S: S:	B METALS WD PNL/T111 D D Fixtures: 3



	9	20					Map: 000015 Lot: 000146 Sub: 000000
	16 18 OPF 9	RF GFI OZ	ă	Date Permit ID Permit Type	4 DOTEN LANE GRAFTON, NH 03240 PERMITS	JOHNSON, THOMAS	00000 Card: 1 of 1
				Notes		District Percentage	372 KINSMAN RD TAXABLE DISTRICTS
Building Value:	Market Cost New: \$ 33,2 Year Built: 19 Condition For Age: VERY POOR 48 Physical: COND 40 Functional: UTIL 10 Economic: Temporary: Total Depreciation: 98		BUILDING SUB AREA DETAILS ID Description Area Adj FFF FST FLR FIN 320 1.00 PRS PIER 320 -0.05 OPF OPEN PORCH 80 0.25 GLA: 320 720	Extra Kitchens: Fireplaces: A/C: No Generators: Quality: B2 AVG-20 Com. Wall: Size Adj: 1.9074 Base Rate: RS. Bldg. Rate: Sq. Foot Cost:	L/CONVEC	Model: 1 STORY CAMP	GRAFTON Printed: BUILDING DETAILS
\$ 700	\$ 33,242 1963 48 % 10 % 10 %		Adj. Effect. 1.00 320 0.05 -16 0.25 20 324	tors: RSA 82.00 1.2513 \$ 102.60		ge 300	08/26/2020

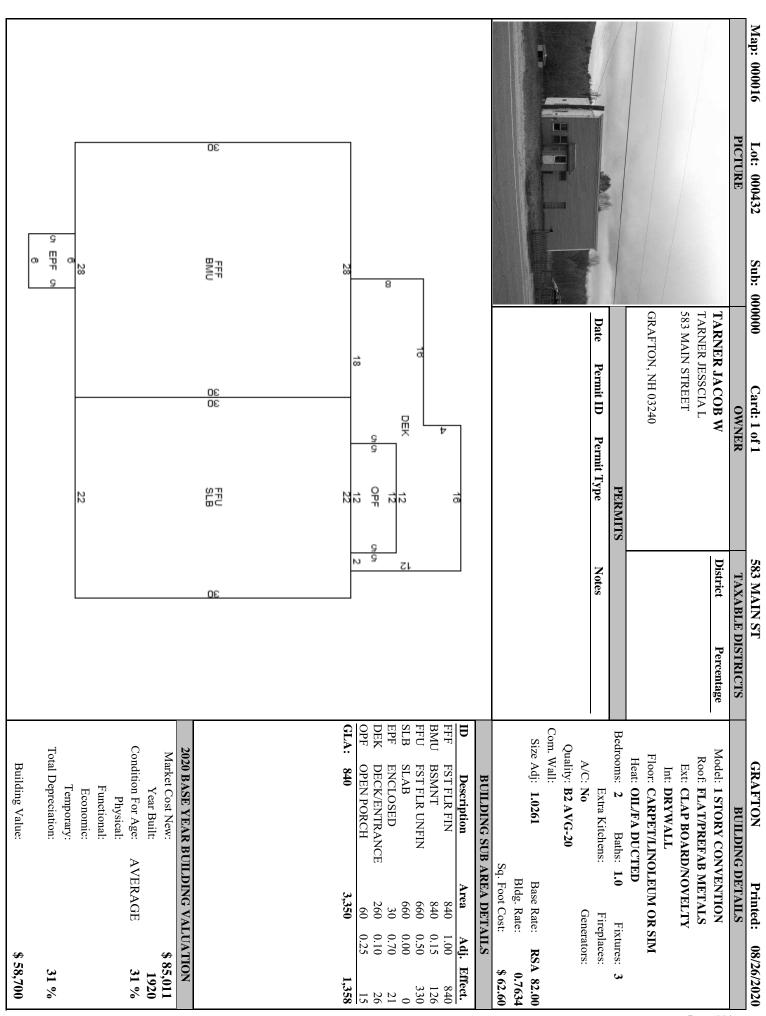
	Sub: 000000 Card: 1 of 1 325 KINSMAN RD	GRAFTON Printed: 08/26/2020
OWNER INFORMATION	Book Boro Timo	PICTURE
SFADA, FAUL D	•	
8 PENWOOD DR	250 Q V 22,000 DO 1 O N	
APT 8		
CONCORD, NH 03301		
LISTING HISTORY	NOTES	
04/26/18 JDVE 04/10/17 JDPE	5/15 POSTED=EST; TENT GAR-DNPU; 2/16 NOH; POSTED "NT"=EST; PU SHED; 5/16 NOH; POSS SOME FIN IN SHED=RAISED COND; 4/17 NOH; EST SHED	
	BEING LIVED IN; EST WELL & ELEC NOW ONSITE; PU SHED; 4/18; CAR IN DW NA @ DOOR=ALL EST: PILCARIN: DNPH OUTHSE: 5/20: 4-SALE	
JDVE KCVL	AP=\$50,000; (AUC 298 DOM); EST BLDG INFO FROM MLS=OPEN INT W/NO	
KCVL INSP	1 DOTTES	
E	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Ln	Lngth x Width Size Adj Rate Cond Market Value Notes	GRAFTON ASSESSING OFFICE
SHED-WOOD 80 SHED-WOOD 24	10.00 50 10.00 75	
		Year Building Features Land 2018 \$ 32,400 \$ 2,000 \$ 26,900
		2019 \$ 32,400 \$ 2,000 \$ 26,900 Parcel Total: \$ 61,300
		2020 \$ 17,900 \$ 1,800 \$ 26,300 Parcel Total: \$ 46,000
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	: 200	Site: UNDEV CLEAR Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT
ype Units	C Adj Site Road DWay Topography Cond	I R Tax Value Notes
1F RES 1.200 ac 68	68,800 E 100 47 95 95 90 ROLLING 100 26,300 (26,300)	0 N 26,300 26,300



Units Base Rate NC Adj Site Road DWay Topography Cond Ad Va 2.000 ac 70,000 C 80 95 95 90 ROLLING 60 5.200 ac x1,500 X 100 200.000 ff x 88 C 80 7.200 ac 7.200 ac 3	LAND VALUATION 2 00 Minimum Frontson: 200	reature Type Units Ength x width Size Adj Kate Cond Market Value Notes	I'i.it. I noth will be Min Adi Bot. Cond	05/20/16 JDVM 04/27/16 INSP MARKED FOR INSPECTION 09/27/11 KCVM 09/13/11 INSP MARKED FOR INSPECTION 04/26/10 MSUM 4/10; DNPU OUT HSE; NO MLS HISTORY FOR 4/10 SALE; 9/11 NOH; NEW ROOF, REPLACED DEK, PAINT/STAIN & REPLACED SIDING ALL WD SHINGLE; 5/16 NOH; NC; DNPU WD WALKWAY TO OUTHSE; 5/20; 4-SALE AP=\$69,900; (AUC 8 DOM): EXTRA FEATURES VALUATION	LISTING HISTORY NOTES	07/07/2020 4534 534 QI 6 04/13/2010 3692 116 UI38 4	Date Book Page Type	OWNER INFORMATION SALES HI	Map: 000015 Lot: 000327 Sub: 000000 Card: 1 of 1 198 BLUEBERRY HILL RD
Ad Valorem SPI R Tax Value Notes 25,900 0 N 25,900 NO WELL/SEPT 7,000 0 N 7,000 0 0 N 0 32,900 32,900 32,900	LAST REVALUATION: 2020 Site: FAIR Driveway: GRASS/NATURAL Road: GRAVEL/DIRT	GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 42,300 Parcel Total: \$ 80,400 2019 \$ 42,300 Parcel Total: \$ 83,100 Parcel Total: \$ 80,400 Parcel Total: \$ 80,400 2020 \$ 40,800 \$ 0 \$ 33,900 Parcel Total: \$ 73,700 \$ 37,700		OH; NEW L WD 20; 4-SALE MUNICIPAL SOFTWARE BY AVITAR		Page		PICTURE	LL RD GRAFTON Printed: 08/26/2020

Model: L78 STORAGE Size Adj: L2107 Base Rate: RSA R2.0		14	TOF FFF RS RN PRS RN PRS RN	14	4.3	8	13					Date Termit Type Mores	PERMITS	STRAFFORD, NH 03884	100 millioning room		AHLBERG, JOANNE District	PICTURE OWNER TAXABL
fodel: 1.75 STORY CAMP Roof: GAMBREL/PREFAB METAL EXT: WOOD SHINGLE Int: WOOD/LOG Floor: PINE/SOFT WD Heat: WOOD/COAL/CONVECTION Soms: 2 Baths: Fixtu EXTRA Kitchens: Fixele EXTRA Kitchens: Fixele EXTRA Kitchens: Fixele EXTRA Kitchens: Sq. Foot Cost: Bldg. Rate: Sq. Foot Cost: BUILDING SUB AREA DETAIL Description Area A STORAGE AREA 104 0.2 DECK/ENTRANCE 110 0.1 3/4 STRY FIN 308 0.7 FST FLR FIN 550 1.0 PIER 550 -0.0 CATHEDRAL 242 0.1 781 1,864 Aarket Cost New: Year Built: Sudition For Age: AVERAGE Physical: Functional: UTIL Economic: Temporary: stal Depreciation: Building Value:																	Percentage	DISTRICTS
AMP REFAB METALS FILE D (CONVECTION Fixture: Fireplace: Generator: Generator: Area Adj. Area Adj. 110 0.10 308 0.75 550 1.00 550 -0.05 242 0.10 1,864 LDING VALUAT \$ VERAGE UTIL	Building Value:	Economic: Temporary: Total Depreciation:	2020 BASE YEAR BUI					BUILDING SUB.	ro.	Size Adj: 1.2107	Quality: B2 AVG-20 Com. Wall:	A/C: No	Evina Ki	Floor: PINE/SOFT W Heat: WOOD/COAL/	Int: WOOD/LOG	Roof: GAMBREL/PR	1.7:	BUILDING
	\$ 40,800	Ē	LDING VALUAT		1,864			AREA DETAILS	sq. Foot Cost:	Base Rate: RSA 82.00 Bldo Rate: 0.8733		Generators:	Firenlaces	ONVEC		REFAB METALS	AMP	DETAILS

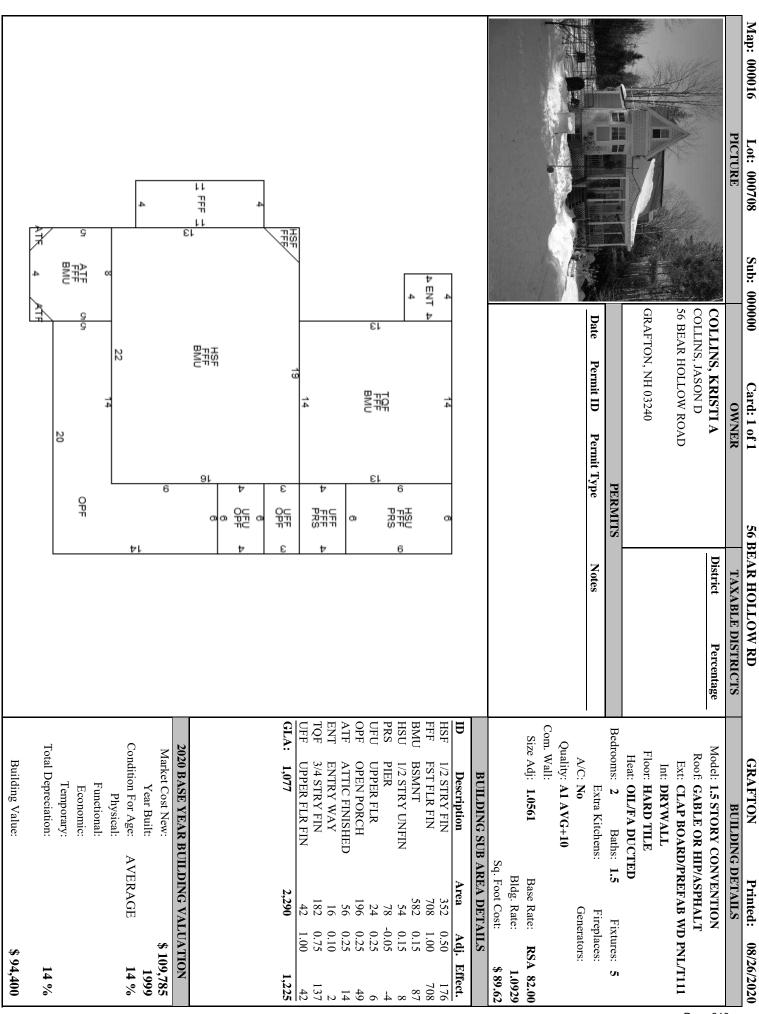
Sub:	000000 Card: 1 of 1 583 MAIN ST	GRAFTON Printed: 08/26/2020
TARNER JACOB W	Date Book Page Type Price Grantor	: 305
TARNER JESSCIA L		Page
583 MAIN STREET	TEGO JOI OLIJO LIITHMING	
GRAFTON, NH 03240		
LISTING HISTORY	NOTES	
	BLUE; FIRST 3 FT OF FND CONC BLK; 20X30 AREA IS STG; DIRT BSMT; 07/14 LADDER LOFT- DNPU, NEEDS PAINT; MIXED SIDING, T-111,	
03/01/16 JDVL 03/27/15 ERPR 07/03/14 ERVL MARKED FOR INSPECTION	CLAPBOARD, NOVELTY, CORR CRL TO SLB; 3/16 PU NEW ROOF, LINO IN KITCH, OPF; MOSTLY ORIG INT; CEILING STILL NEEDS REPAIR, BUT OVERALL COND SEEMS TO HAVE IMPROVED=AVG FOR AGE; HO STATES WILL BE UPDATING BTHRM; OPF HAS SURROUNDING PLASTIC ENCLOSURE, DNPU AS EPF; 11/19; N.O.H.; BACK & XFOB'S EST = FENCE; KIT = PINE/FORMICA PER MLS;	
EX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
	idth Size Adj Rate Cond Market Value 2 193 6.00 30 417 2 400 6.00 30 417	GRAFTON ASSESSING OFFICE
SHED-METAL 16	6.00 20	
		Year Building Features Land 2018 \$ 65,200 \$ 300 \$ 39,900
		2019 \$ 65,200 \$ 300 \$ 39,900 Parcel Total: \$ 105,400
		2020 \$ 58,700 \$ 500 \$ 70,600 Parcel Total: \$ 129,800
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	: 200	Site: AVERAGE Driveway: GRAVEL/DIRT Road: PAVED
ype Units Base Ra	Adj Site Road DWay Topography Cond Ad Valoren	SPI R Tax Value Notes
	E 100 100 100 95 95 MILD 100 (X 100 90 ROLLING 80 SO TOTAL STATE S	0 N 63,200 0 N 3,400 WET
5.120 ac		70,600



Map: 000016 Lot: 000515 Sub:	0000000 Card: 1 of 1	GRAFTON Printed: 08/26/2020
OWNER INFORMATION	Data Book Book Time Price Counter	FICTORE 307
FHELFS INUSIEE CHARLES A	/2018 4355 106 OI 9	age
PHELPS TRUSTEE JUDY	4355 106 Q1 95,000 NEWTON 4355 104 UTTT 5,000 WINTERS	Pag
7 ISLAND RD	3664 0179 U138 KENYON	
GRAFTON, NH 03240		
LISTING HISTORY	NOTES	
11/14/19 KCVL VER SALE	GRN; 6/14; PU NEW ROOF COVER; DRVWY PART PAVED; 6/19; VU'D W/HO;	
	11/19; ORIG KIT & BTH; KIT=COMP/LAM/FORMICA; DNPU PLATFORM OUT BACK LEFT FROM PRIOR SHED=N.V.; I&E=GD;	
06/24/14 ERVM 06/24/14 INSP MARKED FOR INSPECTION		
	ALUATION	MUNICIPAL SOFTWARE BY AVITAR
GARAGE-1 STY 480 SHED-WOOD 240	20 x 24 93 30.00 50 6,696 CRACKED FLR/ROT/DMC	GRAFTON ASSESSING OFFICE
	$\frac{127}{7,500}$	PARCEL TOTAL TAXABLE VALUE
		Year Building Features Land 2018 \$ 25,300 \$ 5,900 \$ 28,300 Parcel Total: \$ 59,500
		2019 \$ 25,300 \$ 3,800 \$ 28,300 Parcel Total: \$ 57,400
		2020 \$ 24,000 \$ 7,500 \$ 59,200 Parcel Total: \$ 90,700
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	: 200	Site: FAIR Driveway: PART PAVED Road: GRAVEL/DIRT
ype Units Base Ra	Adj Site Road DWay Topography Cond Ad Valore	Y R Tax Value Notes
1F RES 2.000 ac 70 1F RES 0.300 ac x 1	70,000 E 100 95 95 98 95 MILD 100 58,800 x 1,500 X 100 95 MILD 100 400	0 N 58,800
2.300 ac	59,200	59,

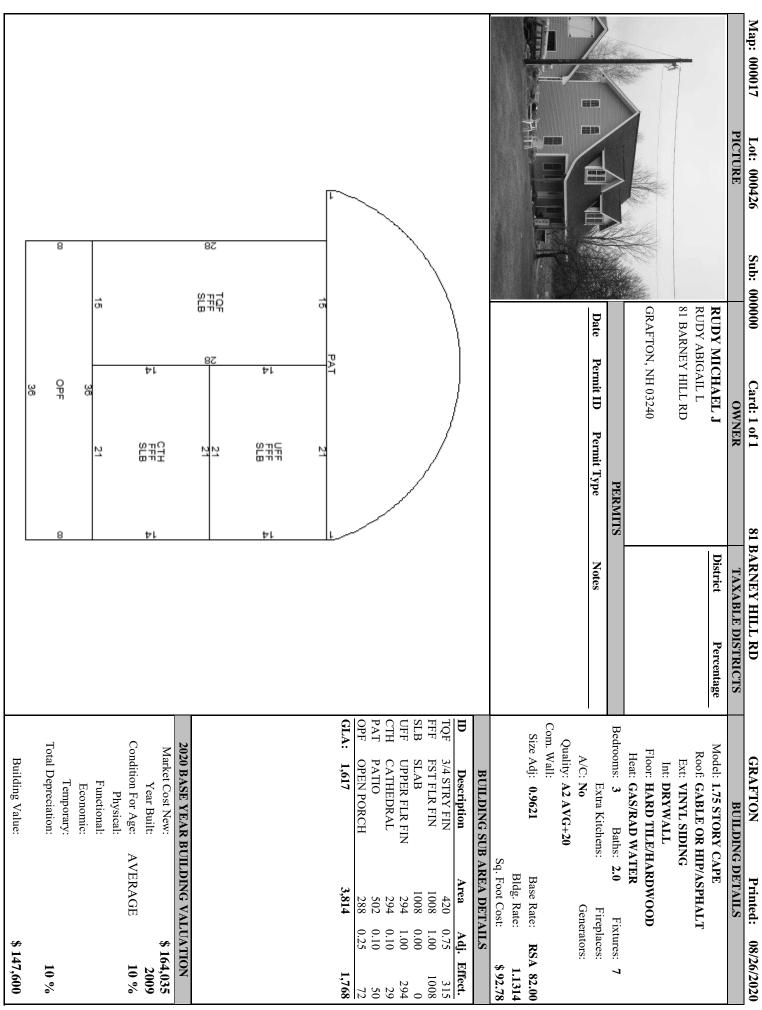
		OPF 72	Map: 000016 Lot: 000515 Sub: 000000 Card: 1 of 1 PICTURE PHELPS TRUSTEE CHARLES A PHELPS TRUSTEE JUDY 7 ISLAND RD GRAFTON, NH 03240 PERMITS Date Permit ID Permit Type
		74	TAXABLE DISTRICTS District Percentage Notes
Building Value:	Market Cost New: Year Built: Condition For Age: GOOD Physical: Functional: Economic: Temporary: Total Depreciation:	1008 1008 1 34 2,050	Model: 1 STORY MH Roof: GABLE OR HIP/PREFALE Ext: VINYL SIDING Int: WALL BOARD Floor: LAMINATE/VINYL/HAI Heat: GAS/FA DUCTED frooms: 3 Baths: 2.0 Extra Kitchens: F A/C: No Quality: A0 AVG n. Wall: ize Adj: 0.9712 Base Ra Bldg. Ra Sq. Foot Co BUILDING SUB AREA DE
\$ 24,000	\$ 47,901 1992 50 % 50 %	1.00 1008 0.00 0 0.25 9 1,017	ted: 08/26/2020 LS AB METALS Page page page page page page page page p

81,469						56.300 ac		!
0 N 60,000 40 N 2,118 40 N 1,667 40 N 684 17,000	100 60,000 0 100 16,600 40 100 26,900 40 100 16,600 40 100 17,000	95 MILD 90 ROLLING 90 ROLLING 90 ROLLING	95 95 95, DISTANT	100 100 82 82 82 82 kRROW, TOI	70,000 E 100 100 95 95 x 1,500 X 82 x 1,500 X 82 x 1,500 X 82 x 1,500 X 82 MOUNTAINS, NARROW, TOP 50, DISTANT	2.000 ac 15.000 ac 24.300 ac 15.000 ac	PINE HARDWD OTHER	IF RES UNMNGD PINE UNMNGD HARDWD UNMNGD OTHER VIEW
Drive Tax	1 Ad	Ŋ,	age: 200 Road DWa		2.00 ate N	Minimum Ac Units	RESIDENTIAL	Zone: RES Land Type
LAST REVALUATION: 2020			ON	LAND VALUATION	LAN			
PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 70,900 \$ 22,200 \$ 46,819 Parcel Total: \$ 139,919 2019 \$ 70,900 \$ 22,200 \$ 46,801 Parcel Total: \$ 139,901 2020 \$ 94,400 \$ 28,200 \$ 81,469 Parcel Total: \$ 204,069	463 OLD COOP 2,486 PRT FIN 2ND STRY 492 ATT TO GAR 630 ATT GAR 410 ATT TO BARN 1,843 8,200	1,100 IN 30 785 IN 20 463 OI 1110 22,486 PF 50 492 A 50 630 A 40 410 A 40 1,843 28,200	10.00 10.00 36.00 1.00 4.00 7.00 4.00 18.00	154 193 193 84 171 400 160	170 10 x 17 170 10 x 17 120 10 x 12 1676 26 x 26 144 8 x 18 45 9 x 5 160 16 x 10 160 16 x 10		2 STY	SHED-WOOD SHED-WOOD SHED-WOOD GARAGE-2 STY LEAN-TO DECK LEAN-TO BARN-1STRY
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PICTURE OWNER TAXABLE DISTRICTS BUILDING DETAILS		odel:	Percentage		
	TAXABLE DISTRICTS	BUILDING DETAILS	TAXABLE DISTRICTS	OWNER	PICTURE
Lot. 000240 Sub. 000000 Card: 1 of 1	13 LISBI LIN GNALL	ı ımæu.	13 LIND I LIN		047

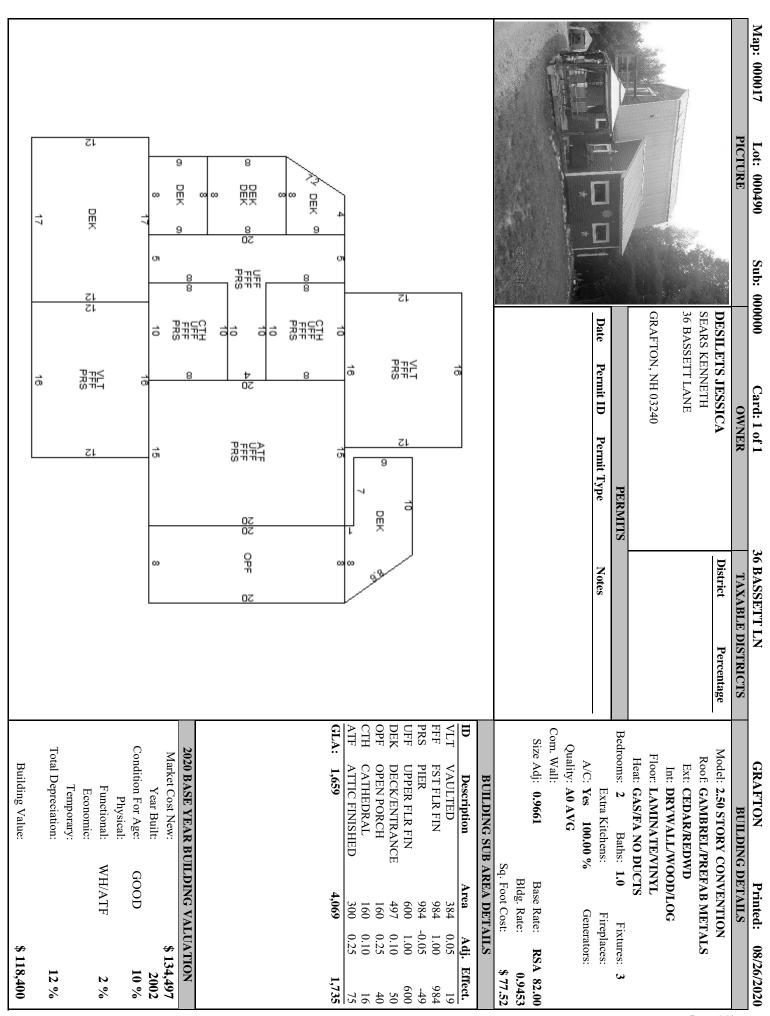
2.000 ac 4.100 ac 6.100 ac	Zone: RES RESIDENTIAL Minimum Acreage: 2.00 N Land Type Units Base Rate NC		D 232 768 32 0D 96	Feature Type Units Lng SHOP_AVG 600	LISTING HISTORY LISTING HISTORY CVM VER SALE DPR DPR DPR DPR DPR DPR DPR DP	Map: 000017 Lot: 000426 Sub: OWNER INFORMATION RUDY MICHAEL J RUDY ABIGAIL L 81 BARNEY HILL RD
100 100 100 95 95 MILD 100 63,200 100 90 ROLLING 100 5,500 AVERAGE, TOP 50, DISTANT 80 22,100 90,800	Ainimum Frontage: 200 Adj Site Road DWay Topography Cond Ad Valoren	LAND VALUATION	129 10.00 60 81 18.00 80 400 7.00 20 227 10.00 20 18	Lngth x Width Size Adj Rate Cond Market Value Notes	NOOP, W/S=GAS UNITOOP,	Date Book Page Type Price Grantor 10/22/2019 4474 950 Q1 285,000 DEMERS DANIEL J
	Site: AVERAGE Driveway: GRAVEL/DIRT Road: PAVED n SPI R Tax Value Notes	LAST REVALUATION: 2020	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 124,600 \$ 17,900 \$ 47,500 Parcel Total: \$ 190,000 2019 \$ 124,600 \$ 17,900 \$ 47,500 Parcel Total: \$ 190,000 Parcel Total: \$ 190,000 Parcel Total: \$ 257,300	GRAFTON ASSESSING OFFICE		GRAFTON Printed: 08/26/2020 PICTURE Page 313



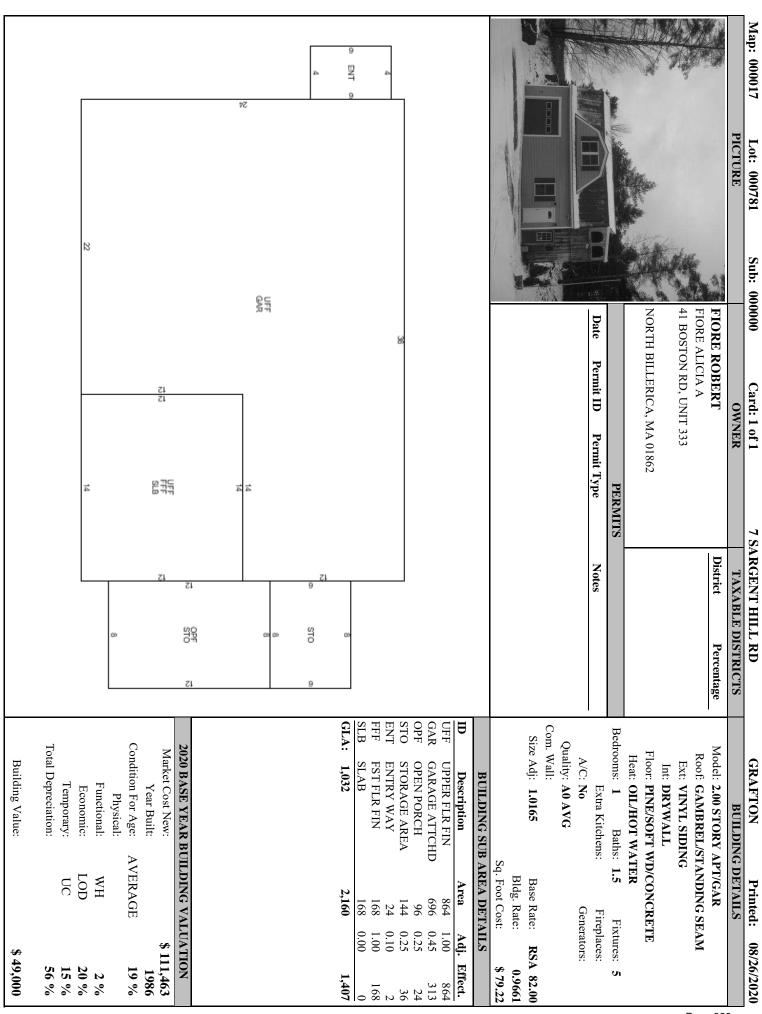
Map: 000017 Lot: 000441 Sub:	Sub: 001-02 Card: 1 of 1 304 SARGENT HILL RD SALES HISTORY	GRAFTON Printed: 08/26/2020 PICTURE
FERGUSON GREGORY J	Date Book Page Type Price Grantor	
FERGUSON DONNA	4374 965 QI	
20 FLEETWOOD DR	04/19/2006 3271 177 Q V 50,000 ERNST	
FARMINGVILLE, NY 11738		
LISTING HISTORY	NOTES	
MSHC KCPR	STAIN; GAS UNIT HEATER IN GAR/L INT ALL EST; 7/14 NOH; CORR FPL TO CUST; WOB; EST BMG MEAS; TREES ON LOT & EST LOT 441-2 BLOCK VIEW;	
	11/19; NOH; ADD DECK- EST AFTER SALE; DNPU TENT GAR; 5/20; DECK COMPLETE; 2 BEDROOMS PER MLS PICS-DNPU OPEN LOFT AS 3RD BEDROOM; BMG NOT PARTITIONED OFF;	
06/24/14 INSP MARKED FOR INSPECTION		
EX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Ln	Lngth x Width Size Adj Rate Cond Market Value Notes	GRAFTON ASSESSING OFFICE
		PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 158,300 \$ 5,000 \$ 36,400 Parcel Total: \$ 199,700 2019 \$ 158,300 \$ 5,000 \$ 36,400 Parcel Total: \$ 199,700 2020 \$ 163,700 \$ 5,000 \$ 64,100 Parcel Total: \$ 232,800
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	: 200	Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT
Units Base R	Adj Site Road DWay Topography Cond Ad	PI R Tax Value Notes
2.000 ac 3.048 ac 5.048 ac	100 100 95 95 95 MILD 100 100 90 ROLLING 100	

	sh HSF FFF BMG	222	ŞI	24	ZI.	24					FICLORE)441
-	SH HSF FFF BMU	50 28	CTH FFF BMU	50	21				FARMINGVILLE, NY 11738 PERMITS	FERGUSON DONNA 20 FLEETWOOD DR	EEECTISON CRECORY I	
	91		ŞI					Notes			District Percentage	304 SARGENT HILL RD
Building Value:	Year Built: Condition For Age: AVERAGE Physical: Functional: Economic: Temporary: Total Depreciation:	2020 BASE YEAR BUILDING VALUATION Market Cost New: \$ 183,9		GLA: 1,875 4,788	BMU BSMNT 1170 BMG BASEMENT 330 DEK DECK/ENTRANCE 288 HSF 1/2 STRY FIN 750	BUILDING SUB AREA Description AI CATHEDRAL	AVG+10 188 Base Bldg. Sq. Foot	Extra Kitchens:	Floor: CARPET/HARD TILE Heat: OIL/HOT WATER Bedrooms: 2 Baths: 2.0 F	Roof: GABLE OR HIP/PREFAB METALS Ext: LOGS Int: WOOD PANEL/DRYWALL	Model: 15 STORY CARE	GRAFTON Printed:
\$ 163,700	2007 11 % 11 %	LUATION \$ 183,988		2,221	1.00 1500 0.15 176 0.20 66 0.10 29 0.50 375	. Ef	e: RSA 82.00 e: 1.0103	Fireplaces: Generators:	Fixtures:	METALS		: 08/26/2020

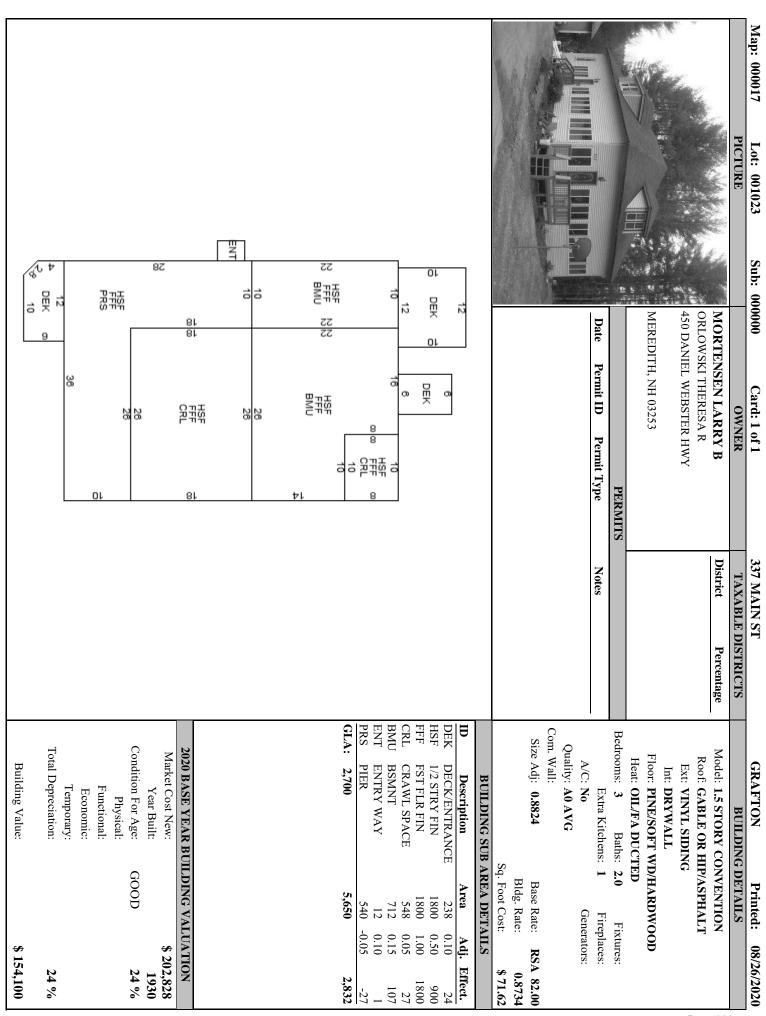
Map: 000017 Lot: 000490 Sub:	000000	Card: 1 of 1	36 BASSETT LN	GRAFTON Printed: 08/26/2020
OWNER INFORMATION	Data Roal,	Dan Tuna	SALES HISTORY	FICTURE
SEARS KENNETH	0/2018 4389	QI	197,933 BASSANI, CHESTER	
36 BASSETT LANE	11/10/2010 5/7/	000	13,000 MOOD I GOIL H	
GRAFTON, NH 03240				
LISTING HISTORY		NO	NOTES	
11/14/19 KCVM 07/20/17 JDVL 01/03/17 INSP MARKED FOR INSPECTION 04/26/11 KCPM 02/12/10 KCPL	BRN; 3 WELLS & 3 SE STAIR/LADDER TO A RINNIA HEAT; OPEN CEIL IN ATF;BTH=20 WD/PELLET FOR HE./ SAUNA; SOME ROUG BEFORE SEEING POS SPLITS AFTER SALE;	BRN; 3 WELLS & 3 SEPTICS ON PROP;2/10 SHED & OPF, STAIR/LADDER TO ATF=ROUGH DRYWALL; UFF=ROUGH RINNIA HEAT; OPEN RM;7/17 ATU TO ATF& PU MORE & CEIL IN ATF;BTH=2012;KIT=OAK/PINE;CORR BDRM COWD/PELLET FOR HEAT;PU DEKS & PAT; DNPU CANVA SAUNA; SOME ROUGH DRYWALL IN ATF/UFF; 11/19; N BEFORE SEEING POSTED SIGN; DNPU SM STO BEHIND SPLITS AFTER SALE;	BRN; 3 WELLS & 3 SEPTICS ON PROP;2/10 SHED & OPF, UC=STEEP STAIR/LADDER TO ATF=ROUGH DRYWALL; UFF=ROUGH DRYWALL; RINNIA HEAT; OPEN RM;7/17 ATU TO ATF& PU MORE ATF;INCR FD=5FT TO CEIL IN ATF;BTH=2012;KIT=OAK/PINE;CORR BDRM COUNT; PRIM USES WD/PELLET FOR HEAT;PU DEKS & PAT; DNPU CANVAS SHED,PORT SAUNA; SOME ROUGH DRYWALL IN ATF/UFF; 11/19; N.O.H.; MEAS MOST BEFORE SEEING POSTED SIGN; DNPU SM STO BEHIND GAR; EST MINI SPLITS AFTER SALE;	SES AOST
E	EXTRA FEATURES VALUATION	/ALUATION		MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Ln	Lngth x Width Size Adj	Rate Cond	Market Value Notes	GRAFTON ASSESSING OFFICE
SHED-WOOD 48 POOL-ABOVE GROUND 384 GARAGE-1 STY 576	8 x 6 393 24 x 16 102 24 x 24 88	3 10.00 30 2 6.00 80 3 30.00 80	566 COOP 1,880 GIBRALTA 12,165	
SHED-METAL 80 DECK 64 PATIO 81	8 x 10 260 8 x 8 310 9 x 9 258	6.00 25 7.00 20 7.00 25	312 ACC STREET 278 ATT 8X6 366 HOT TUB PLATFORM	Year Building 2018 \$ 103,400
			16,600	2019 \$ 103,400 \$ 12,700 \$ 32,800 Parcel Total: \$ 148,900 2020 \$ 118,400 \$ 16,600 \$ 55,500 Parcel Total: \$ 190,500
	LAND VALUATION	TION		LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage: Land Type Units Rase Range	reage: 2.00 Minimum Frontage: 200 Base Rate NC Adi Site Road		Site: DWay Tonography Cond Ad Valor	Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT Ad Valorem SPI R Tax Value Notes
2.000 ac 5.100 ac 7.100 ac		95 95	NG 100	



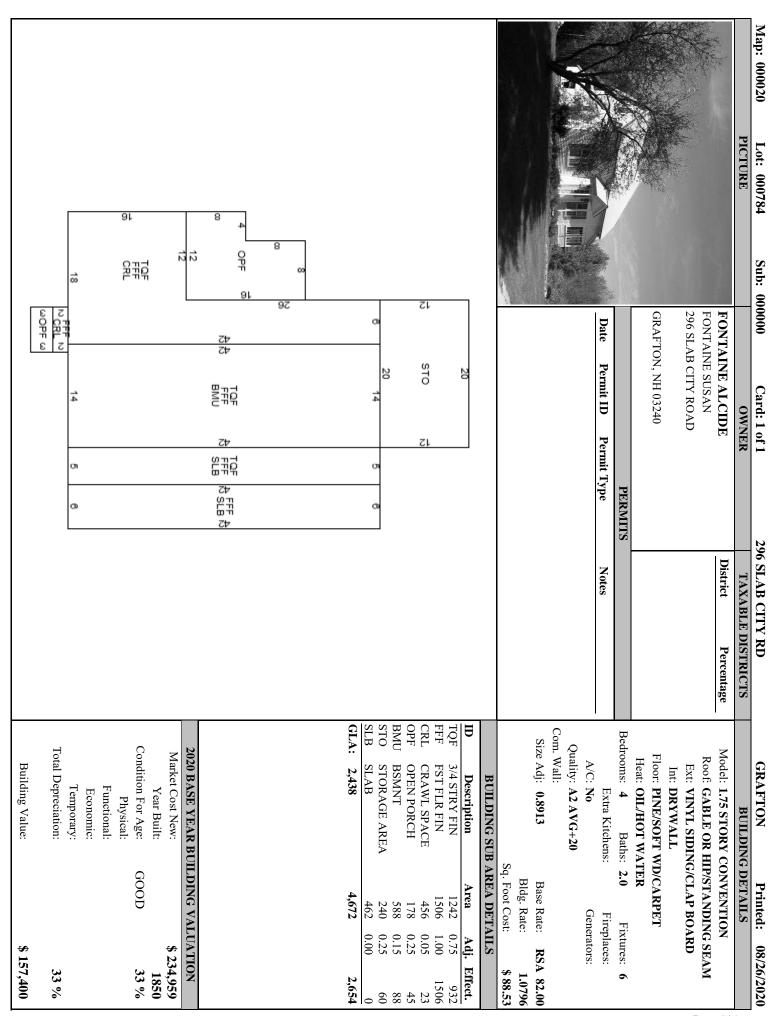
Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT Valorem SPI R Tax Value Notes 39,700 0 N 39,700 SHAPE 39,700 39,700	Site: AVERAGE Cond Ad Valorem SPI R 90 39,700 0 N 39,700	DWay Topography 95 95 MILD		Minimum Frontage: 200 C Adj Site Road 100 100 95	2.00 ate No ,400 E	Minimum Ac Units 0.700 ac 0.700 ac	RESIDENTIAL	Zone: RES Land Type IF RES
PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 56,400 \$ 900 \$ 28,000 Parcel Total: \$ 85,300 2019 \$ 56,400 \$ 900 \$ 28,000 Parcel Total: \$ 85,300 Parcel Total: \$ 85,300 Parcel Total: \$ 85,300 Parcel Total: \$ 85,300 Parcel Total: \$ 85,300			TON	LAND VALUATION	LAN			
GRAFTON ASSESSING OFFICE	lue Notes	Cond Market Value Notes		EXTRA FEATURES VALUATION Lngth x Width Size Adj Rate	EXTRA FEATURES V. Units Lngth x Width Size Adj	U	pe	Feature Type
	TAN;ALSO WOODSTOVE; 4/15 UC=ONLY BEDRM HAS FIN FLR; FIN KITCH CTOPS; UFF, FFF NEEDS FIN FLRS & MOST TRIM; 0.5 BTH IN GAR ROUGH FIN; PU ENT, DEK TO OPF; VUED INT, ADJ UC PER WORK NEEDED/ PREV EST; 7/17 NO CHNG TO UC; NO LONGER RENTS CAMPSITES; DNPU METAL STO CONT; ENCL AREA BENEATH OPF DNPU; 3/19; NOH; EST NC; 11/19; N.O.H.; ADD18X8 STO, REMOVED SHED & L=TO-EST AFTER SALE; CK21 FOR OPF ATT TO HSE-EST AFTER 4/1/20;	NOTES UC=ONLY BEDRIV RS & MOST TRIM 3D INT, ADJ UC PE LONGER RENTS (ATH OPF DNPU; 3/ ED SHED & L=TO- ER 4/1/20;	TAN;ALSO WOODSTOVE; 4/15 UC=ONLY CTOPS; UFF, FFF NEEDS FIN FLRS & MO FIN; PU ENT, DEK TO OPF; VUED INT, AI EST; 7/17 NO CHNG TO UC; NO LONGER STO CONT; ENCL AREA BENEATH OPF I N.O.H.; ADD18X8 STO, REMOVED SHED FOR OPF ATT TO HSE-EST AFTER 4/1/20;	SO WOODS UFF, FFF N ENT, DEK 7 7 NO CHNC NT; ENCL A ADD18X8 S F ATT TO H		LISTING HISTORY VM VER SALE PR PR PR VL PE WL PE MARKED FOR INSPECTION VE VE PL OPF, UC ONLY	LISTING KCVM VEH JDPR JDPR JDVL JDPE INSP INSP INSP INSP INSP INSP INSP INSP	11/14/19 03/15/19 03/15/18 07/19/17 04/07/17 01/03/17 02/26/16 04/08/15
Page 31	Price Grantor 69,000 DEROO TRUSTEE, ROBERT 57,000 US BANK NATIONAL ASSOC 67,500 FORECLOSURE/SHANKS	Price Grantor 69,000 DEROO 57,000 US BAN 67,500 FORECI	Page Type 517 Q1 480 U137 690 U151	Book 4427 3796 3727	Date 04/18/2019 06/01/2011 09/02/2010	33	FIORE ROBERT FIORE ALICIA A 41 BOSTON RD, UNIT 333 NORTH BILLERICA. MA 01862	FIORE ROBERT FIORE ALICIA A 41 BOSTON RD, UT
PICTURE		SALES HISTORY	_			OWNER INFORMATION	OWNER IN	
GRAFTON & Printed: 08/26/2020	7 SARGENT HILL RD	7 SAF	Card: 1 of 1	Ca	Sub: 0000000	Lot: 000781		Map: 000017



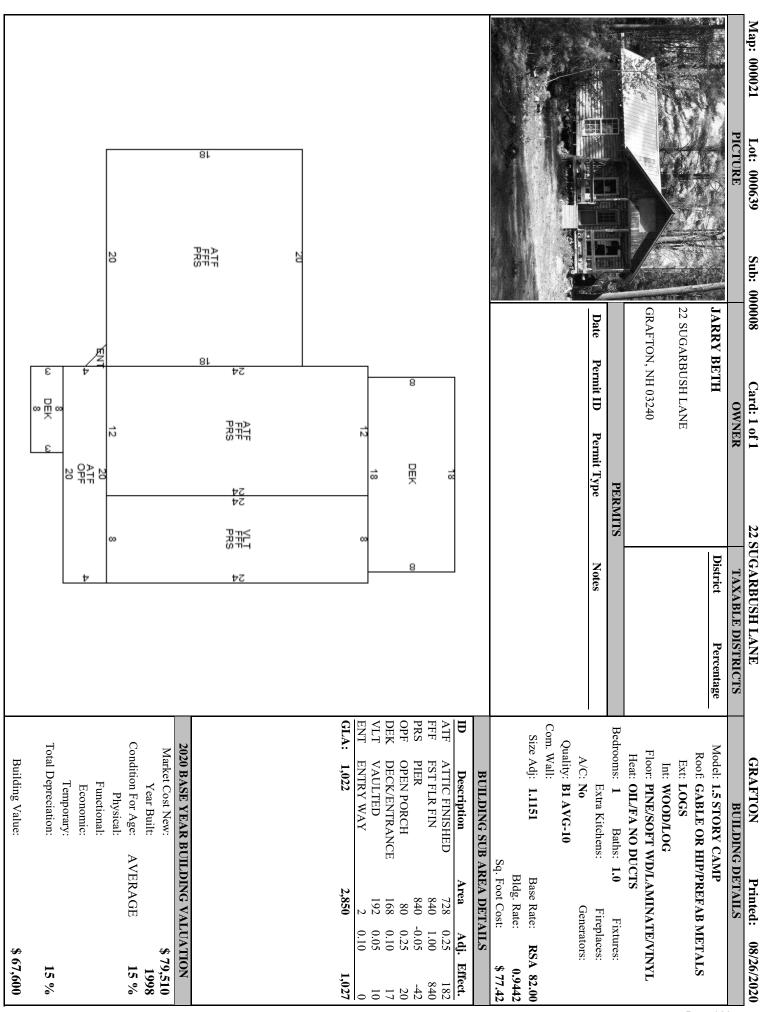
Map: 000017 Lot: 001023 Sub:	0000000 Card: 1 of 1 337 MAIN ST	GRAFTON Printed: 08/26/2020
MORTENSEN I ARRY R	Date Book Page Type Price Grantor	
ORLOWSKI THERESA R	4466 801 QI 205,700 WHITE D	Page
450 DANIEL WEBSTER HWY	04/27/2012 3876 789 U137 76,000 RCS REO ILLC	
	3792 0294 UI 49 217,000 FIELDS J	
MEREDITH, NH 03253		
LISTING HISTORY	NOTES	
	GRY; FIRE DAMAGED; 2/10 NEW WINS; 7/17 DNVI PER HO STATES NOT A	
JDVM JDPR INSP	GOOD TIME, INFO @ DOOR, STATES HSE COMPEREMOVED UC;EST INT UPDATES; 11/19; N.O.H.; SOME NEW WINDOWS IN GAR; KIT=OAK/FORMICA W/181 AND 2ND DTT-WOOD/FORMICA BEB MI S.	
01/05/1/ INSP MAKKED FOR INSPECTION 03/02/16 JDVM 03/27/15 ERPR 05/01/14 ERPR 03/06/13 ERPE	W/ISLAND 2ND KIT=WOOD/FORMICA PER MLS;	
E	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Lr	Units Lngth x Width Size Adj Rate Cond Market Value Notes	GRAFTON ASSESSING OFFICE
GARAGE-1 STY/ATTIC 680 SHED-WOOD 72 SHED-WOOD 96	34 x 20 84 33.00 40 7,540 ROT/ROOF PR 12 x 6 282 10.00 20 406 ATT GAR 12 x 8 227 10.00 40 872	
BARN-ISTRY 576 LEAN-TO 192	18.00 100 9 4.00 100 1	PARCEL TOTAL TAXABLE VALUE Vear Building Features Land
	19,000	\$ 141,700 \$ 15,400 \$ 3 Parcel Total: \$ 194 \$ 141,700 \$ 15,400 \$ 3 Parcel Total: \$ 194 \$ 154,100 \$ 19,000 \$ 66 Parcel Total: \$ 24
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	200	Site: AVERAGE Driveway: GRAVEL/DIRT Road: PAVED
ype Units	Adj Site Road DWay Topography Cond Ad Valoren	PI R Tax Value Notes
	100	0 N 66,500 0 N 1,600
	68,100	68,100



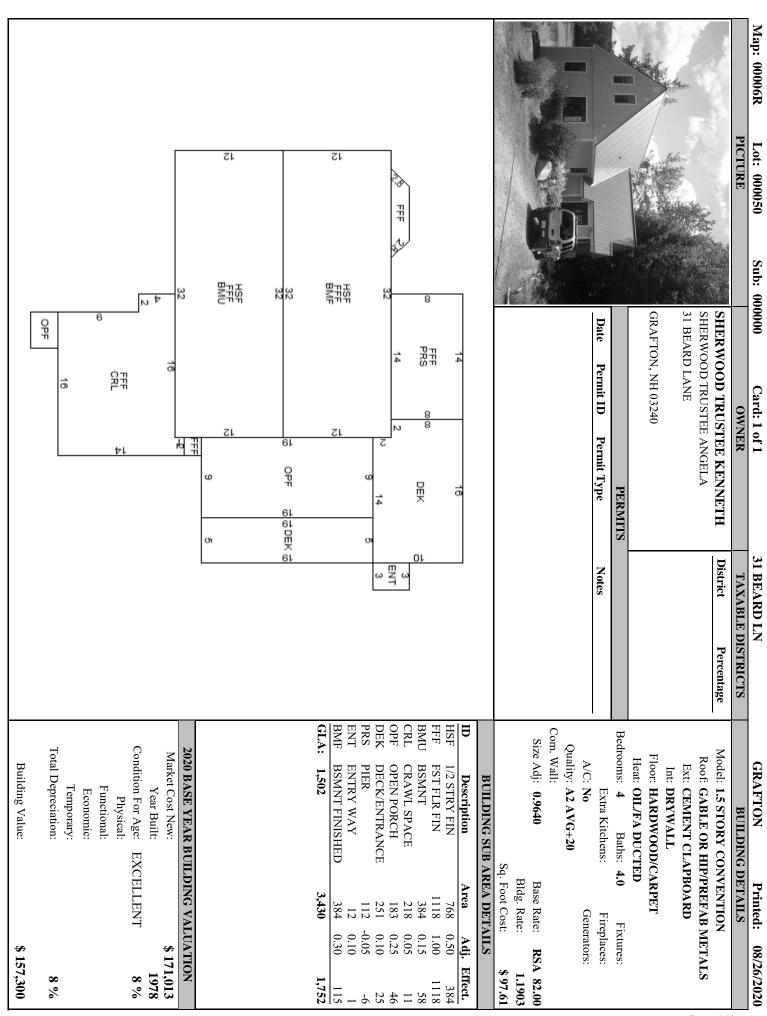
Units Base Ra 2.000 ac 70, 2.200 ac x 1, 200.000 ff x 4.200 ac	Zone: RES RESIDENTIAL Minimum Acreage: 2.00 Minimum Frontage: 200	OWNER INFORMATION AINE ALCIDE LINE SUSAN AB CITY ROAD ON, NH 03240 LISTING HISTORY 19 KCVM VER SALE 16 JDVM 11 INSP MARKED FOR INSPECTION 11 INSP MARKED FOR INSPECTION EX TOTAL TOTAL TOTAL EX TOTAL TOTAL	Map: 000020 Lot: 000784 Sub: 000000 Ca
DWay Topography Cond Ad 95 95 MILD 100 90 ROLLING 100 90 ROLLING 100		SALES HISTORY Page Type Price Grantor 502 Q1 248,500 HOLMES 929 U121 185,000 HNIZDOR 185,000 HNIZDOR	Card: 1 of 1 296 SLAB CITY RD
PIR Tax Value Notes 0 N 60,000 0 N 3,000 0 N 15,800 78,800	LAST REVALUATION: 2020 Site: AVERAGE Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT	PICTURE PICTURE PICTURE PICTURE S 13,200 Parcel Total: \$ 00 \$ 13,200 Parcel Total: \$ 00 \$ 15,100 Parcel Total: \$	GRAFTON Printed: 08/26/2020



Land Type Units Base Rate VIEW 11AL Units Base Rate VIEW 15 Page VIEW 15 Page VIEW 15 Page VIEW 16 Page	DECIDENTIAL Minimum Association	SPECTION EX Units Lng 320 112 72	Map: 000021 Lot: 000639 Sub: 000008
Adj Site Road DWay Topography Cond Ad 100 100 95 95 95 MILD 100 100 95 95 MILD 90		Page Type 569 Q1 DD & UC; 4 3 UC; OUTH ROM PRIOR Rate 10.00 4.00 10.00	8 Card: 1 of 1 22 SUGARBUSH LANE SALES HISTORY
Valorem SPI R Tax Value Notes 60,000 0 N 60,000 4,500 0 N 4,500 WET/SW 64,500 64,500	LAST REVALUATION: 2020	MUNICIPAL SOFTWARE BY AVITAR GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 57,200 \$ 2,800 \$ 36,800 Parcel Total: \$ 96,800 Parcel Total: \$ 96,800 Parcel Total: \$ 96,800 Parcel Total: \$ 96,800 Parcel Total: \$ 136,400	GRAFTON Printed: 08/26/2020



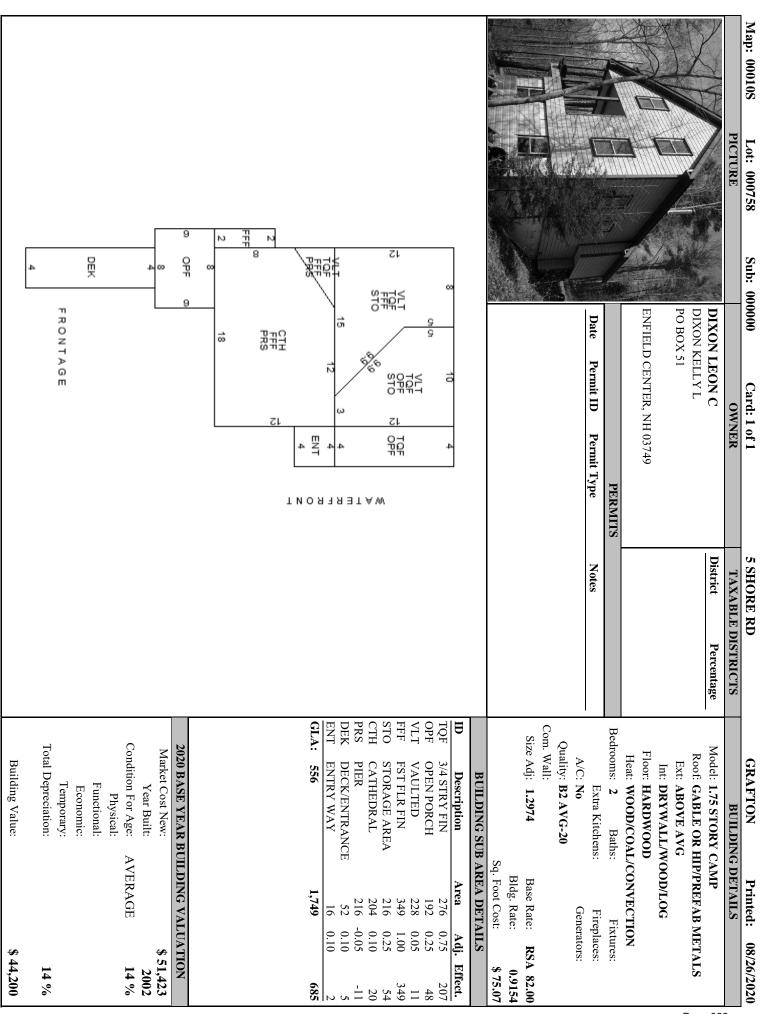
Map: 00006R Lot: 000050 Sub:	Sub: 000000 Card: 1 of 1 31 BEARD LN SALES HISTORY	GRAFTON Printed: 08/26/2020
SHERWOOD TRUSTEE KENNETH	Date Book Page Type Price Grantor	
SHERWOOD TRUSTEE ANGELA		Page
31 BEARD LANE	4192 710 UI39 4034 463 UI99	
GRAFTON, NH 03240		
LISTING HISTORY	NOTES	
KCVM JDVM	2/10 NOH; NO DEK; EST 100%; PU BMF EST & BUMPOUT; 110' WF; MILD TO MOD WF TOPO; 5/15 NOH; RIGHT SIDE EST DUE TO FENCED N DOGS; 7/15;	
	WF=SOME WEEDS/MUCK, MOD TOPO TO H2O W/STAIRS TO DECK; 3-5' DROP; 5/18; NOH; PU DEK, ENT; 11/19; N.O.H.; PART EST= FENCED; KIT=CHERRY/GRANITE W/BBAR & SOME INFO EST PER MLS;	
EX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Lng	Lngth x Width Size Adj Rate Cond Market Value Notes	GRAFTON ASSESSING OFFICE
TY 576 160 276		
WOOD	160 10.00 60 1,536	PARCEL TOTAL TAXABLE VALUE
	41,700	2018 \$ 149,400 \$ 32,400 \$ 75,600 Parcel Total: \$ 257,400
		2019 \$ 149,400 \$ 32,400 \$ 75,600 Parcel Total: \$ 257,400
		2020 \$ 157,300 \$ 41,700 \$ 99,800 Parcel Total: \$ 298,800
	LAND VALUATION	LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage:	200	Site: GOOD Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT
Land Type Units Base Rate NC	Adj Site Road DWay Topography Cond Ad Valo	SPI R Tax Value Notes
1F RES WTRFRNT 0.500 ac 40,000 IF RES WTRFRNT 1.000 wf x 50,000 0.500 ac	000 K 100 105 95 95 95 MILD 100 36,000 000 X 100 85 MODERATE 150 63,800 99,800	0 N 63,800 K POND WF 99,800



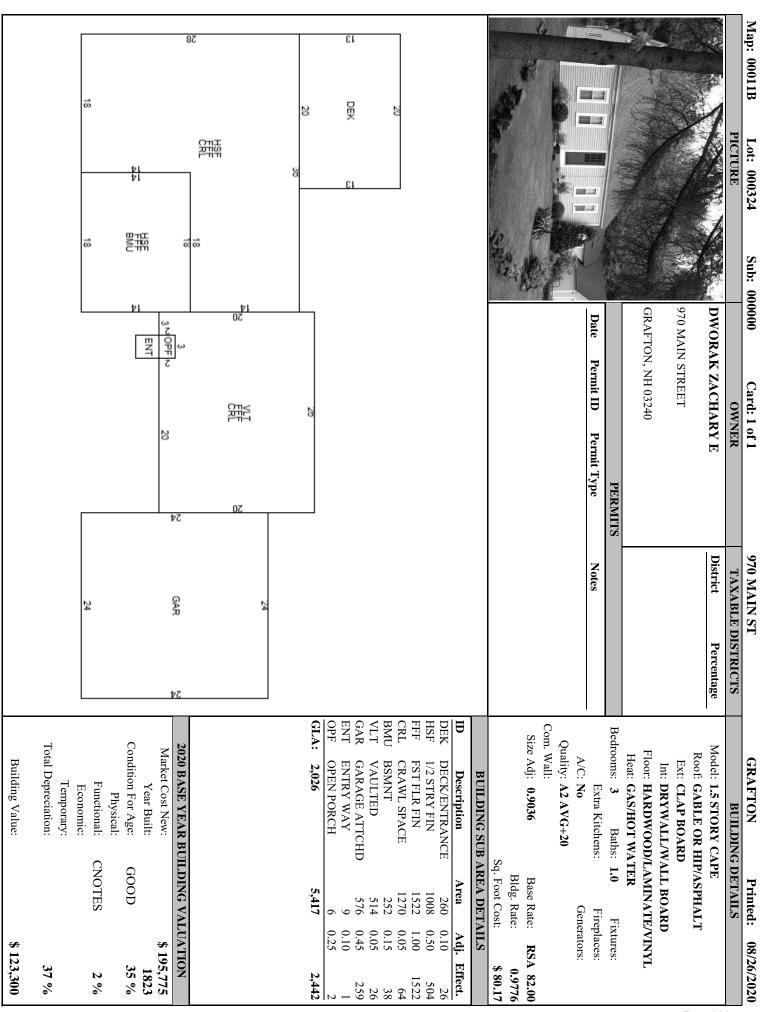
Zone: RES RESIDENTIAL Minimum Acreage: 2.00 Minimum Frontage: 200 Land Type Units Base Rate 0.300 ac 0.300 ac 0.300 ac 0.300 ac 0.300 ac Units Diveway: GRAVEL/DIRT Cond Ad Valorem SPI R Tax Value Notes 0.300 ac 27,400 27,400 27,400 27,400 27,400
--

	24 24 ω ATF ω	91 ATT FFF BMU 91 PRS PRS DO OC	ECH &	Date Permit ID Permit Type	CORONIS MARYJANE 11 BEARD LANE GRAFTON, NH 03240 PERMITS	Map: 00006R Lot: 000778 Sub: 000000 Card: 1 of 1 1 PICTURE OWNER
	14	GAR OZ	4	Notes	District Percentage	11 BEARD LN TAXABLE DISTRICTS
Building Value:	Market Cost New: Year Built: Condition For Age: AVERAGE Physical: Functional: Economic: Temporary: Total Depreciation:	2020 BASE YEAR BUILDING VALUATION	BUILDING SUB AREA DETAILS ID Description Area Adj CTH CATHEDRAL 64 0.10 FFF FST FLR FIN 510 1.00 BMU BSMNT 384 0.15 ATF ATTIC FINISHED 512 0.25 OPF OPEN PORCH 192 0.25 PRS PIER 126 -0.05 GAR GARAGE ATTCHD 280 0.45 GLA: 638 2,068	Extra Kitchens: No A0 AVG 1.1810 Base Bldg. Sq. Foot	Model: 1.5 STORY RANCH Roof: GABLE OR HIP/PREFAB METALS Ext: LOGS Int: WOOD PANEL Floor: PINE/SOFT WD Heat: GAS/FA DUCTED Bedrooms: 1 Baths: 1.0 Fixtures:	GRAFTON Printed: BUILDING DETAILS
\$71,100	\$ 81,745 2004 3E 13 %	VALUATION		Fireplaces: Generators: Generators: 1.1458 Cost: \$93.96	AB METALS Fixtures:	ted: 08/26/2020 LS

OWNER INFORMATION	SALES HISTORY	PICTURE
DIXON LEON C	Page Type	
DIXON KELLY L		
PO BOX 51		
ENFIELD CENTER, NH 03749		
LISTING HISTORY	NOTES	
KCVM VER SALE	TAN; WF=242'; WF=XS WF-TOPO= 75; HARDWD=BAMBOO; 10/16 INT NEEDS	
ZBPM FCT NC	TRIM, MINOR ELEC WORK (OUTLETS) & MINOR KIT FIN; ADJ SKETCH; PU	
05/15/18 JDPR EST NC 07/24/17 JDPR	VLT; EST STO=COULD NOT ACC; TQF MEAS 14'; HSE FOR SALE; NO MORE WORK TO BE DONE FR CURRNT HO: I BDRM OPEN TO OTHER: PU WD	
JDCL	INT=WAINSCOATING: NO PLUMB;7/17 NOH; EST NC; 6/19; PU 12X8 SHED BY	
JDVE INSP MARKED FOR INSPECTION	OR SEPTIC-HAS INCIN TOILET; EST UC DONE;	
EX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Lng	Units Lngth x Width Size Adj Rate Cond Market Value Notes	GRAFTON ASSESSING OFFICE
SHED-WOOD 96		
		PARCEL TOTAL TAXABLE VAI Building Features \$ 39,800 \$ 0 Parcel Total: \$ 40,700 \$ 1,500 Parcel Total: \$
	LAND VALUATION	2020 \$ 44,200 \$ 2,200 \$ 56,000 Parcel Total: \$ 102,400 LAST REVALUATION: 2020
Zone: RES RESIDENTIAL Minimum Acreage: 2	200	Site: FAIR Driveway: GRAVEL/DIRT Road: GRAVEL/DIRT
Units Base Ra	Adj Site Road DWay Topography Cond Ad Valor	PI R Tax Value Notes
IF RES WTRFRNT 1.320 ac 68,980 IF RES WTRFRNT 1.000 wf x 50,000 1.320 ac 68,980 1.320 ac x 50,000	C 80 95 95 95 X 100	0 N 24,100 WELL/SEPTIC 0 N 31,900 HM POND UND WF 56,000

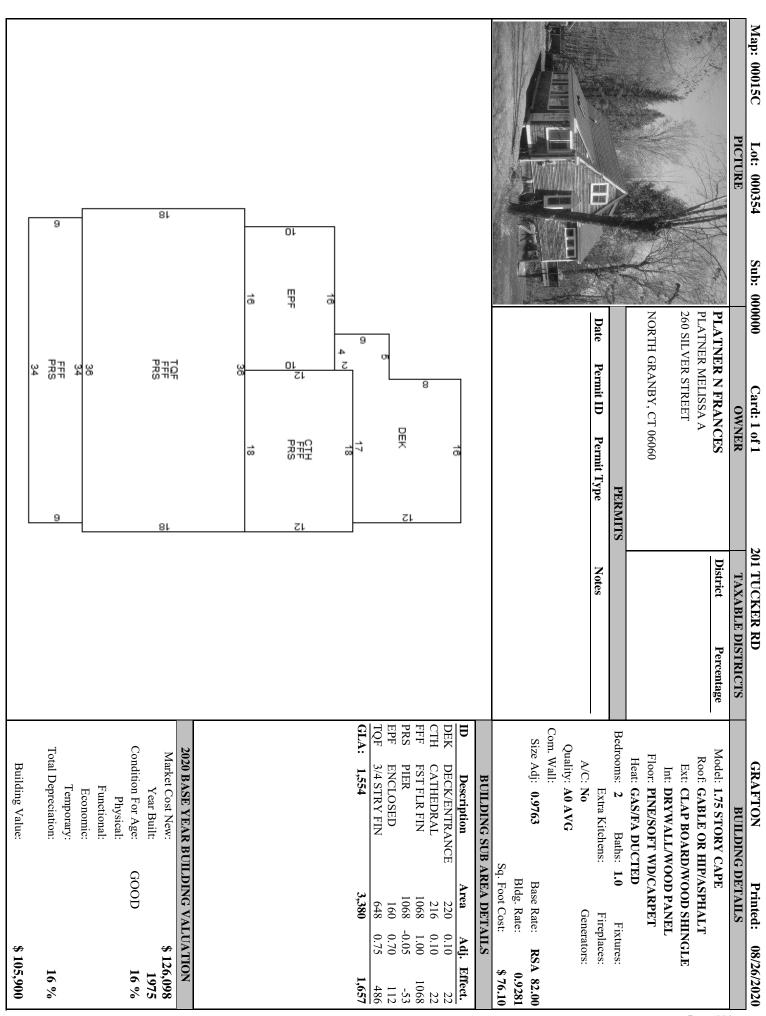


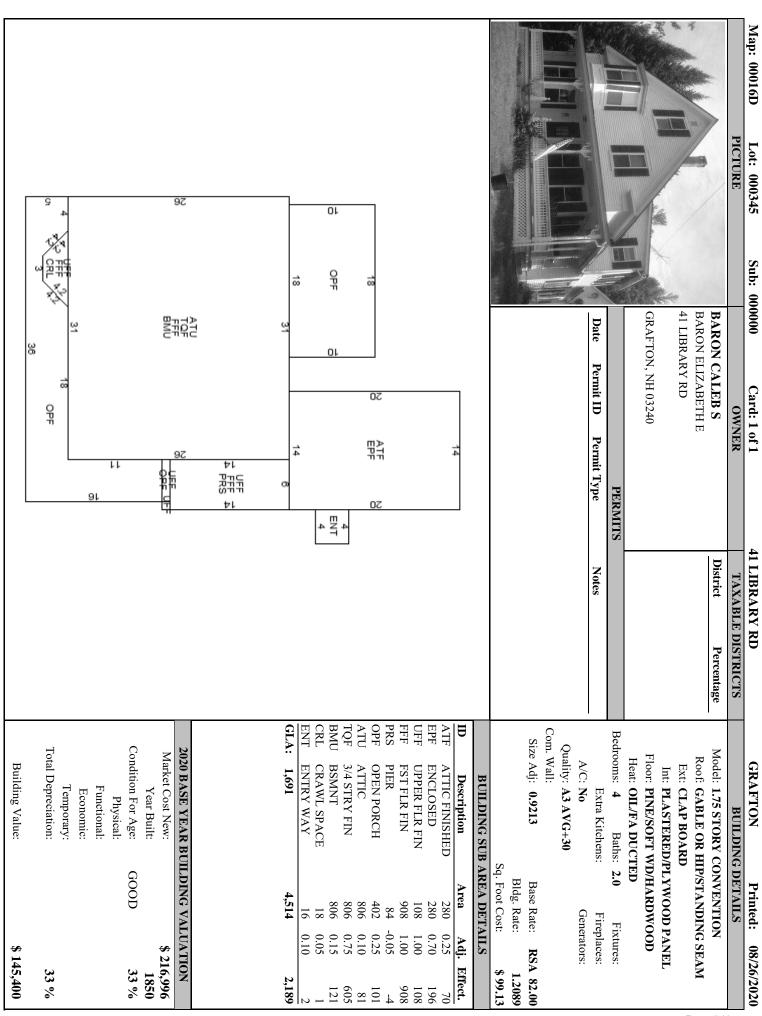
Zone: RES RESIDENTIAL Minimum Acreage: 2.00 N Land Type Units Base Rate NC IF RES 2.000 ac 70,000 E IF RES 0.010 ac x 1,500 X 2.010 ac	Feature Type Units Lngth x SHED-WOOD 80 8 x	SPECTION SPECTION	Map: 00011B
Minimum Frontage: 200 Adj Site Road DWay Topography Cond Ad Valoren 100 100 100 95 95 MILD 100 63,20 100 95 MILD 100 63,20 63,20	Units Lngth x Width Size Adj Rate Cond Market Value Notes 80 8 x 10 260 10.00 70 1,456 LEFT OF HSE 1,500	Date Book Page Type Price Grantor 11/04/2019 4478 829 Q1 185,000 STOLTZFUS TIAUNA NOTES TAN; P&B TRAP DOOR + LADDER TO BMT. W/S = GAS; DIRT BSMT;7/13-NOH; REAR EST DUE TO ELECT/FENCE;EST NO PERM ACC TO ATTIC OVER GAR; 5/19; NOH; EST NC TO INT & EXT; 11/19; N.O.H.; EXTRA FEATURES VALUATION	000 Card: 1 of 1 970 MAIN ST SALES HISTORY
Site: AVERAGE Driveway: GRAVEL/DIRT Road: PAVED n SPI R Tax Value Notes 0 0 N 63,200 0 0 N 63,200 63,200	GRAFTON ASSESSING OFFICE PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 120,400 \$ 1,000 \$ 34,300 Parcel Total: \$ 155,700 2019 \$ 120,400 \$ 1,000 \$ 34,300 Parcel Total: \$ 155,700 Parcel Total: \$ 155,700 Parcel Total: \$ 158,000	MUNICIPAL SOFTWARE BY AVITAR Page 33:	GRAFTON Printed: 08/26/2020 PICTURE



Zone: RES RESIDENTIAL Minimum Acreage: 2.00 Mir Land Type Units Base Rate NC 1F RES 0.430 ac 37,200 E 0.430 ac	LAN	61AB 432	Feature Type Units Lngth x Width Size Adj	EXTRA FEA	VIG HISTORY VER SALE VARKED FOR INSPECTION VARKED FOR INSPECTION	4 SPRUCE LANE GRAFTON, NH 03240	WHITE CLINTON Date Book 01/10/2020 4493	OWNER INFORMATION	Map: 00011E Lot: 000785 Sub: 000001
200 200	LAND VALUATION	10.00 60 5.00 25	lth Size Adj Rate Cond Market Value Notes	EXTRA FEATURES VALUATION	NOTES YELLOW; 7/13 NOH; CORR XFOB; DEK MEAS; 5/19; EST FROM RD; REMOVED 1 DEK; 1/20 SALE INCLUDES LOT 785-2; 5/20; N.O.H.; NEW ROOF;		Page Type 873 Q1	SALES HISTORY	Card: 1 of 1 4 SPRUCE LN
Drivew Tax 1 3 3	LAST REVALUATION: 2020	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 55,200 \$ 1,200 \$ 25,800 Parcel Total: \$ 82,200 2019 \$ 54,500 \$ 1,200 \$ 25,800 Parcel Total: \$ 81,500 Parcel Total: \$ 33,600 Parcel Total: \$ 49,100 \$ 1,800 \$ 33,600	GRAFTON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR			Page 335	PICTURE	GRAFTON Printed: 08/26/2020

	90 OPF 80	ZZ P.F. ZGFI	<u>ن</u>		4 S	Map: 00011E
	g G	22	O	Date Permit ID Permit Type	WHITE CLINTON 4 SPRUCE LANE GRAFTON, NH 03240 PERMITS	Card: 1 of 1 OWNER
	G)	PI G		Notes	District Percentage	4 SPRUCE LN TAXABLE DISTRICTS
Building Value:	2020 BASE YEAR BUILDING VALUATION Market Cost New: \$ 62,1 Year Built: 19 Condition For Age: AVERAGE 21 Physical: Functional: Economic: Temporary: Total Depreciation: 21		BUILDING SUB AREA DETAILS	Extra Kitchens: Firej A/C: No Gene Quality: B1 AVG-10 Com. Wall: Size Adj: 1.3314 Base Rate: Bldg. Rate: Sq. Foot Cost:	Model: 1 STORY RANCH Roof: GABLE OR HIP/ASPHALT Ext: WOOD SHINGLE Int: DRYWALL/WOOD PANEL Floor: HARDWOOD/CARPET Heat: GAS/FA DUCTED Bedrooms: 2 Baths: 1.0 Fix	GRAFTON Printed: BUILDING DETAILS
\$ 49,100	\$ 62,107 1975 21 %		TAILS Adj. Effect. 1.00 660 -0.05 -33 0.25 10 0.10 8 645	Fireplaces: Generators: Generators: Rate: RSA 82.00 Rate: 1.1743 Cost: \$96.29	EL EL Fixtures:	d: 08/26/2020





SECTION 9

C. FINAL VALUATION TABLES

Land Pricing Zones

	Zone 01				
Description: Lot Size: Frontage: Lot Price: Excess Acreage: Excess Frontage: Water Frontage:	RES RESIDENTIAL 2.00 200 \$ 70,000 \$ 1,500 \$ 88 \$ 50,000	\$ 10,000 @ \$ 20,000 @ \$ 30,000 @ \$ 40,000 @ \$ 68,500 @ \$ 70,000 @ \$ 70,000 @ \$ 70,000 @ \$ 70,000 @	0.010 ac 0.100 ac 0.250 ac 0.500 ac 1.000 ac 2.000 ac 2.000 ac 2.000 ac 2.000 ac		
View:	\$ 85,000	\$ 70,000 @	2.000 w		

	Land Use Codes		
Code	Description		
79D	79-D HISTORIC BARN		
79F	79-F FARM STRUCT		
CI	COM/IND		
EX-F	EXEMPT-FED		
EX-M	EXEMPT-MUNIC		
EX-P	EXEMPT-PILT		
EX-S	EXEMPT-STATE		
R1	1F RES		
R1A	1F RES WTR ACS		
R1W	1F RES WTRFRNT		
R2	2F RES		
R2A	2F RES WTR ACS		
R2W	2F RES WTRFRNT		
R3	3F RES		
R3A	3F RES WTR ACS		
R3W	3F RES WTRFRNT		
R4	4F RES		
R4A	4F RES WTR ACS		
R4W	4F RES WTRFRNT		
UTL	UTILITY-OTHER		
UTLE	UTILITY-ELEC		
UTLG	UTILITY-GAS		
UTLW	UTILITY-WATER		

	Neighborhoods	
Code	Adjustment	Factor
A	BELOW AVE 40	60
В	BELOW AVE 30	70
C	BELOW AVE 20	80
D	BELOW AVE 10	90
E	AVERAGE	100
F	AVERAGE+10	110
G	AVERAGE+20	120
Н	AVERAGE+30	130
I	AVERAGE+40	140
J	AVERAGE+50	150
K	AVG +60 160%	160
L	AVG +70 170%	170
M	AVG +80 180%	180
N	AVG +90 190%	190
P	AVG +100 200%	200
Q	SPECIAL 225%	225
Ř	SPECIAL 250%	250
S	SPECIAL 275%	275
T	SPECIAL 300%	300
X	BACKLAND	100

Site Modifiers		
Code	Description	Factor
A	AVERAGE	100
В	BEST	120
E	EXC	115
F	FAIR	95
G	GOOD	105
N	NATURAL	90
U	UNDEVELOPED	42
V	UNDEV CLEAR	47
Y	VERY GOOD	110

	Topography Modifiers	
Code	Description	Factor
A	LEVEL	100
В	MILD	95
C	ROLLING	90
D	MODERATE	85
E	STEEP	80
S	SEVERE	65
V	VERY STEEP	75

Road Modifiers		
Code	Description	Factor
G	GRAVEL/DIRT	95
K	UNDEVELOPED	100
P	PAVED	100

Driveway Modifiers		
Code	Description	Factor
G	GRAVEL/DIRT	95
K	UNDEVELOPED	90
NAT	GRASS/NATURAL	95
P	PAVED	100
PP	PART PAVED	98

	Current Us	e Codes	
Code	Description	Min. Value	Max. Value
CUDE	DISCRETNRY	\$ 0.00	\$ 0.00
CUFL	FARM LAND	\$ 25.00	\$ 425.00
CUMH	MNGD HARDWD	\$ 34.00	\$ 52.00
CUMO	MNGD OTHER	\$ 23.00	\$ 34.00
CUMW	MNGD PINE	\$ 71.00	\$ 106.00
CUUH	UNMNGD HARDWD	\$ 57.00	\$ 86.00
CUUL	UNPRODUCTIVE	\$ 23.00	\$ 23.00
CUUO	UNMNGD OTHER	\$ 38.00	\$ 57.00
CUUW	UNMNGD PINE	\$ 118.00	\$ 176.00
CUWL	WETLANDS	\$ 23.00	\$ 23.00

View Subjects		
Code	Description	Factor
HLS	HILLS	50
LAK	LAKES/PONDS	75
MTS	MOUNTAINS	100
PAST	PASTORAL	25

View Widths		
Code	Description	Factor
AVE	AVERAGE	80
NAR	NARROW	50
PAN	PANORAMIC	200
TUN	TUNNEL	30
WID	WIDE	125

View Depths		
Code	Description	Factor
D100	FULL 100%	100
D25	TOP 25	25
D50	TOP 50	50
D75	TOP 75	75

View Distances			
Code	Description	Factor	
CLS	CLOSE/NEAR	60	
DST	DISTANT	80	
EXT	EXTREME DISTANT	100	

Grafton

Land Area Size Adjustment Factors

Acres	Adj.								
10	96.00	61	80.00	112	69.00	163	61.00	214	54.00
11	96.00	62	80.00	113	69.00	164	60.00	215	54.00
12	95.00	63	80.00	114	69.00	165	60.00	216	54.00
13	95.00	64	80.00	115	68.00	166	60.00	217	54.00
14	95.00	65	79.00	116	68.00	167	60.00	218	53.00
15	94.00	66	79.00	117	68.00	168	60.00	219	53.00
16	94.00	67	79.00	118	68.00	169	60.00	220	53.00
17	94.00	68	79.00	119	68.00	170	60.00	221	53.00
18	93.00	69	78.00	120	68.00	171	59.00	222	53.00
19	93.00	70	78.00	121	67.00	172	59.00	223	53.00
20	93.00	71	78.00	122	67.00	173	59.00	224	53.00
21	92.00	72	78.00	123	67.00	174	59.00	225	53.00
22	92.00	73	77.00	124	67.00	175	59.00	226	53.00
23	92.00	74	77.00	125	67.00	176	59.00	227	52.00
24	91.00	75	77.00	126	66.00	177	59.00	228	52.00
25	91.00	76	77.00	127	66.00	178	58.00	229	52.00
26	91.00	77	76.00	128	66.00	179	58.00	230	52.00
27	90.00	78	76.00	129	66.00	180	58.00	231	52.00
28	90.00	79	76.00	130	66.00	181	58.00	232	52.00
29	90.00	80	76.00	131	66.00	182	58.00	233	52.00
30	89.00	81	76.00	132	65.00	183	58.00	234	52.00
31	89.00	82	75.00	133	65.00	184	58.00	235	52.00
32	89.00	83	75.00	134	65.00	185	57.00	236	51.00
33	88.00	84	75.00	135	65.00	186	57.00	237	51.00
34	88.00	85	75.00	136	65.00	187	57.00	238	51.00
35	88.00	86	74.00	137	65.00	188	57.00	239	51.00
36	87.00	87	74.00	138	64.00	189	57.00	240	51.00
37	87.00	88	74.00	139	64.00	190	57.00	241	51.00
38	87.00	89	74.00	140	64.00	191	57.00	242	51.00
39	87.00	90	74.00	141	64.00	192	57.00	243	51.00
40	86.00	91	73.00	142	64.00	193	56.00	244	51.00
41	86.00	92	73.00	143	64.00	194	56.00	245	51.00
42	86.00	93	73.00	144	63.00	195	56.00	246	50.00
43	85.00	94	73.00	145	63.00	196	56.00	247	50.00
44	85.00	95	72.00	146	63.00	197	56.00	248	50.00
45	85.00	96	72.00	147	63.00	198	56.00	249	50.00
46	84.00	97	72.00	148	63.00	199	56.00	250	50.00
47	84.00	98	72.00	149	63.00	200	56.00		
48	84.00	99	72.00	150	63.00	201	55.00		
49	84.00	100	71.00	151	62.00	202	55.00		
50	83.00	101	71.00	152	62.00	203	55.00		
51	83.00	102	71.00	153	62.00	204	55.00		
52	83.00	103	71.00	154	62.00	205	55.00		
53	83.00	104	71.00	155	62.00	206	55.00		
54	82.00	105	70.00	156	62.00	207	55.00		
55	82.00	106	70.00	157	61.00	208	55.00		
56	82.00	107	70.00	158	61.00	209	54.00		
57	81.00	108	70.00	159	61.00	210	54.00		
58	81.00	109	70.00	160	61.00	211	54.00		
59	81.00	110	69.00	161	61.00	212	54.00		
60	81.00	111	69.00	162	61.00	213	54.00		

Printed: 07/15/2020 9:03:18 am

BOAT DOCKS-COMM BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR /FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-CUST FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-STAND FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY/SSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.5 STY GARAGE-1.5		
BARN-1STRY/BSMT BARN-1STY/LOFT BARN-1STY/LOFT/BSMT BARN-2STRY/BSMT BARN-2STRY/BSMT BARN-2STRY/LOFT/BSMT BARN-2STRY/LOFT/BSMT BARN-2STRY/LOFT/BSMT BARN-2STRY/LOFT/BSMT BARN-2STRY/LOFT/BSMT BARN-2STRY/LOFT/BSMT BARH-1DUSE BB COURT BOAT DOCKS-COMM BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-CUST FIREPLACE 2-CUST FIREPLACE 2-STAND FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 5-STAND FIREPLACE 5-STAND FOUNDATION GARAGE-1 STY/BSMT GARAGE-1 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-1.75 STY GA	0.00 sf	0.00
BARN-ISTY/LOFT BARN-ISTY/LOFT BARN-ISTY/LOFT/BSMT BARN-STRY/BSMT BARN-SSTRY/BSMT BARN-SSTRY/LOFT BARN-SSTRY CARPORT BOAT DOCKS-COMM BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COONCRETE SLAB COOPS-POULTRY DECK DECK DRIVE UP WINDOW D-UP WIND	0.00 sf 18.00 sf	0.00 40.00
BARN-ISTY/LOFT BARN-ISTY/LOFT/BSMT BARN-2STRY/BSMT BARN-2STRY/BSMT BARN-2STRY/LOFT BOAT DOCKS-COMM BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-CUST FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 6-STAND FIREPLA	20.00 sf	40.00
BARN-1STY/LOFT/BSMT BARN-2STRY/BSMT BARN-2STRY/LOFT BARN-2STRY/LOFT/BSMT BATH HOUSE BB COURT BOAT DOCKS-COMM BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 4-STAND FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 5-STAN	22.00 sf	40.00
BARN-2STRY BARN-2STRY/LOFT BAR	24.00 sf	40.00
BARN-2STRY/LOFT BARN-2STRY/LOFT/BSMT BATH HOUSE BB COURT BOAT DOCKS-COMM BOAT DOCKS-COMM BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR PASSENGER ELEVATOR PASSENGER ELEVATOR FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-CUST FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FIREPLACE 5-STY GARAGE-1 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-2.75 STY/BSMT GARAGE-3.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-3.75 STY/BSMT GARAGE-3.75 STY/BSMT GARAGE-3.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE	26.00 sf	40.00
BARN-2STRY/LOFT/BSMT BATH HOUSE BB COURT BOAT DOCKS-COMM BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP WPNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 4-STAND FIREPLACE 4-STAND FIREPLACE 6-CUST FIREPLACE 6-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-CUST FIREPLACE 6-CUST FIREPLACE 5-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE	28.00 sf	40.0
BATH HOUSE BB COURT BCOURT BCOURT BOAT DOCKS-COMM BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP WIPNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FIREPLACE 1-CUST FIREPLACE 1-CUST FIREPLACE 2-CUST FIREPLACE 3-CUST FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-3 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-3 STY/BSMT GARAGE	29.00 sf	40.0
BB COURT BOAT DOCKS-COMM BOAT DOCKS-COMM BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/REIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-CUST FIREPLACE 4-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 1-STY GARAGE-1 STY/SSMT GARAGE-1 STY/SSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3-TAND GARAGE-3-TIC/BSMT GARAGE	30.00 sf	40.0
BOAT DOCKS-COMM BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-CUST FIREPLACE 4-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3-TIC/BSMT GA	25.00 sf 8,000.00 ea	50.0 0.0
BOAT HOUSE CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT WETAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP WIPNEUMATIC ELEVATOR PASSENGER ELEVATOR PASSENGER ELEVATOR/FREIGHT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 6-STAND FIREPLACE 5-STAND FOUNDATION GARAGE-1 STY/GSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3-TIC/BSMT GARAGE-3-TIC/BT GARAGE-3-TI	10.00 sf	0.0
CABANA CABIN CAMPER CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 1-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4.TTIC/BSMT GARAGE-3 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-	30.00 sf	0.0
CAMPER CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP WIPNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 4-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 5-STAND FIREPLACE 6-STAND FIREPLACE 3-STAND FIREPLACE 1-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY/BSMT GARAGE-1 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STAND GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-1.75 STY/BSMT GARAG	30.00 sf	0.0
CANOPY CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-CUST FIREPLACE 3-CUST FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 6-CUST FIREPLACE 6-CUST FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FOUNDATION GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.75 STY	25.00 sf	0.0
CARPORT METAL CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW 10-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-CUST FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 6-CUST FIREPLACE 5-TAND FIREPLACE 5-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.75 STY GARAGE-1.75	40.00 sf	0.0
CARPORT WOOD COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-STAND FIREPLACE 4-STAND FIREPLACE 4-CUST FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 6-CUST FIREPLACE 5-STAND FOUNDATION GARAGE-1 STY/ATTIC GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.75 STY/B	23.00 sf	60.0
COLD STORAGE COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 6-STAND FIREPLACE 5-STAND FOUNDATION GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 ST	8.00 sf	50.0
COMM GENERATOR CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 5-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 FIT/BSMT GARAGE-1	11.00 sf 50.00 sf	50.0 50.0
CONCRETE SLAB COOPS-POULTRY DECK DRIVE UP WINDOW 10 10 10-UP W/PNEUMATIC 11 ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-CUST FIREPLACE 2-CUST FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FOUNDATION GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/	0,000.00 ea	0.0
COOPS-POULTRY DECK DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-STAND FIREPLACE 4-STAND FIREPLACE 4-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 5-STAND FOUNDATION GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-1.75	5.00 sf	0.0
DRIVE UP WINDOW D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/REIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-CUST FIREPLACE 4-CUST FIREPLACE 4-STAND FIREPLACE 4-STAND FIREPLACE 5-STAND FIREPLACE 5-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY/BSMT GARAGE-2 STY/BSMT GARAGE-1.75 STY/B	10.00 sf	40.0
D-UP W/PNEUMATIC ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 6-CUST FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-1.7	7.00 sf	50.0
ELEVATOR PASSENGER ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-STAND FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.75 STY/BSMT	0,000.00 ea	0.0
ELEVATOR/FREIGHT FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-CUST FIREPLACE 2-CUST FIREPLACE 2-STAND FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-STAND FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-STAND FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY GARAGE-2 STY GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4TTIC/BSMT GARAGE-5 STY/BSMT GARAGE-6-CUST GARAGE-1 STY/BSMT GARAGE-1 STAND GARA	9,000.00 ea	0.0
FENCE COMMERCIAL/FT FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-CUST FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 4-STAND FIREPLACE 5-STAND FIREPLACE 5-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.75 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4TTIC/BSMT GARAGE-4TTIC/BSMT GARAGE-5-CUST GARAGE-1 STY/BSMT GARAGE-1 STY/BSM	20,000.00 ea	0.0
FIREPLACE 1-CUST FIREPLACE 1-STAND FIREPLACE 2-CUST FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-CUST FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.5 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4 STY/BSMT GARAGE-5 STY/BSMT GARAGE-1 STY/BSMT GAR	0,000.00 ea	0.0
FIREPLACE 1-STAND FIREPLACE 2-CUST FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY GARAGE-3 STY/BSMT GARAGE-4 STY/BSMT GARAGE-4 STY/BSMT GARAGE-1 STY/BSM	15.00 ea 5,000.00 ea	75.0 0.0
FIREPLACE 2-CUST FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-STAND FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4 STY/BSMT GARAGE-4 STY/BSMT GARAGE-5 STY/BSMT GARAGE-1 ST	3,000.00 ea	100.0
FIREPLACE 2-STAND FIREPLACE 3-CUST FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-CUST FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 5-STAND FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1.5 STY/GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY/BSMT GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4 STY/BSMT GARAGE-4 STY/BSMT GARAGE-1 STY/BSMT GARAGE	8,500.00 ea	0.0
FIREPLACE 3-STAND FIREPLACE 4-CUST FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.75 STY GARA	5,000.00 ea	100.0
FIREPLACE 4-CUST FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 6-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/BSMT GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY GARAGE-2 STY GARAGE-3 STY/BSMT GARAGE-1 STAND GARAGE-1 STA	2,000.00 ea	0.0
FIREPLACE 4-STAND FIREPLACE 5-CUST FIREPLACE 5-CUST FIREPLACE 6-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/GATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4TTIC/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	6,500.00 ea	100.0
FIREPLACE 5-CUST FIREPLACE 5-STAND FIREPLACE 6-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-2 STY GARAGE-2 STY GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4 STIC/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	5,000.00 ea	0.0
FIREPLACE 5-STAND FIREPLACE 6-CUST FIREPLACE 6-CUST FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4 STIC/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	8,000.00 ea 7,500.00 ea	100.0
FIREPLACE 6-CUST FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY G	9,500.00 ea	0.0
FIREPLACE 6-STAND FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY/BSMT GARAGE-2 STY GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4 STY/BSMT GARAGE-4 STY/BSMT GARAGE-1	9,000.00 ca	0.0
FOUNDATION GARAGE-1 STY GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY/BSMT GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4 STIC/BSMT GARAGE-4 STIC/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	1,000.00 ea	0.0
GARAGE-1 STY/ATTIC GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 STY/BSMT GARAGE-3 STY/BSMT GARAGE-4 STY/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	20.00 sf	60.0
GARAGE-1 STY/BSMT GARAGE-1.5 STY GARAGE-1.5 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	30.00 sf	60.0
GARAGE-1.5 STY GARAGE-1.5 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-1.75 STY/BSMT GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3TIC/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/VSINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	33.00 sf	60.0
GARAGE-1.5 STY/BSMT GARAGE-1.75 STY GARAGE-1.75 STY GARAGE-2 STY GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-3 GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	34.00 sf	60.0
GARAGE-1.75 STY GARAGE-1.75 STY/BSMT GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-2 STY/BSMT GARAGE-ATTIC/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	34.00 sf 35.00 sf	60.0 60.0
GARAGE-1.75 STY/BSMT GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-ATTIC/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	35.00 sf	0.0
GARAGE-2 STY GARAGE-2 STY/BSMT GARAGE-ATTIC/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	38.00 sf	0.0
GARAGE-ATTIC/BSMT GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	36.00 sf	60.0
GAZEBO GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	39.00 sf	60.0
GREENHOUSE-GLASS GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	35.00 sf	60.0
GREENHOUSE-POLY HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	12.00 sf	0.0
HOT TUB KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	24.00 sf	40.0 0.0
KENNELS LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	5.00 sf 1,500.00 ea	0.0
LEAN-TO LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	12.00 sf	50.0
LIFTS-COMMERCIAL LIGHTS-PKG LOT/DBL LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	4.00 sf	50.0
LIGHTS-PKG LOT/QUAD LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	4,000.00 ea	60.0
LIGHTS-PKG LOT/SINGL LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	2,700.00 ea	0.0
LIGHTS-PKG LOT/TRIPL LOAD LEVELER LOADING DOCKS PATIO	4,700.00 ea	0.0
LOAD LEVELER LOADING DOCKS PATIO	1,700.00 ea	0.0
LOADING DOCKS PATIO	3,700.00 ea 2,900.00 ea	0.0 0.0
PATIO	2,900.00 ea 5,000.00 ea	0.0
	7.00 sf	50.0
PAVING	3.25 sf	60.0
POLE BARN	8.00 sf	0.0
POOL-ABOVE GROUND	6.00 sf	60.0
POOL-ENCLOSED	30.00 sf	0.0
POOL-INGRND-GUNITE	33.00 sf	60.0
POOL-INGRND-VINYL PORCH	28.00 sf 15.00 sf	60.0 0.0

Description	Rate	DPR
PUMP-GAS/OIL-DOUBLE	9,400.00 ea	75.00
PUMP-GAS/OIL-MIXING	8,200.00 ea	75.00
PUMP-GAS/OIL-SINGLE	7,500.00 ea	75.00
RIDING ARENA	18.00 sf	0.00
SAUNA	75.00 sf	50.00
SCALE 40 TON	43,000.00 ea	0.00
SCALE 50 TON	48,700.00 ea	0.00
SCALE 60 TON	55,000.00 ea	0.00
SCALE 70 TON	63,500.00 ea	0.00
SCREENHOUSE	14.00 sf	50.00
SHED-EQUIPMENT	8.00 sf	50.00
SHED-METAL	6.00 sf	60.00
SHED-VINYL	7.00 sf	0.00
SHED-WOOD	10.00 sf	60.00
SHOP-AVG	18.00 sf	60.00
SHOP-EX	25.00 sf	60.00
SHOP-GOOD	21.00 sf	60.00
SILO-BRICK	32.00 sf	40.00
SILO-CONCRETE	27.00 sf	40.00
SILO-STEEL	32.00 sf	40.00
SILO-WOOD	22.00 sf	40.00
SOLAR ELECT PANEL	600.00 ea	0.00
SOLAR H20 PANEL	600.00 ea	0.00
SPRINKLERED AREA	3.00 sf	0.00
STABLES	21.00 sf	50.00
TANKS-FUEL/WATER	3.00 ea	0.00
TENNIS COURT(S)	18,000.00 ea	50.00
UTILITY-DISTRIBUTION	1.00 ea	0.00
UTILITY-GENERATION	1.00 ea	0.00
UTILITY-TRANSMISSION	1.00 ea	0.00
VAULTS	150.00 sf	75.00

Grafton
Features & Outbuildings Size Adjustment Factors

Area	Adj.	Area	Adj.	Area	Adj.	Area	Adj.	Area	Adj.
	4.00	165	1.57	285	1.16	495	0.92	1,885	0.68
50	3.80	170	1.54	290	1.15	510	0.91	2,135	0.67
55	3.51	175	1.51	295	1.14	525	0.90	2,465	0.66
60	3.27	180	1.49	300	1.13	545	0.89	2,910	0.65
65	3.06	185	1.46	305	1.12	565	0.88	3,560	0.64
70	2.89	190	1.44	315	1.11	585	0.87	4,575	0.63
75	2.73	195	1.42	320	1.10	605	0.86	6,405	0.62
80	2.60	200	1.40	325	1.09	630	0.85	10,670	0.61
85	2.48	205	1.38	330	1.08	655	0.84	32,005	0.60
90	2.38	210	1.36	340	1.07	685	0.83		
95	2.28	215	1.34	345	1.06	715	0.82		
100	2.20	220	1.33	355	1.05	745	0.81		
105	2.12	225	1.31	360	1.04	785	0.80		
110	2.05	230	1.30	370	1.03	825	0.79		
115	1.99	235	1.28	380	1.02	865	0.78		
120	1.93	240	1.27	390	1.01	915	0.77		
125	1.88	245	1.25	400	1.00	970	0.76		
130	1.83	250	1.24	410	0.99	1,035	0.75		
135	1.79	255	1.23	420	0.98	1,105	0.74		
140	1.74	260	1.22	430	0.97	1,190	0.73		
145	1.70	265	1.20	440	0.96	1,285	0.72		
150	1.67	270	1.19	455	0.95	1,395	0.71		
155	1.63	275	1.18	465	0.94	1,525	0.70		
160	1.60	280	1.17	480	0.93	1,685	0.69		

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Building Base Rate Codes & Values				
Code	Description Description	Stand. Dpr.	Rate	SA
CGS	GARAGE/SERVICE SHOP	1.50	43.00	COM
CMU	MUSEUM	1.25	50.00	COM
CPO	POST OFFICE	1.50	88.00	COM
CRA	RETAIL/APT	1.25	73.00	COM
CST	STORE	1.25	73.00	COM
ECH	CHURCH	1.00	85.00	COM
ECR	CHURCH RECTORY	1.25	77.00	RES
EFS	FIRE STATION	1.00	75.00	COM
EGB	EXEMPT GENERAL BLDG	1.00	70.00	RES
EHG	HIGHWAY GARAGE	1.00	40.00	COM
EHS	EXEMPT HOUSE	1.25	77.00	RES
ELB	LIBRARY	1.00	100.00	COM
EMC	EXEMPT CAMPER	5.00	25.00	MFH
EMD	EXEMPT MH DOUBLE	2.00	60.00	RES
EMS	EXEMPT MH SINGLE	3.00	43.00	MFH
ETH	TOWN HALL	1.00	85.00	COM
ETO	TOWN OFFICES	1.00	75.00	COM
MHC	CAMPER/RV	5.00	25.00	MFH
MHD	MOBILE HOME-DOUBLE	2.00	50.00	RES
MHS	MOBILE HOME-SINGLE	4.50	50.00	MFH
RMF	MULTI FAMILY	1.50	82.00	RES
RSA	RESIDENTIAL	1.25	82.00	RES

Code	Building Quality Adjustme Description	ents Factor
A0	AVG	1.00
A1	AVG+10	1.10
A2	AVG+20	1.20
A3	AVG+30	1.30
B1	AVG-10	0.90
B2	AVG-20	0.80
В3	AVG-30	0.70
B4	AVG-40	0.60
B5	AVG-50	0.50
A4	EXC	1.40
A5	EXC+10	1.50
A6	EXC+20	1.60
A7	EXC+40	1.80
A8	EXC+60	2.00
A9	LUXURIOUS	2.50
AA	SPECIAL USE	3.00

Building Sub Area Codes & Values					
Code	Description	Factor			
ATF	ATTIC FINISHED	0.25			
ATU	ATTIC UNFINISHED	0.10			
BMF	BSMNT FINISHED	0.30			
BMG	BASEMENT GARAGE	0.20			
BMU	BSMNT UNFINISHED	0.15			
COF	COM OFFICE AREA	1.75			
CPT	CARPORT ATTACHED	0.10			
CRL	CRAWL SPACE	0.05			
CTH	CATHEDRAL CEILING	0.10			
DEK	DECK/ENTRANCE	0.10			
ENT	ENTRY WAY	0.10			
EPF	ENCLOSED PORCH	0.70			
EPU	COVERED BSMNT ENTRY	0.35			
FFF	FST FLR FIN	1.00			
FFU	FST FLR UNFIN	0.50			
GAR	GARAGE ATTCHD	0.45			
HSF	1/2 STRY FIN	0.50			
HSU	1/2 STRY UNFIN	0.15			
LDK	LOADING AREA	0.20			
OFF	OFFICE AREA	1.00			
OPF	OPEN PORCH	0.25			
PAT	PATIO	0.10			
PRS	PIER FOUNDATION	-0.05			
RBF	RAISED BSMNT FIN	0.75			
RBU	RAISED BSMNT UNFIN	0.25			
SFA	SEMI-FINISH AREA	0.75			
SLB	SLAB	0.00			
STO	STORAGE AREA	0.25			
TQF	3/4 STRY FIN	0.75			
TQU	3/4 STRY UNFIN	0.20			
UFF	UPPER FLR FIN	1.00			
UFU	UPPER FLR UNFIN	0.25			
VLT	VAULTED CEILING	0.05			

Building Story Codes & Values				
Code	Description	Factor		
A	1 STORY	1.00		
В	1.5 STORY	0.98		
C	1.75 STORY	0.98		
D	2.00 STORY	0.96		
Е	2.50 STORY	0.95		
F	2.75 STORY	0.93		
G	3.00 STORY	0.92		
Н	3.5+ STORY	0.90		
I	SPLT LVL	1.00		

Building Roof Structures				
Code	Description	Points		
A	FLAT	2.00		
В	SHED	2.00		
С	GABLE OR HIP	3.00		
D	WOOD TRUSS	4.00		
Е	SALT BOX	4.00		
F	MANSARD	5.00		
G	GAMBREL	5.00		
Н	IRREGULAR	6.00		

	Building Exterior Wall Materials					
Code	Description	Points				
1	DECORATIVE BLOCK	36.00				
2	MASONITE	28.00				
A	MINIMUM	18.00				
В	BELOW AVG	24.00				
C	NOVELTY	34.00				
D	AVERAGE	34.00				
E	BOARD/BATTEN	34.00				
F	ASBEST SHNGL	30.00				
G	LOGS	34.00				
Н	ABOVE AVG	37.00				
I	CLAP BOARD	34.00				
J	CEDAR/REDWD	37.00				
K	PREFAB WD PNL/T111	32.00				
L	WOOD SHINGLE	37.00				
M	CNCRT OR BLK	28.00				
N	CB STUCCO	34.00				
О	ASPHALT	30.00				
P	BRK VENEER	37.00				
Q	BR ON MASONRY	40.00				
R	STN ON MASONRY	42.00				
S	VINYL SIDING	35.00				
T	ALUM SIDING	33.00				
U	PREFIN METAL	38.00				
V	GLASS/THERMO	40.00				
W	CEMENT CLAPBOARD	36.00				
Z	STONE VENEER	38.00				

	Building Interior Wall Materials					
Code	Description	Points				
A	MINIMUM	8.00				
В	WALL BOARD	22.00				
C	PLASTERED	27.00				
D	DRYWALL	27.00				
Е	WOOD PANEL	30.00				
F	PLYWOOD PANEL	27.00				
G	AVE FOR USE	22.00				
H	WOOD/LOG	30.00				
J	CONCRETE	8.00				

Building Heating Fuel Types				
Code	Description	Points		
A	WOOD/COAL	0.50		
В	OIL	1.00		
C	GAS	1.00		
D	ELECTRIC	1.00		
Е	SOLAR	1.10		
F	NONE	0.00		

	Building Roof Materials								
Code	Description	Points							
A	METAL/TIN	2.00							
В	ROLLED/COMPO	2.00							
C	ASPHALT	3.00							
D	TAR/GRAVEL	3.00							
E	RUBBER MEMBRANE	5.00							
F	ASBESTOS	3.00							
G	CLAY/TILE	7.00							
Н	WD SHINGLE	5.00							
I	SLATE	6.00							
J	CORRUGATED COMP	3.00							
K	PREFAB METALS	6.00							
N	HIGH QUALITY COMP	7.00							
S	STANDING SEAM	7.00							

Building Frame Materials							
Code	Description	Factor					
A	WOOD	100.00					
В	MASONRY	110.00					
С	REIN-CONCRETE	110.00					
D	STEEL	115.00					
E	SPECIAL	115.00					
Commercial Wall Factor Increases 2.1% per foot above 12 feet.							

	Building Interior Floor Materials	
Code	Description	Points
A	MIN PLYWD	5.00
В	CONCRETE	6.00
C	HARD TILE	12.00
D	LINOLEUM OR SIM	7.00
Е	PINE/SOFT WD	10.00
F	HARDWOOD	11.00
G	PARQUET	12.00
Н	CARPET	9.00
K	VCT	12.00
P	LAMINATE/VINYL	9.00

	Building Heating System Types							
Code	Description	Points						
A	NONE	0.00						
В	CONVECTION	2.00						
C	FA NO DUCTS	3.00						
D	FA DUCTED	6.00						
E	HOT WATER	6.00						
F	STEAM	5.00						
G	RAD ELECT	3.00						
Н	RAD WATER	6.00						
J	HEAT PUMP	6.00						

Building Accessories	
Description	Points
CENTRAL AIR CONDITIONING	4.00
EXTRA KITCHEN	2.00
FIREPLACE	0.00
GENERATOR	3.00

Building Bedroom & Bathroom Points								
				Bedroo	ms			
		0	1	2	3	4	> 4	
	0.0	0	2	3	4	5	6	
	0.5	6	7	7	8	8	9	
	1.0	9	10	10	11	11	12	
	1.5	12	11	12	13	14	15	
Bathrooms	2.0	13	12	13	14	15	16	
Datiffoonis	2.5	14	13	13	14	15	16	
	3.0	15	14	14	15	16	17	
	3.5	16	14	14	15	16	17	
	4.0	17	14	15	16	17	18	
	> 4.0	18	14	15	16	17	18	

		Standard Ag	e Only Buildi	ng Depreciation	Schedule				
		Buildi	ng Age Condi	tion Classificatio	ons				
	For Standard Depreciation 1.00 %								
Age	Very Poor	Poor	Fair	Average	Good	Very Good	Excellent		
1	5	4	3	1	1	1	1		
5	11	9	7	5	4	3	2		
10	16	13	9	8	6	5	3		
15	19	15	12	10	8	6	4		
20	22	18	13	11	9	7	4		
30	27	22	16	14	11	8	5		
40	32	25	19	16	13	9	6		
50	35	28	21	18	14	11	7		
60	39	31	23	19	15	12	8		
70	42	33	25	21	17	13	8		
80	45	36	27	22	18	13	9		
90	47	38	28	24	19	14	9		
100	50	40	30	25	20	15	10		
125	56	45	34	28	22	17	11		
150	61	49	37	31	24	18	12		
175	66	53	40	33	26	20	13		
200	71	57	42	35	28	21	14		
225	75	60	45	38	30	23	15		
250	79	63	47	40	32	24	16		
275	83	66	50	41	33	25	17		
300	87	69	52	43	35	26	17		

Depreciation can also be added for physical, functional, or economic reasons or conditions over and above the normal age depreciation.

The standard age depreciation can be further adjusted based on the standard depreciation rate of various buildings. The standard depreciation rate of residential buildings is typically 1%, while manufactured housing might be 3%. As such, a 10 year-old house in good condition would have 6% total depreciation, while similar manufactured homes would have 18% depreciation. See Building Base Rate Codes & Values chart for unique depreciation by building type.

Grafton
Residential Building Area Size Adjustment Factors
Median Effective Area = 1500sf Fixed Site Cost Adjustment = 25%

G!				rea = 1500sf Fix				G!	
Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
115	4.00	174	2.91	244	2.29	395	1.70	1,042	1.11
116	3.99	175	2.89	245	2.28	399	1.69	1,071	1.10
117	3.96	176	2.88	247	2.27	403	1.68	1,103	1.09
118	3.94	177	2.87	248	2.26	408	1.67	1,136	1.08
119	3.91	178	2.86	250	2.25	412	1.66	1,172	1.07
120	3.88	179	2.85	252	2.24	417	1.65	1,210	1.06
121	3.86	180	2.83	253	2.23	421	1.64	1,250	1.05
122	3.83	181	2.82	255	2.22	426	1.63	1,293	1.04
123	3.81	182	2.81	257	2.21	431	1.62	1,339	1.03
124	3.78	183	2.80	259	2.20	436	1.61	1,389	1.02
125	3.76	184	2.79	260	2.19	441	1.60	1,442	1.01
126	3.73	185	2.78	262	2.18	446	1.59	1,500	1.00
127	3.71	186	2.77	264	2.17	452	1.58	1,563	0.99
128	3.69	187	2.76	266	2.16	457	1.57	1,630	0.98
129	3.66	188	2.75	268	2.15	463	1.56	1,705	0.97
130	3.64	189	2.73	270	2.14	469	1.55	1,786	0.96
131	3.62	190	2.72	272	2.13	475	1.54	1,875	0.95
131	3.60	190	2.72	274	2.13	481	1.53	1,974	0.93
132	3.58	191	2.71	274	2.12	487	1.53	2,083	0.94
133	3.58	192	2.70	278	2.11	487	1.52	2,083	0.93
135	3.53	194	2.68	280	2.09	500	1.50	2,344	0.91
136	3.51	195	2.67	282	2.08	507	1.49	2,500	0.90
137	3.49	196	2.66	284	2.07	514	1.48	2,679	0.89
138	3.47	197	2.65	286	2.06	521	1.47	2,885	0.88
139	3.45	198	2.64	288	2.05	528	1.46	3,125	0.87
140	3.43	199	2.63	291	2.04	536	1.45	3,409	0.86
141	3.41	201	2.62	293	2.03	543	1.44	3,750	0.85
142	3.40	202	2.61	295	2.02	551	1.43	4,167	0.84
143	3.38	203	2.60	298	2.01	560	1.42	4,688	0.83
144	3.36	204	2.59	300	2.00	568	1.41	5,357	0.82
145	3.34	205	2.58	302	1.99	577	1.40	6,250	0.81
146	3.32	206	2.57	305	1.98	586	1.39	7,500	0.80
147	3.30	207	2.56	307	1.97	595	1.38	9,375	0.79
148	3.29	208	2.55	310	1.96	605	1.37	12,500	0.78
149	3.27	209	2.54	313	1.95	615	1.36	18,750	0.77
150	3.25	211	2.53	315	1.94	625	1.35	37,500	0.76
151	3.24	212	2.52	318	1.93	636	1.34	100,000	0.75
152	3.22	213	2.51	321	1.92	647	1.33	200,000	0.7519
153	3.20	214	2.50	323	1.91	658	1.32	300,000	0.7513
154	3.19	216	2.49	326	1.90	670	1.31	400,000	0.7509
155	3.17	217	2.48	329	1.89	682	1.30	500,000	0.7508
156	3.16	218	2.47	332	1.88	694	1.29	600,000	0.7506
157	3.14	219	2.46	335	1.87	708	1.28	700,000	0.7505
158	3.14	221	2.45	338	1.86	721	1.27	800,000	0.7505
159	3.13	222	2.43	341	1.85	735	1.26	900,000	0.7503
160	3.11	222	2.44	344	1.83	750	1.25	1,000,000	0.7504
160	3.10	223	2.43	344 347	1.83	765	1.23	1,000,000	0./304
162	3.07	226	2.41	350	1.82	781	1.23		
163	3.05	227	2.40	354	1.81	798	1.22		
164	3.04	229	2.39	357	1.80	815	1.21		
165	3.02	230	2.38	361	1.79	833	1.20		
166	3.01	231	2.37	364	1.78	852	1.19		
167	3.00	233	2.36	368	1.77	872	1.18		
168	2.98	234	2.35	371	1.76	893	1.17		
169	2.97	236	2.34	375	1.75	915	1.16		
170	2.96	237	2.33	379	1.74	938	1.15		
171	2.94	239	2.32	383	1.73	962	1.14		
172	2.93	240	2.31	387	1.72	987	1.13		
173	2.92	242	2.30	391	1.71	1,014	1.12		
		•		•				•	

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Grafton
Commercial Building Area Size Adjustment Factors
Median Effective Area = 2000sf Fixed Site Cost Adjustment = 25%

Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
154	4.00	218	3.04	303	2.40	495	1.76	1,351	1.12
155	3.98	219	3.03	305	2.39	500	1.75	1,389	1.11
156	3.96	220	3.02	307	2.38	505	1.74	1,429	1.10
157	3.94	221	3.01	309	2.37	510	1.73	1,471	1.09
158	3.92	222	3.00	311	2.36	515	1.72	1,515	1.08
159	3.90	223	2.99	312	2.35	521	1.71	1,562	1.07
160	3.88	224	2.98	314	2.34	526	1.70	1,613	1.06
161	3.86	225	2.98	314	2.34	532	1.69	1,667	1.05
162	3.84	226	2.96	318	2.32	538	1.68	1,724	1.04
163	3.82	227	2.95	321	2.31	543	1.67	1,786	1.03
164	3.80	228	2.94	323	2.30	549	1.66	1,852	1.02
165	3.78	229	2.93	325	2.29	556	1.65	1,923	1.01
166	3.77	230	2.92	327	2.28	562	1.64	2,000	1.00
167	3.75	231	2.91	329	2.27	568	1.63	2,083	0.99
168	3.73	233	2.90	331	2.26	575	1.62	2,174	0.98
169	3.71	234	2.89	333	2.25	581	1.61	2,273	0.97
170	3.69	235	2.88	336	2.24	588	1.60	2,381	0.96
171	3.68	236	2.87	338	2.23	595	1.59	2,500	0.95
172	3.66	237	2.86	340	2.22	602	1.58	2,632	0.94
173	3.64	238	2.85	342	2.21	610	1.57	2,778	0.93
174	3.63	239	2.84	345	2.20	617	1.56	2,941	0.92
175	3.61	240	2.83	347	2.19	625	1.55	3,125	0.91
176	3.59	242	2.82	350	2.19	633	1.54	3,333	0.90
177	3.58	243	2.82	352	2.17	641	1.53	3,571	0.89
178	3.56	243	2.80	355	2.17	649	1.52	3,846	
									0.88
179	3.55	245	2.79	357	2.15	658	1.51	4,167	0.87
180	3.53	246	2.78	360	2.14	667	1.50	4,545	0.86
181	3.52	248	2.77	362	2.13	676	1.49	5,000	0.85
182	3.50	249	2.76	365	2.12	685	1.48	5,556	0.84
183	3.48	250	2.75	368	2.11	694	1.47	6,250	0.83
184	3.47	251	2.74	370	2.10	704	1.46	7,143	0.82
185	3.46	253	2.73	373	2.09	714	1.45	8,333	0.81
186	3.44	254	2.72	376	2.08	725	1.44	10,000	0.80
187	3.43	255	2.71	379	2.07	735	1.43	12,500	0.79
188	3.41	256	2.70	382	2.06	746	1.42	16,667	0.78
189	3.40	258	2.69	385	2.05	758	1.41	25,000	0.77
190	3.38	259	2.68	388	2.04	769	1.40	50,000	0.76
191	3.37	260	2.67	391	2.03	781	1.39	100,000	0.76
192	3.36	262	2.66	394	2.02	794	1.38	200,000	0.7525
193	3.34	263	2.65	397	2.01	806	1.37	300,000	0.7517
194	3.33	265	2.64	400	2.00	820	1.36	400,000	0.7513
195	3.32	266	2.63	403	1.99	833	1.35	500,000	0.7510
193	3.32	267	2.62	403	1.99	847	1.33	600,000	0.7510
196	3.30	269	2.62	410	1.98	862	1.34	700,000	0.7508
198	3.28	270	2.60	413	1.96	877	1.32	800,000	0.7506
199	3.26	272	2.59	417	1.95	893	1.31	900,000	0.7506
200	3.25	273	2.58	420	1.94	909	1.30	1,000,000	0.7505
201	3.24	275	2.57	424	1.93	926	1.29	1	
202	3.23	276	2.56	427	1.92	943	1.28	1	
203	3.21	278	2.55	431	1.91	962	1.27]	
204	3.20	279	2.54	435	1.90	980	1.26	1	
205	3.19	281	2.53	439	1.89	1,000	1.25	1	
206	3.18	282	2.52	442	1.88	1,020	1.24	1	
207	3.17	284	2.51	446	1.87	1,042	1.23	1	
208	3.15	286	2.50	450	1.86	1,064	1.22	1	
209	3.14	287	2.49	455	1.85	1,087	1.21	1	
210	3.13	289	2.48	459	1.84	1,111	1.20	1	
211	3.12	291	2.47	463	1.83	1,136	1.19	1	
212	3.11	292	2.46	467	1.82	1,163	1.18	1	
213	3.10	294	2.45	472	1.81	1,190	1.17	1	
214	3.09	296	2.44	476	1.80	1,220	1.16	1	
215	3.08	298	2.44	481	1.79	1,220	1.15	1	
216	3.08	298	2.43	485	1.79	1,282	1.13	1	
217	3.07	301	2.42	490	1.78	1,316	1.14	1	
21/	3.03	301	∠.41	490	1.//	1,310	1.13	I	

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Grafton
Industrial Building Area Size Adjustment Factors
Median Effective Area = 7500sf Fixed Site Cost Adjustment = 25%

Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
577	4.00	735	3.30	1,014	2.60	1,630	1.90	4,167	1.20
579	3.99	738	3.29	1,014	2.59	1,645	1.89	4,261	1.19
580	3.98	741	3.28	1,025	2.58	1,659	1.88	4,360	1.18
582	3.97	744	3.27	1,030	2.57	1,674	1.87	4,464	1.17
584	3.96	747	3.26	1,036	2.56	1,689	1.86	4,573	1.16
586	3.95	750	3.25	1,042	2.55	1,705	1.85	4,688	1.15
588	3.94	753	3.24	1,047	2.54	1,720	1.84	4,808	1.14
590	3.93	756	3.23	1,053	2.53	1,736	1.83	4,934	1.13
591	3.92	759	3.22	1,059	2.52	1,752	1.82	5,068	1.12
593	3.91	762	3.21	1,065	2.51	1,769	1.81	5,208	1.11
595	3.90	765	3.20	1,071	2.50	1,786	1.80	5,357	1.10
597	3.89	768	3.19	1,078	2.49	1,803	1.79	5,515	1.09
599	3.88	772	3.18	1,084	2.48	1,820	1.78	5,682	1.08
601	3.87	775	3.17	1,090	2.47	1,838	1.77	5,859	1.07
603	3.86	778	3.16	1,096	2.46	1,856	1.76	6,048	1.06
605	3.85	781	3.15	1,103	2.45	1,875	1.75	6,250	1.05
607	3.84	785	3.14	1,109	2.44	1,894	1.74	6,466	1.04
609	3.83	788	3.13	1,116	2.43	1,913	1.73	6,696	1.03
611	3.82	791	3.12	1,123	2.42	1,933	1.72	6,944	1.02
613	3.81	794	3.11	1,130	2.41	1,953	1.71	7,212	1.01
615	3.80	798	3.10	1,136	2.40	1,974	1.70	7,500	1.00
617	3.79	801	3.09	1,143	2.39	1,995	1.69	7,813	0.99
619	3.78	805	3.08	1,150	2.38	2,016	1.68	8,152	0.98
621	3.77	808	3.07	1,157	2.37	2,038	1.67	8,523	0.97
623	3.76	812	3.06	1,165	2.36	2,060	1.66	8,929	0.96
625	3.75	815	3.05	1,172	2.35	2,083	1.65	9,375	0.95
627	3.74	819	3.04	1,179	2.34	2,107	1.64	9,868	0.94
629	3.73	822	3.03	1,187	2.33	2,131	1.63	10,417 11,029	0.93
631	3.72	826	3.02	1,194	2.32	2,155	1.62	,	0.92
633 636	3.71 3.70	830 833	3.01 3.00	1,202 1,210	2.31 2.30	2,180 2,206	1.61 1.60	11,719 12,500	0.91 0.90
638	3.69	837	2.99	1,210	2.29	2,232	1.59	13,393	0.89
640	3.68	841	2.98	1,216	2.29	2,252	1.58	14,423	0.89
642	3.67	845	2.97	1,234	2.27	2,239	1.57	15,625	0.87
644	3.66	848	2.96	1,242	2.26	2,315	1.56	17,045	0.86
647	3.65	852	2.95	1,250	2.25	2,344	1.55	18,750	0.85
649	3.64	856	2.94	1,258	2.24	2,373	1.54	20,833	0.84
651	3.63	860	2.93	1,267	2.23	2,404	1.53	23,438	0.83
653	3.62	864	2.92	1,276	2.22	2,435	1.52	26,786	0.82
656	3.61	868	2.91	1,284	2.21	2,467	1.51	31,250	0.81
658	3.60	872	2.90	1,293	2.20	2,500	1.50	37,500	0.80
660	3.59	876	2.89	1,302	2.19	2,534	1.49	46,875	0.79
663	3.58	880	2.88	1,311	2.18	2,568	1.48	62,500	0.78
665	3.57	884	2.87	1,320	2.17	2,604	1.47	93,750	0.77
667	3.56	889	2.86	1,330	2.16	2,641	1.46	187,500	0.7600
670	3.55	893	2.85	1,339	2.15	2,679	1.45	200,000	0.7594
672	3.54	897	2.84	1,349	2.14	2,717	1.44	300,000	0.7563
674	3.53	901	2.83	1,359	2.13	2,757	1.43	400,000	0.7547
677	3.52	906	2.82	1,369	2.12	2,799	1.42	500,000	0.7538
679	3.51	910	2.81	1,379	2.11	2,841	1.41	600,000	0.7531
682	3.50	915	2.80	1,389	2.10	2,885	1.40	700,000	0.7527
684	3.49	919	2.79	1,399	2.09	2,930	1.39	800,000	0.7523
687	3.48	924	2.78	1,410	2.08	2,976	1.38	900,000	0.7521
689	3.47	928	2.77	1,420	2.07	3,024	1.37	1,000,000	0.7519
692	3.46	933	2.76	1,431	2.06	3,074	1.36		
694 697	3.45 3.44	938 942	2.75 2.74	1,442 1,453	2.05 2.04	3,125 3,178	1.35	1	
700	3.44	942 947	2.74	1,455	2.04	3,178	1.34 1.33	1	
700	3.43	952	2.73	1,465	2.03	3,233	1.33	1	
702	3.42	957	2.72	1,476	2.02	3,289	1.32	1	
703	3.40	962	2.71	1,500	2.00	3,346	1.30		
710	3.39	966	2.69	1,512	1.99	3,472	1.29	1	
713	3.38	972	2.68	1,524	1.98	3,538	1.28	1	
716	3.37	977	2.67	1,537	1.97	3,606	1.27		
718	3.36	982	2.66	1,550	1.96	3,676	1.26	1	
721	3.35	987	2.65	1,563	1.95	3,750	1.25		
724	3.34	992	2.64	1,576	1.94	3,827	1.24	1	
727	3.33	997	2.63	1,589	1.93	3,906	1.23		
730	3.32	1,003	2.62	1,603	1.92	3,989	1.22	1	
732	3.31	1,008	2.61	1,616	1.91	4,076	1.21		

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Grafton

Manufactured Building Area Size Adjustment Factors

Median Effective Area = 900sf Fixed Site Cost Adjustment = 25%

Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
69	4.00	120	2.63	174	2.04	288	1.53	833	1.02
70	3.98	121	2.61	176	2.03	292	1.52	865	1.01
71	3.94	122	2.60	177	2.02	296	1.51	900	1.00
72	3.89	123	2.58	179	2.01	300	1.50	938	0.99
73	3.85	124	2.57	180	2.00	304	1.49	978	0.98
74	3.81	125	2.55	181	1.99	308	1.48	1,023	0.97
75	3.77	126	2.54	183	1.98	313	1.47	1,071	0.96
76	3.73	127	2.52	184	1.97	317	1.46	1,125	0.95
77	3.69	128	2.51	186	1.96	321	1.45	1,184	0.94
78	3.65	129	2.50	188	1.95	326	1.44	1,250	0.93
79	3.61	130	2.48	189	1.94	331	1.43	1,324	0.92
80	3.58	131	2.47	191	1.93	336	1.42	1,406	0.91
81	3.54	132	2.46	192	1.92	341	1.41	1,500	0.90
82	3.51	133	2.44	194	1.91	346	1.40	1,607	0.89
83	3.47	134	2.43	196	1.90	352	1.39	1,731	0.88
84	3.44	135	2.42	197	1.89	357	1.38	1,875	0.87
85	3.41	136	2.41	199	1.88	363	1.37	2,045	0.86
86	3.38	137	2.39	201	1.87	369	1.36	2,250	0.85
87	3.35	138	2.38	203	1.86	375	1.35	2,500	0.84
88	3.32	139	2.37	205	1.85	381	1.34	2,813	0.83
89	3.29	140	2.36	206	1.84	388	1.33	3,214	0.82
90	3.26	141	2.35	208	1.83	395	1.32	3,750	0.81
91	3.23	142	2.34	210	1.82	402	1.31	4,500	0.80
92	3.20	143	2.32	212	1.81	409	1.30	5,625	0.79
93	3.18	144	2.31	214	1.80	417	1.29	7,500	0.78
94	3.15	145	2.30	216	1.79	425	1.28	11,250	0.77
95	3.13	146	2.29	218	1.78	433	1.27	22,500	0.76
96	3.10	147	2.28	221	1.77	441	1.26	100,000	0.75
97	3.08	148	2.27	223	1.76	450	1.25	200,000	0.7511
98	3.05	149	2.26	225	1.75	459	1.24	300,000	0.7508
99	3.03	150	2.25	227	1.74	469	1.23	400,000	0.7506
100	3.01	151	2.24	230	1.73	479	1.22	500,000	0.7505
101	2.98	152	2.23	232	1.72	489	1.21	600,000	0.7504
102	2.96	153	2.22	234	1.71	500	1.20	700,000	0.7503
103	2.94	154	2.21	237	1.70	511	1.19	800,000	0.7503
104	2.92	155	2.20	239	1.69	523	1.18	900,000	0.7503
105	2.90	156	2.19	242	1.68	536	1.17	1,000,000	0.7502
106	2.88	157	2.18	245	1.67	549	1.16		
107	2.86	158	2.17	247	1.66	563	1.15		
108	2.84	160	2.16	250	1.65	577	1.14		
109	2.82	161	2.15	253	1.64	592	1.13		
110	2.80	162	2.14	256	1.63	608	1.12		
111	2.78	163	2.13	259	1.62	625	1.11		
112	2.76	164	2.12	262	1.61	643	1.10		
113	2.74	165	2.11	265	1.60	662	1.09		
114	2.73	167	2.10	268	1.59	682	1.08		
115	2.71	168	2.09	271	1.58	703	1.07		
116	2.69	169	2.08	274	1.57	726	1.06		
117	2.68	170	2.07	278	1.56	750	1.05		
118	2.66	172	2.06	281	1.55	776	1.04		
119	2.64	173	2.05	285	1.54	804	1.03		

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Code	Description
11	NOT ASSESSD SEPARATE
12 13	SUBDIVIDED POST ASMT IMPROVED POST SALE
14	IMPROVED POST SALE IMPROVED POST ASMT
15	IMPRVMNT U/C AT ASMT
16	L/O ASMT - L/B SALE
17 18	L/B ASMT - L/O SALE MULTIPLE PARCELS
19	MULTI-TOWN PROPERTY
20	MPC-CANT SELL SEPRTL
21 22	MPC-CAN SELL SEPRTLY INDETERMINATE PRICE
23	NO STAMP PER DEED
24	ABUTTER SALE
25	INSUFCNT MKT EXPOSUR
26 27	MINERAL RIGHTS ONLY LESS THAN 100% INT
28	LIFE EST/DEFER 1YR+
29	PLOTAGE/ASMBL IMPACT
30 31	TIMESHARE EASEMENT/BOATSLIPS
32	TIMBER RIGHTS
33	LNDLRD/TENANT SALE
34 35	PUBLIC UTIL GRNTR/E GOVMT AGENCY GRNTR/E
36	REL/CHAR/EDU GRNTR/E
37	FINANCIAL CO GRNTR/E
38	FAMILY/RELAT GRNTR/E DIVORCE PRTY GRNTR/E
39 40	BUSIN AFFIL GRNTR/E
41	GOV REL ENT/NHH/FNMA
43	SHORT SALE RQ 3RDPTY
44 45	NONMKT TRUST GRNTR/E BOUNDARY ADJUSTMT
47	OTHR SALE OF CONVENC
48	COURT/SHERIFF SALE
49 50	DEED INLIEU FORECLSR TAX SALE
51	FORECLOSURE
52	OTHER FORCED SALE
54 56	DEED TO QUIET TITLE OTHER DOUBTFUL TITLE
57	LARGE VALUE IN TRADE
58	INSTALLMENT SALE
60 66	UNIDENT IN ASSR RECS COMPLEX COMMRCL SALE
67	UNK PERSONAL PROPRTY
69	LEASE W/ UNK TERMS
70 77	BUYR/SELR COST SHIFT ASSMNT ENCUMBRANCES
80	SUBSID/ASSIST HOUSNG
81	ESTATE SALE/FDCY COV
82 83	DEED DATE TOO OLD CEMETERY LOTS
87	XS LOCALE IN SAMPLE
88	XS PRP TYP IN SAMPLE
89 90	RESALE IN EQ PERIOD RSA 79-A CURRENT USE
97	RSA 79-B CONSRV ESMT
98	SALE RELATD ASMT CHG
99	UNCLASSFYD EXCLUSION

SOLAR PANELS

Market data suggests solar panels contribute to market value. Government and other incentives commonly available to the property owner are taken into consideration when developing the initial assessed value. Industry representatives suggest that newly installed panels have a life expectancy of at least 25 years, so the following depreciation schedule is used with a floor factor of 25%:

<u>Age</u>	Condition Factor
1-5 Years	100
6-10 Years	85
11-15 Years	70
16-20 Years	55
21-25 Years	40
25+ Years	25

It should be noted that Solar Panels may have differing condition factors to account for atypical sizes or noted physical condition issues.

SECTION 10

WATERFRONT, VIEW & BUILDING GRADE INFORMATION

- A. WATERFRONT
- **B. VIEW REPORT**
- C. BUILDING GRADE REPORT

FOLLOWED BY PICTURE CATALOG

A. WATERFRONT

Grading waterfront, although somewhat objective due to the amount of waterfront, topography and presence or lack of a beach, the overall value different buyers are willing to spend for the same property varies dramatically due to individual likes and dislikes making the purchase somewhat emotional and to a degree subjective. This makes the assessing process more subjective than one may like, but it is a fact that buying and selling of property is not 100% objective. Docks are not separately assessed, as the value is inherent in the waterfront value.

Although the total market value of the property is expressed or displayed in separate parts, such as land, building, views and waterfront, it is the total value of the property that is most important. You may feel the view, waterfront, building or land is high or low, but if the total value represents market value and is equitable with similar properties, then your assessment is reasonable and fair.

The quality and desirability of waterfront varies widely as does the value attributed to various bodies of water and even the same body of water in two different municipalities.

Topography and access to the site, as well as to the waterfront itself varies and can greatly affect the market value. Because of this, it is rare to find two properties that are identical and as such adjustments must be made for water quality and access based on 3rd party data such as, NH DES when sales are lacking or limited.

Despite the possible lack of sales data, the assessor must still produce an equitable opinion of value for each and every property in town; sometimes making subjective adjustments for differences from property to property for what they feel affects the market value positively and/or negatively. This unfortunately may not always be demonstrated in sales data due to the lack of sales, so experience and common sense play a large part in this process, when local direct sales are lacking.

The following illustrates the waterfront properties in town on properties where pictures were available. These properties illustrate the values associated as developed for this town wide update and lacking sufficient recent sales provides testing against older sales when available.

Grafton Pond (GP)

\$250,000 Base – Indicates Average Site

Average Site

\$250,000

Normally between 300' and 600' of frontage, or good access, or mild topography, or tunnel to 45 degree view of the lake and/or hills, or a small beach.

Good Site \$350,000

Normally between 600' and 4,000' of frontage, or good access, or mild topography, or tunnel to 90 degree view of the lake and/or hills, or a small beach.

Kilton Pond (KP)

\$75,000 Base – Indicates Average Site

Kilton Pond – Site Adjustments

Poor Site \$10.000

Typically water access for an improved or a vacant lot, or may have limited frontage (normally 50' or less), or may have very limited access, or shallow, or cove with weeds, or no beach, or a limited view of the lake, and/or hills.

Poor (+) Site \$15,000

Typically an undeveloped, unbuildable site, or may have limited frontage (normally 50' or less), or may have limited access, or split by a road, or shallow cove frontage.

Fair (-) Site \$25,000

Typically an undeveloped site, or may have limited frontage (normally 50' or less), or may have limited access, or shallow cove frontage, or a tunnel view of the lake and/or hills or mountains, or the lot may be split by the road.

Fair Site \$40,000

Typically an undeveloped site, or may have limited frontage (normally 50' or less), or may have limited access, or shallow cove frontage, or a very small beach, or a tunnel view of the lake and/or hills or mountains.

Below Average Site

\$50,000

Normally between 50' and 75' of frontage, or limited access, or a shallow cove, or weedy frontage, or a tunnel to 45 degree view of the lake and/or hills or mountains, or a small beach, or the lot may be split by the road.

Average Site \$75,000

Normally between 75' and 100' of frontage, or good access, or tunnel to 45 degree view of the lake and/or hills, or a small beach.

Good Site \$100,000

Normally greater than 100' of frontage, or a 90 degree or greater view of the lake and/or hills or mountains, or a private cove, or a sandy beach.

Halfmoon Pond (HM Pond)

\$50,000 Base – Indicates Average Site

Halfmoon Pond – Site Adjustments

Minimum Site \$2,500

Typically a non-buildable lot, or may be an undeveloped site with very limited frontage, or may have very limited access, or very shallow, or cove with weeds, or steep topography. Due to a combination of these characteristics, the waterfront of a minimum site has very limited utility.

Poor Site \$10,000

Typically water access for an improved or a vacant lot, or may have limited frontage (normally 50' or less), or may have limited access, or shallow, or cove with weeds, or no beach, or steep topography, or a limited view of the lake, and/or hills.

Fair Site \$25,000

Typically an undeveloped site, or may have limited frontage (normally 50' or less), or may have limited access, or moderate topography, or shallow cove frontage, or a very small beach, or a tunnel view of the lake and/or hills or mountains.

Below Average Site

\$37,500

Normally between 50' and 75' of frontage, or limited access, or a shallow cove, or rolling or moderate topography at the waterfront, or tunnel to 45 degree view of the lake and/or hills or mountains, or a small beach.

Average Site \$50,000

Normally between 75' and 100' of frontage, or good access, or mild topography, or a tunnel to 45 degree view of the lake and/or hills, or a small beach.

Good Site \$75,000

Normally greater than 100' of frontage, or mild topography, or a 90 degree or greater view of the lake and/or hills or mountains, or a private cove, or a sandy beach.

Spectacle Pond (S Pond)

\$150,000 Base – Indicates Average Site

Poor Site \$50,000

Typically an undeveloped site, or may have limited frontage (normally 50' or less), or may have limited access, or moderate topography.

Below Average Site

\$125,000

Normally between 50' and 150' of frontage, or good access, or mild topography, or tunnel to 45 degree view of the lake and/or hills, or a small beach.

Average Site \$150,000

Normally between 150' and 250' of frontage, or good access, or mild topography, or tunnel to 45 degree view of the lake and/or hills, or a small beach.

Tewksbury Pond (T Pond)

\$50,000 Base – Indicates Average Site

Below Average Site

\$40,000

Normally between 50' and 75' of frontage, or limited access, or mild to rolling topography, or a tunnel to 45 degree view of the lake and/or hills, or a small beach.

Average Site \$50,000

Normally between 75' and 100' of frontage, or good access, or mild topography, or a tunnel to 45 degree view of the lake and/or hills, or a small beach.

Whitney Pond (WP)

\$50,000 Base – Indicates Average Site

Fair Site \$10,000

Typically an undeveloped site, or may have limited frontage (normally 50' or less), or may have limited access, or moderate topography, or shallow cove frontage, or a tunnel view of the lake and/or hills or mountains.

Below Average Site

\$25,000

Normally between 50' and 100' of frontage, or a vacant lot, or a shallow cove, or rolling or moderate topography, or a tunnel to 45 degree view of the lake and/or hills or mountains, or a small beach.

Average Site \$50,000

Normally between 75' and 100' of frontage, or good access, or mild topography, or a tunnel to 45 degree view of the lake and/or hills, or a small beach.

Adjustments for Water:

Presence of a beach (or other improvements) are positive features that may be added to the base condition when the site is average or less than average. These features add value and make the lot more desirable. Cove frontage, the presence of weeds, shallow waterfront, steep topography, the lot being undeveloped, and the like are negative features and may reduce the condition of any site.

Grafton Waterfront Report

Sorted By Waterfront Value



Map Lot Sub: 000006 000575 000023

Location: NORTHWOOD ESTATES DR

Owner: NORTHWOOD ESTATE ASSOCIATION

Waterfront Value: \$ 0

Condition: 0
Notes: WF



Map Lot Sub: 000006 000575 000001

Location: 37 NORTHWOOD ESTATES DR

Owner: FRANCESCHI JAMI

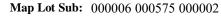
Waterfront Value: \$ 10,000



Notes: K POND WA WF

 Most Recent Sale:
 01/15/19
 4412/714
 Q I
 \$232,000

 Current Assessment:
 \$199,900



Location: 41 NORTHWOOD ESTATES DR

Owner: BERNARD SR, GARY C

Waterfront Value: \$ 10,000



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Condition: 20

Notes: K POND WA WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 11/02/18
 4399/90
 Q I
 \$190,000

Current Assessment: \$188,000



Map Lot Sub: 000006 000575 000003

Location: 10 NORTHWOOD ESTATES DR

Owner: CARTER THERESA E

Waterfront Value: \$ 10,000

Condition: 20

Notes: K POND WA WF



Map Lot Sub: 000006 000575 000004

Location: 18 NORTHWOOD ESTATES DR

Owner: SWAIN JAMES

Waterfront Value: \$ 10,000

Condition: 20

Notes: K POND WA WF



Map Lot Sub: 000006 000575 000005

Location: NORTHWOOD ESTATES DR

Owner: BRINCHEIRO VERGIL

Waterfront Value: \$ 10,000

Condition: 20

Notes: K POND WA WF



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Map Lot Sub: 000006 000575 000006

Location: NORTHWOOD ESTATES DR

Owner: MATTSON DAVID

Waterfront Value: \$ 10,000

Condition: 20



Map Lot Sub: $000006 \ 000575 \ 000007$

Location: NORTHWOOD ESTATES DR

Owner: KENYON DONALD

Waterfront Value: \$ 10,000

Condition: 20

Notes: K POND WA WF



Map Lot Sub: 000006 000575 000008

Location: NORTHWOOD ESTATES DR

Owner: GORMLEY PAUL

Waterfront Value: \$ 10,000

Condition: 20

Notes: K POND WA WF



Map Lot Sub: 000006 000575 000011

Location: 84 NORTHWOOD ESTATES DR

Owner: ISELY CLARA L

Waterfront Value: \$ 10,000

Condition: 20

Notes: K POND WA WF



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Map Lot Sub: 000006 000575 000012

Location: NORTHWOOD ESTATES DR

Owner: MCALISTER ADAM D

Waterfront Value: \$ 10,000

Condition: 20



Map Lot Sub: 000006 000575 000013

Location: NORTHWOOD ESTATES DR

Owner: ISELY CLARA L

Waterfront Value: \$ 10,000

Condition: 20

Notes: K POND WA WF



Map Lot Sub: 000006 000575 000015

Location: 122 NORTHWOOD ESTATES DR

Owner: SAVELL KENNETH

Waterfront Value: \$ 10,000

Condition: 20

Notes: K POND WA WF



Map Lot Sub: 000006 000575 000016

Location: NORTHWOOD ESTATES DR

Owner: SINGER RICHARD Z

Waterfront Value: \$ 10,000

Condition: 20

Notes: K POND WA WF



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Map Lot Sub: 000006 000575 000017

Location: 140 NORTHWOOD ESTATES DR

Owner: MCGUIRE, RYAN

Waterfront Value: \$ 10,000

Condition: 20



Map Lot Sub: 000006 000575 00010A

Location: 63 NORTHWOOD ESTATES DR **Owner:** BOUFFARD RAYMOND A

Waterfront Value: \$ 10,000

Condition: 20

Notes: K POND WA WF



Map Lot Sub: 000016 000858 000000
Location: 34 WHITNEY POND RD
Owner: WALDO TRUSTEE DAVID

Waterfront Value: \$ 10,000

Condition: 20

Notes: WHIT POND LIM WF



Map Lot Sub: 00011A 000057 000000 Location: KILTON POND RD Owner: AARDEMA, CYNTHIA J

Waterfront Value: \$ 13,500

Condition: 30

Notes: RBL K POND LIM WF



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Map Lot Sub: 00011A 000237 000000

 $\textbf{Location:} \ \ SPRUCE \ LN$

Owner: AVELLINO ENTERPRISES, LLC

Waterfront Value: \$ 13,500

Condition: 30

Notes: K POND UND LIM WF



Map Lot Sub: 00011A 000586 000000

Location: SPRUCE LN

Owner: SALVATORIELLO MARY ANN

Waterfront Value: \$ 13,500

Condition: 30

Notes: K POND LIM UND WF



Map Lot Sub: 00006P 000940 000000

Location: 14 LAKESIDE ROADOwner: MOGAN VICTORIA J

Waterfront Value: \$ 14,300

Condition: 30

Notes: K POND LIM WF



Map Lot Sub: 00006R 000093 000000

Location: 1093 MAIN ST **Owner:** O'NEAL JAMES

Waterfront Value: \$ 19,000

Condition: 40

Notes: UND K POND WF



Map Lot Sub: 00011A 000058 000000

 $\textbf{Location:} \ \ \textbf{KILTON POND RD}$

Owner: PHILBIN III, THOMAS H

Waterfront Value: \$ 20,000

Condition: 50

Notes: K POND RBL LIM WF



Map Lot Sub: 000011 000582 000000 **Location:** 105 DAVIS RD

Owner: IBEY REVOCABLE TRUST

Waterfront Value: \$ 23,800

Condition: 50

Notes: DTW K POND WF



Map Lot Sub: 00011A 000628 000000 **Location:** 75 KILTON POND RD

Owner: FOLEY JR TRUSTEE, RICHARD T

Waterfront Value: \$ 23,800

Condition: 50

Notes: RBL KPOND LIM WF



Map Lot Sub: 00010S 000758 000000

Location: 5 SHORE RD **Owner:** DIXON LEON C

Waterfront Value: \$ 31,900

Condition: 75

Notes: HM POND UND WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 07/12/18
 4373/986
 Q I
 \$92,000

Current Assessment: \$102,400

Map Lot Sub: 00015C 000527 000000

Location: TUCKER RD

Owner: GUARALDI JR LEONARD A

Waterfront Value: \$ 31,900



Condition: 75

Notes: UND HM POND WF



Map Lot Sub: 00015C 000382 000000 **Location:** 211 TUCKER RD

Owner: EICHENBERG RICHARD C

Waterfront Value: \$ 33,800

Condition: 75

Notes: TOPO HM POND WF



Map Lot Sub: 00015C 000612 000000

Location: TUCKER RD

Owner: CUSTEAU HELEN T

Waterfront Value: \$ 33,800

Condition: 75

Notes: HM POND UND WF



Map Lot Sub: 00015C 000791 000000 Location: HALFMOON POND RD

Owner: NUTTELMAN SETH DAVID

Waterfront Value: \$ 33,800

Condition: 75

Notes: UND HM POND WF



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Map Lot Sub: 00015C 000792 000000 **Location:** HALFMOON POND RD

Owner: NUTTELMAN SETH DAVID

Waterfront Value: \$ 33,800

Condition: 75

Notes: UND HM POND WF



Map Lot Sub: 00015C 000381 000000 Location: HALFMOON POND RD Owner: GUARALDI LAWRENCE

Waterfront Value: \$ 35,600

Condition: 75

Notes: HM UND POND WF



Map Lot Sub: 00015C 000740 000000
Location: HALFMOON POND RD
Owner: EICHENBERG RICHARD C

Waterfront Value: \$ 35,600

Condition: 75

Notes: UND HM POND WF

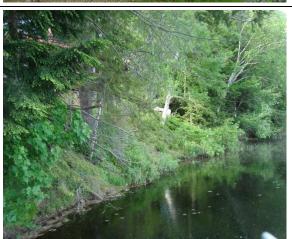


Map Lot Sub: 00011A 000059 000000 Location: 69 KILTON POND RD Owner: PHILBIN III, THOMAS H

Waterfront Value: \$ 36,000

Condition: 80

Notes: RBL KPOND LIM WF



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Map Lot Sub: 00011A 000455 000000 **Location:** KILTON POND RD

Owner: HUMBERSTONE TRUSTEE, DONALD A

Waterfront Value: \$ 36,000

Condition: 80

Notes: K POND UND WF



Map Lot Sub: 00011B 000251 000000

Location: 29 BIRCH LN

Owner: HUNZIKER JEFFREY

Waterfront Value: \$ 40,000

Condition: 100

Notes: K POND LIM ACC WF



Map Lot Sub: 00006R 000111 000000

Location: 16 BEARD LN

Owner: ROBERTSON, NANCY C

Waterfront Value: \$ 42,500

Condition: 100

Notes: K POND WF STAIRS



 $\textbf{Map Lot Sub:} \ \ 00010S \ 000014 \ 000000$

Location: 26 SHORE RD

Owner: DIOGENES, SCOTT JOHN

Waterfront Value: \$ 42,500

Condition: 100

Notes: TOPO TO HM POND WF



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 $\textbf{Map Lot Sub:} \ \ 00010S \ 000458 \ 000000$

Location: 288 TUCKER RD

Owner: MOYLAN CORNELIUS

Waterfront Value: \$ 42,500

Condition: 100

Notes: TOPO/XS HM POND WF



Map Lot Sub: 000005 001231 000000

Location: LEWIN RD **Owner:** ESTEY GISELE

Waterfront Value: \$ 45,000

Condition: 100

Notes: SPEC POND UND WF



Map Lot Sub: 000006 001024 000000

Location: 1441 MAIN ST

Owner: WOITOWICZ TRUSTEE DAVID A

Waterfront Value: \$ 45,000

Condition: 100

Notes: T POND LIM WF



Map Lot Sub: 00015C 000547 000000

Location: 275 TUCKER RD
Owner: HOULE JOSEPH D

Waterfront Value: \$ 45,000

Condition: 100

Notes: HM POND WF



Map Lot Sub: 000002 000545 000000

Location: 1467 MAIN ST

Owner: LEFEBVRE TRUSTEE, MARTHA K

Waterfront Value: \$ 47,500

Condition: 100

Notes: T POND TOPO TO WF



Map Lot Sub: 000002 000857 000000

Location: 1469 MAIN ST

Owner: BAILLARGEON ESTATE OF ROBERT

Waterfront Value: \$ 47,500

Condition: 100

Notes: T POND WF



Map Lot Sub: 00006R 000125 000000

Location: 26 ALPS PT

Owner: ERICKSON ESTATE OF DONALD H

Waterfront Value: \$ 47,500

Condition: 100

Notes: K POND WF



Map Lot Sub: 00006R 000807 000000

Location: 1131 MAIN ST

Owner: DOME JR DELBERT E

Waterfront Value: \$ 47,500

Condition: 100

Notes: K POND BELOW AVEWF



Map Lot Sub: 00010S 000212 000000

Location: 38 SHORE RD

Owner: SIMONDS DEIRDRE G

Waterfront Value: \$ 47,500

Condition: 100



Map Lot Sub: 00010S 000263 000000 Location: 78 HALFMOON POND RD Owner: BROWN YORKE J

Waterfront Value: \$ 47,500

Condition: 100

Notes: HM POND WF



Map Lot Sub: 00010S 000276 000000

Location: 52 SHORE RD

Owner: HOULKER KRISTEN E

Waterfront Value: \$ 47,500

Condition: 100

Notes: HM POND WF



Map Lot Sub: 00010S 000370 000000

Location: 58 HALFMOON POND RD
Owner: GUARALDI JR LEONARD A

Waterfront Value: \$ 47,500

Condition: 100

Notes: HM POND WF



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Map Lot Sub: 00010S 000421 000000

Location: TUCKER RD

Owner: DYER REVOCABLE FAM TRUST

Waterfront Value: \$ 47,500

Condition: 100



Map Lot Sub: 00010S 000719 000000

Location: SHORE RD

Owner: SANCHIRICO PAUL A

Waterfront Value: \$ 47,500

Condition: 100

Notes: HM POND WF



Map Lot Sub: 00011A 000453 000000 **Location:** 83 KILTON POND RD

Owner: PALMER SCOTT M

Waterfront Value: \$ 47,500

Condition: 100

Notes: K POND RBL WF



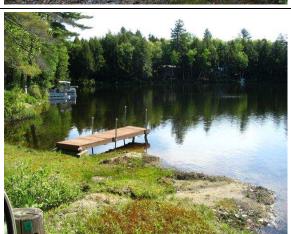
Map Lot Sub: 00011A 000465 000000 **Location:** 1 CHASE CAIDEN WAY

Owner: GICONDA PETER

Waterfront Value: \$ 47,500

Condition: 100

Notes: K POND XS WF WEEDS



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Map Lot Sub: 00011A 000878 000000

Location: 79 KILTON POND RD **Owner:** SURETTE RICHARD

Waterfront Value: \$ 47,500

Condition: 100

Notes: K POND RBL WF



Map Lot Sub: 00011A 000939 000000 Location: 12 LAKESIDE ROAD Owner: MOGAN VICTORIA J

Waterfront Value: \$ 47,500

Condition: 100

Notes: WEEDY SHORE WF



Map Lot Sub: 00015C 000121 000000

Location: TUCKER RD

Owner: MCCADDEN SHAWN

Waterfront Value: \$ 47,500

Condition: 100

Notes: HM POND WF



Map Lot Sub: 00015C 000380 000000 **Location:** HALFMOON POND RD

Owner: GUARALDI LAWRENCE

Waterfront Value: \$ 47,500

Condition: 100

Notes: HM POND WF



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Map Lot Sub: 00015C 000463 000000

Location: TUCKER RD
Owner: WHITIN LILI
Waterfront Value: \$ 47,500

Condition: 100

Notes: HM POND UND WF



Map Lot Sub: 00015C 000732 000000 **Location:** 300 TUCKER RD

Owner: MALTAIS TRUSTEE PHILIPPE J.G.

Waterfront Value: \$ 47,500

Condition: 100

Notes: HM POND WF



Map Lot Sub: 00015C 000957 000000 **Location:** 273 TUCKER RD

Owner: CONRAD BRUCE E

Waterfront Value: \$ 47,500

Condition: 100

Notes: HM POND WF



Map Lot Sub: 000011 001152 000000

Location: DAVIS RD

Owner: GRAFTON, TOWN OF

Waterfront Value: \$ 50,000

Condition: 100

Notes: K POND WF



Map Lot Sub: 000011 001160 000000

Location: DAVIS RD

Owner: NEW HAMPSHIRE, STATE OF

Waterfront Value: \$ 50,000

Condition: 100

Notes: K POND W/USE WF



Map Lot Sub: 000006 000041 000000 Location: 55 TEWKSBURY POND Owner: DAVIS MILDRED

Waterfront Value: \$ 56,300

Condition: 125 **Notes:** WF



Map Lot Sub: 000006 000575 000018

Location: 135 NORTHWOOD ESTATES DR **Owner:** TARBELL TRUSTEE KENNETH

Waterfront Value: \$ 56,300

Condition: 125

Notes: WEEDY SHORE WF



Map Lot Sub: 000002 000029 000000

Location: 1443 MAIN ST

Owner: ROY T MOGAN REV TRUST

Waterfront Value: \$ 59,400

Condition: 125

Notes: T POND WF



 $\textbf{Map Lot Sub:} \ \ 000006 \ 000439 \ 000000$

Location: 57 TEWKSBURY POND

Owner: HILL JOSEPH L

Waterfront Value: \$ 59,400

Condition: 125



Map Lot Sub: 00011A 000038 000000

Location: 27 BIRCH LN
Owner: ROSS DAVID
Waterfront Value: \$ 60,000

Condition: 150

Notes: STEEP TOPO TO KPWF



Map Lot Sub: 00011A 000745 000000

Location: 41 BIRCH LN

Owner: SANFORD TRUSTEE, JEANNE A.

Waterfront Value: \$ 60,000

Condition: 150

Notes: K POND STAIRSTO WF



Map Lot Sub: 00011A 000899 000000

Location: 37 BIRCH LN

Owner: CURRAN MICHAEL

Waterfront Value: \$ 60,000

Condition: 150

Notes: K POND STAIRSTO WF



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Map Lot Sub: 00006R 000050 000000

Location: 31 BEARD LN

Owner: SHERWOOD TRUSTEE KENNETH

Waterfront Value: \$ 63,800

Condition: 150



Map Lot Sub: 00011A 000013 000000

Location: 34 BIRCH LN

Owner: FAIRBANKS SCOTT D

Waterfront Value: \$ 63,800

Condition: 150

Notes: K POND TOPO TO WF



Map Lot Sub: 00011A 000329 000000

Location: 18 SPRUCE LN

Owner: SALVATORIELLO MARY ANN

Waterfront Value: \$ 63,800

Condition: 150

Notes: K POND TOPO TO WF



Map Lot Sub: 00011A 000795 000000

Location: 14 SPRUCE LN

Owner: AVELLINO ENTERPRISES, LLC

Waterfront Value: \$ 63,800

Condition: 150

Notes: K POND WF



Map Lot Sub: 00015C 000467 000000

Location: 215 TUCKER RD

Owner: DOWTY TRUSTEE MARTIN E

Waterfront Value: \$ 63,800

Condition: 150



Map Lot Sub: 000009 001043 000001 **Location:** 84 GRIFFITH RD

Owner: GRAFTON POND ASSOC

Waterfront Value: \$ 67,500

Condition: 150 Notes: WF



Map Lot Sub: 00006R 000049 000000

Location: 20 BEARD LN

Owner: RUTKOWSKI TRUSTEE DAVID A

Waterfront Value: \$ 67,500

Condition: 150

Notes: K POND WF



Map Lot Sub: 00011A 000444 000000

Location: 25 BIRCH LN

Owner: CHARBONO, MATTHEW J

Waterfront Value: \$ 67,500

Condition: 150

Notes: K POND WF



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Map Lot Sub: 00011E 000729 000000

Location: 103 DAVIS RD

Owner: MERRITT MICHAEL

Waterfront Value: \$ 67,500

Condition: 150

Notes: TOPO TO KP WF



Map Lot Sub: 00015C 000471 000000 Location: 219 TUCKER RD Owner: AUDETTE REV TRUST

Waterfront Value: \$ 67,500

Condition: 150

Notes: HM POND WF



Map Lot Sub: 000002 000593 000000

Location: 59 HEIGHT OF LAND ROAD

Owner: TEWKSGREEN LLC

Waterfront Value: \$ 71,300

Condition: 150

Notes: T POND WF



Map Lot Sub: 000006 000575 000020

Location: 121 NORTHWOOD ESTATES DR

Owner: BURNETTE MICHAEL

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



Printed: 08/28/2020 9:48:06 am

Map Lot Sub: 00006P 000309 000000

Location: 144 KILTON POND RD

Owner: SWISHER JR WILLIAM P

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF

Date **Price** Book/Page Type

Most Recent Sale: 11/01/17 4322/16 QΙ \$235,533 \$277,900

Current Assessment:



Map Lot Sub: 00006R 000187 000000

Location: 25 ALPS PT

Owner: MOGAN CYNTHIA

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



Map Lot Sub: 00006R 000187 000001

Location: 16 ALPS PT

Owner: WOODMAN, CHARLES E

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



Map Lot Sub: 00006R 000776 000000

Location: 12 BEARD LN
Owner: LAUN WILLIAM A

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



Map Lot Sub: 00010S 000128 000000

Location: 287 TUCKER RD

Owner: RUSSELL JOHN J

Waterfront Value: \$ 71,300

Condition: 150

Notes: HM POND WF W/BEACH



Map Lot Sub: 00011A 000454 000000 **Location:** 86 KILTON POND RD

Owner: HUMBERSTONE TRUSTEE, DONALD A

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



Map Lot Sub: 00011A 000604 000000

Location: 8 BIRCH LN

Owner: GAVEL, RONALD & LAURA

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



Map Lot Sub: 00011A 000743 000000

Location: 38 BIRCH LN

Owner: ROY SR. DANIEL P

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



 $\textbf{Map Lot Sub:} \ \ 00011A \ 000787 \ 000000$

Location: 52 KILTON POND RD

Owner: SALVATORIELLO MARY ANN

Waterfront Value: \$ 71,300

Condition: 150



Map Lot Sub: 00011A 000956 000000

Location: 36 BIRCH LN

Owner: FAIRBANKS SCOTT D

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



Map Lot Sub: 00011B 000190 000001

Location: 1057 MAIN ST

Owner: BARDEN MICHAEL J

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



Map Lot Sub: 00011B 000190 000002

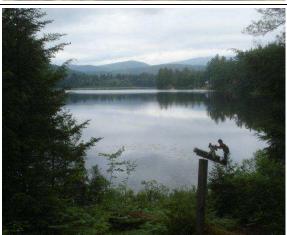
Location: 1073 MAIN ST

Owner: LANGEVIN PHILIP W

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



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Map Lot Sub: 00011B 000194 000000

Location: 19 BERGERON LN

Owner: BERGERON JOHN H

Waterfront Value: \$ 71,300

Condition: 150



Map Lot Sub: 00011B 000296 000000

Location: MAIN ST

Owner: HUNZIKER JEFFREY

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



Map Lot Sub: 00011B 000352 000000

Location: 1037 MAIN ST

Owner: MORGUNOVA NATALIA

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF



Map Lot Sub: 00011B 000601 000000

Location: 983 MAIN ST

Owner: MINSHALL DAVID J

Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 11/20/17
 4326/391
 Q I
 \$205,000

Current Assessment: \$225,500

Map Lot Sub: 00011B 000643 000000

Location: 1019 MAIN ST

Owner: MILLIKEN DEBRA A

Waterfront Value: \$ 71,300



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Condition: 150



Map Lot Sub: 00011E 000614 000000 **Location:** 4 SALLY`S POINT RD

Owner: LEE ALAN D Waterfront Value: \$ 71,300

Condition: 150

Notes: K POND WF

 Most Recent Sale:
 09/05/17
 4309/303
 Q I
 \$125,000

 Current Assessment:
 \$187,800

Map Lot Sub: 00015C 000083 000000
Location: 88 HALFMOON POND RD
Owner: BRACISKA TRUSTEE ERIC A

Waterfront Value: \$ 71,300



Condition: 150

Notes: HM POND WF W/BEACH

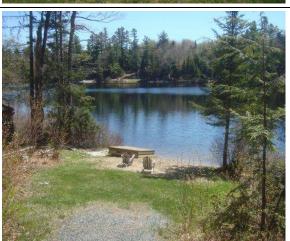


Map Lot Sub: 00015C 000256 000000 Location: 239 TUCKER RD Owner: MCCADDEN SHAWN

Waterfront Value: \$ 71,300

Condition: 150

Notes: HM POND WF W/BEACH



 $\textbf{Map Lot Sub:} \ \ 00015C \ 000354 \ 000000$

Location: 201 TUCKER RD

Owner: PLATNER N FRANCES

Waterfront Value: \$ 71,300

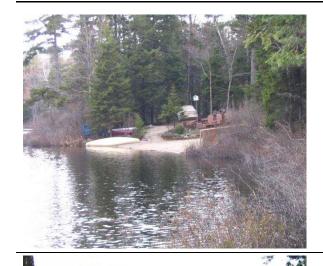
Condition: 150

Notes: HM POND WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 11/18/19
 4482/99
 Q I
 \$213,000

Current Assessment:



Map Lot Sub: 00015C 000378 000000
Location: 114 HALFMOON POND RD
Owner: O'MAHONY CONOR PHILIP

Waterfront Value: \$ 71,300

Condition: 150

Notes: HM POND WF W/BEACH

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 10/20/17
 4319/329
 Q I
 \$200,000

Current Assessment:

\$215,400

Map Lot Sub: 00015C 000611 000000 **Location:** 253 TUCKER RD

Owner: DEHAVEN JAMES DONALD

Waterfront Value: \$ 71,300



Notes: HM POND WF W/BEACH



Map Lot Sub: 00015C 000717 000000 **Location:** 277 TUCKER RD

Owner: TOPOR JOHN W

Waterfront Value: \$ 71,300

Condition: 150

Notes: HM POND WF W/BEACH



Printed: 08/28/2020 9:48:06 am

Map Lot Sub: 00006R 000011 000000

Location: 13 LAKESIDE ROAD **Owner:** SPENCER LISA M

Waterfront Value: \$ 74,400

Condition: 175

Notes: K POND WF W/VU



Map Lot Sub: 000006 001163 000000 **Location:** TEWKSBURY POND

Owner: NEW HAMPSHIRE, STATE OF

Waterfront Value: \$ 95,000

Condition: 200

Notes: T POND USE WF



Map Lot Sub: 00011A 000002 000000 **Location:** 50 KILTON POND RD

Owner: SALVATORIELLO MARY ANN

Waterfront Value: \$ 95,000

Condition: 200

Notes: K POND WF W/BEACH



Map Lot Sub: 00011B 000711 000000 **Location:** 18 LAKESIDE ROAD

Owner: BIDWELL, JOHN C

Waterfront Value: \$ 95,000

Condition: 200

Notes: K POND WF W/VU



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Map Lot Sub: 000005 001017 000000

Location: 116 LEWIN RD

Owner: CHRISTIE LIVING TR

Waterfront Value: \$ 118,800

Condition: 250

Notes: 100' SPEC POND WF



 $\textbf{Map Lot Sub:} \ \ 000005 \ 001018 \ 000000$

Location: 120 LEWIN RD **Owner:** WILMOT CONNIE

Waterfront Value: \$ 118,800

Condition: 250

Notes: EST 100' WF



Map Lot Sub: 000009 000502 000000 Location: 415 GRAFTON POND RD

Owner: HEBARD WILLIAM

Waterfront Value: \$ 118,800

Condition: 250

Notes: G POND WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 11/05/18
 4399/414
 Q I
 \$575,000

Current Assessment:

\$576,600

 $\textbf{Map Lot Sub:} \ \ 000005 \ 001229 \ 000000$

Location: 130 LEWIN RD **Owner:** ESTEY GISELE

Waterfront Value: \$ 135,000



Condition: 300

Notes: SPEC POND WF



Printed: 08/28/2020 9:48:06 am

Map Lot Sub: 000005 001230 000000

Location: 133 LEWIN RD **Owner:** ESTEY GISELE

Waterfront Value: \$ 135,000

Condition: 300

Notes: SPEC POND WF



Map Lot Sub: $000005\ 000736\ 000000$

Location: 114 LEWIN RD

Owner: BLANCHARD, WILLIAM B

Waterfront Value: \$ 142,500

Condition: 300

Notes: 185' SPEC POND WF

 Date
 Book/Page
 Type
 Price

 ∴ 06/05/20
 4525/0421
 Q I
 \$273,000

Most Recent Sale: 06/05/20 4525/0421 Q I \$273,000 **Current Assessment:** \$264,700

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B. VIEWS

Views, by their nature are subjective. However, isn't buying and selling of real estate also subjective? Is it not all based on the likes and dislikes of the market? And, do we not all like and dislike differently?

While there are some subjective measures involved in buying and selling of real estate, a large portion of the purchase price is based on likes and dislikes and the emotion of the buyer and seller.

Like land and building values, the contributory value of a view is extracted from the actual sales data. If you review Section 7, you can see how these values are developed, when sales data is available. However, it is a known fact and part of historical sales data, that views can and do contribute to the total market value. The lack of sales data in any particular neighborhood of properties with views does not mean views have no contributing value but rather that the need for the use of historic data, experience and common sense must prevail.

Once various views are analyzed and the market contributory value extracted, the assessor can then apply that value whenever the same view occurs, similar to land and building values. That part is easy. It becomes more difficult when more or less substantial views or total different views are found in the town then were found in the sales data. When this occurs, the assessor, using all the sales data available, must then give an opinion of the value of the view. To assist in that process, the views are further defined by their width, depth, distance and subject matter as outlined in Section 1. D. Here experience and common sense play a large part in this process.

The following report of all views is provided, to show consistency in the application of views, as well as document the contributory value assessed in each one.

The following illustrates the view properties in town on properties where pictures were available. These properties illustrate the values associated as developed for this town wide update and lacking sufficient recent sales provides testing against older sales when available.

There are 79 out of 1,495 total properties that have views associated with them. Views of substantially greater degree, depth, width and subject matter were found during the field review, and while not represented by local sales, were clearly of value and needed to be addressed. Comparing pictures of the sales to these properties and drawing upon our experience from surrounding areas, we developed an opinion of the contributory value of those views.

Grafton View Report

Sorted By View Value



Map Lot Sub: 000012 001019 000000 Location: 22 TURNPIKE RD Owner: PARRISH, MATTHEW J

Owner: PARRISH, MATTHEW
View Value: \$ 1,700
Subject: HILLS

Width: TUNNEL

Depth: TOP 25

Distance: CLOSE/NEAR

Condition: 100
Notes:



Map Lot Sub: 000011 000884 000001

Location: 79 MANDIWOOD FARM RD
Owner: HURLEY JR JOHN MICHAEL

View Value: \$ 2,600
Subject: HILLS
Width: AVERAGE
Depth: TOP 25
Distance: CLOSE/NEAR

Condition: 50

Notes: Part Blocked VU

 Most Recent Sale:
 09/09/19
 4463/610
 Q I
 \$278,000

 Current Assessment:
 \$244,100



Map Lot Sub: 000016 000027 000000
Location: 222 KINSMAN RD
Owner: SAUNDERS JON

View Value: \$ 2,600

Subject: MOUNTAINS
Width: TUNNEL
Depth: TOP 25
Distance: DISTANT

Condition: 50

Notes: Part Blocked VU



Map Lot Sub: 00011E 000979 000003

Location: DOTEN LN

Owner: WIGHTMAN THOMAS

View Value: \$ 2,600
Subject: HILLS
Width: TUNNEL
Depth: TOP 25
Distance: DISTANT
Condition: 100

Notes:



Map Lot Sub: 000006 000575 000014

Location: 112 NORTHWOOD ESTATES DR

Owner: LEE YOON M

View Value: \$ 3,400
Subject: HILLS
Width: NARROW
Depth: TOP 25
Distance: CLOSE/NEAR

Condition: 100

Notes: 30 DEG HILLSIDE/MT



Map Lot Sub: 000017 000537 000000 **Location:** 23 BARNEY HILL RD

Owner: CAVAGNARO KASIE JUNE

View Value: \$ 3,400 Subject: HILLS Width: NARROW Depth: TOP 25

Distance: CLOSE/NEAR

Condition: 100
Notes:



Map Lot Sub: 000017 000782 000002

Location: 264 SARGENT HILL RD

Owner: CURRAN FAMILY REV TRUST

View Value: \$ 4,300

Subject: MOUNTAINSWidth: NARROWDepth: TOP 25Distance: DISTANT

Condition: 50

Notes: PART BLKD MTN VU



Map Lot Sub: 00011E 000947 000000

Location: 56 DAVIS RD **Owner:** MASON KEITH G

View Value: \$ 4,300

Subject: MOUNTAINS
Width: NARROW
Depth: TOP 25
Distance: DISTANT

Condition: 50

Notes: vu thru p-lines



Map Lot Sub: 000001 000034 000000

Location: 85 POWELL RD

Owner: BARBAGALLO TRUSTEE RONALD

View Value: \$ 5,100

Subject: MOUNTAINS
Width: TUNNEL
Depth: TOP 25
Distance: DISTANT
Condition: 100

Notes:



Map Lot Sub: 000010 000387 000000 **Location:** 386 RIDDLE HILL RD

Owner: GRUNEWALD SAMANTHA R

View Value: \$ 5,100 Subject: HILLS Width: AVERAGE Depth: TOP 25 Distance: CLOSE/NEAR

Condition: 100

Notes:



Printed: 08/26/2020 10:06:39 am

Map Lot Sub: 000011 000958 000000

Location: 149 RIDDLE HILL RD

Owner: WHITE FRANK J

View Value: \$ 5,100 Subject: HILLS

Width: AVERAGE

Depth: TOP 25

Distance: CLOSE/NEAR

Condition: 100 **Notes:** VU



Map Lot Sub: 000014 000418 000000
Location: 1884 NH ROUTE 4A
Owner: STONE ERIC S

View Value: \$ 5,100
Subject: HILLS
Width: AVERAGE
Depth: TOP 25
Distance: CLOSE/NEAR

Condition: 100

Notes: HILLTOP VU



Map Lot Sub: 000014 000648 000007 Location: 300 HARDY HILL RD Owner: LAURIE, CATHERINE C

View Value: \$ 5,100

Subject: MOUNTAINS
Width: TUNNEL
Depth: TOP 25
Distance: DISTANT
Condition: 100

Notes:



Map Lot Sub: 000015 000307 000000
Location: BLUEBERRY HILL RD
Owner: TASSINARI VINCENT R

View Value: \$ 5,100

Condition: 100

Subject: MOUNTAINS
Width: TUNNEL
Depth: TOP 25
Distance: DISTANT

Notes: TUNNEL MTN VU



Printed: 08/26/2020 10:06:39 am

Map Lot Sub: 000015 001063 000000 **Location:** 651 KINSMAN RD

- OST KIT (SIVII II V TES

Owner: MATHER, JONATHAN PHILIP

View Value: \$ 5,100 Subject: HILLS Width: AVERAGE Depth: TOP 25 Distance: CLOSE/NEAR

Condition: 100

Notes:



Map Lot Sub: 000017 000430 000000 **Location:** 86 BARNEY HILL RD

Owner: HEWITT JAY

View Value: \$ 5,100
Subject: HILLS
Width: AVERAGE
Depth: TOP 25
Distance: CLOSE/NEAR

Condition: 100

Notes: clouds blk part vu



Map Lot Sub: 000011 000204 000000 **Location:** 146 CHERRY HILL RD

Owner: KETCHE ESTATE OF GERALD

View Value: \$ 6,800
Subject: HILLS
Width: NARROW
Depth: TOP 50
Distance: CLOSE/NEAR

Condition: 100 Notes: VU



Map Lot Sub: 000014 000647 000000 Location: 314 HARDY HILL RD Owner: CADREACT RICHARD S

View Value: \$ 6,800

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 25Distance: DISTANT

Condition: 50

Notes: Part Blocked VU



Printed: 08/26/2020 10:06:39 am

Map Lot Sub: 000016 000211 000000 **Location:** 274 PRESCOTT HILL RD

Owner: BUSHEY ROBERT W

View Value: \$ 6,800
Subject: HILLS
Width: NARROW
Depth: TOP 50
Distance: CLOSE/NEAR

Condition: 100

Notes:



Map Lot Sub: 000020 000051 000001 Location: 161 KINSMAN RD

Owner: FROTHINGHAM HENRY

View Value: \$ 6,800
Subject: HILLS
Width: NARROW
Depth: TOP 50
Distance: CLOSE/NEAR

Condition: 100

Notes:



Map Lot Sub: 000014 000501 00000A Location: 301 HARDY HILL RD Owner: JOHNSON FREEMAN

View Value: \$ 7,700 Subject: HILLS Width: WIDE

Depth: TOP 25

Distance: CLOSE/NEAR

Condition: 100

Notes: PASTORAL HILL VU



Map Lot Sub: 000012 000769 000006 **Location:** 90 WILD MEADOW RD

Owner: LAMOUREUX TRUSTEE, DANIEL J

View Value: \$ 8,500
Subject: MOUNTAINS
Width: NARROW
Depth: TOP 25

Distance: DISTANT **Condition:** 100

Notes: VU



Printed: 08/26/2020 10:06:39 am

Map Lot Sub: 000015 000132 000000

Location: 517 KINSMAN RD
Owner: NEUFELL FRANK

View Value: \$ 8,500

Subject: MOUNTAINS **Width:** NARROW

Depth: TOP 25 **Distance:** DISTANT **Condition:** 100

Notes: mt c vu



Map Lot Sub: 000015 000342 000000
Location: 48 LAFRENIERE LN
Owner: SERRA STEPHEN

View Value: \$ 8,500

Subject: MOUNTAINSWidth: NARROWDepth: TOP 25Distance: DISTANT

Condition: 100

Notes:

 Most Recent Sale:
 01/30/18
 4340/841
 Q V
 \$33,000

 Current Assessment:
 \$34,800



Map Lot Sub: 000003 000517 000000
Location: 108 BROCK HILL RD
Owner: PELCZARSKI, RICHARD

View Value: \$10,200
Subject: MOUNTAINS
Width: TUNNEL
Depth: TOP 50
Distance: DISTANT
Condition: 100

Notes: M&C VU



Map Lot Sub: 000017 000814 000000

Location: 295 MAIN ST

Owner: D'AMBOISE JOSEPH

View Value: \$ 10,200
Subject: HILLS
Width: AVERAGE
Depth: TOP 50
Distance: CLOSE/NEAR

Condition: 100
Notes:



Map Lot Sub: 000012 000917 000000

Location: 190 MAIN ST

Owner: DUSSEAULT DONALD

View Value: \$11,900
Subject: HILLS
Width: WIDE
Depth: TOP 75

Distance: CLOSE/NEAR

Condition: 50

Notes: vu thru p-lines



Map Lot Sub: 000006 001052 000000 **Location:** BULLOCK'S CROSSING

Owner: CHO DONGJAE

View Value: \$ 12,800 CU

Subject: MOUNTAINS
Width: NARROW
Depth: TOP 50
Distance: CLOSE/NEAR

Condition: 100

Notes:



Map Lot Sub: 000016 000169 000000 **Location:** 292 WILLIAMS HILL RD

Owner: BURRILL DAVID W

View Value: \$ 13,600
Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 25
Distance: DISTANT
Condition: 100

Notes: VU



Map Lot Sub: 000016 000228 000002 Location: 212 KINSMAN RD

Owner: REYNOLDS BRANDON LEE

View Value: \$ 13,600
Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 25
Distance: DISTANT

Condition: 100

Notes: Part Blocked VU

 Most Recent Sale:
 03/02/18
 4346/469
 Q I
 \$225,800

 Current Assessment:
 \$226,500

Map Lot Sub: 000017 000965 000000 Location: 159 SARGENT HILL RD Owner: GORMAN CHARLES

View Value: \$ 13,600

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 25
Distance: DISTANT
Condition: 100

Notes: MT C VU





Map Lot Sub: 000017 001208 000001

Location: MAIN ST **Owner:** CAO CHAN T

View Value: \$ 13,600 CU

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 50Distance: DISTANT

Condition: 50

Notes: UND LOT

 Most Recent Sale:
 10/22/18
 4396/231
 Q V
 \$39,000

 Current Assessment:
 \$50,600

Map Lot Sub: 000006 000456 000002 **Location:** 131 TUNNEL RD

Owner: FLEMING HEATHER M.

View Value: \$ 15,300
Subject: HILLS
Width: AVERAGE
Depth: TOP 75
Distance: CLOSE/NEAR

Condition: 100

Notes: PART BLKD HILL VU



Map Lot Sub: 000006 001058 000002 Location: 197 RAZOR HILL RD Owner: JUKOSKY ANTHONY

View Value: \$ 15,300 Subject: HILLS

Width: AVERAGE **Depth:** TOP 75

Distance: CLOSE/NEAR

Condition: 100

Notes: HILLSIDE VU



Map Lot Sub: 000012 000720 000001

Location: 225 MAIN ST

Owner: CARPENTER DOUGLAS C

View Value: \$15,300 Subject: HILLS Width: AVERAGE Depth: TOP 75

Distance: CLOSE/NEAR

Condition: 100 **Notes:** VU





Map Lot Sub: 000017 000720 00000A

Location: 175 MAIN ST

Owner: GRAFTON CHRISTIAN CHURCH, INC

View Value: \$ 15,300
Subject: HILLS
Width: AVERAGE
Depth: TOP 75
Distance: CLOSE/NEAR

Condition: 100

Notes:



 Map Lot Sub:
 000017 000898 000000

 Location:
 11 SARGENT HILL RD

Owner: HAUBRICH RANDEL

View Value: \$15,300 Subject: HILLS Width: AVERAGE Depth: TOP 75

Distance: CLOSE/NEAR **Condition:** 100

Notes:



Map Lot Sub: 000020 000996 000000

Location: 96 KINSMAN RD **Owner:** SMITH ANSON

View Value: \$ 15,300

Subject: MOUNTAINSWidth: TUNNELDepth: TOP 75

Distance: DISTANT

Condition: 100 **Notes:** VU



Map Lot Sub: 000006 000793 000000

Location: 144 TUNNEL RD

Owner: BURRINGTON TRUSTEE DIANNE W

View Value: \$ 16,200 Subject: HILLS Width: WIDE Depth: TOP 50

Distance: CLOSE/NEAR

Condition: 100

Notes: 90+ HILL VU



Map Lot Sub: 000011 000518 000000
Location: 282 CHERRY HILL RD
Owner: BELANGER GARY A

View Value: \$ 16,200
Subject: HILLS
Width: WIDE
Depth: TOP 50
Distance: CLOSE/NEAR

Condition: 100

Notes: 90 PRT BLKD HLL VU



Map Lot Sub: 00016D 000657 000000
Location: 15 PRESCOTT HILL RD
Owner: MORSE REALTY TRUST

View Value: \$ 16,200
Subject: HILLS
Width: WIDE
Depth: FULL 100%
Distance: CLOSE/NEAR

Condition: 50

Notes: PAST/HILL VU-PLine



Map Lot Sub: 000011 000884 000002

Location: 12 MANDIWOOD FARM RD

Owner: PRINCE SCOTT R

View Value: \$ 17,000
Subject: MOUNTAINS
Width: NARROW
Depth: TOP 50
Distance: DISTANT
Condition: 100

Notes: MT C VU



Map Lot Sub: 000015 000414 000002 **Location:** 528 KINSMAN RD

Owner: RUSSELL STEPHANIE A

View Value: \$ 17,000

Subject: MOUNTAINS
Width: NARROW
Depth: TOP 50
Distance: DISTANT

Condition: 100 **Notes:** VU



Map Lot Sub: 000016 000708 000000 Location: 56 BEAR HOLLOW RD Owner: COLLINS, KRISTI A

View Value: \$ 17,000

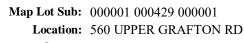
Subject: MOUNTAINS
Width: NARROW
Depth: TOP 50
Distance: DISTANT

Condition: 100

Notes:

 Most Recent Sale:
 08/17/20
 4545/0781
 Q I
 \$280,000

 Current Assessment:
 \$259,700



Owner: DUFFY MICHAEL

View Value: \$ 21,300 Subject: MOUNTAINS

Width: WIDE
Depth: TOP 25
Distance: DISTANT
Condition: 100

Notes: 90 DIST MTN/VAL VU



Map Lot Sub: 000002 000876 000001 **Location:** 38 POWELL RD

Owner: ROBERT CORY SCOTT

View Value: \$ 21,300 Subject: MOUNTAINS

Width: WIDE
Depth: TOP 50
Distance: DISTANT

Condition: 50

Notes: part blkd -2 vus



Map Lot Sub: 000017 000426 000000 **Location:** 81 BARNEY HILL RD

Owner: RUDY MICHAEL J

View Value: \$ 22,100

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50
Distance: DISTANT

Condition: 80
Notes:

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 10/22/19
 4474/950
 Q I
 \$285,000

 Current Assessment:
 \$257,300



Printed: 08/26/2020 10:06:39 am



Map Lot Sub: 000001 000401 000001 **Location:** 208 SPECTACLE POND RD

Owner: INNES MARCY

View Value: \$ 27,200

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50
Distance: DISTANT

Condition: 100

Notes: MTS/AVE/D50/DST VU



Map Lot Sub: 000015 000574 000000 **Location:** 353 KINSMAN RD

Owner: LEHMAN CHRISTOPHER

View Value: \$ 27,200

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 50Distance: DISTANT

Condition: 100

Notes: 2TIER MT C VU



Map Lot Sub: 000016 000078 000000 **Location:** 44 WILLIAMS HILL RD

Owner: DARROW, ERIN M

View Value: \$ 27,200

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50
Distance: DISTANT

Condition: 100

Notes: VU



Map Lot Sub: 000017 001208 000002

Location: 52 MAIN ST

Owner: LOCOCO JR ENACE J

View Value: \$ 27,200

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50

Distance: DISTANT **Condition:** 100

Notes: VU



Map Lot Sub: 000020 000228 000001 **Location:** KINSMAN RD

Owner: FROTHINGHAM HENRY **View Value:** \$ 27,200 CU

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50
Distance: DISTANT
Condition: 100

Notes:



Map Lot Sub: 000017 000720 000000

Location: 201 MAIN ST

Owner: GRAFTON CHRISTIAN CHURCH, INC

View Value: \$ 32,300
Subject: HILLS
Width: WIDE
Depth: TOP 75
Distance: DISTANT
Condition: 100

Notes: PASTORAL/HILL VU



Map Lot Sub: 000001 000650 000000

Location: 376 HEIGHT OF LAND ROAD

Owner: MORAN REVOCABLE TRUST OF 98

View Value: \$ 40,800
Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 75
Distance: DISTANT
Condition: 100

Notes:



Map Lot Sub: 000002 001062 000004

Location: 62 DUGAN LN **Owner:** DUGAN DONNA J

View Value: \$ 40,800
Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 75
Distance: DISTANT

Condition: 100

Notes: MTN VALLEY VU



Map Lot Sub: 000010 000061 000000 **Location:** 671 RIDDLE HILL RD

Owner: LODI MARK
View Value: \$ 40,800
Subject: MOUNTAINS
Width: AVERAGE

Depth: TOP 75
Distance: DISTANT
Condition: 100

Notes: VU



Map Lot Sub: 000015 000053 000001 Location: 107 LIVINGSTON HILL RD

Owner: LEES DANIEL A

View Value: \$ 40,800
Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 75
Distance: DISTANT

Condition: 100

Notes: 45+ MT C VU



Map Lot Sub: 000015 000316 000000 Location: 252 KINSMAN RD Owner: GIBSON STEVEN H

View Value: \$ 40,800
Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 75
Distance: DISTANT

Condition: 100 Notes: VU



Printed: 08/26/2020 10:06:39 am

Map Lot Sub: 000011 001180 000000 **Location:** 158 DRAGON CREEK LN

Owner: CONNOLLY, JAMES

View Value: \$ 42,500

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 50
Distance: DISTANT

Condition: 100

Notes: MTN/VAL VU



Map Lot Sub: 000015 000015 000000 Location: 128 BLUEBERRY HILL RD Owner: BRIGGS TRUSTEE, LAURA S

View Value: \$ 42,500

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 50
Distance: DISTANT
Condition: 100

Notes: VU

 Most Recent Sale:
 06/05/18
 4365/310
 Q I
 \$150,000

 Current Assessment:
 \$119,900



Map Lot Sub: 000016 000338 002-04 Location: 25 BEAR HOLLOW RD Owner: KRSIEAN MICHAEL

View Value: \$ 42,500 Subject: MOUNTAINS

Width: WIDE
Depth: TOP 50
Distance: DISTANT
Condition: 100

Notes: WID/MTN/DST

 Most Recent Sale:
 11/27/17
 4327/194
 Q I
 \$370,000

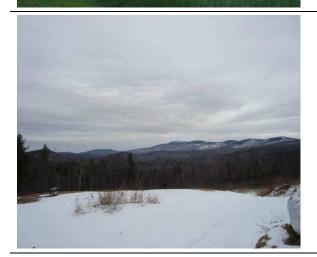
 Current Assessment:
 \$371,500



Map Lot Sub: 000017 000441 000002 Location: 312 SARGENT HILL RD Owner: KULIGOSKI STEVEN E

View Value: \$ 42,500 Subject: MOUNTAINS Width: WIDE

Depth: TOP 50
Distance: DISTANT
Condition: 100
Notes: VU



Map Lot Sub: 000017 000969 000000 **Location:** 169 SARGENT HILL RD

Owner: O'MARA, JAMES A

View Value: \$ 42,500

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 50
Distance: DISTANT
Condition: 100

Notes: 90 + MTC VU



Map Lot Sub: 000015 000333 000000 **Location:** 205 BLUEBERRY HILL RD

Owner: REARDON KEVIN

View Value: \$ 54,400

Subject: MOUNTAINS
Width: AVERAGE
Depth: FULL 100%
Distance: DISTANT

Condition: 100

Notes: 45+ 2 TIER MTN VU



Map Lot Sub: 000006 000154 000001

Location: 325 BULLOCK'S CROSSING

Owner: CHO DONGJAE

View Value: \$ 63,800

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 75
Distance: DISTANT
Condition: 100

Notes: MT C VU

Date Book/Page Type Price

Most Recent Sale: 04/06/20 4509/860 Q I \$770,000

Current Assessment:

\$590,800

Map Lot Sub: 000007 000846 000000
Location: 364 TURNPIKE RD
Owner: BERGAMINI DANIEL A

View Value: \$ 63,800

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 75
Distance: DISTANT
Condition: 100

Notes: MT C VU



Map Lot Sub: 000007 001157 000000 **Location:** 107 BROCK HILL RD

Owner: GBS TREE FARM LLC

View Value: \$ 63,800

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 75
Distance: DISTANT
Condition: 100

Notes: VU



Map Lot Sub: 000011 000004 000000
Location: 123 CHERRY HILL RD
Owner: COLLINS, JOHN E

View Value: \$ 63,800

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 75
Distance: DISTANT

Condition: 100 **Notes:** VU



Map Lot Sub: 000015 000853 000001 **Location:** 301 KINSMAN RD

Owner: ERNSTROM EDWARD K

View Value: \$ 63,800 Subject: MOUNTAINS

Width: WIDE
Depth: TOP 75
Distance: DISTANT
Condition: 100

Notes: VU



Map Lot Sub: 000015 000275 000A-3 Location: 509 KINSMAN RD Owner: DICKSON RYAN

View Value: \$ 68,000

Subject: MOUNTAINSWidth: AVERAGEDepth: FULL 100%

Distance: EXTREME DISTANT

Condition: 100
Notes:



Map Lot Sub: 000020 000356 000000 **Location:** 105 FOWLER RD

Owner: GRAY TRUST, CHESTER L.

View Value: \$ 68,000

Subject: MOUNTAINSWidth: PANORAMICDepth: TOP 50

Distance: DISTANT
Condition: 100
Notes: VU



Map Lot Sub: 000005 000400 000000 **Location:** 213 SPECTACLE POND RD

Owner: HERSCHEL GAIL

View Value: \$ 85,000

Subject: MOUNTAINS

Width: WIDE

Depth: FULL 100% **Distance:** DISTANT

Condition: 100 **Notes:** VU



Map Lot Sub: 000016 000301 000000 **Location:** 72 WILLIAMS HILL RD

Owner: FIENBERG RICHARD T

View Value: \$ 102,000 Subject: MOUNTAINS Width: PANORAMIC

Depth: TOP 75 **Distance:** DISTANT **Condition:** 100

Notes: VU

C. BUILDING GRADING

- <u>B5 Bare Minimum House</u> Minimum camp. Typically no interior finish, foundation, central heat, plumbing or electric service.
- <u>**B4** Below Minimum House</u> Basic camp style construction, typically no interior finish, may lack central heat. May lack plumbing and/or electric service. Typically no foundation.
- <u>B3 Minimum House</u> Average camp style construction. No specific style and having minimal interior and/or exterior finish and features. May not have enclosed foundation and may lack water, sewer or electric.
- **<u>B2 Basic Weather Tight House</u>** Very plain shelter with few doors or windows, low grade design interior and exterior. Typically without an enclosed foundation.
- <u>B1 Below Average House</u> Basic box, minimal to no fenestration, little to no design, low quality materials and windows may consist of a mix of average grade material and low grade design, or may be an average house without an enclosed foundation.
- <u>A0 Average House</u> Basic box, reasonable number of windows, may be double hung single pane with or without storm windows or double pane windows, no extras, plain interior and exterior.
- <u>A1 Above Average House</u> Typically more than a box with some design features, roof overhang, and upgraded windows or not, may have some angles or roof cuts, appealing layout of windows and initial appeal somewhat better than average. Generally above average materials for trim and floor finish.
- <u>A2 Good Quality House</u> Generally of good to high quality materials or a mix of average and high, has good exterior trim design normally with roof overhang, some designer roof cover and/or trim accents, not plain, windows are typically casement or thermopane, entrance may be elaborate, roof may have multiple angles.
- <u>A3 Very Good Quality House</u> All of A2 above, but also custom work on trim, kitchen & baths, recessed lighting, high quality floor cover, exterior high quality and design, exterior and interior trim of good quality and design, may have features like window "eyebrows" and a splash board around the lower exterior walls. May have some custom windows and cathedral areas typically with good lighting.
- <u>A4 Excellent Quality House</u> All of the above, but with greater fenestration and attention to detail, custom trim, custom kitchen and/or baths. Multiple high quality floor cover, excellent design and curb appeal. Generally multi floor with angles and/or roof cuts. Generally high quality usually includes built-ins cabinets, bookcases and shelving.
- <u>A5 Excellent + Quality House</u> All of the features of an A4 (Excellent) house, but with some additional custom details and design features. Typically older homes of high quality, center chimney, detailed cove molding, excellent roof overhang on four sides with custom design and molding, wide or detailed corner boards and window trim, generally multi-story with good fenestration having great curb presentation.

<u>Grades Above A5</u> - Generally have all the features of the A5 grade, including some or all of the following: multi-story, angles, roof cuts, recessed lighting inside and out, built-ins, great curb presentation and marketability, features and appeal that in the marketplace make this building somewhat more desirable than the A5 grade building in stages up to luxurious which may contain all of the features above with a progressively higher degree of quality and design found in town.

Manufactured Homes

- B3 Generally 8' wide or less 2x4 or 2x3 construction.
- B2 Generally 10' wide, 2x4 or 2x3 construction.
- B1 Generally 12' wide, 2x4 construction.
- A0 Generally 14' wide with gable roof, could be 2x4 or 2x6 construction.
- A1 Generally 14' wide with added ornamentation or detail or 2x6 construction.
- A2 Generally 16' wide with 2x6 construction.

This is merely a guideline and a home's quality could be adjusted up or down for the presence (or lack of) the following: upgraded windows, gable or pitched roof, foundation or basement.

The following pictures samples will help, as words do not always express or capture the essence of the building as much as pictures do. The above text is meant as a guideline and not meant, nor would it be possible to describe or include every possible situation.



B5 -- AVG-50 (000021 000361 002-01)



B4 -- AVG-40 (000011 001053 000000)



B3 -- AVG-30 (000013 000830 000000)



B4 -- AVG-40 (000002 000545 000000)



B3 -- AVG-30 (000007 000663 000001)



B3 -- AVG-30 (000015 000299 000000)



B2 -- AVG-20 (000015 000327 000000)



B2 -- AVG-20 (000015 000146 000000)



B1 -- AVG-10 (00011E 000785 000001)



B2 -- AVG-20 (000016 000432 000000)



B1 -- AVG-10 (000021 000639 000008)



B1 -- AVG-10 (000012 000642 000000)



A0 -- AVG (000012 000656 000004)



A0 -- AVG (000011 000203 000000)



A1 -- AVG+10 (000002 000817 000000)



A0 -- AVG (000011 000101 000000)



A0 -- AVG (000005 000736 000000)



A1 -- AVG+10 (000006 000168 000002)



A1 -- AVG+10 (000006 000575 000001)



A2 -- AVG+20 (000006 000456 000003)



A2 -- AVG+20 (000017 000426 000000)



A1 -- AVG+10 (000007 000288 000000)



A2 -- AVG+20 (00006R 000050 000000)



A3 -- AVG+30 (000017 000814 000000)



A3 -- AVG+30 (00016D 000345 000000)



A4 -- EXC (000011 000521 000000)



A4 -- EXC (000020 000356 000000)



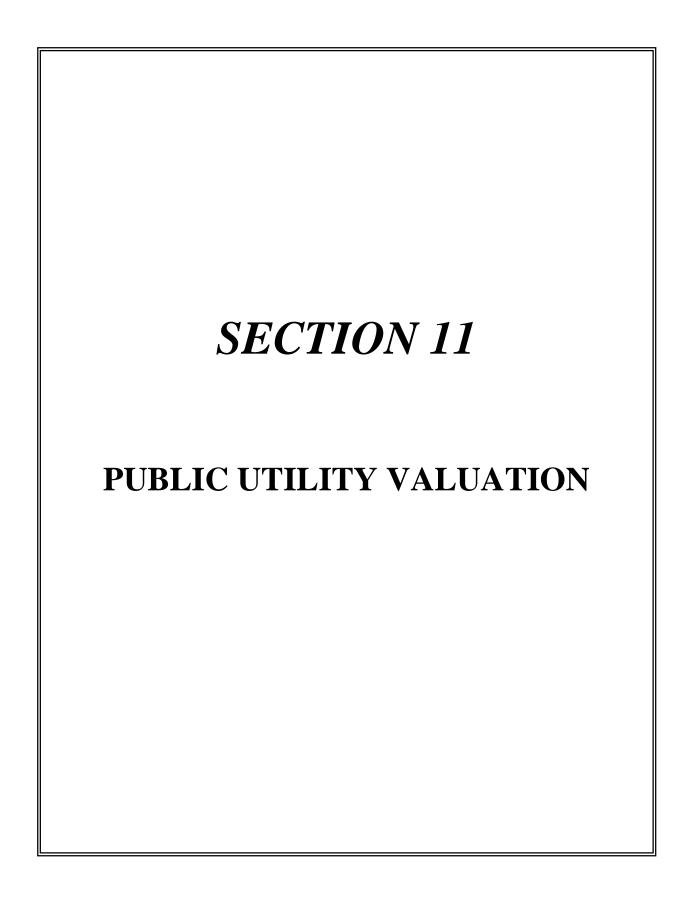
A3 -- AVG+30 (000001 000108 000001)



A4 -- EXC (000006 001059 000000)



A5 -- EXC+10 (000006 000154 000001)



PUBLIC UTILITY VALUATION

As New Hampshire law, HB700, dictates how all "distribution assets" of a public utility are to be assessed, all utilities are first classified and/or separated into three categories, as follows:

1. Distribution Assets

All assets used to distribute and deliver the service to the user.

2. Transmission Assets

These are assets used to send the power, water, gas or oil from generation point to point across state or country to a point wherein a distribution system takes over to deliver to the user.

3. Generation Assets

As the name implies, this is all the assets used for generation and/or to create the service being transmitted elsewhere or distributed locally.

For the years of 2020 thru 2024, the law provides a phased in use of HB700. What this means is that in 2020, each municipality will use 80% of the 2018 MS-1 reported utility value plus 20% of the HB700 value. In 2021, each municipality will use 60% of the 2018 MS-1 reported utility value plus 40% of the HB700 value, then 40-60, 20-80 and in 2025 100% HB700 value. This applies only to the distribution assets of all public utilities.

Distribution assets will be valued based on HB700 which requires the assessor to annually combine 70% of the original cost and 30% of the netbook value for Electric and Oil or Gas Pipelines. That total is them multiplied by 1.03 for the use of the Public Right-of-Way, to arrive at the taxable value.

For public Water Utilities, HB700 requires the assessor to annually combine 25% of the original costs and 75% of the netbook value. That total is them multiplied by 1.03 for the use of the Public Right-of-Way, to arrive at the taxable value.

Transmission assets will be valued based on the Replacement Cost New approach to value using the original cost data and year in service provided, but with the utility and the Whitman, Requardt & Associates, LLP Handy-Whitman Index of Public Utility Construction Costs. This is a well-recognized authority in cost trending that uses data from across the country and is updated annually. It is proprietary and copy protected for which Avitar holds and maintains a license to use.

Generation assets will be valued by either the Income Approach to Value, if data is available or based on the Replacement Cost New approach to value using the original cost data and year in service provided, but with the utility and the Whitman, Requardt & Associates, LLP Handy-Whitman Index of Public Utility Construction Costs. This is a well-recognized authority in cost trending that uses data from across the country and is updated annually. It is proprietary and copy protected for which Avitar holds and maintains a license to use.

Or when possible, both approaches are used, with the assessor determining the final opinion of value being one or the other or a combination of both and noting such on the assessment record card.

Once values are established, the years prior median equalization ratio is applied to arrive at the final assessed value. This ensures all of the utilities distribution, transmission and generation assets are consistently and equitably assessed.

PA-81

ELECTRIC UTILITY COMPANY REPORT OF UTILITY COMPANY ASSETS

TO BE FILED BY ALL ELECTRIC DISTRIBUTION COMPANIES BY MAY 1, 2020 (See RSA 72:8-d; N.H. Admin. Rule, Rev 1907)

TAX YEAR 2020

GRAFTON

Municipality

A. INFORMATION.

Name of Utility Company (DBA):

Name of Owner:

Business Address:

Billing Address (if different):

Authorized Agent and Title:

Agent's Phone Number:

Agent's E-mail:

Liberty Utilities (GSE) Corp

15 Buttrick Road, Londonderry, NH 03053

Elling Address (if different):

Cynthia Trotties, Director Finance, East Region

603-216-3539

cynthia.trottier@libertyutilities.com

B. SUMMARY. See RSA 72:8-d, VI(a)(1). LINE 1(a) TO BE COMPLETED BY ASSESSING OFFICIALS.

	Utility Company Assets (a)	Formula (b)	Value (c)
(1) Final Locally Assessed Value	69,894		
(2) 2018 Adjustment (sec. D, line 7(c))	-326		
(3) TAX YEAR 2018 (add lines 1 and 2)	69,568	80%	55,655
(4) TAX YEAR 2020 (sec. C, line 5(c))	32,180	20%	6,436
(5) TAX YEAR 2020 VAI	LUE OF UTILITY COMPANY ASS	ETS* (add lines (3)(c) and (4)(c))	62,091

^{*} before equalization, if required by Rev 1907.04.

C. TAX YEAR 2020. See RSA 72:8-d, II(c).

	Utility Company Assets (a)	Formula (b)	Value (c)
(1) Original Cost (sec. E, line 24(b))	36,803	70%	25,762
(2) Net Book Value (sec. E, line 24(d))	18,268	30%	5,480
	(3) Weighted Ave	erage (add lines (1)(c) and (2)(c))	31,243
(4) Public Rights of W	ay (multiply line (3)(c) by line (4)(b))	3%	937
	(5) T	OTAL (add lines (3)(c) and (4)(c))	32,180

D. TAX YEAR 2018 ADJUSTMENT. See RSA 72:8-d, VI(a)(5).

	Original Cost (a)	Net Book Value (b)	Weighted Average (c)
(1) Tax Year 2020 (sec. E, line 24)	36,803	18,268	
(2) Tax Year 2018 (Form PA-84-E, line 8)	36,964	18,946	
(3) Change (subtract line 2 from line 1)	-161	-678	
(4) RSA 72:8-d, II(a)(1) Formula	70%	30%	
(5) Adjustment (multiply line 3 by line 4)	-113	-203	-316
(6) Public Rights of \	Way (multiply line (5)(c) by line 6(b))	3%	-9
	(7) T	OTAL (add lines (5)(c) and (6)(c))	-326

GENERAL INFORMATION

WHO MUST FILE

Form PA-81 must be completed and filed each year by all electric utility companies owning or possessing utility company assets as defined in RSA 72:8-d, I.

WHEN AND WHERE TO FILE

Form PA-81 must be completed and filed by May 1 with the assessing officials of each municipality where any utility company assets are located. A completed copy of each form must be filed with the New Hampshire Department of Revenue Administration ("Department"). For further filing instructions, please contact the assessing officials, or the Department's Utility Tax Appraiser at (603) 230-5950, as applicable.

INSTRUCTIONS FOR COMPLETING FORM

Sections A and E must be completed. For Section E, list all utility property owned or possessed and located within the municipality as of December 31 in the appropriate line, as accounted for in accordance with U.S. Federal Energy Regulatory Commission (FERC) Form 1. Sections B, C and D will automatically calculate based on the values reported in Section E and on Form PA-84-E, except Section B, line 1(a). This line must be completed by the assessing officials. All line references refer to lines in the same form/section, unless specifically indicated otherwise.

Pand Type OTHERY-ELEC Neighborhood: E	Minimun		OHLIT -DISTRIBUTION 34,700		EXTR		LISTING HISTORY	ATT: LINDA DOERING 15 BUTTRICK RD LONDONDERRY, NH 03053	ORMATION	Map: 000UTL Lot: 000001 Sub: 000000
Cond Ad valorem SP1 K	Minimum Frontage: 200	LAND VALUATION	54,700 54,700	Rate Cond Marke	EXTRA FEATURES VALUATION	F/K/A GRANITE STATE ELECTRIC;EFF 4/20 TOWNWIDE UPDATE OF VALUES, VALUES UPDATED PER HB700	NOTES	te book rage type rive Gramon	Book Box Time	Card: 1 of 1
SPI K Tax value Notes	Drivev	LAST REVALUATION: 2020	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 0 \$ 65,700 \$ 0 2019 \$ 0 \$ 65,700 \$ 0 2019 \$ 0 \$ 65,700 \$ 0 Parcel Total: \$ 65,700 \$ 0 \$ 0 \$ 24,700 \$ 0 Parcel Total: \$ 54,700 \$ 0 \$ 0 \$ 24,700 \$ 0 \$ 0	GRAFTON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR				FICTURE	GRAFTON Printed: 08/03/2020

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PA-81

ELECTRIC UTILITY COMPANY REPORT OF UTILITY COMPANY ASSETS

TO BE FILED BY ALL ELECTRIC DISTRIBUTION COMPANIES BY MAY 1, 2020 (See RSA 72:8-d; N.H. Admin. Rule, Rev 1907)

TAX YEAR 2020

GRAFTON

Municipality

A. INFORMATION.

Name of Utility Company (DBA): NHEC

Name of Owner:

Business Address: 579 TENNY MOUNTAIN HIGHWAY, PLYMOUTH, NH 03264-3154

Billing Address (if different): Authorized Agent and Title:

KAREN HANKS, FINANCIAL ANALYST

Agent's Phone Number: 60
Agent's E-mail: HA

603-536-8788 HANKSK@NHEC.COM

B. SUMMARY. See RSA 72:8-d, VI(a)(1). LINE 1(a) TO BE COMPLETED BY ASSESSING OFFICIALS.

	Utility Company Assets (a)	Formula (b)	Value (c)
(1) Final Locally Assessed Value	2,211,809		
(2) 2018 Adjustment (sec. D, line 7(c))	172,693		
(3) TAX YEAR 2018 (add lines 1 and 2)	2,384,502	80%	1,907,602
(4) TAX YEAR 2020 (sec. C, line 5(c))	2,105,480	20%	421,096
(5) TAX YEAR 2020 VAI	LUE OF UTILITY COMPANY ASS	ETS* (add lines (3)(c) and (4)(c))	2,328,698

^{*} before equalization, if required by Rev 1907.04.

C. TAX YEAR 2020. See RSA 72:8-d, II(c).

	Utility Company Assets (a)	Formula (b)	Value (c)
(1) Original Cost (sec. E, line 24(b))	2,283,715	70%	1,598,601
(2) Net Book Value (sec. E, line 24(d))	1,485,184	30%	445,555
	(3) Weighted Avo	erage (add lines (1)(c) and (2)(c))	2,044,156
(4) Public Rights of W	ay (multiply line (3)(c) by line (4)(b))	3%	61,325
	(5) T	OTAL (add lines (3)(c) and (4)(c))	2,105,480

D. TAX YEAR 2018 ADJUSTMENT. See RSA 72:8-d, VI(a)(5).

	Original Cost (a)	Net Book Value (b)	Weighted Average (c)
(1) Tax Year 2020 (sec. E, line 24)	2,283,715	1,485,184	
(2) Tax Year 2018 (Form PA-84-E, line 8)	2,161,623	1,211,187	
(3) Change (subtract line 2 from line 1)	122,092	273,997	
(4) RSA 72:8-d, II(a)(1) Formula	70%	30%	
(5) Adjustment (multiply line 3 by line 4)	85,464	82,199	167,664
(6) Public Rights of \	Way (multiply line (5)(c) by line 6(b))	3%	5,030
	(7) T	TOTAL (add lines (5)(c) and (6)(c))	172,693

GENERAL INFORMATION

WHO MUST FILE

Form PA-81 must be completed and filed each year by all electric utility companies owning or possessing utility company assets as defined in RSA 72:8-d, I.

WHEN AND WHERE TO FILE

Form PA-81 must be completed and filed by May 1 with the assessing officials of each municipality where any utility company assets are located. A completed copy of each form must be filed with the New Hampshire Department of Revenue Administration ("Department"). For further filing instructions, please contact the assessing officials, or the Department's Utility Tax Appraiser at (603) 230-5950, as applicable.

INSTRUCTIONS FOR COMPLETING FORM

Sections A and E must be completed. For Section E, list all utility property owned or possessed and located within the municipality as of December 31 in the appropriate line, as accounted for in accordance with U.S. Federal Energy Regulatory Commission (FERC) Form 1. Sections B, C and D will automatically calculate based on the values reported in Section E and on Form PA-84-E, except Section B, line 1(a). This line must be completed by the assessing officials. All line references refer to lines in the same form/section, unless specifically indicated otherwise.

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PREPARED BY GARY J ROBERGE OF AVITAR ASSOCIATES INC. CONTRACT UTILITY ASSESSOR FOR THE TOWN

PA-81

ELECTRIC UTILITY COMPANY REPORT OF UTILITY COMPANY ASSETS

TO BE FILED BY ALL ELECTRIC DISTRIBUTION COMPANIES BY MAY 1, 2020 (See RSA 72:8-d; N.H. Admin. Rule, Rev 1907)

TAX YEAR 2020

GRAFTON

Municipality

A. INFORMATION.

Name of Utility Company (DBA):

Name of Owner:

Business Address:

PO BOX 270, HARTFORD, CT 06341

Billing Address (if different):

Authorized Agent and Title:

Agent's Phone Number:

Agent's E-mail:

RICHARD HEITZ, TAX MANAGER

Agent's E-mail:

B. SUMMARY. See RSA 72:8-d, VI(a)(1). LINE 1(a) TO BE COMPLETED BY ASSESSING OFFICIALS.

	Utility Company Assets (a)	Formula (b)	Value (c)
(1) Final Locally Assessed Value	1,470,851		
(2) 2018 Adjustment (sec. D, line 7(c))	120,700		
(3) TAX YEAR 2018 (add lines 1 and 2)	1,591,551	80%	1,273,241
(4) TAX YEAR 2020 (sec. C, line 5(c))	1,162,988	20%	232,598
(5) TAX YEAR 2020 VAI	LUE OF UTILITY COMPANY ASS	ETS* (add lines (3)(c) and (4)(c))	1,505,838

^{*} before equalization, if required by Rev 1907.04.

C. TAX YEAR 2020. See RSA 72:8-d, II(c).

	Utility Company Assets (a)	Formula (b)	Value (c)
(1) Original Cost (sec. E, line 24(b))	1,252,801	70%	876,961
(2) Net Book Value (sec. E, line 24(d))	840,512	30%	252,154
	(3) Weighted Ave	erage (add lines (1)(c) and (2)(c))	1,129,114
(4) Public Rights of W	ay (multiply line (3)(c) by line (4)(b))	3%	33,873
	(5) T	OTAL (add lines (3)(c) and (4)(c))	1,162,988

D. TAX YEAR 2018 ADJUSTMENT. See RSA 72:8-d, VI(a)(5).

	Original Cost (a)	Net Book Value (b)	Weighted Average (c)
(1) Tax Year 2020 (sec. E, line 24)	1,252,803	1 840,512	
(2) Tax Year 2018 (Form PA-84-E, line 8)	1,141,115	710,498	
(3) Change (subtract line 2 from line 1)	111,686	5 130,014	
(4) RSA 72:8-d, II(a)(1) Formula	70%	30%	
(5) Adjustment (multiply line 3 by line 4)	78,180	39,004	117,184
(6) Public Rights of \	Way (multiply line (5)(c) by line 6(b)) 3%	3,516
	(:	7) TOTAL (add lines (5)(c) and (6)(c))	120,700

GENERAL INFORMATION

WHO MUST FILE

Form PA-81 must be completed and filed each year by all electric utility companies owning or possessing utility company assets as defined in RSA 72:8-d, I.

WHEN AND WHERE TO FILE

Form PA-81 must be completed and filed by May 1 with the assessing officials of each municipality where any utility company assets are located. A completed copy of each form must be filed with the New Hampshire Department of Revenue Administration ("Department"). For further filing instructions, please contact the assessing officials, or the Department's Utility Tax Appraiser at (603) 230-5950, as applicable.

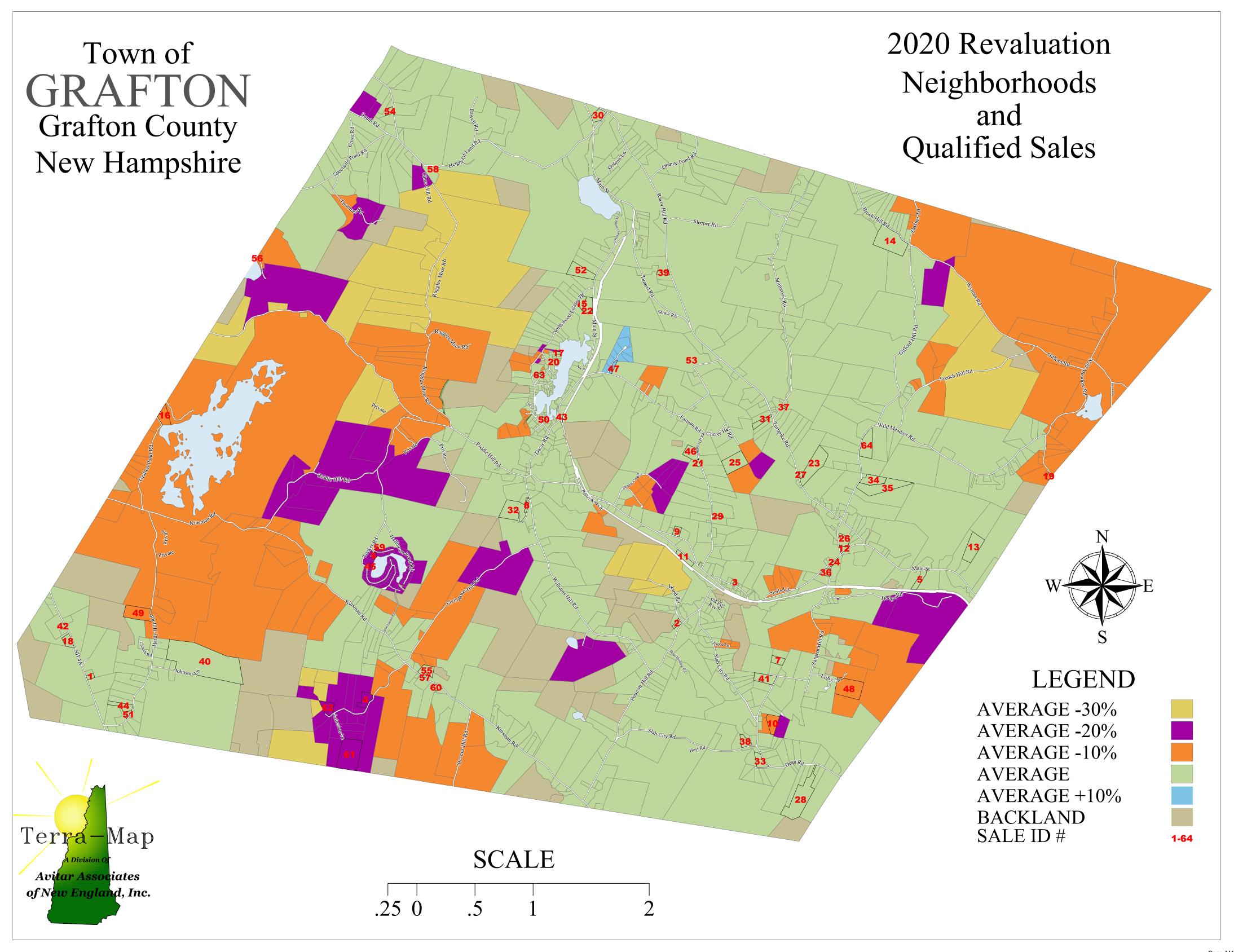
INSTRUCTIONS FOR COMPLETING FORM

Sections A and E must be completed. For Section E, list all utility property owned or possessed and located within the municipality as of December 31 in the appropriate line, as accounted for in accordance with U.S. Federal Energy Regulatory Commission (FERC) Form 1. Sections B, C and D will automatically calculate based on the values reported in Section E and on Form PA-84-E, except Section B, line 1(a). This line must be completed by the assessing officials. All line references refer to lines in the same form/section, unless specifically indicated otherwise.

Rev 1.0 03/2020 Page 1 of 2

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	Minimum Frontage: 200 Site: Cond Ad Valorem SPI	LAND VALUATION	1,326,600	Rate Cond Marl	EXTRA FEATURES VALUATION	EFF 4/20 TOWNWIDE UPDATE OF VALUES, VALUES UPDATED PER HB700	NOTES	Book Page Type Price Grantor	0 Card: 1 of 1 UTILITY SALES HISTORY
TAX VALLE	Drivev	LAST REVALUATION: 2020	PARCEL TOTAL TAXABLE VALUE Year Building Features Land 2018 \$ 0 \$ 1,382,600 \$ 0 2019 \$ 0 \$ 1,382,600 \$ 0 2020 \$ 0 \$ 1,382,600 \$ 0 Parcel Total: \$ 1,382,600 \$ 0 Parcel Total: \$ 1,382,600 \$ 0 Parcel Total: \$ 1,326,600 \$ 0	GRAFTON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR				GRAFTON Printed: 08/03/2020

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SALE ID#	PID	DATED	воок	PAGE	QUAL	PRICE	GRANTOR
1	000014000573000000	2018-04-03	4351	489	Q	\$ 129,000.00	CAVANAUGH, DAVID P
2	000016000515000000	2018-04-23	4355	106	Q	\$ 99,000.00	KENYON REV TRUST, MERLE & JANE
3	00016D000345000000	2018-05-11	4359	692	Q	\$ 185,000.00	MCKINNEY MICHAEL A
4	000015000015000000	2018-06-05	4365	310	Q	\$ 150,000.00	AYRES SHEILA C
5	000017000233000001	2018-06-26	4370	143	Q	\$ 27,000.00	KENYON, MERLE
6	00010S000758000000	2018-07-12	4373	986	Q	\$ 92,000.00	MCKEON LEWIS
7	000017000441001-02	2018-07-16	4374	965	Q	\$ 237,533.00	MARTIN JAMES R
8	000011000884000003	2018-08-20	4382	408	Q	\$ 239,933.00	GOULD KEVIN
9	000011000203000000	2018-08-31	4385	858	Q	\$ 170,000.00	KEM SHIRLEY
10	000017000490000000	2018-09-19	4389	573	Q	\$ 197,933.00	BASSANI, CHESTER FLORINDO
11	000016000432000000	2018-09-24	4390	515	Q	\$ 110,000.00	HARKINS EDWARD A
12	000012001020000001	2018-10-16	4395	283	Q	\$ 129,933.00	SARGENT WILLIAM F
13	000017001208000001	2018-10-22	4396	231	Q	\$ 39,000.00	WALLACE WILLIAM
14	000007000288000000	2018-10-24	4396	850	Q	\$ 220,000.00	O`BRIEN JOHN F
15	000006000575000002	2018-11-02	4399	90	Q	\$ 190,000.00	HAINES JENNIFER
16	000009000502000000	2018-11-05	4399	414	Q	\$ 575,000.00	SALMONA RICCARDO
17	00006R000050000000	2018-11-08	4400	240	Q	\$ 325,000.00	GOBEIL, MARIA V
18	000014000824000002	2018-11-09	4400	735	Q	\$ 222,533.00	SEAMANS THOMAS
19	000013000081000000	2018-11-15	4401	747	Q	\$ 55,000.00	MAYNARD, MILDRED A
20	00006R000778000000	2018-12-26	4408	952	Q	\$ 160,000.00	MARRIER DAVID
21	000011000101000000	2019-01-11	4412	197	Q	\$ 106,000.00	VIDAL SAMUAL
22	000006000575000001	2019-01-15	4412	714	Q	\$ 232,000.00	HARP CHRISTOPHER T
23	000012000174000000	2019-03-13	4420	743	Q	\$ 165,000.00	MURPHY MICHAEL J
24	000017000781000000	2019-04-18	4427	517	Q	\$ 69,000.00	DEROO TRUSTEE, ROBERT M
25	000011001046000000	2019-04-23	4428	428	Q	\$ 242,533.00	LINES STEVE V
26	000012000242000000	2019-04-29	4429	129	Q	\$ 22,533.00	ARTHUR RONALD
27	000012000305000000	2019-04-29	4429	40	Q	\$ 134,000.00	GALLUP FAMILY REAL EST TRUST
28	000021000361002-03	2019-06-24	4445	56	Q	\$ 56,000.00	SEIDLICH URSULA AND RALPH
29	000011000799000000	2019-07-19	4451	840	Q	\$ 68,000.00	BABBITT III, LEWIS C
30	000002000817000000	2019-08-19	4458	865	Q	\$ 215,000.00	JOHNSON LINDA D
31	000012000656000004	2019-08-29	4461	300	Q	\$ 142,000.00	LEE, ALISON M
32	000011000884000001	2019-09-09	4463	610	Q	\$ 278,000.00	SNOW REVOCABLE TRUST
33	000021000639000008	2019-09-11	4464	569	Q	\$ 134,933.00	DUFORD ARMAND D
34	0000120010270004-1	2019-09-17	4465	939	Q	\$ 32,500.00	SULLIVAN, EDWARD
35	000012001027000004	2019-09-17	4465	943	Q	\$ 75,000.00	DEVENNEY, BRETT

36	000017001023000000	2019-09-20	4466	801	Q	\$ 205,700.00	WHITE DONNA L
37	000012000642000000	2019-09-30	4469	221	Q	\$ 115,000.00	SFORZA MICHAEL
38	000020000784000000	2019-10-03	4470	502	Q	\$ 248,500.00	HOLMES LLOYD A
39	000006000456000003	2019-10-10	4472	341	Q	\$ 275,000.00	SMITH WILLIAM J
40	000014000315000000	2019-10-11	4472	719	Q	\$ 393,500.00	LEBLANC RAYMOND V
41	000017000426000000	2019-10-22	4474	950	Q	\$ 285,000.00	DEMERS DANIELJ
42	000014000960000000	2019-11-04	4478	816	Q	\$ 72,000.00	CAVANAUGH, DAVID P
43	00011B000324000000	2019-11-04	4478	829	Q	\$ 185,000.00	STOLTZFUS TIAUNA
44	000014000648000002	2019-11-18	4481	964	Q	\$ 249,000.00	CACCIATORE MATTHEW C
45	00015C000354000000	2019-11-18	4482	99	Q	\$ 213,000.00	MCCADDEN THOMAS L
46	000011000331000000	2019-11-20	4482	496	Q	\$ 198,500.00	RUSSELL CONRAD L
47	000006000168000002	2019-12-17	4488	632	Q	\$ 209,000.00	HAMILTON JONATHAN CHARLES
48	000017000248000000	2020-01-02	4491	916	Q	\$ 57,000.00	LISBY FAMILY TRUST C/O A LISBY
49	000014000127000000	2020-01-02	4492	147	Q	\$ 175,000.00	GALE DAVID
50	00011E000785000001	2020-01-10	4493	873	Q	\$ 89,930.00	DEROCHE PAUL J
51	000014000273000000	2020-02-03	4498	761	Q	\$ 159,500.00	EVANS FREDERICK F
52	000006000842000001	2020-03-20	4507	227	Q	\$ 216,000.00	COLLINS GERALD
53	000006000154000001	2020-04-06	4509	860	Q	\$ 770,000.00	NEW ENGLAND FORESTRY FOUNDATION, INC
54	000001000335000000	2020-04-29	4515	363	Q	\$ 84,000.00	CLARK SR. KENNETH
55	000015000765000000	2020-05-29	4523	439	Q	\$ 35,000.00	RAYHALL VICTOR L
56	000005000736000000	2020-06-05	4525	421	Q	\$ 273,000.00	POWER THOMAS F
57	000015000146000000	2020-06-09	4526	51	Q	\$ 25,000.00	CLOUGH FRANK
58	000001000108000001	2020-06-09	4526	55	Q	\$ 181,000.00	MEGWOOD LLC
59	00010S000148000000	2020-06-16	4527	710	Q	\$ 12,000.00	PHELPS EDDIE L
60	000015000238000000	2020-06-19	4528	877	Q	\$ 47,533.00	MELO FELICIA
61	000019000386000000	2020-06-19	4528	782	Q	\$ 40,000.00	THERIAULT & SONS REALTY TRUST
62	000015000327000000	2020-07-07	4534	534	Q	\$ 65,000.00	DILLON, KEVIN T
63	00011A000718000000	2020-07-13	4535	554	Q	\$ 12,000.00	KACZMARSKI MARY ANN (LARSEN)
64	000012000769000005	2020-07-16	4537	86	Q	\$ 70,000.00	SCHILLING MATTHEW